

## OF NOTE



### You can't stop with just one

Micron, the Idaho-based computer technology company, will spend up to \$100 billion over the next two decades building a new computer chip factory in upstate New York, the company said last week. A New York state economic impact study estimates the project will create an average of nearly 50,000 jobs in the state per year over the first 31 years of its operation.

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## Already a hit, 'Slopes' summit will expand in coming years

**Brice Wallace**  
*The Enterprise*

The annual Silicon Slopes Summit, only six years old, will return next year as a bigger, broader event, its leader said at the most recent tech and business gathering.

Clint Betts, president and CEO of Silicon Slopes, told a crowd of thousands at Vivint Arena in Salt Lake City that the summit will expand into a weeklong series of activities taking place throughout Utah.

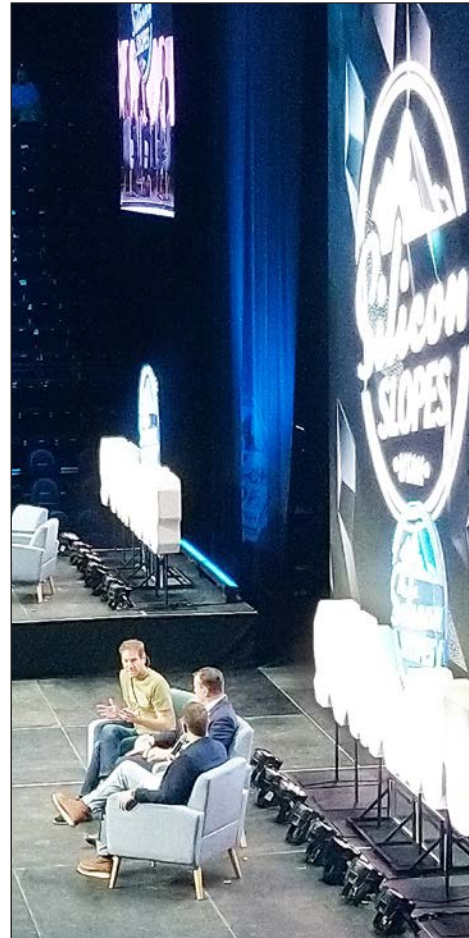
"Every part of Utah is part of Silicon Slopes," Betts said. "If we say we're going to be open and accessible to all, let's freakin' mean it. And let's go across this entire state and bring this summit and this energy and this community to every part of Utah."

The summit has traditionally been a two-day event in Salt Lake City, first at the Salt Palace Convention Center and this year at Vivint Arena. The first summit, in 2017, had more than 5,000 attendees and the next year the attendance figure topped 14,000. This year's summit likely attracted about 8,000 people.

Next year, it will continue to have two days of activities in Salt Lake City, but Sept. 25-29 will see activities "from Logan to St. George," Betts said, without giving many details about those activities.

"We'll celebrate Utahns building startups and companies across the state," he said, "and we'll make sure the world knows

see SUMMIT page 18



Dave Elkington (left), a member of the Utah Tech University Board of Trustees, makes a point about the university during the recent Silicon Slopes Summit at Vivint Arena in Salt Lake City. Listening are Richard Williams, president of Utah Tech University, and Clint Betts, president and CEO of Silicon Slopes. The discussion was one of many activities at the two-day tech and business summit.

## After 110 years, Kennecott going back underground

**John Rogers**  
*The Enterprise*

More than 110 years ago, the Kennecott Copper Mine in Salt Lake County's Bingham Canyon began extracting copper ore from an underground mining operation. Abandoning the underground method early in its history, the mine would become known as the world's largest man-made excavation and deepest open-pit mine in the world.

Now Rio Tinto, the owner of the Kennecott mine, has announced that the operation is going back underground. The subterranean mining project will begin immediately and is expected to produce its first ore early in 2023, with full production expected later next year, according to Nate Foster, interim managing director of Rio Tinto Kennecott.

"We're innovating and we're closer to writing the next chapter within Kennecott's history," said Foster at an event announcing the revised operations in Bingham Canyon.

Rio Tinto has approved a \$55 million investment in development capital to start the underground mining and expand production at the Utah operation.

see KENNECOTT page 18

## Lacking a master plan, UIPA puts hold on spending

**Brice Wallace**  
*The Enterprise*

The Utah Inland Port Authority has put the brakes on big-ticket spending items until a master plan is in place to help guide the future of its 1,600-acre jurisdictional area.

At the authority board's most recent meeting, Ben Hart, the authority's new executive director, said several leases already

negotiated would be returned to the board for reconsideration at some point as the master plan is developed for its property in Salt Lake City's Northwest Quadrant near the Salt Lake City International Airport.

One of the leases is for land at 1100 South for a port-owned transloading facility aimed at smoothing the movement of imports and exports through Utah while also providing environmental benefits. That project was unveiled in the summer of 2021. The vision is for the facility to take inbound

ocean-going containers from West Coast ports that arrive at the Union Pacific intermodal facility in Salt Lake City to be moved to the nearby transloading facility, where the goods inside would be transferred to larger containers for domestic movement.

"The plan right now is to pause all existing activity and effort on that to make sure, again, that we can get some level of

see UIPA page 14



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# O.C. Tanner's Global Culture Report shows importance of reconnecting employees

O.C. Tanner, a Salt Lake City-based employee recognition and workplace culture company, has released its 2023 Global Culture Report. Now in its fifth year, the report details the latest trends and strategies to win and retain people, including reconnecting workplace community, creating fulfilling employee experiences, fortifying weary leaders and integrating recognition and symbolism early and often.

Based on data gathered from over 36,000 employees, leaders, HR practitioners and executives from 20 countries worldwide, the report was announced at O.C. Tanner's annual culture conference, "Influence Greatness."

"The future of work depends on embracing change and rebuilding community within the workplace. This year's re-

port demonstrates the importance of reconnecting employees with purpose and meaning," said Alexander Lovell, director of research and data science at the O.C. Tanner Institute. "Organizations should be deliberate in creating opportunities for employees to feel fulfilled in their work. Not only do they do better work, but we found that highly fulfilled employees want to stay at their organization for an extra three years. We hope this report will act as a guide for organizations and enable leaders to support, challenge and inspire their employees to do great work."

As organizations continue to adjust to a new era of work and manage the uncertainty of a subsiding global pandemic and looming economic recession, the report highlights what employees want most: connection, community and fulfillment, Lovell said. As organizations prepare for the next crisis, employees are still trying to heal from the disconnection caused by the pandemic. A sense of commu-

nity is more important now that employees are returning to the office and searching for fulfillment and connection, but unfortunately, many organizations' current programs are failing to meet evolving employee desires. Successful organizations are the ones reconnecting with their people by adopting a community mindset where employees find meaning in their work, believe that they belong, and experience greater personal fulfillment.

"There's no such thing as 'work-life balance' — it's just 'life balance.' With that, a meaningful focus on employees' holistic well-being is crucial for organizations to retain and attract talent in today's environment," said Gary Beckstrand, vice president of the O.C. Tanner Institute. "Data from our 2023 Global Culture Report shows that when organizations enable life balance, support the growth and development of everyone holistically, create a thriving workplace community and help each person contribute to

the collective purpose, great business outcomes are abundant."

Some key findings of the report include:

- Highly fulfilled employees plan to stay three years longer at their organizations than unfulfilled employees.
- Nearly one-third (32 percent) of employees are unfulfilled in their jobs. These employees have 399 percent greater odds of looking for a job elsewhere, 71 percent decreased odds of promoting their organization as a great place to work and 47 percent decreased odds of putting in extra effort to help their organization succeed.
- When feelings of community, connection and belonging are strong at an organization, the odds that employees will do great work (236 percent), take pride in the organization (318 percent) and want to stay (252 percent) are far better.
- Most employees (76 percent) consider their workplace a community and almost as many (72 percent) say it's important for

them to feel like part of a community at work.

• A sense of belonging leads to better retention (+43 percent), higher satisfaction with employee experience (40 percent), less burnout (-38 percent) and more great work (+20 percent).

With numerous new responsibilities and expectations placed on them, many leaders are succumbing to stress and burnout":

• Leaders are 43 percent more likely to say work is interfering with their ability to be happy in other areas of their lives.

• While 79 percent of leaders think they have a "good sense" of what their employees want, only 48 percent of employees agree. Nearly one-third (29 percent) of employees say there is a notable conflict between what their managers want and what their coworkers want and only a little more than half (54 percent) believe their managers are "on my side."

The Global Culture Report can be accessed at the O.C. Tanner website, [www.octanner.com](http://www.octanner.com).

## Intermountain plans hospital in Ephraim

Salt Lake City-based Intermountain Healthcare has announced plans to build a hospital at Ephraim Crossing, a master-planned community in the Sanpete County community of Ephraim. The not-for-profit healthcare system has acquired 35 acres in the development, signaling a larger-than-usual rural hospital facility, as most of the rural community hospitals Intermountain owns and operates are situated upon nine acres or less.

"We welcome Intermountain Healthcare to Ephraim Crossing. Its reputation of providing the highest-quality healthcare will support our mission of promoting a healthy lifestyle for residents," said Kevin Romney, managing partner of Camino Verde Group, the developer of Ephraim Crossing.

Intermountain Healthcare will serve as an anchor tenant Ephraim Crossing, creating career opportunities and providing important services for local residents, according to Romney.

"Intermountain Healthcare will make an extensive economic impact in Ephraim Crossing, from creating jobs to offering accessible services, the facility will be an essential resource," Romney said.

Ephraim Crossing's planned development of 140 acres will offer a variety of housing, entertainment, retail and office space, indoor and outdoor recreation and educational facilities. Once completed, the community will be home to more than 700 families.

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# Succeeding in Your Business

## 'If you can't convince them, confuse them'

"I run a small contracting business. I have been hired as a subcontractor on a large construction project — a 40-story downtown office building.

"I am told there are more than 70 different contractors who will be working on this project. My company will be responsible for only a small piece of it.

"The subcontract they want me to sign is ridiculous. Among other things:

- They want me to give an unlimited indemnity for anything that goes wrong with my work. So even though I am being paid only \$10,000, I could potentially be on the hook for millions of dollars.

- The contract says they don't have to pay me if my work is delayed for any reason, no matter how short the delay and even if the delay is not my fault (for example, if other contractors don't complete their

work on time or if a supplier delivers materials late to me).

- They want to hold back 20 percent of my fees until they are completely satisfied with my work, which might be months after the project is finished.

