

OF NOTE



'LTL' carrier shuts down

Nashville-based U.S. trucking firm Yellow Corp. has parked all of its trucks and filed for Chapter 11 bankruptcy protection, idling about 30,000 workers. The 100-year-old company blamed mounting debt load and tense contract negotiations with the Teamsters Union for its demise. The freighter was a dominant player in the "less-than-truckload" segment that hauls cargo for multiple customers on a single truck.

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UIPA's 1st incentive goes to Northrop Grumman

Brice Wallace
The Enterprise

The Utah Inland Port Authority board has approved its first corporate incentive, aimed at having Northrop Grumman manufacture composite structures for rocket motor cases in Salt Lake City's Northwest Quadrant.

The incentive is in the form of a 10-percent property tax rebate over 25 years.

The project is expected to result in several hundred manufacturing jobs. Ben Hart, UIPA's executive director, pegged the number at 500 jobs, but at a recent board meeting, a company official said it would be 100 to 250 because the project is part of a 500-job expansion of the company's Bacchus plant.

UIPA estimates the project's capital expenditure at \$30 million for the 300,000-square-foot Copper Crossing building and \$80 million to convert it from logistics/distribution to advanced manufacturing.

"When we're talking about creating real economic inertia, it's not warehouse/distribution that's going to move the nee-

dle," Hart said at the board meeting in which the incentive was approved. "It's advanced manufacturing. It's forward-facing jobs. It's really companies that you can build an entire local community and economy around, and Northrop is exactly in that boat, so I think we're ecstatic to be able to work with them on this potential opportunity."

UIPA board members and staffers hailed the project as a perfect fit for the Northwest Quadrant.

"In terms of what we're looking for in the Northwest Quadrant, [it's] just a perfect match of a targeted industry that we had identified in our project area plan and budget, very much aligned with our focus — high-skill, high-wage jobs, advanced manufacturing type of work, really increase the property values, increase the number of good jobs in the area," Benn Buys, UIPA deputy director and chief financial officer, told the board before the incentive vote.

"Obviously, Northrop Grumman has a huge presence in the state. [We're] Really excited to have them be a bigger part of the

see UIPA page 18



A composite casing is hoisted into place at Northrop Grumman's Bacchus Utah plant. The company has received an incentive from the Utah Inland Port Authority to build a composite materials manufacturing plant at the inland port's Northwest Quadrant area in Salt Lake City — the first such incentive awarded by the UIPA.

International travel helps boost SLC airport to passenger record

Passenger traffic at Salt Lake City International Airport has taken off, to the tune of a new fiscal-year record.

Airport officials recently announced that its most recent July-through-June fiscal year saw the number of passengers break a record, with 26,241,401 people flying in and out of the airport. That tops the 26,203,976 using the airport in fiscal 2019.

The airport also is expecting to set a calendar-year record in 2023. The existing top tally is 26,808,014 set in 2019.

International travel has provided an unexpected boost in the passenger numbers. International travelers numbered 1,085,640 in fiscal 2019 but rose 22 percent to reach 1,327,241 in fiscal 2023.

Airport officials attributed that jump to pent-up demand from passengers wanting

to fly to Europe following the COVID-19 pandemic. Delta responded by increasing nonstop service between Salt Lake City and London from seasonal to annually, and Eurowings Discover entered the Salt Lake market with seasonal nonstop service to Frankfurt, Germany, in May 2022.

"We are on track to a full recovery from the pandemic," said Bill Wyatt, executive director of the Salt Lake City Department of Airports. "At the height of the pandemic a couple of years ago, it didn't seem possible. To see domestic travel rebound so quickly is remarkable, but to see international travel up by double digits is astounding."

The passenger increases have oc-

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Report: U.S. annual home price growth inches up in June

While annual nationwide home price growth remained near an 11-year low in June at 1.6 percent, the gain was slightly higher than in May, indicating that the recent slide in home price increase may be bottoming out, according to CoreLogic. The number were released recently by the Irvine, California-based real estate information and analytics provider in its CoreLogic Home Price Index and HPI Forecast reports for June.

CoreLogic said it expects year-over-year U.S. home price appreciation to pick

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up for the rest of 2023 and reach about 7 percent by early 2024.

Ten states and the District of Columbia posted annual home price declines in June, with some of the largest losses again recorded in the Northwest. However, since western states are still grappling with a lack of homes for sale, prices in that region are likely to remain elevated over the long term.

“While the continued imbalance between buyers and sellers continues to pressure home prices, June’s annual bump in price growth echoes economic resiliency, a thriving U.S. job market and strong consumer spending,” said Selma Hepp, chief economist for CoreLogic. “And while higher mortgage rates are impacting affordability for buyers with loans, almost four in 10 sales are all-cash transactions. Also, most baby boomer homeowners have substantial

equity, which could be putting pressure on prices in markets where that generation is currently migrating.”

Miami again posted the

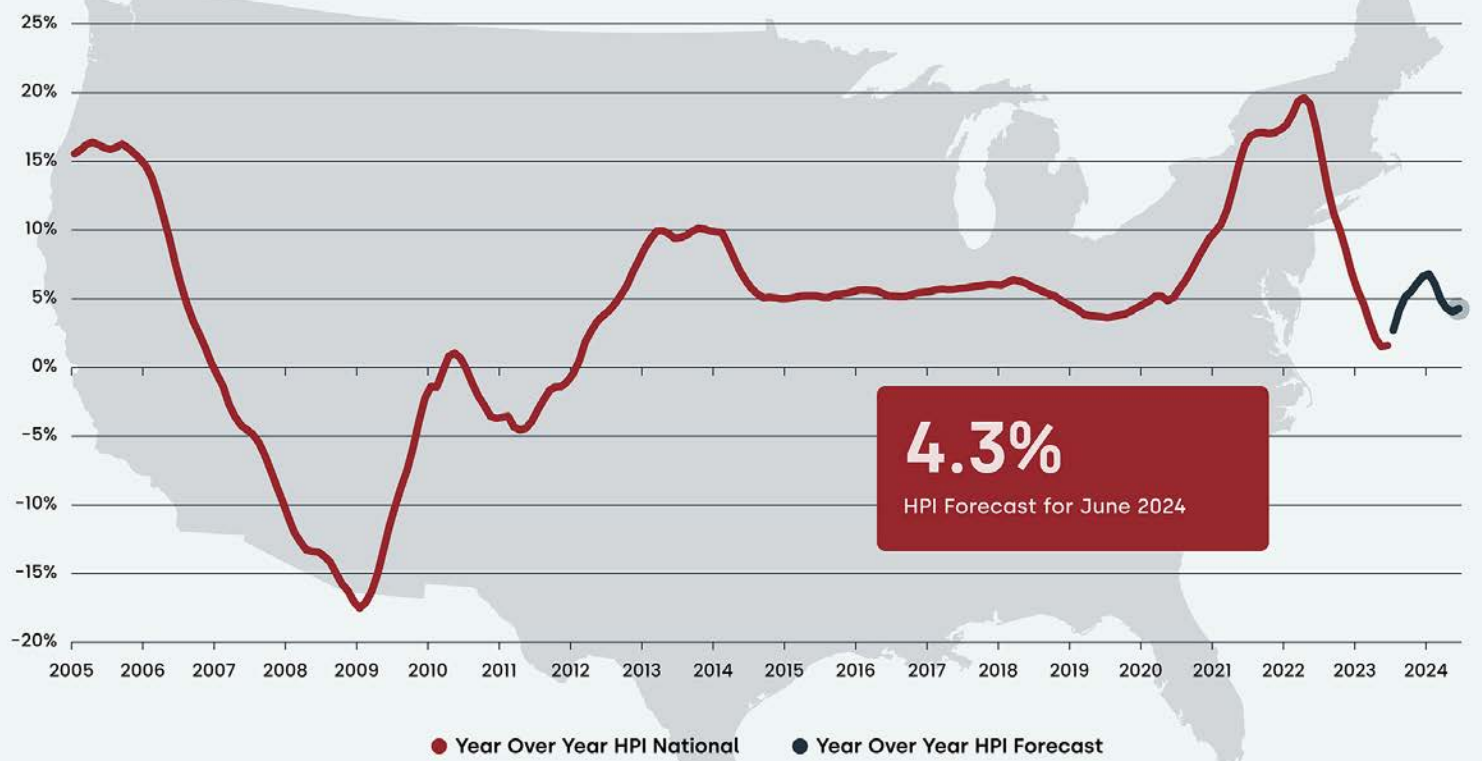
highest year-over-year home price increase of the country’s 20 tracked metro areas in June, at 8.9 percent. Detroit saw the next-highest gain (4.2 per-

cent), followed by Atlanta (3.9 percent).

Among states, New Jersey ranked first for annual appreciation in June (up by 6.9

percent), followed by New Hampshire and Vermont (both up by 6.4 percent). Idaho led all states in home price loss at minus-8 percent.

Figure 1: HPI and HPI Forecast Percentage Change Year Over Year



*Including distressed sales
Source: CoreLogic June 2023

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Officers of American Packaging Corp. join local officials to cut a ribbon and open the company's \$100 million manufacturing plant in Cedar City. The 275,000-square-foot facility will employ 135 people when fully staffed.

American Packaging opens Cedar City plant

American Packaging Corp. (APC) has opened its \$100 million "Center of Excellence" manufacturing facility in Cedar City. The company held an event on Aug. 1 to cut the ribbon on the 275,000-square-foot factory, APC's sixth U.S. plant. The facility will serve the western region of the U.S. as well as customers in Mexico and Canada.

"This is an exciting day for us at American Packaging Corp. and marks an important milestone in our company's history," said Peter Schottland, APC's CEO and co-chairman of the board. "We couldn't be in a better community celebrating this expansion. Our Cedar City facility is expected to bring over a hundred new jobs to the area and we're heavily focused on partnerships and strong working relationships to ensure a fruitful addition to the Cedar City economy. There is no reason why the employment of this plant is not 300 or 400 people down the road five years."

An APC release said the Cedar City plant is "one of the most modern and advanced flexible packaging facilities in the world ... and shows APC's commitment to growth and investing in world-class print and packaging technologies to support customers' unique flexible packaging needs."

Features at the plant include a state-of-the-art prepress, a proprietary flexographic printing ecosystem (HPE Flexo), adhesive laminating and pouching equipment to deliver unique packaging solutions that "not only preserves the integrity of the product, but ensures the product stands out on the shelf." APC has also invested in high-level automation, full web defect detection and quality control capabilities that streamline operational efficiencies.

