

OF NOTE



Already defunding the cops?

With protesters all over the country calling for the defunding of police departments, Utah may have a head start. A study from business and economics website AdvisorSmith found three Utah cities in the Top 15 nationwide for spending the least per capita on their police forces. Of the 301 cities surveyed, Provo spends the least on policing while West Jordan ranked sixth-lowest and West Valley City came in 15th.

Industry News Briefs
pages 6-7

Business Calendar
page 9

Opinion
page 12-13



The GE Healthcare facility in Logan is reflected in the company's sign. GE Healthcare is one of 21 companies incentivized for expansion in Utah by the Governor's Office of Economic Development during fiscal year 2020, a record year for the program.

Fiscal 2020 a banner year for GOED: 13,000+ jobs promised

Brice Wallace
The Enterprise

Corporate recruitment and expansion reached record levels in Utah during the past fiscal year, with projects expected to generate more than 13,000 jobs over the next decade or so.

The Governor's Office of Economic Development (GOED) and Economic Development Corporation of Utah (EDCUTah) reported the figures at the GOED board's June meeting, with GOED incentivized projects topping 10,000 for the first time. Its 21 projects were approved based on 13,364 jobs being created over the next five to 10 years. EDCUTah's 31 projects are expected to create or retain 13,279 jobs.

The two organizations' projects mostly overlap, although not all EDCUTah proj-

ects go through the GOED incentive process. Both of their fiscal years conclude at the end of June.

"This year was a banner year for us in terms of all of the metrics that we've looked at," Thomas Wadsworth, GOED associate managing director, told the board.

"This is just fantastic," Owen Barrott, GOED incentives analyst, said of the jobs number. "We're just so glad that we're able to have this many jobs in the pipeline coming down, especially in the COVID pandemic as it's we've been dealing with this, because this will have Utah in a very strong position to come out of this and continue to grow as these companies generate these new jobs."

GOED incentivized jobs totaled

see GOED page 10

COVID-19 Updates

Cancellations and postponements

The following are events that have been included in The Enterprise Calendar listings and subsequently have been postponed or canceled, or have been removed from the organizers' website calendars. This is not a complete list of postponements or cancellations. Check with organizers to determine if their events will take place.

CANCELLATIONS

July 22, 7-9:30 p.m.

"Pillar of the Valley" Gala, a Utah Valley Chamber event originally scheduled for March 24 at the Utah Valley Convention Center in Provo and subsequently rescheduled for July 22.

Sept. 1, 9 a.m.-3 p.m.

Valley Visioning Summit 2020, originally scheduled for April 15 at the Utah Valley Convention Center in Provo.

POSTPONEMENTS

Utah Economic & Energy Summit is scheduled for Oct. 26, 8 a.m.-5 p.m. It is presented by the Utah Governor's Office of Energy Development, Governor's Office of Economic Development, World Trade Center Utah and the Salt Lake Chamber. The 14th Annual Utah Economic Summit was originally scheduled for June 18. The Ninth Annual Governor's Energy Summit was originally scheduled for May 18, then postponed until Oct. 21. Activities include morning and lunchtime plenary sessions, awards presentations, and morning and afternoon breakout sessions in three tracks: economic development, energy and global trade. Event also will highlight Gov. Gary

see UPDATES page 14

Port board approves 5-year plan, hears its critics

Brice Wallace
The Enterprise

The Utah Inland Port Authority board last week approved a five-year strategic business plan but also listened to speaker after speaker from the public pick it apart.

The plan outlines goals and strategies for port authority partnerships, policies and programs related to the planned transportation, warehouse, shipping and logistics center near the Salt Lake City International Airport.

"It is a strategic plan that is solid," said Jack C. Hedge, executive director of UIPA. "It lays out a very strong, definitive path forward. It gives us guiderails and guidelines by which to make decisions, by which to create policies and programs, and the benchmark to measure our production and our deliverables against."

Hedge noted that the plan will continue to evolve and already had incorporate tweaks suggested by stakeholders over the past few weeks. He described the plan as "not the end of the road" but instead "the first step on the path."

"It gives us that unique positioning of Utah in the global supply chain, in the North American logistics network, that really is our differentiator and really does give us great opportunities for development in the future," he said.

He reiterated the plan to make the port "green" by incorporating a variety of sustainability elements.

"It is my intention that I will lead this organization to be the most sustainable

see PORT page 15



COVID-19 AND UTAH - NEWS AFFECTING YOUR BUSINESS & YOUR EMPLOYEES

SBA revises PPP forgiveness form, includes EZ version for self-employed

The U.S. Small Business Administration and the Department of the Treasury have introduced a revised, "borrower-friendly" Paycheck Protection Program (PPP) loan forgiveness application implementing the PPP Flexibility Act of 2020.