"I've asked the general contractor to change some of this language, but he says he can't spend the time negotiating 70 different contracts with 70 different contractors. Everybody, in his opinion, has to sign exactly the same contract.

"I've never worked with this contractor before. What can I do to avoid being nailed to the wall if things don't go 100 percent perfectly with this job?"

It's no secret that the construction business is a brutal one, especially for small contractors. The provisions you describe in the subcontract are

truly unreasonable. Any attorney would insist on negotiating these so they are more in your favor.

Having said that, I can also understand a general contractor's not wanting to spend hours of legal time negotiating contracts with 70 different subcontractors and having to keep track of them afterward. Remember that the general contractor is accountable to the owner of the project, the architect and other professionals, and even a small delay from a small contractor could cause him to be in default under his main contract, with who knows what consequences and penalties.

There are two things you can do:

First, check out the general contractor's reputation. Contact some of the other "subs" on this project, especially those who have worked with the general contractor before, and ask how the general contractor performs

in practice. Does he pay on time? Does he complain about nit-picky things? Is he a bully? Is he forgiving when there are delays that clearly are not your fault and you are doing your absolute best to resolve? If all the reviews are positive, you probably can take the risk of signing the subcontract "as is," as it is likely to be invoked only if you are truly at fault.

If that's not possible, or if the reviews from other subs are negative, there is one other approach (although it entails some risk).

You can send the general contractor your own form of contract — presigned — with contract language that protects you in case things don't go as planned. Or you can send back an "addendum" with changes to the offending language along with the original contract. Sign both documents and be sure to include language saying that in the event of conflict or inconsistency between the contract documents, your contract prevails.

Now, the general contractor is almost certain not to sign your contract or addendum (if he notices it's there). Even if he does, by making those documents part of the general contractor's project file, you have created a situation in which you are working under two contracts that contain conflicting or inconsistent terms, such that it will be difficult or impossible

to determine exactly what was agreed to in your contract.

Lawyers have a name for that. They call it a "battle of the forms." Sometimes — surprisingly — it can work to your advantage.

In a perfect world, you should always sign contracts that make sense, are reasonable and crystal clear, and that protect you in the event there's a falling out down the road. But sometimes in the real world, that's not possible, and this sounds like one of those situations.

There's a saying among trial lawyers: "If you can't convince the jury, confuse the heck out of them, because that way at least you have a chance at a mistrial." If the general contractor refuses to negotiate its contract, mix it up with other contracts, addenda and other documents so that the actual intent of the parties is open to interpretation.

It may not work in the end, but at least you will have a chance at getting your day in court if there's a problem with this project, and the mere threat of a court dispute or lengthy arbitration may force the general contractor to settle the dispute more favorably to you.

Cliff Ennico (crennico@gmail.com) is a syndicated columnist, author and former host of the PBS television series "Money Hunt."

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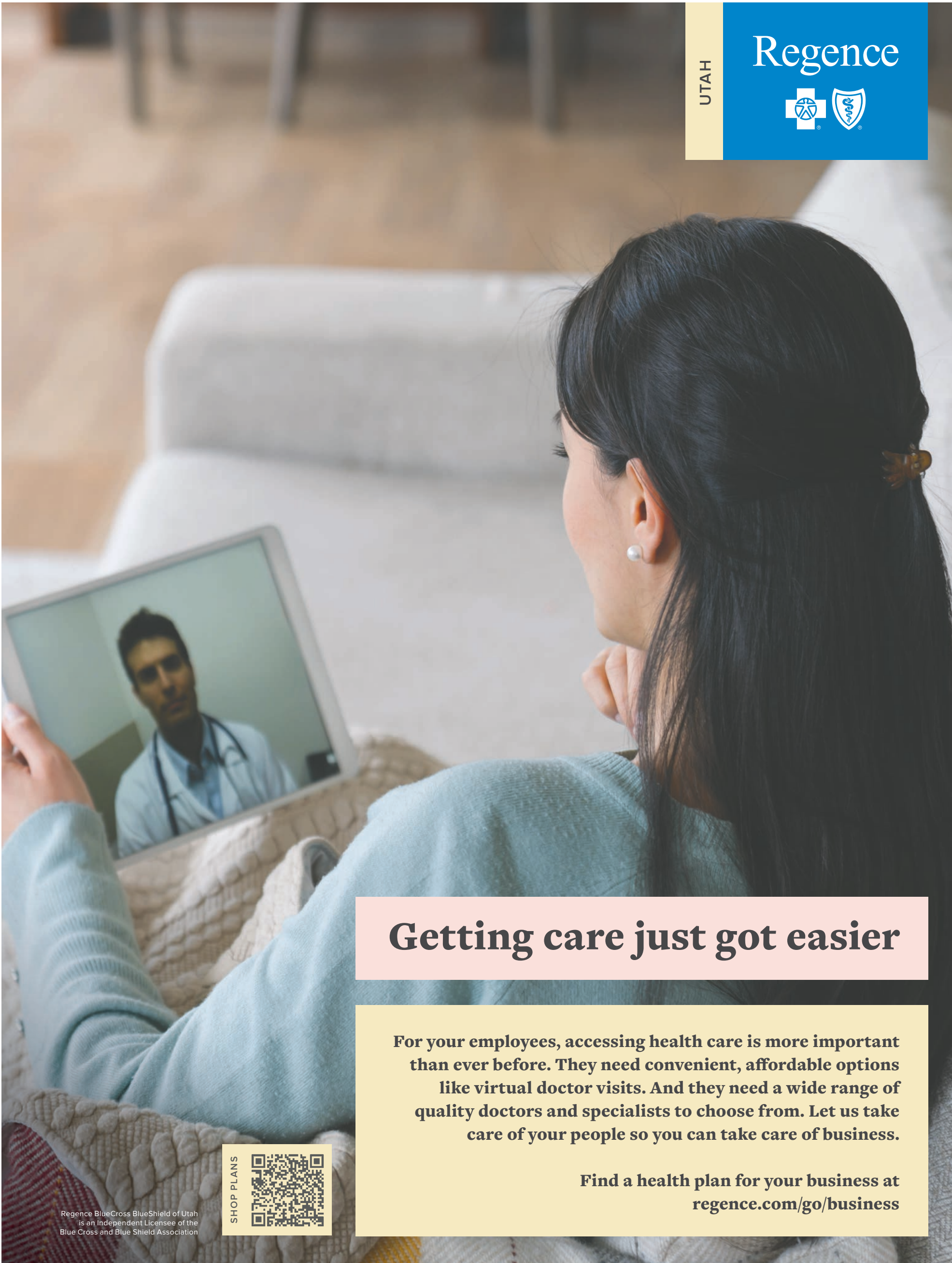
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# Five ways to build trust and connection in an unconnected team

If you want to build a strong and long-lasting team, trust is essential. Research has shown it takes an average of 89 weeks to execute change within a compa-

ny — and 39 of those weeks were a direct result of mistrust. This is the cost of lack of trust.

**Have you ever experienced a low-trust work-**

**place?** Imagine an office with unreliable, inadequate, disloyal, uncommunicative and inconsistent behavior. It's an environment where no one wants

to be and it definitely doesn't produce or maximize results.

**Have you ever experienced a high-trust workplace?** Imagine a team working together, helping each other, speaking highly of one another, communicating more often, all while each individual takes ownership of his or her own responsibilities. This is a productive environment.

Trust is the safe haven where people share their dreams and their struggles to reach their potential individually and as a team.

So, how can you, as the leader, build a high-trust workplace?

Stats first (you know how I love those): A survey of 33,000 people in 28 countries concluded that one in three people don't trust their employer. The same survey realized that trust decreases from top positions to the lowest.

Sixty-four percent of executives trust their organizations, while only 51 percent of managers and 48 percent of other staff stated they trust their organizations. Employees remarked that they trust their peers more than the CEO and upper-level executives of their company. That means the higher up you go, the more critical it is for you to build trust with those beneath you.

So, leaders, guess what? Building trust starts with you. It's time we ask ourselves some questions:

**Five Questions That Determine If You're a Trustworthy Leader**

1. Do people constantly question your expectations of your team?
2. Would most people describe you as someone who is reliable?

3. Is there a high amount of gossip and disrespect among your team?

4. Do the majority of your team members underperform at the tasks you ask them to do?

5. Do you trust people to take on new responsibilities?



ANGELA CIVITELLA

**The Five Elements of TRUST**

**Transparency (T).** Be accountable, state expectations and give feedback. Honesty and communication are key for transparency.

**Respect (R)** everyone. Do not, I repeat, do not pick and choose.

**Unite (U)** your team. Gossip and cliques are like cancer. The cure? Trust, and lots of it. Get to building bridges instead of destroying them.

**Show (S)** that you care. "People don't care how much you know until they know how much you care." - John C. Maxwell. Smart guy.

**Trust-Building Activities (T)** build morale. It's been proven that when someone enjoys the people they work with, they're happier and are more productive. So, provide trust-building activities. It's like magic.

My challenge to you is to make an effort every day on building one of the five elements of TRUST. Today, work on being transparent; tomorrow, work on showing others respect; and so on. Keep going until you've built a high-trust work environment and more respect in the workplace.

Angela Civitella is an executive, a business leadership coach and the founder of Intinde (www.intinde.com).

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## Golden Key Awards honorees announced

The Utah Governor's Committee on Employment of People with Disabilities has announced its annual Golden Key Award recipients. Presented recently at the Disability:IN Utah Summit, the awards recognize those who have helped promote employment opportunities for people with disabilities.

"We receive dozens of outstanding nominations from around the state. These awards recognize companies and individuals who are supporting Utahns with disabilities in the workplace," said Sarah Brenna, director of the Utah State Office of Rehabilitation. "It's great to see these employers take the lead in overcoming biases and building an understanding of the employability of people with disabilities."

The recipients of the 2022 Golden Key Awards are Star Nursery, Small Business of the

Year Award; Dan Albro and Loveland Living Planet Aquarium, Medium Business of the Year Award; Lowe's, Large Business of the Year Award; Kennedy Wahlen, Ace Advocate/Citizen Award; Chris Hineman, Ace Employee with a Disability Award; Internal Revenue Service, Freedom Award; Utah Department of Commerce, ASAP Award; Melany Johnson and Canyons School District, Educator Provider Award; and Susan Hunter, SUU DRC and SUU Intergovernmental Internship Cooperative, Educator Provider Award.

The Golden Key Awards recognize the people and businesses that believe in the potential of Utahns with disabilities, the committee said. "People with disabilities provide a wealth of knowledge, skills, talents and experiences. They add diversity, resourcefulness and creative energy to Utah's workforce."