According to Teri Meadow, APC director of corporate marketing, APC Cedar City offers a range of engineered packaging options, including film, paper, foil, inks, adhesives and coatings. These include both traditional and

sustainable packaging offerings for both rollstock and a wide variety of preformed pouches. Additionally, there are a variety of high-demand packaging features available to customers such as easy open and close options, registered matte and gloss coatings, perforations for breathability and others.

Meadow said customer markets served by the facility run the gamut of flexible packaging, including fresh produce, frozen foods, snacks, coffee and tea, dairy and cheese, liquids, personal care and healthcare.

As part of the project's first phase, APC hired 35 people and expects that number to reach 75 employees by the end of 2023. APC also transferred several experienced team members, including Robert Jamison from APC's Story City, Iowa, facility, to Utah as the Cedar City plant manager.

APC anticipates that full staffing will bring 135 new jobs in manufacturing, production, engineering and administration with continued hiring and recruitment efforts currently underway.

After purchasing the land in October 2021, APC broke ground on the project in February 2022. APC said the Cedar City facility is positioned well for trucking and rail transport, access to raw materials and provides shipping efficiencies to customers in the western market.

"We appreciate the opportunity to be part of your community and to have you part of our community," Cedar City Mayor Garth Green said during the ceremony. "We wish you tremendous success and believe that you will have that in every way. These folks really know how to get things done. And they will."

Ken Garff Automotive buys seven Aloha Kia dealerships

Salt Lake City's Ken Garff Automotive Group has purchased the seven Aloha Kia dealerships in Hawaii from Bill van den Hurk, who has retired from the automotive business. The sale of the dealerships, located in Oahu, Kauai, Maui and Hawaii, was completed on July 31.

Russell Wong, longtime chief operating officer of Aloha Kia, will move to the role of regional vice president of Garff over the Aloha Kia dealerships. The dealerships will retain the Aloha Kia name and keep their current dealership leadership teams.

"Our admiration of Bill van den Hurk, Russell Wong and the 220-person Aloha Kia team is deep and sincere," said Brett Hopkins, CEO of Ken Garff Automotive Group. "Our goal is to continue to operate these stores the way that they've been run for years, with a focus on providing quality experiences for employees and customers alike and giving back to the local communities."

"I'm so proud of what we've built at these seven dealerships over the past 27 years, and in particular the positive influence we've been able to provide in our communities," said van den Hurk. "I'm grateful the Ken Garff team has the same

level of commitment to building great workplaces and supporting philanthropic efforts."

Founded in 1932, Ken Garff operates more than 65 stores primarily in the western United States.

"When my grandfather founded Ken Garff Automotive Group in 1932, he built the company on principles of treating people right and creating lifetime customers, which is a practice that lives on today," said John Garff, president of Ken Garff Enterprises.

"We are excited to expand into Hawaii and continue to grow our relationship with Kia," Hopkins said. "We believe these stores and their employees align nicely with our values and our focus on people."

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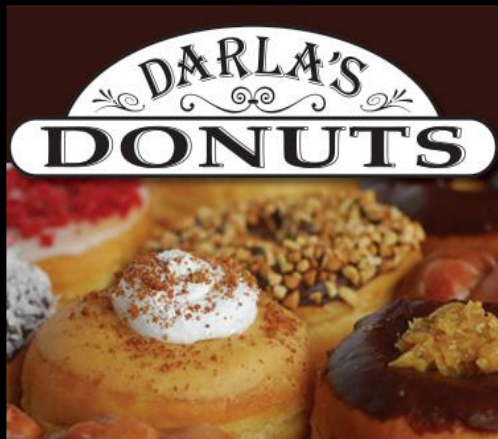
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Salt Lake City ranks No. 16 in CBRE's annual 'Scoring Tech Talent' report

Salt Lake City ranks No. 16 overall in commercial real estate firm CBRE's 2023 "Scoring Tech Talent" report, moving up two spots from last year. The firm said the improvement came despite macroeconomic headwinds slowing tech talent hiring by major tech firms in North America.

Overall, the U.S. and Canada added a net 760,000 tech talent jobs since 2020 across established hubs such as the San Francisco Bay area, New York, Seattle and Vancouver as well as smaller markets like Nashville, Cleveland and Canada's Waterloo region. The number of U.S. tech talent workers increased 7.3 percent from May 2021 to May 2022, which is significantly higher than the 5 percent growth in total U.S. employment in May 2022. Software developers and programmers across all industries accounted for more than half of the new tech talent employment.

"Salt Lake City had the largest population increase of people

in their 20s from 2016 to 2021," said Eric Smith with CBRE's Tech & Media Practice in Salt Lake City. "This, coupled with the overall tech talent workforce of the metro growing by nearly 40 percent in the past five years, proves Salt Lake City is a desirable market for tech workers and is worthy of its continued climb in ranking on this list."

CBRE's "Scoring Tech Talent" report covers 75 North American markets, ranks the top 50 tech markets in the U.S. and Canada and outlines tech talent labor market trends amid economic shifts and increased remote hiring. CBRE also ranks the "Next 25" emerging tech markets on a narrower set of criteria. Tech talent is defined as 20 key tech professions, such as software engineers and systems and data managers, across all industries.

For the first time this year, CBRE's report examines tech talent wages paid by tech companies based on geography. Salt

Lake City had the 18th-highest average annual wage for tech talent (\$85,552) working for tech companies out of the large tech talent markets. The San Francisco Bay Area and Seattle had the highest average wages, while Sacramento and Jacksonville were the highest among small markets.

Salt Lake City stood out in the report in several other key areas:

- Salt Lake City's tech talent workforce of 61,400 grew by 39 percent from 2017 to 2022. That's tied with Austin for the fifth-biggest gain among large tech talent markets.

- Salt Lake City has the eighth-highest total (8,607) of residents with a tech degree. The number of tech-related degrees grew in North America by 60,000 between 2017 and 2021.

- Utah creates more tech graduates (30,763 from 2017 to 2021) than tech jobs (14,600 from 2018 to 2022), meaning the market generates surplus tech talent

for expanding and relocating companies.

Salt Lake City's population of people in their 20s increased by 11.5 percent from 2016 to 2021, the market with the biggest gain among large markets in that span. Further, the percentage of Salt Lake City's population with college degrees increased by 22.9 percent in that span.

- Salt Lake City has relatively affordable real estate costs for a

leading tech hub. Its average annual office asking rent (\$26.77 per square foot per year) is 25th-most expensive, its average monthly apartment (\$1,600 per month) rent is 22nd most-expensive and its ratio of tech salary to apartment rent of 20.3 percent is 17th-highest.

CBRE's complete report can be accessed at <https://www.cbre.com/insights/books/scoring-tech-talent-2023>.

Rhyz Inc. acquires BeautyBio

Rhyz Inc., a Provo-based subsidiary of Nu Skin Enterprises Inc., has announced the acquisition of BeautyBio, a skincare and beauty device brand based in Dallas.

Founded by Jamie O'Banion in 2011, BeautyBio will continue to operate independently as an omnichannel brand, headed by O'Banion, and will leverage opportunities for growth and cost efficiencies as part of the Rhyz organization, a Rhyz release said.

"BeautyBio's commitment to beauty through innovation aligns with our vision for personalized, science-based skincare products and beauty device systems," said Ryan Napierski, president and CEO of Nu Skin Enterprises. "BeautyBio's unique device IP in hydration facial and micro-needling technology will further strengthen Nu Skin's position as the world's best-selling beauty device systems brand. For BeautyBio, our unique expertise in devices, manufacturing and technology will help this business reach its potential as part of the

Rhyz ecosystem."

BeautyBio markets a range of skincare products and beauty devices, including the GLOfacial pore cleansing tool, GloPRO at-home micro-needling tool and performance skincare products.

"We couldn't be more excited to be a part of Rhyz and the Nu Skin Enterprises family," O'Banion said. "As we look for new opportunities to empower our existing and future communities around the world in a deeper and more meaningful way, this partnership will enable us to further accelerate our mission of enhancing lives through clean, performance-based skincare solutions for a limitless, healthy future."

Rhyz Inc. is the strategic investment arm of Nu Skin Enterprises. Formed in 2018, Rhyz has invested in consumer, technology and manufacturing companies focused on innovation within the beauty, wellness and lifestyle categories.

Financial terms of the acquisition were not disclosed.

Denver group buys Premier Paving

The Tendit Group, a Denver based provider of exterior facility maintenance services, has acquired Precision Asphalt Maintenance, an asphalt services company based in Layton. The acquisition is Tendit's second in Utah following last year's purchase of Salt Lake City-based Birrell Services.

The Tendit Group is a portfolio company of Osceola Capital, a Tampa-based private equity firm.

Founded in 2005, Precision Asphalt Maintenance provides a number of asphalt services, including paving, maintenance, repairs, seal coating, slurry sealing, excavation and grading. With this acquisition, Tendit Group expands its services in the West and establishes itself in the region's construction and infrastructure development sector.

Sam Pope, vice president

of mergers and acquisitions at The Tendit Group, said, "We are thrilled to welcome Precision Asphalt Maintenance (PAM) to The Tendit Group. The acquisition of PAM bolsters our footprint in Salt Lake City and expands Tendit's self-perform capabilities to include asphalt maintenance and materials hauling. PAM is highly complementary to our existing service offering and will greatly benefit our customers. We look forward to supporting PAM leadership as they continue their impressive growth trajectory."

"The acquisition of PAM furthers Tendit's strategy of offering each of our core services in every geography the company operates. We look forward to expanding Tendit's reach and providing more and better services to our customers," said Patrick Watkins, partner at Osceola Capital.





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Corporate Financial Reports

The following are recent financial reports as posted by selected Utah corporations:

Extra Space Storage

Extra Space Storage Inc., based in Salt Lake City, reported net income attributable to common stockholders of \$202.4 million, or \$1.50 per share, for the quarter ended June 30. That compares with \$232.1 million, or \$1.73 per share, for the same quarter a year earlier.

Funds from operations attributable to common stockholders and unit holders in the most recent quarter totaled \$296 million, or \$2.06 per share. That compares with \$305 million, or \$2.13 per share, for the year-earlier quarter.

Same-store revenues in the most recent quarter totaled \$389.5 million, up from \$379.4 million in the year-earlier quarter.