In addition to revising the full forgiveness application, SBA also published a new EZ version of the forgiveness application that applies to borrowers who are self-employed and have no employees; did not reduce the salaries or wages of their employees by more than 25 percent and did not reduce the number or hours of their employees or experienced reductions in business activity as a result of health directives related to COVID-19 but did not reduce the salaries or wages of their employees by more than 25 percent.

"The EZ application should be more user-friendly as it requires fewer calculations and less documentation for eligible borrowers," said SBA Utah District Director Marla Trollan.

Details regarding the applicability of these provisions are available in the instructions to the new EZ application form.

Both applications give borrowers the option of using the original eight-week covered period (if their loan was made before June 5) or an extended 24-week covered period. These changes will result in a more efficient process and make it easier for businesses to realize full forgiveness of their PPP loan, SBA said.

Farmers Feeding Utah makes 2nd food delivery to Cache Food Pantry

Having recently made its first delivery of more than 100,000 pounds of food to Utah's Navajo reservation residents, Farmers Feeding Utah has now made its second delivery to the Cache Food Bank. The project is calling the delivery "Miracle Project Northern Utah."

"As the land-grant university that is proud to count so many farmers and ranchers as alumni, I can think of no better way to help them during this difficult time — and help needy families as well — than what this program has been doing," said Noelle E. Cockett, president of Utah State University. "I'm proud to have our Hunger Solutions Institute and extension programs play such a significant role in helping individuals and families in Utah — including our own students — get the food they need. I would encourage current and former Aggies everywhere to visit FarmersFeedingUtah.org and consider how you may be able to contribute."

"The Cache Food Pantry has lost two of our major food drives this past year — the Boy Scouts of America and the Post Office food drives — due to coronavirus and so the food donations used to sustain families are gone," said Matt Whitaker, Cache Food Pantry director. "There are more clients than ever because of being out of work, and grocery stores have been less able to donate because of the rush of shoppers. Ultimately, we're just looking to serve individuals and families in need — especially those that have fallen through the cracks."

"We've seen miracles in how needy families in Utah got the food they needed, and we've been able to support some of our local farmers," said Ron Gibson, president of the Utah Farm Bureau Federation. "Another part of this miracle is to see the way things have come together. Utahns have been incredibly generous and stepped up to the challenge on our first project, and I'm looking forward to making this second delivery to help families in northern Utah."

"Dairy farmers work hard every day to feed the

world with safe and nutritious food and, on their behalf, Dairy West aims to make sure that those products feed our communities at a time when it's needed most," said Karianne Fallow, CEO of Dairy West. "We are proud to collaborate with the Utah Farm Bureau on this project to offer our Curds+Kindness dairy products to northern Utahns."

Building owners focusing on ways to reduce the spread of coronavirus

Many commercial buildings that were almost vacant during the pandemic are now welcoming back employees and patrons, while facility managers are focusing on ways to optimize indoor air quality to reduce the spread of illnesses like COVID-19.

According to the Centers for Disease Control (CDC) and the American Society of Heating, Refrigeration and Air-Conditioning Engineers (ASHRAE), increasing outside air inside a facility helps flush out contaminants that may be inside buildings.

"Outside air is essential to maintaining air quality indoors," said Justin Farnsworth, general manager with the Muller Co. and past president of the Utah Building Owners and Managers Association (BOMA Utah). "But anytime that you increase outside air intake into a building during a hot summer day, it will decrease efficiency of your central cooling systems."

While improving occupant comfort and air quality in buildings can often create added cost, the key to avoiding budget challenges is maintaining energy efficiency. Farnsworth said he was able to reduce energy use at Canyon Park Technology Center in Orem by more than 6 million kilowatt hours per year through efficiency upgrades and practices. He said better energy efficiency often means better building performance.

"When building owners are paying close attention to their systems while pursuing energy efficiency, we find that many aspects of that system operate better — specifically, indoor air quality and tenant comfort," said Farnsworth.

Other measures the CDC suggests for workplace health include increasing total airflow supply to occupied spaces, ensuring exhaust fans in restroom facilities are functional and operating at full capacity when the

building is occupied and using ultraviolet germicidal irradiation (UVGI) as a supplement to help inactivate viruses.

Rocky Mountain Power's Wattsmart Business program offers a number of incentives to help building managers continue to leverage and maintain energy efficiency as they take steps to improve indoor air quality and make buildings healthier for workers. Details are at Wattsmart.com.

Salt Lake hosting numerous sports events this summer as Utah reopens

As Utah reopens, at least seven sporting events are slated to take place in Salt Lake in July, generating more than \$9 million directly impacting Salt Lake's visitor economy, according to Visit Salt Lake, the organization responsible for attracting tourism and meetings to the city.