## Rental evictions rising in Utah, still below '18-'19

The Rental Housing Association of Utah (RHA) has reported that rental property eviction filings in the first six months of 2022 increased 46 percent compared to the same period in 2021 but remain below pre-pandemic-year levels.

The associations said eviction rates remained low during the pandemic because Utah has distributed approximately \$200 million in federal rental assistance since the pandemic began.

"Many renters have been receiving rental assistance from the state and that runs out after 18 months," said Brad Randall, board chair of RHA. "When their

rental assistance runs out, some are not able to pay rent and are receiving eviction notices."

According to data from the courts, eviction filings in Utah increased to 2,888 in the first half of 2022, up from 1,975 filings in the first half of 2021. For the same period in 2018 and 2019, the number of evictions was 3,523 and 3,478, respectively.

"Evictions are still lower than pre-pandemic years," Randall added. "If you compare evictions in the first half of 2022 to the first half of 2019, a more typical year before state and federal rental assistance programs took effect, evictions are down 17 per-

cent. Utah evictions are much lower than the national average and lower than our neighboring states."

Randall said there is still more than \$100 million available for Utah renters who have not yet received rental assistance. People who made 80 percent or less of the area median income in 2020 or in the past 60 days are still eligible for rental assistance for up to 18 months. Many renters who started receiving assistance in 2020 are now no longer eligible. Renters can apply directly at [www.rent-relief.utah.gov](http://www.rent-relief.utah.gov) or work through a community partner agency like the Community Action Network.

## Fortem Tech shuffles leadership

Fortem Technologies, a Pleasant Grove-based developer of airspace safety and defense systems, has announced changes in its executive leadership team. Jon Gruen will move from his current executive chairman role and become the company's CEO, while current CEO Timothy Bean will move into a newly formed position as president and chief operating officer (COO). The company said the reorganization positions the company with additional leadership to better address the increasing market demand for its systems and reinforces the company's focus on growth in the defense and government markets.

"With recent investments and the expansion of our Washington, D.C., presence, the time is right to make this move," said Bean. "Jon and I have worked closely for over two years and I am excited to have him full-time at the company."

Gruen brings more than 25 years of leadership experience in the military and defense industry, providing emergency management and security solutions to government customers. He was instrumental in securing more

than \$10 billion in program value as a business development principal at Lockheed Martin. He also co-founded a defense innovation management and operations firm which scaled startup companies to over \$1.5 billion in combined revenue in just three years, according to a Fortem release. He is also a U.S. Navy Reserve SEAL captain and led special operations teams in Afghanistan and Iraq. Gruen holds a bachelor's degree from the United States Naval Academy in physics and received his MBA from the Haas School of Business at the University of California-Berkeley.

"With Jon's impressive defense and commercial background, he is well-suited to lead the company's growth efforts and our critical Washington, D.C., market presence," said Matt Ocko, a Fortem board member. "Our growing leadership team with Jon and Tim at the helm enables us to serve more of our customers, in more geographies, with even more aggressive capabilities for supporting true security for law enforcement and warfighters against exponential human-operated and autonomous threats."

## Amare Global acquires Kyäni Inc.

Amare Global, an Irvine, California-based producer of dietary supplements designed to promote mental health, has acquired Salt Lake City-based Kyäni Inc., a global health and wellness company with operations in over 50 countries.

Kyäni was founded in 2006 by Carl Taylor, Kirk Hansen and Jim Hansen and is a globally recognized pioneer of the antioxidant movement with ingredients that support natural nitric oxide production in the body. In 2019, brothers Kirk and Jim Hansen were killed in an accident and the company has since been operated by Taylor and members of the Hansen family.

"Myself, Kirk and Jim never wavered on our values of integrity, loyalty and hard work. As we've been searching for the right next step for Kyäni, I wanted to make sure the vision of Kyäni could continue forward and set our business partners up for optimal success," said Taylor. "It's no mistake we ended up at Amare Global, whose name translates to 'love.' I'm so grateful for the employees, customers and business partners who've been on this journey with us. I believe this strategic partnership with Amare will help propel Kyäni forward into an exciting new chapter and further fulfill our mission of bringing hope, health

and wellness to the world."

"This has been a year of transformative growth and momentum at Amare, and we could not ask for a better partner than Kyäni to help propel our global vision to share the benefits of mental wellness," said Jared Turner, CEO of Amare. "We are prepared to take this next step as a company to accelerate global expansion and build a foundation of empowerment, well-being and opportunity for as many people as possible. Many thanks to our passionate employees, brand partners and customers who've helped us reach this milestone."

Founded in 2018 by entrepreneur Hiep Tran, Amare Global focuses on creating products that support mental wellness through the "gut-brain axis."

"I truly believe this strategic partnership with Amare will help achieve the vision Kyäni founders set out to fulfill," said Katy Holt-Larsen, CEO at Kyäni. We look forward to this next evolution of growth and are energized to align forces with a likeminded partner whose team brings unmatched industry leadership and expertise."

Kyäni founders Carl Taylor, and Kirk Hansen's and Jim Hansen's widows, Rebecca Hansen and LeAnn Hansen, will continue as shareholders of Amare. Taylor will serve on the board of directors at Amare.

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# Recognizing Latina business owners for their success

As we celebrate Hispanic Heritage Month this year, it's a good time to recognize the many contributions of Hispanic small-business owners. And there truly are many.

According to the "2021 LDC U.S. Latino GDP Report," Latinos contributed \$2.7 trillion in the U.S., equivalent to the seventh-largest economy in the world, and they're growing 57 percent faster than the U.S. economy overall. From 2010 to 2019, the U.S. Latino GDP is the third-fastest growing among the 10 largest GDPs in the world, with the U.S. economy ranking fourth.

Latinos are also accounting for 68 percent of the growth in U.S. labor participation, due in large part to Latina business owners. As of 2019, Latina women owned 18 percent of all women-owned businesses, and between 2014 and 2019, Latina-owned firms grew 40 percent (according to Latinas in Business Inc.). These are significant numbers and show the

impact Latina business owners are making on the country's overall economy.

There's no doubt these business owners are helping to fuel the U.S. economy, but we all know they've taken a hit given the pandemic's repercussions and continuous fluctuations with high interest rates and inflation. Nonetheless, the below tips can help the many Latina business owners or aspiring entrepreneurs get started or reach the next level.

**Find the right guidance and information.** Many women may not know where to turn for trustworthy information to support them with starting a business or making critical business decisions. The good news is there are many free resources and tools to help educate women business owners. The SBA.gov website is another great place to start. It even offers a version of its site in Spanish. Additionally, the Mi-

nority Business Development Agency connects women to resources, events and opportunities to help them succeed through its Enterprising Women of Color Initiative. Last, the U.S. Hispanic Chamber of Commerce (USHCC) has more than 200 local chapters designed to support ambitious Hispanic business owners and also has specific Latina entrepreneur programming.

**Develop a business plan.** Having a good idea is NOT enough. Developing a business plan is the first key step for any business owner. An effective plan can help you prioritize how to spend your time and money and set measurable goals. It also can help identify current or future obstacles so you can better anticipate and avoid potential risks.

For example, with COVID-19 impacts, you may have had to create more online offerings or enhance your digital presence for your business. Some of you may have had to change relationships with supply chains and vendors or re-

duce hiring because of inflation. Whatever it was, now's the time for you to review how you've adapted to the current situation, which of these adaptations you want to build upon in the future, and then document it in your plan.

**Get mentorship support.** The past two years reinforced what we've always known: It takes a village. As women business owners continue to navigate post-COVID-19 challenges and inflation impacts, connecting with mentors and other experts is one of the most powerful and greatest ways to exchange knowledge, share best practices and learn from each other.

**Get credit-ready.** Once you've got a business plan, connected with mentors and other experts and have done your research, getting credit-ready will be a critical next step before obtaining business financing. It's important to work with a bank that offers tools and resources that make financing easier to understand, and a banker who shows you what

your business needs in order to get approved for a loan.

Before applying for a small business loan or line of credit, your bank will want to see that your business generates steady cash flow, has low levels of debt and is in a strong financial position in order to manage debt payments. The more you know about what makes a strong credit application, the more prepared you will be to pursue credit for your business. A business plan also may help you obtain business financing. For example, for an SBA loan and some larger business loans and lines of credit, lenders may require a formal written business plan before extending credit.

By creating or updating a business plan, looking into mentorship opportunities, increasing knowledge and getting credit-ready, more Latina entrepreneurs can achieve success.

Ryan Olson is the Wells Fargo small-business manager in Salt Lake City.



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<sup>3</sup> Based on year-to-date 2022 average network availability excluding commercial power outage and planned maintenance.

# Industry Briefs

Industry Briefs are provided as a free service to our readers. Company news information may be sent to [brice@slenterprise.com](mailto:brice@slenterprise.com). The submission deadline is one week before publication.

## CONSTRUCTION

• **Sundt Construction** has hired **Shahbaz Mohammad, Sheyenne Dodds** and **Brianna Kuehner** for its Salt Lake City Department of Public Utilities New Water Reclamation Facility project. Mohammad brings



Shahbaz Mohammad



Sheyenne Dodds



Brianna Kuehner

two years of experience in the construction industry to his role as a project engineer. He has worked as a project estimator, assistant project manager and project engineer. Dodds and Kuehner both join the project as field engineers. Dodds has over 15 years of professional experience. Kuehner has experience working as an intern in the construction industry and as a tactical aircraft mechanic for the U.S.

Air Force. In 2019, Sundt broke ground on the new water reclamation facility for Salt Lake City's Department of Public Utilities. The \$528 million facility will serve more than 200,000 customers over a 110-square-mile service area.

## CONTESTS

• The **Utah Manufacturers Association** is accepting nominations until Oct. 21 for its 2022 annual awards banquet, set for Nov. 12. The awards given represent companies and individuals that have had a measurable impact

on the manufacturing community through best practices, leadership, positive environmental impact and company culture. All applications must be submitted through the UMA website. The awards consist of different categories based on company size. Awards include Manufacturer of the Year, Manufacturing Company Culture Award, Manufacturing Leader of the Year, Women in Manufacturing Award and Environmental Stewardship Award. Details are at <https://manufacturingutah.com/uma-awards/>.

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## CORPORATE

• **Lions Not Sheep**, an apparel brands company, has moved its headquarters to a 35,000-square-foot facility in Salt Lake City. The company said the site will generate 70 new jobs by next year, up from the existing 30.