Extra Space Storage is a real estate investment trust that recently completed a Life Storage merger that leaves the

company with over 3,500 locations under the Extra Space, Life Storage and Storage Express brands, making it the largest operator of self-storage properties in the United States.

“We maintained strong occupancy of 94.5 percent, driving same-store revenue growth of 2.7 percent in the quarter, despite exceptionally difficult year-over-year comparables from pandemic highs,” Joe Margolis, CEO, said in announcing the results.

“While property net operating income and core FFO were both on budget in the quarter, we have revised our outlook for the back half of the year due to lower-than-expected new customer rates in June and July.”

Nu Skin

Nu Skin Enterprises Inc., based in Provo, reported net income of \$26.9 million, or 54 cents per share, for the second quarter ended June 30. That compares with \$34.2 million, or 68 cents per share, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$500.3 million, down from \$560.6 million in the year-earlier quarter.

Nu Skin offers personal care, nutrition and anti-aging products. Rhyz is the strategic investment arm of Nu Skin Enterprises.

“Our second-quarter results improved sequentially and landed within our guidance range, driven in large part by year-over-year gains in Mainland China and our Rhyz segments,” Ryan Napierski, president and CEO, said in announcing the results.

“We are seeing early signs of momentum building in Mainland China; however, we continue to be negatively impacted in several key markets by macro-economic factors and associated price increases that have had a dampening effect on consumer spending and customer acquisition.”

Varex

Varex Imaging Corp., based in Salt Lake City, reported net income of \$9.1 million,

or 21 cents per share, for the third fiscal quarter ended June 30. That compares with \$8.2 million, or 20 cents per share, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$232 million, up from \$214.5 million in the year-earlier quarter.

Varex designs and manufactures X-ray imaging components, which include X-ray tubes, digital detectors and other image processing solutions that are key components of X-ray imaging systems.

“We are pleased to report another solid quarter, with revenues reaching \$232 million in the third quarter of fiscal 2023, a new quarterly record for Varex, and non-GAAP gross margin of 34 percent, exceeding our expectations,” Sunny Sanjal, CEO, said in announcing the results.

“These results were helped by the continued strength in our industrial segment. Our efforts to reduce inventory levels, coupled with profitability, resulted in an increase in over-

all cash position by \$30 million in the quarter.”

R1 RCM

R1 RCM Inc., based in Murray, reported net income of \$300,000, or zero cents per share, for the second quarter ended June 30. That compares with a net loss of \$20.4 million, or 7 cents per share, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$560.7 million, up from \$391.9 million in the year-earlier quarter.

R1 RCM provides technology-driven solutions focused on the patient experience and financial performance of healthcare providers.

“The results in the quarter and year to date demonstrate our commitment to delivering on our operational and financial objectives to support both our near- and long-term goals,” Lee Rivas, CEO, said in announcing the results. “We believe embedding advanced technology across our

see EARNINGS page 10



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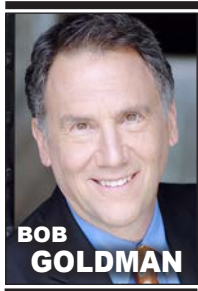
When it came to your career, you were hard-working. Dedicated. Ambitious to the max.

Yes, that was then. This is now, and now, things have changed.

Now, you are part of the two-thirds of workers who, according to a recent Gallup report, are feeling a “desire to scale back their professional

ambitions.” You no longer want to get ahead. You don’t even want to keep up. All you want to do is coast quietly under the radar until you are fired, retired or replaced by AI, whichever comes first.

Or so I learned from “How to Make Peace with Feeling Less Ambitious,” a recent article by Dorie Clark in *Harvard Business Review*.



BOB GOLDMAN

For the formerly ambitious, it can be unsettling to realize that you have not just misplaced your mojo on your climb to the top, you have lost it completely. It’s a realization that “is often accompanied with feelings of ambivalence or even shame.”

The shame comes from the idea that you are betraying the you you used to be and the you you wanted to become, before you started waking up every morning wondering if getting ahead wasn’t half as

attractive as getting back into bed and letting the workday world get on without you.

What’s the solution? Author Clark has some ideas, and I have some ideas about her ideas. Try to keep your eyelids open long enough and you just might see the light.

No. 1: Think in waves.

Successful people “tend to keep doubling down on the strategies that have been effective at work.” By thinking in waves, you will be able to “recognize when it’s time to focus on another strategy.”

For example, if networking has always been a key to your success, you are likely to keep networking until you have schmoozed every human on Earth who could possibly be helpful to your career. This is exhausting and futile, since 385,000 babies are born every day, and not one of them wants to be your bestie.

While waiting to catch a new wave, I suggest you start devoting all your efforts to unwinding your network. How? By deleting everyone in your contacts list (except me, of course.) You’re such a wonderful person that your contacts are sure to notice when you ghost them. Fortunately, you know some of their secrets and all of their faults. If threatening to expose their weaknesses isn’t effective, ask to borrow money. That always works.

Work as hard at unwinding your network as you did to build it, and you will find yourself all alone in the world, except, of course, for your stuffies, and there’s no way you’re turning your back on Mr. Bear. Some relationships are precious.

No. 2: Recognize there’s not a universal timeline.

“Almost everyone’s timeline will get derailed at some point,” writes Clark, and it’s true.

Just because absolutely everyone in your peer group is outpacing you doesn’t mean that you won’t eventually catch up. Unfortunately,

ly, it also doesn’t mean that you won’t end up in a leaky rowboat while everyone else is sailing their 400-foot motor yachts around the world, chugging champagne and eating caviar tacos. (Hey, it’s my motor yacht. I’ll eat what I want.)

If you do see co-workers becoming more successful, you can either cultivate gratitude for whatever pathetic pittance life has granted you or decide right now to put all the effort you previously employed building your career into dismantling theirs. This will require coming in early to sabotage your co-workers’ mission-critical projects and staying late, buttering up your boss and spreading rumors about the failings of your best friends at work.

Yes, stepping off the treadmill can put you behind, but if you use your capacity for hard work to push your closest work friends off their treadmills, it will definitely be worth it.

No. 3: Understand the conditions for growth.

If you’ve been always rewarded for your business achievements, it is difficult to understand that “what you need isn’t more. What you need is different.”

Instead of driving yourself dizzy piling up successes, take a different route and start stacking up failures. It will be difficult at first, and it will definitely demand effort, but if you start with minor mistakes, you can eventually work yourself up to major boo-boos and finally to those mind-boggling blunders that will sink the company, leaving you out in the street, unemployed and unemployable.

And if that isn’t delightfully stress-free, I don’t know what is.

Bob Goldman was an advertising executive at a Fortune 500 company. He offers a virtual shoulder to cry on at bob@bgplanning.com.

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EARNINGS

from page 6

portfolio to drive improved performance for our customers is accelerating momentum in market demand and increasing activity in our pipeline.”

“Operational results were strong in the second quarter and well ahead of our expectations, excluding the reserve we

took for credit losses related to a physician customer,” added Jennifer Williams, chief financial officer. “The revised guidance reflects our continued focus on initiatives to drive results and deliver increased value to our customers.”

Myriad Genetics

Myriad Genetics Inc., based in Salt Lake City, reported a net loss of \$116.1 million, or \$1.42

per share, for the second quarter ended June 30. That compares with loss of \$14.1 million, or 18 cents per share, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$183.5 million, up from \$179.3 million in the year-earlier quarter.

Myriad is focused on genetic testing and precision medicine.

“Strong double-digit test

volume growth in the second quarter of 2023 continues to reflect greater adoption by providers as we continue to emerge from the pandemic restrictions on access and Myriad’s improved commercial execution across our businesses,” Paul J. Diaz, president and CEO, said in announcing the results.

“We’re pleased with ongoing share gains in our hereditary cancer testing franchise, partic-

ularly the 21 percent year-over-year volume growth in Women’s Health. Excluding changes in estimated revenue, Myriad generated 10 percent year-over-year revenue growth in the second quarter of 2023, even as the company, and the diagnostics lab industry, continue to work through challenging payor dynamics that negatively impacted our second-quarter revenue by approximately \$4 million.”

Weave

Weave, based in Lehi, reported a net loss of \$9 million, or 13 cents per share, for the second quarter ended June 30. That compares with a loss of \$14.8 million, or 23 cents per share, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$41.7 million, up from \$34.9 million in the year-earlier quarter.

Weave provides a customer experience and payments software platform for small and medium-sized healthcare businesses.

“Weave delivered another excellent quarter of accelerating revenue growth combined with improving profitability and free cash flow,” Brett White, CEO, said in announcing the results. “These results show that our vertically tailored software and payments platform is continuing to gain traction, and the Weave team is executing with intense customer focus.”

Instructure

Instructure Holdings Inc., based in Salt Lake City, reported a net loss of \$11 million, or 8 cents per share, for the second quarter ended June 30. That compares with a net loss of \$12.9 million, or 9 cents per share, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$131.1 million, up from \$114.6 million in the year-earlier quarter.

Instructure produces the Canvas Learning Management System.

“Our second-quarter results were solid, with double-digit top-line growth, best-in-class margin performance, and strong free cash flow generation,” Steve Daly, CEO, said in announcing the results. “Our teams continue to drive that performance with their dedication to our customers and the innovative products and services we deliver across our expanding platform. We’re as optimistic as ever about our outlook for sustained growth and profitability.”



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The South Valley Chamber Business Bootcamps are 2-hour deep dives into topics critical to starting and running a business. Held monthly, we bring in the "best in their field" to lead you through hands-on instruction that will teach you skills that you can implement immediately. \$35 Members / \$50 Nonmembers



The Altabank Everyday Entrepreneur Program leads innovators through a 10-week program that helps you turn ideas into businesses. In partnership with Salt Lake Community College, this course will help you test your idea, create a brand, and plan for success. \$400 Members / \$600 Nonmembers



The Key Bank Business Accelerator is a proven 10-course series that helps small business owners and managers prepare for strategic growth. Entrepreneurs will learn about risk, strategy, sales, financial systems, management, customers & competitors, employees, growth, and more. \$500 Members / \$750 Nonmembers



The Clearlink Business Mastery is our mini-MBA for entrepreneurs and is ideal for graduates of our Accelerator OR if you have been in business for 5+ Years. This 10-course series is designed for ambitious business owners who are ready to accelerate revenue growth, achieve operational excellence and transform managers into inspiring leaders who work to deliver results. \$750 Members / \$1000 Nonmembers

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Industry Briefs

Industry Briefs are provided as a free service to our readers. Company news information may be sent to brice@slenterprise.com. The submission deadline is one week before publication.