"As predicted, sports tourism is the first market to rebound for group meetings and events," said Kaitlin Eskelson, president and CEO of Visit Salt Lake. "We're quite fortunate to have had the vision and foresight of county and city leaders over the past few decades, those who invested in the vast array of year-round, world-class facilities throughout Salt Lake which now allows our community the ability to host these fantastic events and appreciate the benefits they bring."

Scheduled events include the All Poly Sports Camp 2020, Legends Lacrosse Western Invitational, the 2020 North American Invitational 7s Youth Rugby Tournament, the Premier Lacrosse League's Championship Series season tournament and Jam It On Basketball's Big Mountain Jam, Rocky Mountain Showcase and West Coast National Championships. A number of Salt Lake's facilities and sports complexes will host the events, including the Salt Lake City Regional Athletic Complex, Mountain America Expo Center, Lone Peak Park and Zions Bank Stadium.

In addition to these events, the National Women's Soccer League is holding its 2020 NWSL Challenge Cup. The 25-game tournament was scheduled to kick off on June 27 at Zions Bank Stadium, with the semifinals and final match to be played at Rio Tinto Stadium on July 22 and July 26, respectively.



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Officials: 'Green' certainly won't mean that everything is back to normal

Brice Wallace
The Enterprise

Some state economic officials are cautioning the public that the impacts of COVID-19 — and businesses' response to them — are not going away anytime soon.

Speaking at an online News-maker Breakfast, presented by the Kem C. Gardner Policy Institute at the University of Utah, those officials warned to not expect a return to "normal," whenever the virus situation passes, and pointed out that Utahns might be misunderstanding what a move to "green" means on the color-coded dial that state

officials have used to depict the level of economic openness in response to the virus.

"I fear — I think — we're losing the messaging battle just a bit," said Ben Hart, deputy director of the Governor's Office of Economic Development. "I think people see 'green' and they say, 'Well, the state's saying everything is normal, the storm's gone and we're ready to go back to life as it was in January.'"

"That's not what green is. And the move to green and the pondered move to green and all of thinking and data and everything that goes into that decision, is not saying that we're returning to normal, and I think

that's part of the message that we're starting to lose a little bit."

Green instead should reinforce the idea that the virus "is a lifestyle and we're going to have to learn to live with this," regardless of whether the terminology is "new green," "normal green" or "smart green," he said.

"Whatever adjective you want to put in front of 'green,' we're going to have to live with coronavirus," Hart said. That means protecting vulnerable populations and implementing lessons learned during the past few months, including encouraging good hygiene and physical distancing, wearing masks, and having businesses take extra precautions to protect employ-

ees and customers.

"So I hope that as we consider this move to green, we realize that it's not a return to what it was, but we're having to live with this and we're learning to live with this and this is the new normal that we're going to have to learn to live with over the next few months. It's not saying we've beaten this, by any stretch. ..."

Theresa Foxley, president and CEO of the Economic Development Corporation of Utah, said the goal is to reopen the economy in a safe way, "to re-engage in the economy in a new way and in a way that is very different than it was in June of 2019 or even January of 2020."

Miles Hansen, president and CEO of World Trade Center Utah, said Utah has been focused on managing risk. A few months ago, the virus risk was high and the state's ability to manage the risk was low. While the risk has remained, the ability to manage it has improved, he said.

"Some people, I've heard, believe that we're not going to be able to revive the economy until the risk goes away," Hansen said, "and I think we recognize the risk is going to be here for some time to come. ..."

Still, he said, Utah's situation is relatively strong, "which

I think puts us in a position to prosper, relative to others, even better than what we saw a few months ago, when we all know the trends were looking so, so good," he said.

Foxley said the state, which for so long had been working to manage growth, now has a task in the short term to stimulate demand for products and services, which would enable affected businesses to bring back employees they had furloughed because of the virus' impacts.

That can happen only if employees and customers feel safe to return to those companies, where the use of Plexiglas dividers, masks and sanitizing cleaners will become commonplace. "This is a new social contract, that we all rely on one another to keep each other safe," Foxley said.

Unemployment rate

Utahns are slowly going back to work

It's still bad, but getting better

May's seasonally adjusted unemployment rate was reported to be 8.5 percent by the Utah Department of Workforce Services — better than April's 10.4 percent and coming down as Utah goes back to work.

May's jobless rate is second best in the nation behind Nebraska's 5.2 percent. The national unemployment rate for May was reported at 13.3 percent, according to the U.S. Bureau of Labor Statistics.

Utah's nonfarm payroll employment for May contracted by an estimated 4.8 percent, with 75,400 jobs sidelined compared to the May 2019 employment. Most job reductions remain as furloughs and are considered temporary in nature. Utah's current employment level sits at 1,485,800.