## ECONOMIC INDICATORS

• **Salt Lake City** is ranked No. 2 on a list of **top home buyers' markets** on the **Knock Buyer-Seller Market Index**, which analyzes key housing market metrics to measure the degree to which the nation's 100 largest markets favor home buyers or sellers. Salt Lake City trails only the San Francisco-Oakland-Berkeley market in California. It

said the median sale price in Salt Lake City is \$520,000 with the median number of days on the market being 19. The top seller market is Fayetteville, North Carolina. Details are at <https://www.knock.com/blog/the-great-housing-divide-south-and-east-remain-seller-strongholds-west-coast-cool-off-spreads-beyond-california/>.

• **West Valley City** is ranked No. 11 and **Salt Lake City** is No. 18 on a list of cities with best **changes in the unemployment rate**, compiled by **WalletHub**. The best change in unemployment was in Lialeah, Florida. Details are at <https://wallethub.com/edu/cities-unemployment-rates/73647>.

• **Albertsons** is Utahns' favorite grocery store, according to a study by **Wisevoter**, a bipartisan educational platform that studied favorite grocery stores by state. The team at Wisevoter analyzed foot traffic data gathered by GPS tracking by store in each state. Albertsons was followed, in order, by Vons, Sprouts Farmers Market, Trader Joe's and Stop & Shop. Albertsons was the most popular store in nine states. Details are at <https://wisevoter.com/report/most-popular-grocery-store-by-state/>.

• **Salt Lake City** is ranked No. 50 and **West Valley City** is ranked No. 191 (or No. 10 among "worst cities") on a list of **"2022's Best Cities for Golfers,"** compiled by **LawnStarter**. It compared the 200 biggest U.S. cities based on 22 key indicators of golfer-friendliness, such as weather, number of golf courses, and access to equipment. The top-ranked city is Scottsdale, Arizona. The No. 200 city is Pasadena, Texas. Details are at <https://www.lawnstarter.com/blog/studies/best-cities-for-golfers/>.

• **Utahns** are **spending an extra \$24,502 to secure car models they want**, according to a survey commissioned by **Quantrell Auto Group**. One in four Utahns have bought vehicles they did not initially plan on acquiring, according to the survey. Utahns who are not prepared to compromise and are holding out for their preferred option say they are prepared to spend 51 percent above the manufacturer's suggested retail price for their vehicle. Among states, Alaska had the highest number of car owners who admitted they drive vehicles that they didn't initially want in the first place, at 80 percent. The figure was 11 percent in New Mexico. Details are at <https://www.quantrellforlife.com/car-compromise/>.

• A total of 227,477 **Utahns**

admit to having taken and acted upon **financial advice from social media influencers**, according to a survey by **CouponBirds**. They are among over 20 million in the U.S. Details are at <https://www.couponbirds.com/research-center/data/people-take-financial-advice-from-social-media-personalities>.

## EDUCATION/TRAINING

• **Utah State University** has selected "Selling with Authentic Persuasion: Transform from Order Taker to Quota Breaker" by Jason Cutter for students enrolled in the ProSales required course at its Jon M. Huntsman School of Business. It will teach students "how to transform themselves into model salespersons and inspire trust through integrity and authenticity."

## ENERGY

• **SolarEdge Technologies Inc.**, based in California, and power grid operator **Rocky Mountain Power** have announced the qualification of the SolarEdge Home Battery to join RMP's Wattsmart Battery program. Launched in 2021, the Wattsmart program uses a growing fleet of residential batteries to help manage the electric system during peak usage periods. RMP wants to leverage customer-generated solar power along with battery technology in the homes of over 60,000 existing rooftop solar customers in Utah and Idaho. The program has over 3,000 batteries currently enrolled in Utah and Idaho.

## HEALTHCARE

• **BlueWind Medical Ltd.**, a medical device company with offices in Park City and Israel that is working to transform neuromodulation therapy for overactive bladder, has announced that **Dr. Liz Kwo** has joined its board of directors. Kwo is chief medical officer at Everly Health. BlueWind is working to transform neuromodulation therapy



Liz Kwo

for overactive bladder. Kwo's background is in data science, automation and artificial intelligence, with a unique background in applying digital health to care delivery models. Prior to joining Everly Health, Kwo was the deputy chief clinical officer for Anthem, now Elevance Health. She is currently a faculty lecturer at Harvard Medical School and practicing physician in urgent and occupational medicine at Cambridge

Health Alliance, a teaching affiliate of Harvard Medical School. Kwo also is an active angel investor in the healthcare community with an interest in technology-enabled healthcare delivery.

• **Lipocine Inc.**, a Salt Lake City-based biopharmaceutical company, has announced plans to focus on treating central nervous system disorders. The initial focus is on endogenous neuroactive steroids, which have broad applicability in treating various CNS conditions and where the company can leverage its platform to develop oral therapeutics. Lipocine's priority is to advance its pipeline of endogenous neuroactive steroids.

## INSURANCE

• **MGIS**, a Salt Lake City-based national insurance program manager, and **Sun Life**, an international financial services organization, have announced that group disability insurance programs managed by MGIS will expand to include veterinarian groups. The companies are partners in providing specialized disability income protection for healthcare professionals. MGIS provides specialized sales support, administration and underwriting, and Sun Life provides claims management and insurance supported by its insurance subsidiaries' financial strength ratings.

## INVESTMENTS

• **Workstream**, a Lehi-based company offering a hiring and onboarding platform for the "deskless" workforce, has extended its Series B funding round with an additional close of \$60 million, bringing the total Series B financing to \$108 million. More than two dozen investors are participating in the oversubscribed extension round, including both institutional funds and angel investors. The round was led by **Hans Tung**, managing partner of GGV Capital, with participation from **Founders Fund, Coatue, BOND, Basis Set Ventures, CRV, WiL and Soma Capital**, among others. Workstream said the funding and the addition of new investors will help it expand further into new and current verticals in the retail, hospitality, healthcare, warehousing and automotive sectors. It also will enable Workstream to boost its research and development investment to extend its platform offering.

see BRIEFS next page

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# Industry Briefs

from previous page

## LAW

• **Dana Ball Legal Services**, Lehi, has rebranded to **Avanta Small Business Law**. The firm focuses on business owners and entrepreneurs. Avanta will continue the services provided by Dana Ball Legal Services, including business entity formation and maintenance, human resources compliance, and plain-language contracts.

## MEDIA

• **Wholesale Nuts and Dried Fruit**, Bluffdale, is among 16 contestants on “America’s Real Deal,” a new reality TV show allowing Americans to vote on and invest in companies. The series premieres Oct. 12.

## PARTNERSHIPS

• **OptConnect**, a Kaysville-based company focused on wireless services, has announced a partnership with **Cradlepoint**, a company focused on cloud-delivered 4G LTE and 5G wireless network edge solutions. The partnership allows OptConnect to expand beyond managed IoT connectivity and support enterprise and branch, primary and backup business Internet connectivity deployments, with a simple connectivity-as-a-service model. The new offering will be sold by OptConnect’s Premier Wireless Solutions division, while the

support and day-to-day management will be handled through OptConnect’s headquarters.

• **Rent Dynamics**, based in Logan, has announced that rent reporting provider **RentPlus** will work with **Fannie Mae** to grow their program to help renters build credit by working with owners and managers to help renters build credit by reporting on-time rental payments to the three major credit reporting bureaus. Disclosing on-time rent payments allows renters to build and establish credit scores while helping property owners increase revenue and lower their delinquency rates. The pilot program supports Fannie Mae & Rent Dynamics’ objective to further accelerate the adoption of rent payment reporting across the multifamily industry.

## REAL ESTATE

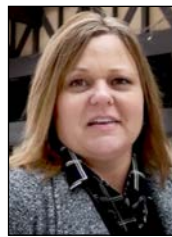
• **Magleby Development** has broken ground on **Velvaere**, a wellness community in Park City next to Deer Valley Resort. The developer is **Extell Utah**. The 60-acre community with 115 planned residences will feature direct ski-in, ski-out access and year-round mountain adventure and recreation through an on-site ski lift, ski terrain, outdoor spaces, a wellness center and family adventure center. Homeowners will have a well-being membership, granting access to all of the club offerings. A limited number of wellness club memberships

will be available for purchase to non-homeowners.

• **Richmond American Homes of Utah Inc.**, a subsidiary of M.D.C. Holdings Inc., has announced the opening of a Laurel model home at **Villages at Arrowhead Park**, 1538 N. 1130 E., Payson. The community offers four floor plans, homes with three to six bedrooms and sizes of 2,000 to 2,360 square feet. MDC’s homebuilding subsidiaries have built more than 230,000 homes since 1977.

## RECOGNITIONS

• The **Utah Office of Tourism** and the **Utah Tourism Industry Association** inducted three people into the **Utah Tourism Hall of Fame** during the recent Utah Tourism Conference in Vernal: **Maria Twitchell**, executive director, Visit Cedar City-Brian Head; **Mark Wilson**, owner, Red Canyon Lodge in Flaming Gorge;



Maria Twitchell



Mark Wilson



Rick Maw

and **Rick Maw**, founder, Utah.com. They were chosen based on their history of contributions to the state’s tourism industry through leadership and long-standing contributions to their region or the entire state. Beginning in 1985, the Hall of Fame has recognized 124 inductees. After Twitchell graduated with a bachelor’s degree in communications and marketing from Southern Utah University in 1995, she held various marketing positions for the county tourism office and was promoted to executive director of Visit Cedar City-Brian Head in 2005. Twitchell also serves on many local and state tourism boards, including the Utah Main Street board and is a past president of the Utah Tourism Industry Association. Wilson served 11 years at Solitude Ski Resort, ending as vice president of base area operations and marketing. During that time, he represented the Cottonwood Canyon ski resorts in Wasatch Canyon master planning, park-and-ride lot development and Ski Utah marketing. In 1991, Wilson was hired as a consultant to find a small family resort and reopened Red Canyon

Lodge. He also became involved with community organizations and Northeastern Utah tourism and eventually became the Red Canyon Lodge’s primary owner. Maw founded Utah.com with partners Mike Donahue and Rich Farr.



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## RESTAURANTS

• **The McHenry Group** plans to open **Pica Rica Americana BBQ** this fall, first in St. George. The restaurant aims to combine “central Texas barbecue themes with the excitement and flavor of Mexico City.”

## RETAIL

• **1-800 Contacts**, a Draper-based retailer of contact lenses, has hired **Angie Balfour** as chief people officer. Balfour has more than 20 years of experience in human resources and will lead



Angie Balfour

1-800 Contacts’ people department across people operations, recruiting, total rewards and professional development. She most recently served as chief people officer at Weave. She previously served as head of human resources at Instagram and director of human resources at Facebook. Balfour earned a bachelor’s degree in human resource management from Utah State University and an MBA from the University of Utah.