BANKING

• **FinWise Bancorp**, a Murray-based parent company of FinWise Bank, has entered into a membership interest purchase agreement with **Business Funding Group LLC** and four members of BFG. FinWise will acquire an additional 10 percent ownership and voting interest in BFG, bringing the total ownership to 20 percent upon closing. The transaction is subject to regulatory approval and other customary closing conditions. BFG, based in Connecticut, was founded in 2011 and provides financing solutions to businesses in all stages of their growth.

DIVIDENDS

• The board of directors of **Nu Skin Enterprises Inc.**, Provo, has declared a quarterly cash dividend of 39 cents per share. The dividend will be paid Sept. 6 to shareholders of record Aug. 25. Nu Skin offers personal care, nutrition and anti-aging products.

• The board of directors of **Clarus Corp.**, Salt Lake City, has declared a regular quarterly cash dividend of 2.5 cents per share. The dividend will be paid Aug. 25 to stockholders of record Aug. 14. Clarus designs, develops, manufactures and distributes outdoor equipment and lifestyle products.

ECONOMIC INDICATORS

• **Salt Lake City** is among six cities named “**best American cities for entrepreneurs**,” compiled by **Business Chief**. Salt Lake is joined by Seattle, Las Vegas, Nashville, Tampa and Austin. Details are at <https://businesschief.com/technology-and-ai/six-of-the-best-us-cities-for-entrepreneurs>.

• **Utah** is ranked No. 46 on a list of “**Cheapest States to Buy a House**,” compiled by **Scholaroo**. It weighed several factors, including median home values, mortgage payment to monthly income ratio, and property taxes. Utah was No. 44 for median home value, No. 46 for mortgage payment to monthly income ratio, No. 12 for average monthly household income, No. 47 for average monthly mortgage payment, and No. 9 for property taxes. The top-ranked state is Minnesota. Details are

at <https://scholaroo.com/report/cheapest-states-to-buy-a-house/>.

• The **average Utahn** has a “**debt anxiety threshold**” of \$22,500, according to a study by personal finance website **Well Kept Wallet**. The study pinpoints the amount when debt becomes so significant that it starts to induce anxiety. The national average is \$22,514. The amount is highest in Delaware, at \$41,666.67. The amount is lowest in South Dakota, at \$4,000. Details are at <https://wellkeptwallet.com/debt-anxiety-index/>.

• **Utah** is ranked No. 4 on a list of states where **student loan forgiveness** would be most beneficial, compiled by **Scholaroo**. Its projection indicates Utah borrowers would receive, on average, \$53,807 per eligible borrower, which is \$5,666 more than the national average. Details are at <https://scholaroo.com/report/student-loan-forgiveness-index/>.

• **Utah** scored 6.5 out of 10 for **locals' friendliness to road-trippers**, according to a survey by **Gunther Kia**. The highest score, 7.9, was in Missouri. The lowest, 5.6, was in California. Details are at <https://www.guntherkia.com/most-hospitable-states.html>.

• **Salt Lake City** is ranked No. 33 and **West Valley City** is No. 126 on a list of “**Best Cities for Pickleball Lovers**,” compiled by **Lawn Love**. It compared the 200 biggest U.S. cities based on several factors, including access to pickleball courts and tournaments, the size of the pickleball community, and local interest in the sport. The top-ranked city is New York City. The No. 200 city is Paterson, New Jersey. Details are at <https://www.lawnlove.com/blog/best-cities-playing-pickleball-usa/#rankings>.

• **Salt Lake City** is ranked No. 46 and **West Valley City** is No. 187 on a list of “**Best Cities for Cat Lovers**,” compiled by **LawnStarter**. It compared the 200 biggest U.S. cities based on four categories, including access to animal shelters, vets and cat-friendly housing, and it factored in affordability. On a breakout list, West Valley City was No. 3 for fewest cat boarding options per 100,000 residents. The top-ranked city overall is Orlando, Florida. The No. 200 city is Detroit. Details are at <https://www.lawnstarter.com/blog/studies/best-cities-cat-lovers/#rankings>.

• **Park City** is ranked No. 14 on a list of “**America's Hidden**

Gems of Live Music,” compiled by **CheapoTicketing.com**. It surveyed 3,000 live-music lovers. The top-ranked location is Modesto, California. The No. 120 location is Burlington, Iowa. Details are at <https://www.cheapoticketing.com/americas-hidden-gems-of-live-music>.



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EDUCATION

• Students in the Annie Taylor Dee School of Nursing at **Weber State University** are honing their skill set by participating in virtual reality triage exercises to respond to mass casualty incidents or emergency events. Throughout the VR exercises, students can engage with victims of vehicle crashes, active shooter scenarios or similar events. The scenarios allow students to triage patients and perform emergency treatments like opening an airway or stopping major bleeding. After 9/11, Weber State launched a disaster nursing course that teaches students how to respond to natural disasters, mass incidents and other accidents. The course was one of the first in the nation, and since then, over 3,000 nurses have completed it. Previously, Weber State hosted in-person mock disaster training with Corey Barton, Ogden City Fire Department, which included volunteers acting as casualties. However, the old training came with challenges due to space, location, supplies and scheduling. The virtual reality program was made possible through grants secured by WSU Online, an entity in the university's Division of Online & Continuing Education, and a gift from a private donor.

INSURANCE

• **PCF Insurance Services**,

a Lehi-based insurance brokerage, has secured \$400 million in incremental debt financing led by **Blue Owl**, which acted as lead arranger and admin agent. The financing was upsized from \$300 million to \$400 million in response to strong lender demand from new and existing lenders, PCF said. The deal included incremental term debt to fund near-term acquisitions and a delayed draw term loan to support mergers and acquisitions.

• **The Buckner Co.**, a Salt Lake City-based insurance brokerage, has appointed **Lisa Levy** as chief operating officer.



Lisa Levy

She will oversee Buckner's operations and management teams responsible for providing service to clients. Levy has over 45 years of experience in the insurance industry, including previously serving as a commercial lines underwriter with a large national insurer.

NONPROFITS

• **Sutherland Institute**, a nonpartisan policy and educational think tank, has added **Beth Akers** as a feature contributor to the Sutherland podcast “Defending Ideas.” Akers is an economist and a senior fellow for the **American Enterprise Institute**. Her contributions to Sutherland will include a new monthly feature for the “Defending Ideas” podcast, called “Defending Enterprise,” that will focus on educating voters about economic issues and the importance of defending free enterprise principles. Akers also will provide analysis through written contributions and participation at key Sutherland events.



Beth Akers

• **Philippines Humanitarian**, a Salt Lake City-based nonprofit, has named **Dr. Monica Wannacott** as a member of its governing body. Wannacott has more than 16 years of experience as a pediatrician in Riverton and has served as the pediatrics



Monica Wannacott

department chair on the executive committee for Riverton Hospital. She also serves on the school board for Renaissance Academy and as founder of **PediatricAnswers.com**, an organization dedicated to healthcare education, philanthropy and innovation. Founded in 2012, **Philippines Humanitarian** is a non-denominational nonprofit organization dedicated to helping children from indigent families in the Philippines get the resources they need to attend elementary school through college in order to escape the intergenerational cycle of poverty.

PARTNERSHIPS

• **Instanda** has announced a partnership with **InsCipher**, a Pleasant Grove-based insurtech company specializing in automation of surplus tax calculation and tax filing for surplus lines. Through the partnership, carriers and MGAs can access surplus lines tax rates across all 50 states, speeding the time on both implementation and ongoing data maintenance.

• **Quansys Biosciences**, a Logan-based developer of immunoassays, has partnered with nonprofit **The Michael J. Fox Foundation for Parkinson's Research** to accelerate Parkinson's disease research. The partnership will leverage Quansys' expertise in multiplex ELISAs and MJFF's expansive understanding of PD to develop a new generation of immunoassays to monitor disease progression and target engagement for therapeutics in clinical trials.

PHILANTHROPY

• Employees at **Ken Garff dealerships** (Southtowne Hyundai, Nate Wade Subaru, Downtown Hyundai, Honda & Nissan) recently purchased and assembled 150 bicycles for children in the **Utah Foster Care** system. Families and children picked out a bike their size and also decorated a new helmet. The event took place at Southtowne Hyundai Used Auto Lot in Sandy. It was part of Ken Garff's “We're 'Hear' for You” initiative, now in its third year.

• **Chartway Credit Union**, Tooele, and its charitable arm, the **Chartway Promise Foundation**, recently partnered with **Make-A-Wish Utah** and **Roc Solid Foundation** to grant the wishes of two children. An 8-year-old girl with an incurable,

see BRIEFS next page

Industry Briefs

from previous page

progressive nervous disorder recently was told that her wish to visit Disney World and other Florida theme parks with her family will come true, thanks to a charitable grant from the Chartway Promise Foundation to Make-A-Wish Utah. A 3-year-old boy suffering from Wilms Tumor has received a backyard playset at his home in Lindon. The playset was built by team members and leaders from Chartway, the Chartway Promise Foundation and Roc Solid Foundation.

REAL ESTATE

• **The Outpost at Conestoga Ranch**, a new community of 34 cabins, has officially launched the initial phase of sales. Overlooking Bear Lake in Garden City, The Outpost was developed by the founders of glamping resort Conestoga Ranch. The Conestoga Ranch team will manage the cabins, amenities and nightly rentals integrated with the Conestoga Ranch reservations systems. Available homesites with cabin buildout at The Outpost at Conestoga Ranch begin at \$845,000. The first phase of 12 cabins will have construction set to begin this fall, with completion scheduled for summer 2024.

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RECOGNITIONS

• **Gov. Spencer Cox** recently recognized several individuals and organizations as recipients of the second annual **Governor's Spirit of Service Award**. The recipients were selected from hundreds of nominations submitted to the Governor's Office earlier this year. Individual recipients are **Jared Quan**, a writer, mentor and advocate who has served as a volunteer for numerous events and organizations; **Jill Anderson**, the CEO of CAPSA (Citizens Against Physical and Sexual Abuse) who has dedicated her career to providing support and resources to survivors

of domestic violence and sexual abuse in Northern Utah; **Mary Anne Andersen**, who has devoted herself to building the arts community in Cedar City; and **Stephanie Benally**, the Native American specialist for Utah Foster Care. Organization recipients are **Switchpoint**, whose Switchpoint Community Resource Center is a stepping stone for individuals experiencing homelessness; **Alianza Venezolana de Utah**, formed in 2018 to help Venezuelan immigrants resettle in Utah; **Wasatch Wanderers Animal Rescue**, a nonprofit that rescues farm animals that have been abandoned, neglected and abused; and **Friends of Snow Canyon**, a nonprofit established in 2011 to support the mission of Snow Canyon State Park.