"May's employment improvement marks April as the low point in the COVID-19 economic setback," said Mark Knold, chief economist at the Department of Workforce Services. "We expect May to be the largest single month for job improvement with the initial return to work for many employees as consumer activity greatly increased. With the May job improvement, nearly one-quarter of Utah's COVID-idled workers have returned to work."

Following the release of the May employment numbers for the state, the U.S. Bureau of Labor Statistics data shows

Utah is ranked No. 1 for total job growth in the U.S. at minus 4.8 percent. In addition, Utah is ranked No. 1 for private sector job growth.

Utah's private-sector employment contraction eased in May, with a year-over-year setback nearly halved to minus 4.6 percent. Two of 10 private-sector major industry groups measured in the establishment

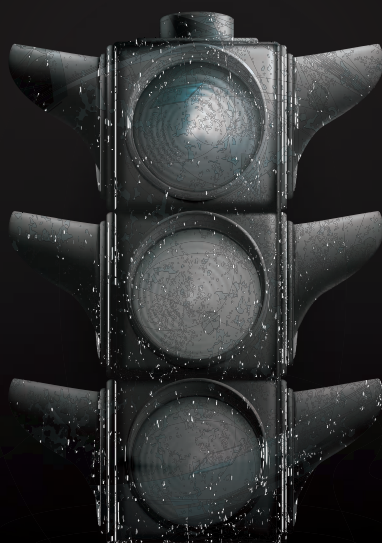
survey posted net job gains in May, these being construction (8,000 jobs) and financial activities (500 jobs). The remaining eight industry groups posted employment declines. These were most impactful in leisure and hospitality services (42,100 jobs); professional and business services (7,800 jobs); and trade, transportation and utilities (7,200 jobs).

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PUBLISHER & EDITOR
R. George Gregersen

PRESIDENT
David G. Gregersen
david@slenterprise.com

VP/GENERAL SALES MANAGER
Dale Dimond
dale@slenterprise.com

MANAGING EDITOR
John M. Rogers
john@slenterprise.com

CONTROLLER
Richard Taylor
richard@slenterprise.com

OFFICE MANAGER
Dionne Halverson
dionne@slenterprise.com

CLASSIFIED DISPLAY
david@slenterprise.com

CIRCULATION
Dionne Halverson
dionne@slenterprise.com

LIST DEVELOPMENT
lists@slenterprise.com

ADVERTISING INQUIRIES
david@slenterprise.com

TO CONTACT NEWSROOM
john@slenterprise.com

ART SUBMISSIONS
art@slenterprise.com

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'Utah Compromise' one step ahead of recent U.S. Supreme Court ruling

When it comes to religious freedom and LGBTQ rights, it seems like tensions are high. The media frequently reports as if the faith and LGBTQ communities are at war. As an employer, it can be difficult to know what to do when these issues enter the workplace. Employees do not shed their religious beliefs when they clock in. Neither do LGBTQ employees leave their identities at home before showing up for the day.

Utah employers operate in a state that has crafted one-of-a-kind legislation with the aim of addressing perceived culture war conflicts. In 2015, the Utah Legislature passed a set of bills ensuring that religious and LGBTQ employees can bring their whole selves to work to maximize their on-the-job performance. That law has become known as the "Utah Compromise." Not only does it protect employees from discrimination based on sexual

orientation and gender identity, it also includes additional protections for employees of faith above and beyond those provided more generally by Title VII's ban of religious discrimination. Because of this, Utah is the only state in the country to address faith, sexual orientation and gender identity together — all others have acted on LGBTQ discrimination or religious freedom in isolation.

On June 15, the United States Supreme Court nationalized part of what Utah had done years before — ban sexual orientation and gender identity in the workplace. In the court's landmark ruling, *Bostock v. Clayton County*, the court stated that both sexual orientation and gender identity discrimination are just forms of sex discrimination, which Title VII has long prohibited. While that ruling will have far-reaching effects yet to be seen, it does not alter the nondiscrimination rules

Utah employers have operated under since 2015.

Together with this new decision, Utah's unique laws call for careful attention to workplace policies. A boilerplate employment handbook simply won't do. In fact, the need for tailored employment policies around diversity, inclusion and equal protection are well demonstrated in Utah. Since the Utah Compromise took effect in May 2015, 229 religious discrimination claims and 92 LGBTQ discrimination claims have been filed against employers. But employers attentive to the spirit of the Utah Compromise can fend off such liabilities.