## SERVICES

• **Savage**, a Salt Lake City-based provider of industry infrastructure and supply chain services, has appointed **Jeff Roberts** as executive vice president and chief operating officer and hired **Tom Coler** as executive vice presi-

dent and chief financial officer. Roberts has been CFO for the



Jeff Roberts



Tom Coler

past six years. As COO, he will have overall responsibility for the operations of the company’s three sectors (agriculture, infrastructure and environmental), and he will continue to lead corporate development and information technology while assuming responsibility for safety, health and environment. Prior to joining Savage, Roberts served as CFO of Maxum Enterprises and also served in financial roles within the Pilot Flying J organization, including divisional CFO. Prior to joining Savage, Coler served as vice president and CFO for the health, hygiene and consumables business unit at H.B. Fuller Corp. He has experience in global, public companies and brings experience in corporate finance, acquisitions and integration, implementing IT solutions, driving cost and efficiency initiatives, and other finance-related topics.

## TECHNOLOGY

• **Nexus IT**, a Salt Lake City-based IT security and support company, has appointed **Jake Hiller** as chief revenue officer and **Eric Sessions** as chief operating officer. Both are former founders of Intelitechs, which recently merged with



Jake Hiller



Eric Sessions

Nexus IT. Hiller has nearly 20 years of professional experience in IT solutions. He will be responsible for implementing revenue-generating initiatives through enhanced marketing, sales and customer success strategies. Sessions will work to strengthen Nexus IT’s fulfillment and operations teams. He has more than 16 years of experience in the IT solutions industry, with a combination of responsibilities on both the data analytics and operations sides of the business.



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## Industry Briefs

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He became president and COO of Intelitechs in 2011. In addition to their appointments, the company has repositioned its organizational chart to reflect a “team of teams” approach, with the top three executives leading specific sectors of the business in a lateral way. As a result, shifts and transitions have been made among all departments.

### VENTURE CAPITAL

• **VentureCapital.Org**, a Salt Lake City-based nonprofit organization that assists, coaches and provides mentoring to entrepreneurs raising investment capital, has named **Tara Spalding** as the inaugural chief programming officer and director of the Women’s Entrepreneurship Program and announced **Marcia Nelson** as the incoming chairman of the board. Spalding’s responsibilities include the oversight and execution to benefit women-founded, owned or led companies in Utah and in the surrounding states. She will be based in Salt Lake City. She has been working with startups and early-stage investors in California and in Utah for over 20 years. Her career includes most recently being the managing director of BoomStartup Accelerator. She also served on the board of trustees for VentureCapital.Org since 2020 and has been actively involved with its women initia-

tives since 2017. Nelson, based in New York City, will have responsibilities that include the oversight of the nonprofit’s charter, business operations, board committee direction and succession planning. On Jan. 1, she succeeds **Matt Warnock**, who has held the chairman position and has been an active mentor for 18 years. Nelson is an advisor and investment leader who has spent a large portion of her career working in and for family offices and private dealmakers. She is the managing director and head of business development for ShareNett; is the co-founder of Triple C Advisory; and serves on several boards, including her previous position as vice chair on the board of trustees for VentureCapital.Org. She is a former member of the board at Women in the Boardroom and was the founder and CEO of Deals & Divas, which brought together women entrepreneurs, advisors and investors.

• **Tandem Ventures**, a Draper-based investment firm, has added **Jimmer Fredette** as a partner. Fredette spent the past 11 years playing basketball professionally in the U.S. and abroad. He joins co-founders Alex Bean and McKay Dunn at the firm, which was formed earlier this year.



Jimmer Fredette

### UIPA

from page 1

a master plan done to ensure that we’re using that as highest and best use,” Hart said.

Hart said the goal is the “highest and best use” of the land in the jurisdictional area. Determining that will be the goal of the master plan process, which will take months and include public comments.

“For those who have felt like they have not had a voice in this process, for those who feel like there should be a better partnership, particularly between Salt Lake City and Salt Lake County, I would just say, that’s exactly where we’re trying to get to. That will be the purpose of this master plan, not only to economically optimize the area but also to ensure that we’re getting and listening to feedback from the citizens and also ensuring that we’re tied in with existing infrastructure plans and existing infrastructure planning, whether it’s the county, the city but also the existing master plan.”

Salt Lake City produced a master plan for the Northwest Quadrant in 2016 “that was really good,” Hart said.

The inland port master plan process includes information-collecting this month and issuing a request for proposals in November. A vendor will be selected by year-end, and then a nine-month process will include outreach events and “a lot of public listening,” Hart said.

“But for those who are saying, ‘Well, all of this has been decided,’ let me tell you, that is not the case. This master plan is meant to help us identify highest and best use. And so as we come back to that phrase, we want to do listening, we want to make sure that we’re being responsive, not only economically but environmentally as well.”

UIPA wants to align with the city and county to “ensure a collaborative process” and produce an RFP “that is reflective of what we’re hearing,” he said.

“I think it would be very, very easy and fair for people to accuse us of not listening if we put out an RFP that is not informed by public comment,” Hart said.

# Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to [brice@slenterprise.com](mailto:brice@slenterprise.com). The submission deadline is one week before publication.

## Oct. 11-13

**Fall One Utah Summit 2022**, presented by Utah's Center for Rural Life and hosted by Gov. Spencer Cox. Event will showcase why Utah is continually the country's most resilient state and how its rural communities are well-positioned to thrive domestically and internationally. Activities include networking opportunities, breakout sessions, an entrepreneurial business challenge and more. Leadership Day is Oct. 13 and includes a keynote address, breakout sessions focusing on leadership topics, and skills development opportunities hosted by the Southern Utah University Community and Professional Development team. Location is Southern Utah University, Cedar City. Summit cost is \$399. Cost for Leadership Day is \$125. Details are at <https://oneutahsummit.com/>.

## Oct. 11, 7:15-9 a.m.

**Breakfast Meeting**, an ACG (Association for Corporate Growth) Utah event that is part of its 2022-23 Breakfast Speaker Series. Speaker is Robert Spendlove, senior vice president and the economic and public policy officer at Zions Bank. Location is Zions Bank Founders Room, 1 S. Main St., 18th floor, Salt Lake City. Free for members, nonmember discount for the first two breakfast meeting attendances is \$30, nonmember price after attending two meetings at the discounted rate is \$45. Details are at <https://www.acg.org/utah/events/october-11-breakfast-meeting-robert-spendlove>.

## Oct. 11, 9-10 a.m.

**"Ask Ashly,"** a Women's Business Center of Utah event featuring tips to improve a website, SEO or social media. Presenter is Ashly Kulland, WBCUtah's digital media specialist. Event takes place online via Zoom. Free. Details are at [wbcutah.org](http://wbcutah.org).

## Oct. 11, 9-11 a.m.

**"Pay the IRS Less Without Going to Jail,"** a Small Business Development Center (SBDC) event that takes place online. Cost is \$10. Details are at <https://clients.utahsbdc.org/events.aspx>.

## Oct. 11, 11:30 a.m.-1 p.m.

**Professional Growth Series**, a ChamberWest event. Speaker Hillory Dahle, life design coach,

will discuss "Five Steps to Stillness." Location is Residence Inn, 7558 S. Plaza Center Drive, West Jordan. Cost is \$35. Details are at [chamberwest.com](http://chamberwest.com).

## Oct. 12, 8-10 a.m.

**"Going Global: Understanding Your Options for International Expansion,"** a World Trade Center Utah event in partnership with GPS Capital Markets and Tanner LLC. Event will focus on best practices and dispelling some of the misconceptions surrounding global opportunities. Speakers are Simon Gleeson, a partner at Blick Rothenberg; David Bates, a partner at Taylor Wessing; Hared Van Orden, a vice president of sales and trading with GPS Capital Markets; and Derek Drysdale, an international tax partner at Tanner LLC. Location is GPS Capital Markets, 10813 S. River Front Parkway, Suite 400, South Jordan. Free. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## Oct. 12, 9:55-11 a.m.

**"Increase Your Holiday Sales with Google Tools,"** a Women's Business Center of Utah event, in partnership with Grow with Google. Event takes place online via Zoom. Free. Details are at [wbcutah.org](http://wbcutah.org).

## Oct. 12, 11:55 a.m.-1 p.m.

**Women in Business**, a Cache Valley Chamber of Commerce event. Location varies each month. Cost is \$16 for members, \$18 for nonmembers, \$20 at the door. Details are at [cachechamber.com](http://cachechamber.com).

## Oct. 12, noon-1 p.m.

**"How to Evaluate Utah Small Business Health Benefits in 2023,"** presented by the Park City Chamber/Bureau and LegUp Health. Event takes place online. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

## Oct. 12, 4-5 p.m.

**Venture Capital Collab**, a Utah Black Chamber event. Location is The Shop, 350 E. 400 S., Salt Lake City. Details are at [utahblackchamber.com](http://utahblackchamber.com).

## Oct. 12, 5-7 p.m.

**"Business After Hours,"** an Ogden-Weber Chamber of Commerce event. Location is The Insurance Center, 1741 N. 2000 W., Farr West. Free for chamber members and first-time guests, \$10 for nonmembers. Details are at [ogdenweberchamber.com](http://ogdenweberchamber.com).

## Oct. 13, 11:30 a.m.-1:30 p.m.

**"Lunch \$ Learn" Work-**

**shop**, a Murray Area Chamber of Commerce event. Location is MACC Office, 5411 S. Vine St., No. 3A, Murray. Cost is \$15 for members, \$25 for nonmembers. Details are at [murrayareachamber.com](http://murrayareachamber.com).

## Oct. 13, 6-8 p.m.

**"Business Essentials,"** a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

## Oct. 18, 8 a.m.-1:30 p.m.

**"SOURCE: South Valley Small Business Summit,"** a South Valley Chamber of Commerce event. Theme is "Supercharging Small Businesses." Morning keynote speaker is Nicole Tanner, founder of Swig. Location is Mountain America Expo Center, 9575 S. State St., Sandy. Cost is \$75 for members, \$95 for nonmembers; cost at the door is \$100 for members, \$125 for nonmembers. Details are at [southvalleychamber.com](http://southvalleychamber.com).