• The **Davis Chamber of Commerce** has announced the finalists for its annual **Business Awards**. Winners in each category will be announced at a banquet Sept. 28 at the Davis Conference Center in Layton. Finalists for **Business of the Year** are **First Community Bank**, **Grassroots Salon and Medical Spa** and **Mountain America Credit Union**. Finalists for **Small Business of the Year** are **Connection Publishing**, **Java Espresso Beverage Co.** and **On Pitch Performing Arts**. Finalists for **Employer of the Year** are **Boondocks**, **Davis Technical College** and **UMortgage**. Finalists for **Business Innovation of the Year** are **Bonnell Aluminum**, **Davis School District** (Davis Connect Online School K-12 Program) and **Eco Green Equipment LLC**.

• **Weber State University** has been selected by the **American Association of State Colleges and Universities** to receive the **2023 AASCU Excellence & Innovation Award for Sustainability and Sustainable Development**. The university earned the honor for its "Five-Point Carbon Neutrality Strategy" initiative. In 2007, Weber State signed the American College & University Presidents' Climate Commitment, aiming to eliminate emissions and become carbon neutral by 2050, now moved to 2040. As of last year, Weber has cut electricity consumption by 35 percent, natural gas consumption by 43 percent and total greenhouse gas emissions by 42 percent, saving over \$21 million.

SERVICES

• **Woofie's** first franchise in Utah has opened. **Woofie's of Sandy Utah** offers mobile services to care for pets, including a pet spa, dog walking, pet sitting, pet taxi and more for dogs, cats, birds, reptiles and exotic animals. The grand opening will be during Dockdogs Scheels Hunting Expo at Scheels Sporting Goods in Sandy on Aug. 18, noon to 6 p.m., and Aug. 19, 10 a.m. to 5 p.m. The franchise is owned and operated by **Michelle Bower** of West Jordan. Bower worked in the large chain restaurant industry for more than 20 years.

• **Top Rail Fence**, focused on fence design, installation and service, has opened its first Utah branch with a location in Utah serving the Wasatch Front. The franchise owner is **Rudy Bennett**, partnering with **Julia Shepherd**. Bennett has worked

in the education, finance and management sectors and has had experience in the home service sector as a project manager in the solar industry.

TECHNOLOGY

• **Avetta**, an Orem-based provider of supply chain risk management software, has named **Raj Amin** as chief financial officer. Amin has more than 25 years of experience in high-growth tech companies, most recently serving as CFO at Ganacus. He also served as vice president of FP&A for Plex Systems. He was part of the executive team that took Eloqua to an IPO in 2012 and subsequent acquisition by Oracle.



Raj Amin

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MX research reveals half of U.S. consumers making or considering a bank switch

New research from MX Technologies Inc., a Lehi-based open finance platform, found that more than half of U.S. consumers have either opened a new account (23 percent) or considered switching to a new bank (28 percent) in the past six months.

The top reasons why people switched include better service, higher savings rates, more convenience or lower interest rates.

MX's survey of 1,053 American adults reveals which factors most influence where consumers choose to deposit their money and manage their finances, as well as expectations for personalized experiences. Key findings include:

Tech companies won't overtake banks any time soon. Only 3 percent of consumers said they would trust tech companies the most to securely manage their financial data. And, 38 percent say it is unlikely they would leverage a technology company to manage their finances or hold their money.

Trust is on the rise and tops the list of influence factors in deciding where to bank. Fifty-eight percent of respondents ranked the level of trust they feel regarding a provider as one of the most important factors in choosing a financial services provider. Forty-four percent said they trust their financial providers more than they did six months ago.

Financial providers are falling short in helping con-

sumers. One-third (33 percent) of consumers feel financial providers don't do enough to support their financial needs. Half of consumers expect their financial providers to deliver personalized offers for tools, products and services to help them reach their financial goals.

Consumers are willing to exchange personal information for a better experience. In fact, 39 percent of consumers say they are likely to provide access to their financial transaction history to receive more personalized offers and services from a retailer or restaurant that they frequently visit.

Pay-by-bank will win if consumers do. More than half of consumers (55 percent) said they would likely pay directly from a checking account rather than using a credit or debit card if there were an incentive.

National banks are most trusted to securely manage financial data. When asked which organization they would trust most to securely manage their financial data, national banks (50 percent) are the most trusted, followed by credit unions (19 percent) and local or regional banks (10 percent).

Consumers are split on financial providers as a trusted partner or storage place. Fifty-five percent of consumers agree they see their financial provider as a partner in helping them reach their financial goals while

53 percent of consumers agree they see their financial provider as just a place to store their money.

"Our research shows the trust is there but the experienc-

es consumers expect are not," said Crystal Anderson, vice president of product at MX. "Banks, credit unions and other financial providers have a huge opportunity to grow their businesses and

increase customer engagement by focusing on personalized money experiences that give consumers the tools, services, guidance and rewards they want and need."

RMCOEH receives \$8.6 million NIOSH grant

The Rocky Mountain Center for Occupational and Environmental Health (RMCOEH), a partnership between the University of Utah and Weber State University and one of the nation's leading centers focused on the health and safety of workers and their environment, was recently awarded an \$8.6 million grant that will allow it to further a mission that touches tens of thousands of people each year in Utah and across the West.

The purpose of the funding, from the National Institute for Occupational Safety and Health (NIOSH), is to provide students with graduate-level training in occupational and environmental health and safety, offer continuing education to professionals and businesses and perform research that moves the needle on topics related to worker health and safety. RMCOEH is one of 18 NIOSH-sponsored Education and Research Centers in the U.S. RMCOEH has received funding from NIOSH since the center's founding in 1977 and must reapply for the grant through a com-

peting renewal process every five years.

"We are grateful for our partnership with NIOSH and pleased that we continue to demonstrate our ability to turn grant money into real-world impacts that improve lives of workers and aid businesses," said Dr. Kurt Hegman who has directed RMCOEH since 2003. "We're here to make sure as many workers as possible return to their families, healthy and whole, at the end of the day. That's a responsibility that we, as well as the folks at NIOSH, take seriously."

RMCOEH uses the NIOSH funding to support its academic programs in occupational medicine, ergonomics and safety, industrial hygiene, occupational injury prevention and targeted research training, all housed at the University of Utah, as well as its continuing education program at Weber State. The grant also funds outreach and pilot project research training initiatives.

Since its inception, RMCOEH has produced 781 grad-

uates from its degree programs. The vast majority of the center's trainees assume professional positions in which they typically work to improve the health and safety of thousands of workers. The center's continuing education and outreach efforts, meanwhile, have touched an annual average of 93,000 people and 8,200 businesses over the past five years.

"We're immensely proud of what we have accomplished," said Dr. Matthew Hughes, RMCOEH deputy. "It takes contributions from everyone involved with the center at both universities. It's exciting to think about where we will be a few years from now when we are applying for this grant again."

This NIOSH award marks the first time RMCOEH has earned the funding as a multi-university partnership. After the center operated solely at the University of Utah for most of its existence, the Utah Legislature in 2021 passed a law bringing Weber State into its operating structure.

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Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to brice@slenterprise.com. The submission deadline is one week before publication.

Aug. 14, 5-7 p.m.

Park City City Council Candidate Meet & Greet, presented by the Park City Chamber/Bureau, in partnership with the Park City Community Foundation. Event features an opportunity to hear from city council candidates. Location is Blair Education Center at Intermountain Park City Hospital, 900 Round Valley Drive, Park City. Free. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

Aug. 15, 7:15-9 a.m.

Breakfast Speaker Series, an ACG (Association for Corporate Growth) Utah event. Speaker is Katrin Robb, chief operating officer, Aumni. Location is Zions Bank Building, 18th floor (Founders Room), 1 S. Main St., Salt Lake City. Free for members, \$30 for nonmembers. Details are at <https://www.acg.org/utah/events/utah-august-15-breakfast-speaker-series>.

Aug. 15, 8 a.m.-3 p.m.

"Clearlink Business Mastery," a South Valley Chamber of Commerce course that meets every other Tuesday through Dec. 5. Remaining topics are "Strategy" Aug. 15, "Sales" Aug. 29, "Operations" Sept. 12, "Finance" Sept. 26, "Leadership" Oct. 10, "Product Development" Oct. 24, "Execution" Nov. 7, "HR & Legal" Nov. 21, and "Wrap-Up and Graduation" Dec. 5. Location is Salt Mine Productive Workspace, 7984 S. 1300 E., Sandy. Cost is \$500 for chamber members, \$750 for nonmembers. Details are at southvalleychamber.com.

Aug. 16, 7:30 a.m.-3 p.m.

2023 Golf Classic, an Ogden-Weber Chamber of Commerce event. Check-in and breakfast begin at 7:30 a.m., followed by shotgun start at 8:30 a.m. and 1 p.m. lunch and awards presentations. Location is Mount Ogden Golf Course, 1787 Constitution Way, Ogden. Cost is \$250, \$1,000 for foursomes. Details are at ogdenweberchamber.com.

Aug. 16, 11 a.m.-1 p.m.

Business Bootcamp, a South Valley Chamber event. Presenter is Marci Houseman, owner, Chasing Impact. Location is South Jordan City Hall, 1600 W. Towne Center Drive, South

Jordan. Cost is \$35 for members, \$50 for nonmembers. Details are at southvalleychamber.com.

Aug. 16, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details are at davischamberofcommerce.com.

Aug. 16, noon-1 p.m.

"Walkable Wednesday," a ULI (Urban Land Institute) Utah event focusing on Paperbox Lofts, consisting of 195 residential units with 39 affordable housing units across three buildings. Speakers are Matt Krambule, senior development manager, and Julie Melander, director of asset management, both with PEG Cos. Location is Paperbox Lofts, 160 S. 300 W., Salt Lake City. Free for ULI members, \$20 for nonmembers. Details are at <https://utah.uli.org/events-2/>.