At a minimum, the Utah Antidiscrimination Act, as amended by the Utah Compromise, and Title VII require employers with 15 or more employees to remain vigilant as to religious, sexual orientation and gender identity discrimination, which manifest as a refusal to "hire, promote, discharge, demote, or terminate a person, or to retaliate against, harass, or discriminate in matters

of compensation or in terms, privileges, and conditions of employment." Only certain employers, like religious, LGBTQ or political organizations, may, as a "bona fide occupational qualification," require their employees to match their values of faith, sexual orientation or gender identity.

The Utah Compromise also compels employers to reasonably accommodate the needs of religious and transgender employees. Employers must provide religious accommodations to employees where doing so would not impose an undue hardship upon the employer. Similarly, employers must provide transgender employees with reasonable accommodations in relation to dress and grooming standards and sex-specific facilities like restrooms and locker rooms. The nature and scope of both religious and transgender accommodations are employer-specific. Indeed, the law requires these accommodations to be tailor-made, factoring in an employer's size, business operations, business demands and other considerations.

Perhaps the most unique protection the Utah Compromise provides is an employee speech protection. Employees are permitted to express any viewpoint regarding marriage, faith, sexuality and gender identity without reprisal, as long as it is expressed in a "reasonable, non-disruptive and non-harassing way." These sorts of expressions, whether made inside or outside the workplace, cannot be the basis for an employer's negative action against an employee. Employers

are permitted to restrict such speech only if, 1. the employer restricts speech on all similar topics, too, i.e., also restricting speech about politics, culture and sports, or, 2. such speech would be "in direct conflict with the essential business-related interests of the employer," i.e., an LGBTQ advocacy organization, a religious organization or a political organization with particular views about faith, sexuality or gender identity.

For employers, there's more behind the Utah Compromise than just a compliance hurdle. If properly implemented, the protections afforded by the Utah Compromise will create a welcoming and neutral workplace where all employees can feel comfortable and valued. And business owners and supervisors can be sure that whatever their personal views on faith, sexuality, or gender, they can promote an environment of efficiency. In the end, the Utah Compromise is about maximizing employee potential by sweeping away irrelevant characteristics from the business task at hand. By allowing employees to bring their whole selves to work, businesses can reach their full potential. Employers that invest a bit of time tailoring the Utah Compromise to their workspaces will reap those benefits.

Tanner Bean is an employment law, litigation and appellate attorney at Fabian VanCott in Salt Lake City. He regularly writes and presents on the topics of religious freedom, LGBTQ nondiscrimination and legal approaches that deescalate culture war conflicts.



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BDO buys SLC office of PBTK

Chicago-based accounting and advisory firm BDO USA LLP has acquired Piercy Bowler Taylor & Kern CPAs (PBTK), with offices in Salt Lake City, Las Vegas and Reno, Nevada. Nine partners and about 60 other employees will join BDO.

Terms of the transaction, which is expected to close on July 1, were not disclosed.

"PBTK's incredible track record of technical excellence and exceptional client service makes them a perfect fit for BDO," said Wayne Berson, CEO of BDO USA. "Their comprehensive capabilities across multiple business lines and industries, specifically in the gaming and government sectors, will complement and enhance our current strengths in these sectors and triple our size in the region. We look forward to welcoming PBTK's talented leadership team and professionals to BDO and working together to redefine excellence for our clients

in Nevada, Utah and beyond."

Founded in 1990, PBTK is a full-service accounting firm with clients across the real estate, construction, manufacturing, retail and wholesale, gaming and hospitality, government and nonprofit industries. PBTK's Salt Lake City office focuses on government auditing, litigation support, valuation and transactions, bankruptcy and receiverships, regulatory compliance outsourcing, and internal audit services.

"By joining BDO, PBTK clients will still receive the same excellent service from a deep-rooted local team, but will now have access to the additional global resources and capabilities of an international firm," said Thomas Donohue, president of Piercy Bowler Taylor & Kern. "We were immediately drawn to BDO's people-first culture, as well as their significant investments in digital transformation."

In tough times, how to be an empathetic leader without being a pushover

In these difficult times, we look to business leaders to take the helms of their companies with confidence and authority. However, now is not the time to rule with an iron fist. It certainly would not be an effective way to invigorate your team to come back to work — and more importantly — to perform at their best.

Ideally, it is a time for leaders to show empathy, relatability and understanding, mixed with a balance and measure of authority, so you don't convey a message of weakness to your team. The right balance is often not so obvious. Here are helpful points to keep in mind:

Be a Likeable Leader

Most people want to be liked. To please is a natural instinct we all have. Research shows that a sense of belonging and love is third most important, just behind basic needs and safety. A team

liking their leader lends to higher levels of productivity and commitment. It's a win-win for you, your team and your business. How can you accomplish this?



ANGELA CIVITELLA

• **Honesty is Key.** If you want honesty, be ready to offer it first. Even when it's not comfortable to do so, being honest is always the right choice. Show the opposite and don't be surprised if you will have to deal with dishonest team members. You get what you give.