## Oct. 18, 8:30-11:30 a.m.

**KeyBank Business Accelerator**, a South Valley Chamber of Commerce event with sessions taking place through Dec. 13. Oct. 18 event is "Financial Statements." Presenter is Ralph Little, founder and CEO of a nationwide financial services company. Location is Salt Mine Productive Workspace, 7984 S. 1300 E., Sandy. Series cost is \$750 for chamber members, \$1,000 for nonmembers. Details are at [southvalleychamber.com](http://southvalleychamber.com).

## Oct. 18, 9 a.m.-noon

**"Meet the Money,"** a Small Business Development Center (SBDC) event. Location is the Kaysville SBDC at the Davis Applied Technology Center. Also offered Oct. 20, 1-4 p.m. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## Oct. 18, 9 a.m.-noon

**"Cash Flow is King,"** a Small Business Development Center workshop series taking place Tuesdays (Oct. 25 and Nov. 1). Oct. 18 topic is "Financial Statements: What are They Actually Telling You? Much More Than You Know." Oct. 25 topic is "Cash Flow Management: Tricks of the Trade to Increase Cash and Decrease Stress." Nov. 1 topic is "Cash Flow Projections: Where are You Going and How Will You Get There?" Location is Salt Lake Community College's Miller Campus, 9750 S. 300 W.,

Building 5, first floor, Room 333, Sandy. Cost is \$29 per session, \$67 for all three. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## Oct. 18, 11 a.m.-1 p.m.

**Business Women's Forum 2022: "How to Build a Passion- and Purpose-Driven Career."** Presenters are Karra Porter, who has served as president or managing director, Christensen & Jensen; Leslie Titus Bryant, director of marketing and brand, Spectrum Solutions; and Daniel Hellwig, laboratory director, Intermountain Forensics. Location is Hilton Garden Inn Downtown, 250 W. 600 S., Salt Lake City. Cost is \$35 for members, \$50 for nonmembers. Details are at [slchamber.com](http://slchamber.com).

## Oct. 18, 11:25 a.m.-1 p.m.

**Leadership Luncheon**, a Cache Valley Chamber of Commerce event. Location is The Riverwoods Conference Center, 615 Riverwoods Parkway, Logan. Cost is \$16 for members and \$17 for nonmembers preregistered, \$20 for members and \$22 for nonmembers not preregistered. Details are at [cachechamber.com](http://cachechamber.com).

## Oct. 18, 11:30 a.m.-1 p.m.

**Professional Development Series**, a ChamberWest event. Speaker is Mary Crafts, founder of Mary Crafts Inc. Location is Jordan Valley Water Conservancy Garden Park, 8275 S. 1300 W., West Jordan. Cost is \$25 for members by Oct. 13, \$35 for nonmembers and members registering after Oct. 13. Details are at [www.chamberwest.com](http://www.chamberwest.com).

## Oct. 18, 5-7 p.m.

**Corporate Tour**, a Utah Black Chamber event. Location is Dyno Nobel Inc., 6440 S. Millrock Drive, Suite 150, Salt Lake City. Details are at [utah-blackchamber.com](http://utah-blackchamber.com).

## Oct. 19-21

**ImpartnerCON 2022**, an Impartner event. Theme is "Odyssey." Speakers include Maria Chien, vice president and research director at Forrester; Janet Schijns, CEO of JS Group; and Jared Fuller, founder of PartnerHacker. Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Details are at <https://wow.impartner.com/impartnercon22-Splash.html>.

## Oct. 19, 8 a.m.-4 p.m.

**PTAC Government Procurement Symposium**, presented by the Procurement Technical Assistance Center at the Governor's Office of Economic

Opportunity. Location is Salt Lake Community College's Miller Campus, 9690 S. 300 W., Sandy. Cost is \$60. Details are at <https://business.utah.gov/event/ptac-government-procurement-symposium/>.

## Oct. 19, 11:30 a.m.-1 p.m.

**Business Alliance Networking Luncheon**. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at [davis-chamberofcommerce.com](http://davis-chamberofcommerce.com).

## Oct. 19, noon-2 p.m.

**"Workforce Readiness: Relationship Management,"** a Cache Valley Chamber of Commerce "Lunch & Learn" event that is part of a five-session series on workforce readiness. Location is Bridgerland Technical College, Room 808, 1301 N. 600 W., Logan. Cost for the series is \$90. Details are at [cachechamber.com](http://cachechamber.com).

## Oct. 19, 5-7 p.m.

**"Business After Hours Mixer,"** a Park City Chamber/Bureau event. Location is Wasatch Brew Pub, 250 Main St., Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

## Oct. 19, 5:30-6:30 p.m.

**Tax Planning Clinic**, a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

## Oct. 20, Nov. 3, 10 a.m.-1 p.m.

**"The Utah Economy Master Class: Economic Fundamentals Outlook and Policy Insights,"** a two-day Kem C. Gardner Policy Institute event featuring information about Utah economic fundamentals, forecasts and policy insights. Location is Kem C. Gardner Policy Institute, 411 E. South Temple, Salt Lake City. Details are at [slchamber.com](http://slchamber.com).

## Oct. 20, 8:30-10 a.m.

**"Leveraging Unique Financing Mechanisms,"** presented by ULI (Urban Land Institute) Utah and D.A. Davidson & Co. and focusing on the benefits of public infrastructure districts (PIDs). Speaker is Brennen Brown, managing director, D.A. Davidson. Location is 95 S. State St., Suite 1500, Salt Lake City. Cost is \$25 for members, \$35 for nonmembers, \$30 for private-sector members and \$40 for private-sector nonmembers. Details are at <https://utah.uli.org/events-2/>.

**CALENDAR**

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**Oct. 20, 8:30-11 a.m.**

**ConnectShare B2B Networking Event**, designed for business leaders and decision-makers. Location is the Miller Conference Center, 9750 S. 300 W., Sandy. Details are at [www.connectshare.com](http://www.connectshare.com) or by contacting Randy Hunt of the ConnectShare Advisory Board at [randy@clearpath-strat.com](mailto:randy@clearpath-strat.com).

**Oct. 20, 11:30 a.m.-1 p.m.**

**Chamber Luncheon**, a Davis Chamber of Commerce event. Speakers are Kent Anderson, director of community and economic development for Davis County, and Jessica Merrill, tourism director for Davis County. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Cost is \$25 for members, \$35 for guests. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

**Oct. 20, 11:30 a.m.-1 p.m.**

**Women in Business Happy Hour Mixer**, a Murray Area Chamber of Commerce event. Speaker is Dorie Oldes. Location is Home 2 Suites, 4927 S. State St., Murray. Details are at [murrayareachamber.com](http://murrayareachamber.com).

**Oct. 20, 11:45 a.m.-1 p.m.**

**"Connect 4 Lunch,"** a Point of the Mountain Chamber of Commerce networking event. Location is 'Bout Time Pub & Grub, 1820 W. Traverse Parkway, Lehi. Details are at [thepointchamber.com](http://thepointchamber.com).

**Oct. 20, noon**

**Webconference**, an IT Leaders Association event that is available live and both recorded and summarized for later viewing. Speakers are Douglas Maulbetsch, worldwide leader of enterprise and SaaS solutions, DXC Technology; Kevin Grogg, assistive technologies service owner, EY; and Chad Heath, IT operations manager, Coca-Cola. Details are at <http://IT-Leaders.org>.

**Oct. 20, noon-2 p.m.**

**"Strictly Networking Luncheon,"** a West Jordan Chamber of Commerce event. Free (pay for food ordered). Location and other details to be announced at [westjordanchamber.com](http://westjordanchamber.com).

**Oct. 20, 1-4 p.m.**

**"Meet the Money,"** a Small Business Development Center (SBDC) event. Location is the Kaysville SBDC at the Davis Applied Technology Center. Also offered Oct. 18, 9 a.m.-noon. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

**Oct. 20, 5-7 p.m.**

**"Business After Hours,"** a Salt Lake Chamber event. Location is The Trolley Studio, 602 E. 500 S., No. D247, Salt Lake City. Free for members and \$30 for nonmembers before Oct. 18; \$20 for members and \$40 for nonmembers thereafter. Details are at [slchamber.com](http://slchamber.com).

**Oct. 21, 8:30-10 a.m.**

**Friday Connections Speed Networking**, presented by ChamberWest and the Utah Black, Utah Hispanic and Magna chambers of commerce. Location is Valley Fair Megaplex Theatres Event Space, 3620 S. 2400 W., West Valley City. Cost is \$5 for chamber members, \$10 for nonmembers. Details are at [chamberwest.com](http://chamberwest.com).

**Oct. 24, 4:30-7 p.m.**

**Cache Valley Fall Foliage Hike**, part of the Summit Meetup Series offered by the Utah Office of Outdoor Recreation. Offered at two locations, depending on which hike is selected. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

**Oct. 25, 10-11:30 a.m.**

**Virtual Member Showcase**, a Park City Chamber/Bureau event featuring chamber members discussing their businesses and the services they provide. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

**Oct. 25, 10-11:30 a.m.**

**"Resources for Women Entrepreneurs,"** part of the Utah Business Bridge virtual networking series sponsored by the Governor's Office of Economic Opportunity and the Utah Small Business Administration. Details are at <https://business.utah.gov/usbc/utah-business-bridge/>.

**Oct. 25, 11:30 a.m.-1 p.m.**

**Women in Business Luncheon**, a South Valley Chamber of Commerce event. Speaker is Kim Fiske, speaker, author and thought leader. Location is Larry H. Miller Co., Sandy. Details to be announced at [southvalleychamber.com](http://southvalleychamber.com).

**Oct. 25, 11:30 a.m.-1 p.m.**

**Women in Business**, an Ogden-Weber Chamber of Commerce event. Location is Jeremiah's Lodge & Garden, 1329 W. 12th St., Marriott-Slaterville. Cost is \$20 for members and first-time guests, \$30 for nonmembers. Details are at [ogdenweberchamber.com](http://ogdenweberchamber.com).

**Oct. 25, 4-5:30 p.m.**

**"Business Before 5,"** a West Jordan Chamber of Commerce event. Location is Chili's at

Jordan Landing. Free (pay for food and drinks). Details are at [westjordanchamber.com](http://westjordanchamber.com).

**Oct. 25, 6-9 p.m.**

**"Race, Diversity and the Limitations in Utah,"** a Utah Tech Leads "Complex Conversations" event. Using Brigham Young University as a microcosm for Utah, speakers will discuss the limitations on Utah to embracing greater diversity in our professions and our communities. Speakers are Rachel Weaver of Black Menaces and Jacob Rugh, an associate professor of sociology at BYU. Location is The Shop Salt Lake City, 350 E. 400 S., Salt Lake City. Free. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

**Oct. 26, 8:30-10 a.m.**

**Small Business Development Series**, a ChamberWest six-session program. Oct. 26 session is "How Do We Attract and Retain Employees?" Nov. 30 session is "Funding for Business" Panel. Location is Kearns Library, 4275 W. 5345 S., Kearns. Cost is \$25 for members per session and \$35 for nonmembers per session. Details are at [chamberwest.com](http://chamberwest.com).