Aug. 16, 4-8 p.m.

AI Revenue Summit, a Silicon Slopes event. Leaders will discuss topics like "AI for Sales," "AI for Marketing" and "AI for GTM." Speakers include Jeff Crane, CEO at AI Incubated; Jordan Crawford, founder at Blueprint; Dan Baird, co-founder and product lead at Wrench.ai; Somya Kapoor, CEO at TheLoops; and Steve Eror, director of sales at Signals. Event takes place online. Free. Details are at <https://app.siliconslopes.com/events/>.

Aug. 16, 5:30-6:30 p.m.

Tax Planning Clinic, a Small Business Development Center event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 16, 6-8 p.m.

Marketing Clinic, a Small Business Development Center event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 17, 10-11:30 a.m.

Peer Roundtable: "Recruitment: Redefining What Talent Means," a Salt Lake Chamber event that is in-person and for members only. Location is Salt Lake Chamber, 201 S. Main St., No. 2300, Salt Lake City. Free, but registration is required. Details are at slchamber.com.

Aug. 17, 11:30 a.m.-1 p.m.

Chamber Luncheon, a Davis Chamber of Commerce event. Speaker Chris Roybal, president of the Northern Utah

Economic Alliance, will discuss the future of the Northern Utah business sector. Location is Business Resource Center at Davis Tech, 450 S. Simmons Way, Kaysville. Cost is \$25 for members, \$35 for nonmembers. Details are at davischamberofcommerce.com.

Aug. 17, noon-1:30 p.m.

Membership Luncheon, a Utah Valley Chamber of Commerce event. Speaker is Robert Spendlove, a state representative and economic and public policy officer for Zions Bank. Location is Marriott Hotel & Conference Center, 101 W. 100 N., Provo. Cost is \$20 for members, \$30 for nonmembers. Details are at thechamber.org.

Aug. 17, 5-7 p.m.

"Business After Hours" Mixer, a Park City Chamber/Bureau event. Location is Legacy Lodge at Park City Mountain, 1345 Lowell Ave., Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

Aug. 17, 5-7 p.m.

Monthly Mixer, a Utah Tech Leads event. Location is The Shop, 350 E. 400 S., Salt Lake City. Registration can be completed at [Eventbrite.com](https://eventbrite.com).

Aug. 17, 5:30-8:30 p.m.

22nd Annual Women in Business Summer Social, a Women's Business Center of Utah event. Activities include live entertainment, a silent auction, and a celebration of the Northern Entrepreneur of the Year. Location is Thomas S. Monson Center, 411 E. South Temple, Salt Lake City. Cost is \$75. Proceeds will go toward WBCUtah trainings, free consultations, events and services. Details are at wbcutah.org.

Aug. 17, 6-8 p.m.

"How to Start a Business 101," a Small Business Development Center event. Location is Orem/Provo SBDC at Utah Valley University. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 17, 6:30-8 p.m.

"How to Make Your Website Sell, So You Don't Have To," a Small Business Development Center event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 18

Golf Tournament, a South Valley Chamber of Commerce

event. Location is South Mountain Golf Course, 1247 E. Mike Weir Drive, Draper. Cost is \$1,250 per foursome, \$625 per twosome. Details are at southvalleychamber.com.

Aug. 18, 7:30 a.m.-2 p.m.

Annual Children's Charity Golf Classic, a Murray Area Chamber of Commerce event. Check-in begins at 7:30 a.m., followed by shotgun start at 8 a.m. Location is Murray Parkway Golf Course, 6345 Murray Parkway Ave., Murray. Cost is \$125. Details are at murrayareachamber.com.

Aug. 18, 8:30-10 a.m.

"Friday Connections Speed Networking," presented by ChamberWest and the Utah Black, Utah Hispanic, Pacific Island, Magna Area and Murray Area chambers of commerce. Location is Maverik Center, 3200 Decker Lake Drive, West Valley City. Cost is \$5. Details are at chamberwest.com.

Aug. 22, 11:30 a.m.-1 p.m.

Women in Business Luncheon, an Ogden-Weber Chamber of Commerce event. Location is Jeremiah's Lodge & Garden, 1329 W. 12th St., Marriott-Slaterville. Cost is \$25 for members and first-time guests, \$35 for nonmembers. Details are at ogdenweberchamber.com.

Aug. 22, 11:30 a.m.-1 p.m.

Women in Business, a South Valley Chamber of Commerce event. Speaker Crystal Maggelet, CEO of FJ Management Inc., will discuss "The Art of Balancing It All." Location is Canyon Peak Weddings & Events, 1442 Draper Parkway, Draper. Cost is \$20 for members, \$25 for nonmembers. Details are at southvalleychamber.com.

Aug. 23, 8:15-9:30 a.m.

"In the Know," a South Valley Chamber of Commerce event. Speaker U.S. Sen. Mike Lee will discuss his work on tax policy, permitting reform and regulatory overreach. Location is Zions Bancorporation Technology Campus, 7860 Bingham Junction Blvd., Midvale. Free. Details are at southvalleychamber.com.

Aug. 23, 9:30-11 a.m.

"Elevated Mornings: Quality Control in Your Health Care Startup," an Altitude Lab event. Speaker Lars Mouritsen, CEO and co-founder of Avendum, will discuss the necessity of quality control and the role of a robust quality management system in successfully bringing a product to

market. Location is Altitude Lab, 48 S. Rio Grande St., Salt Lake City. Free. Details are at <https://www.altitudelab.org/events/>.

Aug. 23, noon-1 p.m.

"Solve the Business Puzzle: Short Form Savvy: Mastering Video Marketing for Your Business," a Women's Business Center of Utah event. Presenter is Camille Wilcox. Event takes place online via Zoom. Free. Details are at wbcutah.org.

Aug. 23, noon-1 p.m.

"The History of Air Quality in Utah," a Utah Clean Energy virtual brown-bag "Lunch & Learn" event. Presenter is Logan Mitchell, Utah Clean Energy's climate scientist. Free, and open to the public. Details are at <https://utahcleanenergy.dm.networkforgood.com/forms/082323-virtual-brown-bag-lunch-and-learn-with-logan-mitchell>.

Aug. 23, 5-7 p.m.

"Connect After Hours," a South Valley Chamber of Commerce event. Location is The Barn Outdoor Pavilion, 1166 E. Pioneer Road, Draper. Cost is \$15 for members, \$20 for nonmembers. Details are at southvalleychamber.com.

Aug. 23, 6-7 p.m.

"Facebook/Instagram Ads: Create and Manage Ads like a Pro," a Small Business Development Center event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 24, 11:45 a.m.-1 p.m.

"Lunch & Learn," a Point of the Mountain Chamber of Commerce event. Speaker Brock Painter, professional practitioner coach, will discuss "Neuromastery." Location is Chubby's, 1284 N. Redwood Road, Saratoga Springs. Free (pay for your lunch). Details are at thepointchamber.com.

Aug. 24, noon-1 p.m.

Women in Business Meeting, a Box Elder Chamber of Commerce event. Location is Bridgerland Technical College, 325 W. 1100 S., Brigham City. Cost is \$10. Details are at boxelderchamber.com.

Aug. 24, 5-6 p.m.

Legal Clinic (in English and Spanish), a Small Business Development Center event that

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takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 24, 5-7 p.m.

"Business After Hours," a Salt Lake Chamber event. Location is The Depot, 13 N. 400 W., Salt Lake City. Free for members and \$30 for nonmembers before Aug. 21, \$20 for members and \$40 for nonmembers thereafter. Details are at slchamber.com.

Aug. 24, 6-7 p.m.

Intellectual Property Clinic, a Small Business Development Center event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 25, 11:30 a.m.-1 p.m.

Utah Veteran Entrepreneurs Networking, Utah Veteran Business Resource Center event. Location is The Mill Entrepreneurship Center, 9690 S. 300 W., Sandy. Registration can be completed at Eventbrite.com.

Aug. 26, 9 a.m.-4 p.m.

Social Media Boot Camp, a Veteran Business Resource Center event designed to help small-business owners and digital marketers wanting to use social media to reach their goals. Presenter is EmilieAn Kemper, owner, A Million Clicks. Location is Salt Lake Community College, Sandy. Cost is \$75. Details are at https://epay.slcc.edu/C20011_ustores/web/store_main.jsp?STO REID=117&SINGLESTORE=true.

Aug. 29, 11:30 a.m.-1:30 p.m.

Annual Meeting 2023, a Salt Lake Chamber event. Location is Salt Lake Marriott Downtown at City Creek, 75 S. West Temple, Salt Lake City. Cost is \$85 for members, \$100 for nonmembers. Details are at slchamber.com.

Aug. 29, 2-5 p.m.

Utah Valley Job Fair. Location is Utah Valley Convention Center, 220 W. Center St., Provo. Details are at utahvalleyjobfair.com.

Aug. 30, 5-8:30 p.m.

"Stars of ChamberWest" 2023 Awards Gala, a ChamberWest event. Theme is "A Hollywood Night." Location is Maverik Center, West Valley City. Details to be announced at chamberwest.com.

Aug. 31, 7 a.m.-2 p.m.

2023 RISE St. George Business Summit, presented by the St. George Area Chamber of Commerce. Annual event is

designed to empower business professionals with the knowledge, tools and network necessary to thrive in today's competitive business landscape. Theme is "Connect." Location is Dixie Convention Center, 1835 S. Convention Center Drive, St. George. Details are at risestg.com.

Aug. 31, 8:30-11 a.m.

2023 Annual Meeting, a Park City Chamber/Bureau event featuring a look at marketing plans for the upcoming fiscal year, recognition of outgoing board members and officers and awarding the Myles Rademan Spirit of Hospitality Award. Speakers include Robert Spendlove of Zions Bank, representatives from the Utah Department of Tourism, and representatives from the Governor's Office of Economic Opportunity. Location is Pendry Park City, 2417 High Mountain Road, Park City. Details to be announced at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

Sept. 5-6

Kinect WeROC Conference, presented by Kinect Capital. WeROC is Women Entrepreneurs Realizing Opportunities for Capital and examines and shares successful experiences and strategies employed by women entrepreneurs who already raised capital. Sept. 5 is the Investor Pitch and Dealmaking Day, 9 a.m.-4:30 p.m. Sept. 6 is the Fundraising Landscape and Lessons Day, 9 a.m.-3:30 p.m. Location is Thomas S. Monson Center, 411 E. South Temple, Salt Lake City. Details are at <https://kinectcapital.org/weroc/>.