• **Listen First Before Speaking.** Listening is a skill to be practiced often. Stop whatever you are doing and focus with the intention of truly listening to your employees. Take notes because they may have the next creative idea in mind. Show openness and be receptive. If they're taking the time to give you ideas, chances are they care as much as you do about the business and its goals.

Get in the Trenches. Be willing to join your team to do whatever needs to get done. Barking orders won't get you anywhere. Your team should see that you are capable of doing their job if they can't. Be the pinch hitter that is needed just in case. But know when to pull back, when things are going well and allow for normal activity to resume.

Delegate and Trust. Doing everything yourself is good, but counterproductive. Teach your team and show them how to handle responsibilities you wish to pass on to them. Get busy discovering new ways to generate revenue. Grow your business because that's where you are supposed to be, and where your skills are being used for their highest good.

Fairness Gets You Everything. Never play favorites. Know your employees well enough to know what motivates them and also what discourages them. Know how to handle both

ends of the spectrum.

No Pushover in this Corner

Being liked doesn't mean being your team's doormat. Catering to their needs, solving their problems and letting them do whatever they want is not beneficial for you or them. How can you avoid being a pushover?

Don't Carry the Lion's Share of the Work. Sharing is caring, but there's a limit. Don't be taken advantage of. You should not finish what they started. A deadline is deadline is a deadline — no matter what.

Mistakes Are Not Yours to Correct. If you spot mistakes, have the employee correct them. Don't do it yourself; your team member's learning curve is tampered with if you do that. Show them and tell them, but they need to do the dirty work. Otherwise the lesson is not conveyed or learned and mistakes will continue.

Rules are Rules. They are set in place to be followed and respected for a reason. There is no

option.

Make Time for Feedback. People learn and grow from feedback. If you are unhappy with an employee's performance, you need to set up a meeting and review the issues with the employee. If you say nothing, then most likely nothing will change. Either the employee doesn't know or the employee doesn't care. A meeting will address both issues.

The Elephant in the Room: Conflict. If there is a situation that needs attention, it's best if you deal with it swiftly. Don't let it fester, which allows additional employees the opportunity to get involved.

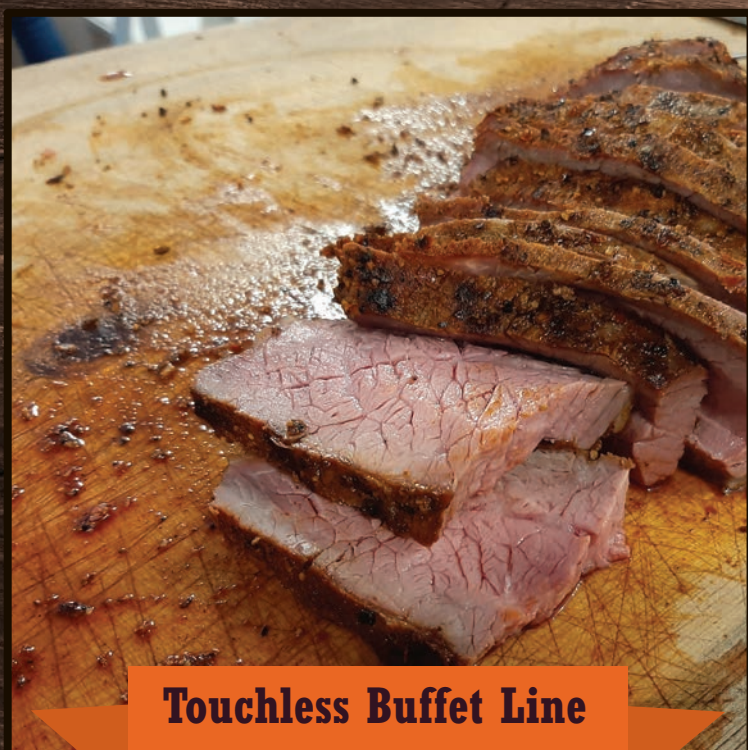
Your ultimate goal isn't to be liked. Your goal is to be respected as a leader and a visionary of your business. Earn your team's respect, and the rest will follow. Count on it!

Angela Civitella is founder of Intinde.com and a certified business leadership coach.

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Industry Briefs

Industry Briefs are provided as a free service to our readers. Company news information may be sent to brice@slenterprise.com. The submission deadline is one week before publication.