**Oct. 26, 10 a.m.-2 p.m.**

**Northern Utah Manufacturing Excellence (NUME) Conference**. Opening speaker is U.S. Rep. Blake Moore. Keynote speaker Michael Jeanfreau, a senior economist for the Department of Workforce Services, will discuss "The Data Behind the Headlines: Recession, Outlook, Resources." Location is Cache County Event Center, 490 S. 500 W., Logan. Cost is \$65, \$35 for each additional person in a group. Details are at [cachechamber.com](http://cachechamber.com).

**Oct. 26, 6-7 p.m.**

**"Teamwork Trifecta,"** a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Oct. 27, 8 a.m.-3 p.m.**

**Utah Valley Growth & Prosperity Summit II**, offered by the Utah Valley Chamber of Commerce, the Utah Leadership Council and Utah Valley University and focusing on ensuring the future economic success of Utah County. Location is Utah Valley University, Sorensen Student Center, 800 W. University Parkway, Orem. Cost is \$50 (\$40 for early-bird admission), \$25 for virtual admission. Details are at [thechamber.org](http://thechamber.org).

**Oct. 27, 11:30 a.m.-1 p.m.**

**"2022 Witches, Werewolves and Women in Business" Luncheon**, a Davis Chamber of Commerce Women in Business

event. Location is Lagoon, Canyon Terrace, 375 N. Lagoon Drive, Farmington. Cost is \$25 for members, \$35 for guests. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

**Oct. 27, noon-1 p.m.**

**Women in Business**, a Box Elder Chamber of Commerce event. Cost is \$10. Location and other details to be announced at [boxelderchamber.com](http://boxelderchamber.com).

**Oct. 27, 5-6 p.m.**

**Legal Clinic** (in English and Spanish), a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Oct. 28, 7:30 a.m.-3:30 p.m.**

**Utah's Business Diversity Summit 2022**, part of the One Utah Summit Series and focusing on efforts to create more diverse and inclusive workplaces. Event features keynote speakers, breakout sessions, networking opportunities and resources. Presentations are targeted toward businesses with well-developed diversity and inclusion programs, as well as those businesses without current efforts but who want to engage. Location is Salt Lake Marriott Downtown at City Creek, 75 S. West Temple, Salt Lake City. Cost is \$120. Details are at [slchamber.com](http://slchamber.com).

**Oct. 28, 5-8 p.m.**

**"Business After Hours,"** a Murray Area Chamber of Commerce event. Details to be announced at [murrayareachamber.com](http://murrayareachamber.com).

**Oct. 31, noon-1:30 p.m.**

**Chamber Connection Series Luncheon**, a Utah Valley Chamber of Commerce event. Speaker is Brandon Fugal. Location is Experience Event Center, 1440 N. Moon River Drive, Provo. Cost is \$20 for members, \$30 for nonmembers. Details are at [thechamber.org](http://thechamber.org).

**Nov. 1, 8 a.m.-4 p.m.**

**Annual Cache Business Women's Conference**, a Cache Valley Chamber of Commerce event. Location is The Riverwoods Conference Center, 615 Riverwood Parkway, Logan. Virtual option at a discounted rate is available. Details are at [cachechamber.com](http://cachechamber.com).

**Nov. 1, 11:30 a.m.-1 p.m.**

**2022 Tourism Fall Forum**, a Park City Chamber/Bureau event featuring an update on what the 2022/2023 ski season has in store for Park City. Location is Stein Eriksen Lodge Deer Valley, 7700 Stein Way, Park City. Details

are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

**Nov. 2, 11:30 a.m.-1 p.m.**

**Park City Business University**, a Park City Chamber/Bureau event, in partnership with The Referral Community. Location is Blair Education Center, Intermountain Park City Hospital, 900 Round Valley Drive, Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

**Nov. 2, 11:30 a.m.-1 p.m.**

**Business Alliance Networking Luncheon**. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

**Nov. 2, noon-2 p.m.**

**"Workforce Readiness: Employee Growth,"** a Cache Valley Chamber of Commerce "Lunch & Learn" event that is part of a five-session series on workforce readiness. Location is Bridgerland Technical College, Room 808, 1301 N. 600 W., Logan. Cost for the series is \$90. Details are at [cachechamber.com](http://cachechamber.com).

**Nov. 3, noon-2 p.m.**

**"Strictly Networking Luncheon,"** a West Jordan Chamber of Commerce event. Free (pay for food ordered). Location and other details to be announced at [westjordanchamber.com](http://westjordanchamber.com).

**Nov. 3, 5-8 p.m.**

**"Entrepreneur 101,"** a Small Business Development Center (SBDC) event. Location is Orem/Provo SBDC at Utah Valley University. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Nov. 3, 6-9 p.m.**

**Titan Awards Gala**, a South Valley Chamber event. Reception begins at 6 p.m., followed by dinner, entertainment and program at 7 p.m. Location is Little America Hotel, 500 S. Main St., Salt Lake City. Details are at [southvalleychamber.com](http://southvalleychamber.com).

**Nov. 4**

**2022 Fall Nubiz Symposium on Sales**. Details to be announced at [ogdenweberchamber.com](http://ogdenweberchamber.com).

**Nov. 4 and 9, 8 a.m.-12:30 p.m.**

**Government Affairs Boot Camp 2022**, a Salt Lake Chamber event designed for new and experienced government affairs professionals, company executives and public policy advocates to learn how to improve their effectiveness and understanding of

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**CALENDAR***from page 16*

advocating in the state of Utah. Location is State Capitol Board Room, 350 State St., Salt Lake City. Cost is \$750 for members, \$1,000 for nonmembers. Details are at slchamber.com.

**Nov. 4, 8-9:30 a.m.**

**“First Fridays Networking,”** a West Jordan Chamber of Commerce event. Location is Miller Free Enterprise Center, Salt Lake Community College, 9750 S. 300 W., Room 203, Sandy. Cost is \$5. Details are at westjordanchamber.com.

**Nov. 4, 5-7 p.m.**

**“First Friday,”** a Utah Black Chamber networking event. Location is 2200 S. Main St., Suite 200, Salt Lake City. Cost is \$10 for members, \$20 for nonmembers. Details are at utah-blackchamber.com.

**Nov. 8, 9-10 a.m.**

**“Ask Ashly,”** a Women’s Business Center of Utah event featuring tips to improve a

website, SEO or social media. Presenter is Ashly Kulland, WBCUtah’s digital media specialist. Event takes place online via Zoom. Free. Details are at wbcutah.org.

**Nov. 9, 7:15 a.m.-2:30 p.m.**

**2022 Fall Conference,** a ChamberWest event. Theme is “Strength of the West.” Event features two keynote presenters, two breakout sessions with four topics and other activities. Location is Utah Cultural Celebration Center, 1355 W. 3100 S., West Valley City. Details are at chamberwest.com.

**Nov. 9, 7:30 a.m.-5:30 p.m.**

**Annual Trends Conference,** a ULI (Urban Land Institute) Utah event with the theme “Our Cities, Our Future.” Event will provide a look at current state and national real estate trends, with a focus on what to expect in the future. Featured speaker is John Burns, CEO of John Burns Real Estate Consulting. Location is Hyatt Regency Convention Hotel, 170 S. West Temple, Salt Lake City. Early-bird cost (before Oct. 12) ranges from \$185 to \$305, costs

thereafter range from \$225 to \$350. Details are at <https://utah.uli.org/events-2/>.

**Nov. 9, 11:30 a.m.-1 p.m.**

**“Let’s Do Lunch,”** a South Valley Chamber of Commerce event. Details to be announced at southvalleychamber.com.

**Nov. 9, 11:55 a.m.-1 p.m.**

**Women in Business,** a Cache Valley Chamber of Commerce event. Location varies each month. Cost is \$16 for members, \$18 for nonmembers, \$20 at the door. Details are at cachechamber.com.

**Nov. 10, 8 a.m.**

**BioHive Summit,** focusing on life science and healthcare innovation. Location is Salt Palace Convention Center, 100 S. West Temple, Salt Lake City. Details to be announced.

**Nov. 10, 11:30 a.m.-1 p.m.**

**“Lunch \$ Learn” Workshop,** a Murray Area Chamber of Commerce event. Location is MACC Office, 5411 S. Vine St., No. 3A, Murray. Cost is \$15 for members, \$25 for nonmembers. Details are at murrayareachamber.com.

**Nov. 10, 11:30 a.m.-1 p.m.**

**Chamber Luncheon,** a Davis Chamber of Commerce event. Details to be announced at davischamberofcommerce.com.

**Nov. 10, 5-6:30 p.m.**

**“Business After Hours” Networking Event,** a Box Elder Chamber of Commerce event. Location to be announced. Cost is \$6. Details are at boxelderchamber.com.

**Nov. 14, 8 a.m.-3:30 p.m.**

**Women & Business Conference and Athena Awards Luncheon 2022,** a Salt Lake Chamber event featuring the presentation of the Athena International Award and Pathfinder Awards. Location is Grand America, 555 S. Main St., Salt Lake City. Conference cost is \$125 for members, \$150 for nonmembers. Cost for lunch only is \$85 for members, \$100 for nonmembers. Details are at slchamber.com.

**Nov. 15, 9 a.m.**

**Global Entrepreneurship Week Utah,** taking place Nov. 14-18. Nov. 15 event features breakfast, an expo, an Entrepreneurial State of the Union, and entrepreneur mixer.

Location is Mountain America Exposition Center, 9575 S. State St., Sandy. Cost is \$150., \$75 for breakfast only. Registration can be completed at Eventbrite.com.

**Nov. 15, 11:30 a.m.-1 p.m.**

**Women in Business,** an Weber Chamber of Commerce event. Location is Jeremiah’s Lodge & Garden, 1329 W. 12th St., Marriott-Slaterville. Cost is \$20 for members and first-time guests, \$30 for nonmembers. Details are at ogdenweberchamber.com.

**Nov. 15, 11:30 a.m.-1 p.m.**

**Leadership Lunch,** a Cache Valley Chamber of Commerce event. Details to be announced at cachechamber.com.

**Nov. 15, noon-1 p.m.**

**Local First Collab,** a Utah Black Chamber event. Location is The Shop, 350 E. 400 S., Salt Lake City. Details are at utah-blackchamber.com.