Sept. 5, 10-11 a.m.

"Digital Assets and Blockchain: Fad, Scam or the Future?" a Salt Lake Chamber event. Location is Salt Lake Chamber, 201 S. Main St., Suite 2300, Salt Lake City. Free. Details are at slchamber.com.

Sept. 6-7

Utah Outdoor Recreation Summit, with the theme "Outdoors: In Session." Keynote speakers include Alexander Davenport, executive director of Ogden Valley Adaptive Sports. Location is Weber State University's Shepherd Union, Ogden. Details are at <https://utahoutdoorsummit.com/>.

Sept. 6, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details are at davischamberofcommerce.com.

Sept. 6, 11:30 a.m.-1 p.m.

"Park City Business Uni-

versity: Staff/Team Development & Human Resources," a Park City Chamber/Bureau event. Location is Blair Education Center at Intermountain Park City Hospital, 900 Round Valley Drive, Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

Sept. 7-8

Leadership Institute, a Davis Chamber of Commerce event. Location to be announced. Details are at davischamberofcommerce.com.

Sept. 7

Women Veteran STRIVE (Startup Training Resources to Inspire Veteran Entrepreneurs), a "build-your-business" course designed for women veteran entrepreneurs, presented in conjunction with Syracuse University's Institute for Veterans and Military Families, the Mill Entrepreneurship Center and Veterans Business Resource Center. Details are at www.utahvbr.org/strive.

Sept. 7, 8 a.m.-noon

UMA Manufacturing Business Conference, a Utah Manufacturers Association event focusing on areas such as water, energy, continuous improvement and lean manufacturing, Industry 4.0 and AI, and the economy. Event includes two keynote speakers, breakout sessions and exhibitor booths. Location is Salt Lake Community College, Miller Campus, 9750 S. 300 W., Sandy. Free. Registration can be completed at Eventbrite.com.

Sept. 7, 9-11 a.m.

Altabank Business Accelerator, a Utah Valley Chamber of Commerce event taking place with 10 sessions Thursdays through Nov. 9. Location to be announced. Cost is \$749. Details are at thechamber.org.

Sept. 8

2023 Patriot Day Invitational Golf Tournament, a Cache Valley Chamber of Commerce event. Location is Birch Creek Golf Course. Details to be announced at cachechamber.com.

Sept. 12, 10-11:30 a.m.

Virtual Member Showcase, a Park City Chamber/Bureau event in which four to five chamber members will introduce themselves and their businesses. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

Sept. 12, 3-5 p.m.

"Master Class: Elevating the Employee Experience," a Salt Lake Chamber event focus-

ing on the strategies and techniques that can help retain top talent through workforce flexibility and innovative benefits. Presenter is Stephanie Lyon, business development consultant at StratusHR. Location is the Salt Lake Chamber, 201 S. Main St., Suite 2300, Salt Lake City. Cost is \$89. Details are at slchamber.com.

Sept. 12, 4-8 p.m.

"Exploring Possibilities" Conference, a Women's Business Center of Utah event. Theme of the fifth annual event is "Aspire to Do Great Things." Keynote speaker is Nicole Tanner, founder of Swig. Panel discussion participants are Tenia Wallace, Decorworx; Chelsey Durand, Yummy Tummy Sweets Bakery; Mollie Halterman, Gym on Main; and Julian Chung Espinoza, Myonetics Wellness. Event also will feature the announcement of the Southern Utah Entrepreneur of the Year. Location is Courtyard by Marriott, 1294 S. Interstate Drive, Cedar City. Cost is \$45 through July 25, \$55 July 26-Sept. 4, \$60 Sept. 5-12. Details are at wbcutah.org.

Sept. 13-14, 5:30-8 p.m.

Ninth Annual "Eat Drink SLC," hosted under a nonprofit partnership umbrella consisting of SB Dance. Event features food, live music and dance, with all proceeds to support local nonprofit organizations. Each of the two nights features a different mix of food and libation partners. Location is Tracy Aviary, Liberty Park, Salt Lake City. Cost is \$125 (must be 21 years old or older). Details are at <https://eatdrinkslc.com/>.

Sept. 13, 8 a.m.-1 p.m.

Women in Business Nine & Dine Golf Event, a ChamberWest event. Check-in and breakfast begin at 8 a.m., followed by an 8:30 a.m. golf start. Lunch begins at 11:30 a.m. Location is The Ridge Golf Course, 5055 S. Westridge Blvd., West Valley City. Cost is \$125 before Sept. 1, \$150 thereafter. Details are at chamberwest.com.

Sept. 13, 11:30 a.m.-1 p.m.

"Let's Do Lunch," a South Valley Chamber of Commerce event. Speaker Josh Downs, mental performance coach, will discuss "Unpack the Weight of Mental Health in Business and Homelife." Location is South Valley Chamber, 9800 S. Monroe St., Sandy. Cost is \$20 for members, \$25 for nonmembers. Details are at southvalleychamber.com.

Sept. 13, 5-7 p.m.

"Business After Hours," an Ogden-Weber Chamber of

Commerce event. Location is the Weber County Sheriff's Office, 1400 Depot Drive, Ogden. Free for chamber members and first-time guests, \$10 for nonmember guests. Details are at ogdenweberchamber.com.

Sept. 14

ACG Utah Golf Tournament, an Association for Corporate Growth Utah event. Breakfast and registration begin at 7 a.m., followed by shotgun start at 8 a.m. Lunch and awards follow golf. Location is Eaglewood Golf Course, 1110 E. Eaglewood Drive, North Salt Lake. Cost is \$1,000 for four-somes, \$250 for singles. Details are at <https://www.acg.org/utah/events/2023-acg-utah-golf-tournament>.

Sept. 14, 7:30-9 a.m.

"Bagels & Business," a Box Elder Chamber of Commerce event. Location to be announced. Details are at boxelderchamber.com.

Sept. 14, 10:30 a.m.-2 p.m.

Political Development Series, a Women's Leadership Institute event designed to provide attendees with the courage and tools to run for office. Series continues on Oct. 12, Nov. 9, Dec. 14, Jan. 11 and Feb. 12. Location is 1 S. Main St., 18th floor, Salt Lake City. Cost is \$250. Details are at <https://wliut.com/political-development-for-women/>.

Sept. 14, 11:30 a.m.-1 p.m.

Women in Business Luncheon, a Davis Chamber of Commerce event. Location is 450 S. Simmons Way, Kaysville. Cost is \$25 for members, \$35 for nonmembers. Details are at davischamberofcommerce.com.

Sept. 15

Golf Tournament, a South Valley Chamber of Commerce event. Location is Glenmoor Golf Club, 9800 S. 4800 W., South Jordan. Cost is \$1,250 per foursome, \$625 per twosome. Details are at southvalleychamber.com.

Sept. 15, 8:30-10 a.m.

"Friday Connections Speed Networking," presented by ChamberWest and the Utah Black, Utah Hispanic, Pacific Island, Magna Area and Murray Area chambers of commerce. Location is Maverik Center, 3200 Decker Lake Drive, West Valley City. Cost is \$5. Details are at chamberwest.com.

Sept. 16

Annual Unity Block Party, hosted by Versatile Image, a



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black-led nonprofit creative agency, in partnership with Yelp, and aimed at funding a business incubator for underrepresented startups. Event will feature activities for all ages, including a retail marketplace, food trucks, art installation and live music. Location is Library Square, 200 E. 400 S., Salt Lake City. Gates open at 2 p.m., with party ending at midnight. Details are at versatileimage.org.

Sept. 18, 7:30 a.m.-5 p.m.

Executive Summit, a Utah Valley Chamber of Commerce event. Location is Sundance Resort, 8841 Alpine Loop Scenic Byway, Sundance. Cost is \$280 for members and \$320 for nonmembers through Aug. 18; \$350 for members and \$400 for nonmembers thereafter. Registration deadline is Sept. 8. Details are at thechamber.org.

Sept. 19, 11:30 a.m.-1 p.m.

Professional Development Series, a ChamberWest event. Topic and presenter to be announced. Location is Utah Trucking Association, 4181 W. 2100 S., West Valley City. Cost is \$25 for members by Sept. 13, \$35 for nonmembers or members after Sept. 13. Details are at chamberwest.com.

Sept. 19, noon-1:30 p.m.

"Breaking Barriers: How Utah Resources are Helping Women Across the Industry," a Utah Tech Leads "Complex Conversations" event. Speakers are Ann Marie Wallace, state

director, Women's Business Center of Utah; Jacki Zehner, founder, ShePlace/SheMoney; and Tara Spalding, CEO, Kinect Capital. Event takes place online. Registration can be completed at Eventbrite.com.

Sept. 19, 5-6 p.m.

QuickBooks Workshop, a Small Business Development Center event that takes place online. Free. Details are at <https://clients.utahsbdc.org/events.aspx>.

Sept. 20-21

UAMMI CrossTalk: "Energy Storage & Critical Materials for National Independence" Conference and Exhibitions at the Intermountain Battery & Critical Materials Consortium, presented by the Utah Advanced Materials and Manufacturing Initiative. Activities include a Sept. 20 reception, 5-7 p.m. Activities Sept. 21 include CrossTalk, 9 a.m.-noon, followed by afternoon tours starting at 2 p.m. Location is Jennifer Leavitt Student Center, Utah State University Eastern Campus, 451 E. 400 N., Price. Free. Details are at <https://www.eventbrite.com/o/uammi-utah-advanced-materials-initiative-30029015918>.

Sept. 20, 11 a.m.-1 p.m.

"Financial Wellness," part of the South Valley Chamber of Commerce "Business Bootcamp" series. Speaker is Melissa Ceballos, director of talent and business acquisition, Elevated Retirement. Location is Riverton City Hall, 12830 S. Redwood Road, Riverton. Cost is \$35 for members, \$50 for nonmembers. Details are at southvalleychamber.com.

Sept. 20, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details

are at davischamberofcommerce.com.

Sept. 22, 8 a.m.-2 p.m.

"The Point Challenge," a Point of the Mountain Chamber of Commerce event featuring a shotgun start and four-person scramble format. Check-in begins at 7 a.m., followed by 8 a.m. golf start. Location is Fox Hollow Golf Club, 1400 N. 200 E., American Fork. Cost is \$600 per foursome. Details are at the-pointchamber.com.

Sept. 25, 8 a.m.-2 p.m.