ECONOMIC INDICATORS

• **Utah** is ranked No. 18 in a list of **state economies with the most racial equality**, compiled by **WalletHub**. In order to determine which states have the most racial equality in terms of employment and wealth, WalletHub compared the 50 states and the District of Columbia across eight key metrics. Our data compares the difference between white and black Americans in areas such as annual income, unemployment rate and homeownership rate. The most equality exists in New Mexico, according to WalletHub. The least exists in the District of Columbia. In breakout categories, Utah was No. 5 for having the lowest unemployment rate gap. Details are at <https://wallethub.com/edu/state-economies-with-most-racial-equality/75810/>.

• **Summit County** leads all Utah counties in **SmartAsset's** study of places with the **biggest average tax refund checks**. It divided the total amount of money refunded by the IRS by the number of refunds given out to residents in each county. Summit had 14,250 taxpayers receive refunds averaging \$4,107. It had 6,600 taxpayers that owed an average of \$14,006. Following Summit County were (in order) Wasatch, Duchesne, Morgan, Uintah, San Juan, Davis, Rich, Salt Lake and Utah

counties. Details are at <https://smartasset.com/taxes/tax-return-calculator#Utah/taxReturn>.



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FINANCE

• **Nav**, a Salt Lake City-based service giving business owners a path of financing, has expanded its executive team with four appointments: **Rebecca Sandberger**, vice president of legal and compliance; **Erik Johnson**, vice president of product; **Andrew Anderson**, head of finance; and **Maris Berzins**, vice president of engineering.



Rebecca
Sandberger

Sandberger is responsible for optimizing Nav's objectives through complex business transactions and ventures, as well as minimizing



Erik Johnson



Andrew Anderson



Maris Berzins

Johnson will lead the company's product team in expanding its offerings to increase customer acquisitions and engagements across various segments of the business. Johnson has spent 20 years in product roles at companies in finance, media and commerce. Prior to joining Nav, he founded and held various roles at several innovative startups and led product development at Wells Fargo and CBS.com. Anderson will focus on developing and overseeing the execution of an innovative and unique financial strategy for the company. He has more than 15 years of experience in both public accounting as well as in companies ranging from startups to large, multinational corporations across various industries. Berzins will lead all aspects of engineering, including customer-facing web and mobile, backend services, quality, data science, dev ops and IT. He is an experienced product and engineering leader with more than 20 years of experience managing engineering organizations. Prior to Nav, Berzins served as the vice president of the Unified Commerce Platform in the Starbucks organization. He has also held leadership roles in several startup ventures in the e-commerce and mobile development spaces and spent 10 years at Microsoft in engineering and leadership roles.

GOVERNMENT

• The **U.S. Department of Housing and Urban Development** has awarded

legal risk. She is an experienced general counsel with an extensive track record of executive leadership and managing the legal function for companies at all stages of development and growth. Prior to Nav, Sandberger worked at Goldman Sachs, Compliance Solutions GmbH, Nature's Sunshine Products, Reckitt Benckiser and the University of Utah.

Community Action Services and Food Bank in Provo \$17,708 and **Utah State University** in Logan \$37,708 in housing counseling grants to help individuals and families access HUD-approved housing counseling to help them avoid foreclosure and make more informed homebuying and rental choices. Nationwide, nearly \$40 million was awarded. Nearly half of the state and local counseling agencies that were awarded HUD grants received preference because they will provide counseling to individuals and families within designated Opportunity Zones. In fiscal year 2019, HUD-approved housing counseling agencies served more than 1 million households.

• **Utah** has received \$344,937 in federal grant funds to help boaters keep waters clean. Nationwide, \$32.8 million in grants, with a non-federal match of \$21.9 million, was awarded. The Utah funds come from the **Boating Infrastructure Grant (BIG)** program, which provides funding to communities to build and maintain facilities that help boaters keep rivers and streams clean; and construct, renovate and maintain marinas and other boating facilities for outdoor recreation. The Utah funds include a federal share of \$200,000 and a non-federal share of \$144,937.

• The **U.S. Department of the Interior** has finalized the transfer of ownership of two federal water projects in Utah to local water use organizations. The **Emery County Project** in east-central Utah and the **Uintah Basin Replacement Project** in northeastern Utah will be the first water facilities to be transferred from federal to local ownership under the John D. Dingell Jr. Conservation, Management and Recreation Act signed into law last year. The law expedites the title transfer process for eligible projects, such as diversion dams, canals, laterals and other water-related facilities. Upon conveyance of title, the **Moon Lake Water Users Association** will take ownership of the Uintah Basin Replacement Project, and the **Emery County Water Conservancy District** will take ownership of the Emery County Project. The Uintah Basin Replacement Project title transfer will convey ownership to project facilities and lands necessary for project operation, maintenance and replacement — including the Big Sand Wash Feeder Diversion