**Nov. 15, 5-6 p.m.**

**Corporate Tour,** a Utah Black Chamber event. Location is Chatbooks, 4100 N. Chapel Ridge Road, Suite 350, Lehi. Details are at utahblackchamber.com.

**Nov. 16, 8:30 a.m.-1:30 p.m.**

**Utah County Business Summit,** presented by the Point of the Mountain, American Fork, Pleasant Grove-Lindon and Eagle Mountain chambers of commerce. Location is The Show Barn at Thanksgiving Point, 2975 N. Thanksgiving Way, Lehi. Details are at thepointchamber.com.

**Nov. 16, 11:30 a.m.-1 p.m.**

**Business Alliance Networking Luncheon.** Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at davischamberofcommerce.com.

**Nov. 17, 7:45 a.m.-5 p.m.**

**Employer Tax Workshop,** a Small Business Development Center (SBDC) event. Location is Salt Lake SBDC, Salt Lake Community College. Cost is \$10. Details are at <https://clients.utahsbdc.org/events.aspx>.

**Nov. 17, 8 a.m.-1:30 p.m.**

**2022 Annual Women in Business Summit,** a Davis Chamber of Commerce event. Speakers are Tiffany Peterson, business and life coach; Leta Greene, confidence expert and best-selling author; and Michelle McCullough, speaker and author. Location is Davis Conference

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what makes Utah such a hotbed of entrepreneurship and innovation.”

Betts noted that the summit started as part of Silicon Slopes’ mission to “put Utah’s tech community on the map.” The event aimed to attract talent, capital and attention to what Utahns were doing.

“Can you believe what we’ve built together here? Give yourself a round of applause because it really is quite something,” he told the crowd.

Betts promised that the summit would never move to Las Vegas, Austin or anyplace else. “It will always be in the state of Utah — always,” he said, adding that “no single person, company, VC firm or bank owns this thing.”

Looking to the future, Betts said he wants Silicon Slopes and the summit to continue for more than a hundred years, changing and improving as new generations and new leaders “take it to even greater heights.”

However, Betts cautioned that clamoring for the spotlight could derail the work needed to address Utah’s problems, including high housing prices, water scarcity, traffic congestion and poor air quality, which he said have resulted from Utah’s economic success.

“As an ecosystem matures and experiences success, the desire to be its leader or receive credit or monopolize the micro-

phone increases exponentially,” Betts said.

And while there is nothing inherently wrong with that desire, a cohesive, productive community passes the microphone to anyone who wants to grab it, he said.

“It should not be owned by one person, organization or group. There’s no such thing as competition in community-building,” Betts said.

“The one thing that will trip us up faster than anything else — and force us to solve straight-up problems rather than success problems — is tearing each other down in a pointless battle for the spotlight. We got where we are by building each other up, celebrating our successes and giving back to the next generation. That’s what makes this community unique. And, everyone, let’s not stop now. If we do, we’ll lose the heart and soul of this community.”

Not everyone in the tech community needs to agree or be entirely aligned on issues, he said.

“But I hope we can be intentional about our desire to work together productively and go about this important endeavor, this important endeavor which is the future of this state, and I hope we do that for the love of Utah,” he said.

“You’re not doing this for the microphone or the spotlight,” he added. “Leave the politics to the politicians. We’ve got a community to serve.”

**KENNECOTT***from page 1*

Underground mining will initially focus on an area known as the Lower Commercial Skarn, which company officials said will deliver a total of around 30,000 tons of additional high-quality mined copper through 2027. The copper will be processed at the existing Salt Lake County facilities of Kennecott, one of only two operating copper smelters in the United States. The ore mined underground will be refined alongside that produced from ongoing surface mining operations, the company said.

Foster also noted that nearly all of the copper produced by Kennecott’s Utah operation stays in North America.

Rio Tinto also announced that the underground project will be using electric vehicle technology on a trial basis to determine the feasibility of using the non-polluting vehicles in mining operations. Kennecott is partnering with Swedish mining equipment technology company Sandvik in the effort.

“These vehicles are safer, cleaner, more efficient and less noisy than traditional vehicles used underground,” Foster said. He added that success in the electric vehicle trial could mean a change in equipment for Rio Tinto’s future mining projects

around the world in addition to the Utah mine.

“This investment will allow us to quickly bring additional volumes of high-quality copper to the market and build our knowledge and capabilities as we evaluate larger scale underground mining at Kennecott,” said Rio Tinto Copper CEO Bold Baatar. “We are progressing a range of options for a significant resource that is yet to be developed at Kennecott, which could extend our supply of copper and other critical materials needed for electric vehicles and renewable power technologies.”

“Trialing underground battery electric vehicles is an exciting step in our work to create a safer workplace for our employees, increase the productivity of the mine and reduce emissions from our operations,” Baatar said. “We look forward to seeing their potential for deployment.”

Foster said existing underground infrastructure is currently being extended to enable early access to the next underground resource and undertake characterization studies for the new phase of mining. He also said feasibility studies are underway to extend open pit mining at Kennecott beyond 2032.

Rio Tinto’s Utah Kennecott operations has more than 2,000 direct employees and contributes to thousands of more jobs in the area.

**see CALENDAR next page**

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## CALENDAR

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Center, 1651 N. 700 W., Layton. Cost is \$65 for members, \$85 for nonmembers. Details are at [davis-chamberofcommerce.com](http://davis-chamberofcommerce.com).

### Nov. 17, 8:30-11 a.m.

**ConnectShare B2B Networking Event**, designed for business leaders and decision-makers. Location is the Miller Conference Center, 9750 S. 300 W., Sandy. Details are at [www.connectshare.com](http://www.connectshare.com) or by contacting Randy Hunt of the ConnectShare Advisory Board at [randy@clearpath-strat.com](mailto:randy@clearpath-strat.com).

### Nov. 17, 11:30 a.m.-1 p.m.

**Women in Business**, a Murray Area Chamber of Commerce event. Location is Home 2 Suites, 4927 S. State St., Murray. Details are at [murrayareachamber.com](http://murrayareachamber.com).

### Nov. 17, noon

**Webconference**, an IT Leaders Association event that is available live and both recorded and summarized for later viewing. Speakers are Edward Pok, director of data governance, chief data office, London Stock Exchange Group; and Anita Rao, director of global product data services, Paypal. Details are at <http://IT-Leaders.org>.

### Nov. 17, 6-7 p.m.

**Intellectual Property Clinic**, a Small Business Development Center (SBDC) event that takes

place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Nov. 18, 8:30-10 a.m.

**Friday Connections Speed Networking**, presented by ChamberWest and the Utah Black, Utah Hispanic and Magna chambers of commerce. Location is Valley Fair Megaplex Theatres Event Space, 3620 S. 2400 W., West Valley City. Cost is \$5 for chamber members, \$10 for nonmembers. Details are at [chamberwest.com](http://chamberwest.com).

### Nov. 25, 5-8 p.m.

**"Business After Hours,"** a Murray Area Chamber of Commerce event. Location is Fiddler's Elbow, 1063 E. 2100 S., No. 2349, Salt Lake City. Details to be announced at [murrayareachamber.com](http://murrayareachamber.com).

### Nov. 30, 8:30-10 a.m.

**Small Business Development Series**, a ChamberWest six-session program. Nov. 30 session is "Funding for Business" Panel. Location is Kearns Library, 4275 W. 5345 S., Kearns. Cost is \$25 for members per session and \$35 for nonmembers per session. Details are at [chamberwest.com](http://chamberwest.com).

### Dec. 2, 8-9:30 a.m.

**"First Fridays Networking,"** a West Jordan Chamber of Commerce event. Location is Miller Free Enterprise Center, Salt Lake Community College, 9750 S. 300 W., Room 203, Sandy. Cost is \$5. Details are at [westjordan-chamber.com](http://westjordan-chamber.com).

### Dec. 2, 5-7 p.m.

**"First Friday,"** a Utah Black Chamber networking event. Location is DuVin Pinto Wine & Art Gallery, 367 Trolley Square, No. D209, Salt Lake City. Cost is \$10 for members, \$20 for nonmembers. Details are at [utah-blackchamber.com](http://utah-blackchamber.com).

### Dec. 6, 9-10:30 a.m.

**"Coffee Chat with the CEO,"** a Park City Chamber/Bureau event offering an informal conversation with chamber/bureau CEO Jennifer Wesselhoff. Location is Kimball Junction Visitor Information Center, 1794 Olympic Parkway Blvd., Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

### Dec. 6, 11 a.m.-1 p.m.

**"Jingle & Mingle" Luncheon**, a ChamberWest Women in Business event. Location is Western Gardens Center, 4050 W. 4100 S., West Valley City. Details are at [chamberwest.com](http://chamberwest.com).

### Dec. 7, 11:30 a.m.-1 p.m.

**Business Alliance Networking Luncheon**. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Registration is required. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

### Dec. 7, 11:30 a.m.-1 p.m.

**Park City Business University**, a Park City Chamber/Bureau event, in partnership

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with The Referral Community. Location is Blair Education Center, Intermountain Park City Hospital, 900 Round Valley Drive, Park City. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

### Dec. 8, 3-5 p.m.

**Chamber Holiday Open House**, a South Valley Chamber of Commerce event. Details to be announced at [southvalleychamber.com](http://southvalleychamber.com).

### Dec. 13, 9-10 a.m.

**"Ask Ashly,"** a Women's Business Center of Utah event featuring tips to improve a website, SEO or social media. Presenter is Ashly Kulland, WBCUtah's digital media specialist. Event takes place online via Zoom. Free. Details are at [wbcutah.org](http://wbcutah.org).

### Dec. 13, 11:30 a.m.-1 p.m.

**Women in Business Luncheon/Gift Exchange**, an Ogden-Weber Chamber of Commerce event. Location is Jeremiah's Lodge & Garden, 1329 W. 12th St., Marriott-Slaterville. Cost is \$20 members and first-time guests, \$30 for nonmembers. Details are at [ogdenweberchamber.com](http://ogdenweberchamber.com).

### Dec. 14, 11:30 a.m.-1 p.m.

**Women in Business Holiday Soiree**, a South Valley Chamber of Commerce event. Details to be announced at [southvalleychamber.com](http://southvalleychamber.com).

### Dec. 14, 11:55 a.m.-1 p.m.

**Women in Business**, a Cache Valley Chamber of Commerce event. Location varies each month. Cost is \$16 for members, \$18 for nonmembers, \$20 at the door. Details are at [cachechamber.com](http://cachechamber.com).



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