Chamber Golf Classic, a Utah Valley Chamber of Commerce event. Location is Riverside Country Club, 2701 N. University Ave., Provo. Cost is \$1,500 for members through Sept. 4, \$1,750 thereafter. Details are at thechamber.org.

Sept. 26, 9 a.m.-4:30 p.m.

2023 Women Empowered Conference, an Ogden-Weber Chamber of Commerce event. Theme is "Unite. Take Action. Grow!" Location is Snowbasin Resort, 3925 Snowbasin Road, Huntsville. Cost is \$75 for general admission, \$65 for military and first responders and for WIB members, \$55 for WIB member military and first responders. Details to be announced at ogdenweberchamber.com.

Sept. 26, 11:30 a.m.-1 p.m.

Women in Business, a South Valley Chamber of Commerce event. Speaker Trigena Halley of Peak Performance will discuss "Building Strong Teams and Culture." Location is WCF Insurance, 100 W. Towne Ridge Parkway, Sandy. Cost is \$20 for members, \$25 for nonmembers. Details are at southvalleychamber.com.

Sept. 27-28

Silicon Slopes Summit 2023. Location is Delta Center,

3,236 advanced satellites in low Earth orbit.

"I just want to thank Northrop Grumman for what they do for the state as a whole," Mike Schultz, a UIPA board member and a representative in the Utah Legislature, said at the board meeting. "I know they're one of the largest if not the largest private employer in the state, and having them and their presence out in the Northwest Quadrant is actually what we have envisioned as far as types of high-paying manufacturing jobs in that area, and so thank you and [we're] excited to see proposals like this coming forward. I think it meets the mission."

Jerry Stevenson, a board member and state senator, said the Northrop Grumman project is

301 S. Temple, Salt Lake City. Details are at <https://summit.siliconslopes.com>.

Sept. 27, 11:30 a.m.-1 p.m.

Business Success Series, a ChamberWest event. Location is Kearns Library, 4275 W. 5345 S., Kearns. Cost is \$25 per session. Details are at chamberwest.com.

Sept. 28-29

"Women in the Money" Utah Financial Empowerment Conference, hosted by the Utah Office of State Treasurer and the Utah Financial Empowerment Coalition. Activities include a Sept. 28 kick-off dinner and workshop, 6-8 p.m., costing \$15 in-person; and a Sept. 29 main conference, 8:30 a.m.-4 p.m., costing \$25 in-person. Cost is \$35 for both days. Virtual attendance is free. All sessions will be live-streamed and available to all attendees on the event app, with recordings available following the conference. Location is Downtown Salt Lake City Sheraton Hotel, 150 W. 500 S., Salt Lake City. Details are at womeninthemoney.org.

Sept. 28

"Party for Clean Power," a Utah Clean Energy event. Location is Mid-Valley Performing Arts Theater, 2525 Taylorsville Blvd., Taylorsville. Details to be announced.

Sept. 28, noon-1 p.m.

Women in Business, a Box Elder Chamber of Commerce event. Location and RSVPs are available by contacting the chamber office. Cost is \$10. Details are at boxelderchamber.com.

Sept. 28, 6:30-9 p.m.

2023 Annual Business Awards Banquet, a Davis Chamber of Commerce event. Location is the Davis Conference

"important."

"Northrop Grumman's been a big player in the state of Utah for a long time ... a major player, and they've been a very good corporate player for a long while. It's good to see them expand here. These are great jobs, and the jobs that they do create are amazing and they continue to grow in the state of Utah."

Victoria Petro, a nonvoting UIPA board member and a Salt Lake City Council member, also hailed the project.

"I'm thrilled that we're using this money to create jobs that have economic mobility for my neighbors, who are historically either new Americans or the blue-collar workforce that literally keeps Utah running at all times," Petro said.

Center, 1651 N. 700 W., Layton. Cost is \$75. Details are at davischamberofcommerce.com.

Oct. 2-4

Fall One Utah Summit, featuring a keynote presentation, awarding of the Rural Utah Awards and a "State of Rural Utah" presentation. Location is Southern Utah University, Cedar City. Cost is \$350. Details are at <https://one.at.utah.gov/>.

Oct. 3, 9-10:30 a.m.

"Coffee Chat with the CEO," a Park City Chamber/Bureau event in which CEO Jennifer Wesselhoff will be available for an informal conversation. Location is Kimball Junction Visitor Information Center, 1794 Olympic Parkway Blvd., Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

Oct. 4, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details are at davischamberofcommerce.com.

Oct. 4, 11:30 a.m.-1 p.m.

"Park City Business University: Sales/Lead Conversion Systemization," a Park City Chamber/Bureau event. Location is Blair Education Center at Intermountain Park City Hospital, 900 Round Valley Drive, Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

Oct. 8, 11:30 a.m.-1 p.m.

"Meet the New Members" Lunch, a South Valley Chamber of Commerce event. Location is South Valley Chamber, Pinnacle Room, 9800 S. Monroe St., Sandy. Cost is \$20 for members, \$25 for nonmembers. Details are at southvalleychamber.com.

Oct. 10 and 24, 9-11 a.m.

"Master Class: Utah Economy Fundamentals, Outlook and Policy Insights," a Salt Lake Chamber event. Presenters are Phil Dean and economists from the Kem C. Gardner Policy Institute. Location is Kem C. Gardner Policy Institute, 411 E. South Temple, Salt Lake City. Cost is \$199. Details are at slchamber.com.

Oct. 10, 11:30 a.m.-1 p.m.

Women in Business Professional Growth Series, a ChamberWest event. Topic and presenter to be announced. Location is Embassy Suites, 3524

AIRPORT

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closed in the midst of a massive \$5.1 billion reconstruction project at the airport. The previous airport was built to serve 10 million passengers but was accommodating nearly three times that amount in 2019. It closed in the fall of 2020 to make way to the "New SLC Airport," designed to accommodate 34 million passengers at the full build-out of Phase 4, which is anticipated to open in late 2026.

Remaining gates of Phase 2 will begin operating Oct. 31. Phase 3 opens in the fall of 2024 with five gates, followed by four gates in fall 2025.

The 22nd-busiest airport in North America and 60th-busiest in the world, Salt Lake City International has more than 315 departures daily to more than 90 nonstop destinations.

UIPA

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state in the Northwest Quadrant."

Andy Pierucci, Mountain West corporate manager of state and local affairs for Northrop Grumman, said the company would be making solid rocket motors for the United Launch Alliance and its Amazon Kuiper satellite constellation.

Based in Colorado, ULA provides launch services, manufacturing and operating rocket vehicles. In April 2022, it announced that Amazon had selected its Vulcan rocket for 38 launches supporting deployment for Project Kuiper, an Amazon initiative to increase global broadband access through a "constellation" of



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S. Market St., West Valley City. Cost is \$25 for chamber members registered by Oct. 4, \$35 for non-members and members thereafter. Details are at chamberwest.com.

Oct. 11, noon-2 p.m.

Women Tech Awards, a Women Tech Council event. Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Registration can be completed at <https://www.womentechcouncil.com/awards/>.

Oct. 11, 5-7 p.m.

"Business After Hours," an Ogden-Weber Chamber of Commerce event. Location is DayBreak Senior Services, 1351 Valley Drive, Ogden. Free for chamber members and first-time guests, \$10 for nonmember guests. Details are at ogdenweberchamber.com.

Oct. 12, 11:30 a.m.-1 p.m.

"Witches, Werewolves and Women in Business" October Luncheon, a Davis Chamber of Commerce event. Location is Lagoon at the Biergarten, 375 N. Lagoon Drive, Farmington. Cost is \$25 for members, \$35 for nonmembers (registration is required). Details are at davischamberofcommerce.com.

Oct. 17, 11:30 a.m.-1 p.m.

Professional Development Series, a ChamberWest event. Topic and presenter to be announced.

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Location is Conservation Garden Park, 8275 S. 1300 W., West Jordan. Cost is \$25 for chamber members registered by Oct. 11, \$35 for nonmembers and members thereafter. Details are at chamberwest.com.

Oct. 18, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Details are at davischamberofcommerce.com.

Oct. 19, 10-11:30 a.m.

Peer Roundtable: "Retaining Top Talent," a Salt Lake Chamber event that is in-person and for members only. Location is Salt Lake Chamber, 201 S. Main St., No. 2300, Salt Lake City. Free, but registration is

required. Details are at slchamber.com.

Oct. 19, 11:30 a.m.-1 p.m.

Chamber Luncheon, a Davis Chamber of Commerce event. Location is 525 Deseret Drive, Kaysville. Cost is \$25 for members, \$35 for nonmembers. Details are at davischamberofcommerce.com.

Oct. 20, 8:30-10 a.m.

"Friday Connections Speed Networking," presented by ChamberWest and the Utah Black, Utah Hispanic, Pacific Island, Magna Area and Murray Area chambers of commerce. Location is Maverik Center, 3200 Decker Lake Drive, West Valley City. Cost is \$5. Details are at chamberwest.com.

DATA SCIENTIST, CUSTOMER & MARKETING ANALYTICS

Data Scientist, Customer and Marketing Analytics sought by **OVERSTOCK.COM, INC.** in Midvale, UT to dvlp KPIs for optimization of new customer acquisition through Paid Google marketing channels. Telecommuting may be permitted. When not telecommuting, must report to Overstock.com, Inc. at 799 West Coliseum Way, Midvale, UT 84047. Salary: \$79,019-137,700/yr. Apply at www.overstock.com/careers or via email: overstockcareers@overstock.com. Please specify ad code YFJH.

SENIOR ANDROID DEVELOPER

Senior Android Developer sought by **tZERO Group, Inc.**, Salt Lake City, UT to Work closely on an industry changing, multi-functional app that allows users to trade regular stocks, security tokens, & cryptocurrency. Position allows telecommuting from anywhere in the U.S. Salary: \$163,237 - \$170,830 per year. Please send resume to: hr@tzero.com. Please specify ad code SERR.

SENIOR DATA SCIENTIST, ANALYTICS

Senior Data Scientist, Analytics sought by **OVERSTOCK.COM, INC.** in Midvale, UT to Ingest large volumes of data, identify the critical signal in all the information, and then act on the signal to drive millions in growth or savings. Position allows for 100% telecommuting. Salary: \$79,019 - 137,700/yr. Apply at www.overstock.com/careers or via email: overstockcareers@overstock.com. Please specify ad code VRJH.

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