and Pipeline, Big Sand Wash Reservoir enlargement and Big Sand Wash Roosevelt Pipeline. The transfer includes 14.7 acres of fee title lands and 980.4 acres of easements. The Uintah Basin Replacement Project provides water for agricultural irrigation and Roosevelt City and facilitates better water resource management and conservation in the Uintah Basin. The Emery County Project title transfer will convey ownership to all project facilities and federal lands necessary for project operation, maintenance and replacement, including the Joes Valley and Huntington North dams and reservoirs, Swasey Diversion Dam, Cottonwood Creek-Huntington Canal, Huntington North Service and Feeder canals and evacuation pipeline and Upper Lakes Reservoir. The transfer includes 1,104 acres of federal lands adjacent to and necessary for operation and maintenance of those facilities. The project serves irrigation, recreation, fish and wildlife, and municipal and industrial needs in Emery County.

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PHILANTHROPY

• **Santorini's Greek Grill** and **Siegfried & Jensen** donated \$8,000 in gift cards (\$3,000 in Old Navy and \$5,000 in Santorini's gift cards) to **Safe Harbor Crisis Center** during a Community Caring Day event sponsored by Station Park in Farmington. The mixed-use lifestyle center invited the public to support local causes that day by giving blood, donating gift cards or dropping off school supplies. Anyone who donated received a free meal from Santorini's. Safe Harbor Crisis Center provides shelter, supportive services and advocacy to survivors of domestic abuse and sexual

see BRIEFS next page



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Industry Briefs

from previous page

assault, as well as education, awareness and resources for the community. Other participating charities at the event included **ARUP's Blood Services** mobile blood vehicle and **Young Automotive's Young Caring for Our Young Foundation**.

REAL ESTATE

• **CREDE**, based in California, has begun construction of **Park Avenue Apartments**, a 238-unit multifamily complex in Sugar House. Developed in partnership with **Cottonwood Residential**, Salt Lake City, CREDE broke ground on the project in July 2019, with completion set for fourth quarter 2021. Park Avenue Apartments is a mid-rise multifamily project featuring studio, one- and two-bedroom apartment homes. The building will also feature 1,400 square feet of retail space, a fitness center, and a resort-style pool.

• **Orion Real Estate Partners**, based in Los Angeles, has acquired **Lookout Pointe Apartments**, a garden-style apartment community in Provo.

Financial terms were not disclosed. The company said it will invest about \$1 million in interior and exterior improvements at the 115-unit community. It is Orion's first acquisition in Utah and the firm anticipates expanding its portfolio in Provo and Salt Lake City. **CBRE Multifamily Capital** provided an acquisition loan through Freddie Mac and Orion engaged Salt Lake City-based **Apartment Management Consultants** to provide property management services. Orion, with its affiliates, has acquired 1,486 units

and currently owns 1,149 units in Colorado, Texas and Utah.

• **Black Creek Group**, a Denver-based real estate investment management firm, has purchased a 383,000-plus-square-foot industrial building in Salt Lake City. The property, **Legacy Logistics Center Building II**, is fully leased to an e-commerce provider. Financial terms were not disclosed.

• **Urban Utah Homes and Estates** at The Gateway has three new affiliate Realtors: **Xochitl Medrano**, **Marcella Montemurro** and **Susana Clar**. All three are bilingual.



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Survey: IT professionals report an increase in security issues

Ivanti, a Salt Lake City-based IT security company, has released new findings from a survey studying the impact of the move to working from home in response to the COVID-19 pandemic. The findings show IT workloads, security issues and communication challenges have all seen significant increases in a new remote working era.

For 63 percent of IT professionals, IT workloads have increased since going remote. Top incidents and requests impacting their amount of work include 74 percent with VPN issues, 56 percent with demands for video conferencing, 48 percent dealing with bandwidth constraints, and nearly half (47 percent) dealing with password resets and messaging problems.

Compounding the challenge is the sheer volume of employees now working remotely, the study showed. Forty-three percent of IT professionals report at least 75 percent of their employees now work remotely and more than a third said 100 percent of their employees are working remotely. According to

survey respondents, this is an increase of 93 percent in the past few months, showing a dramatic and rapid shift following the coronavirus outbreak.

This remote shift is critically impacting IT security posture. Two-thirds (66 percent) of IT professionals reported a rise in security issues in the expanded remote environment, including top issues of malicious emails, risky employee behavior and software vulnerabilities.

"Responding to the COVID-19 pandemic has indeed placed an unprecedented demand on IT teams as they work to balance security and user productivity for the new remote workforce," said Phil Richards, chief security officer at Ivanti. "It's a shift we see firsthand at Ivanti. To ease the new IT workload, we found that by employing more IT service automation and asset management optimization, our IT staff is better equipped to support users' needs, while also taking necessary actions to mitigate security risk. As a result, we are able to ensure employees can remain both productive and safe."

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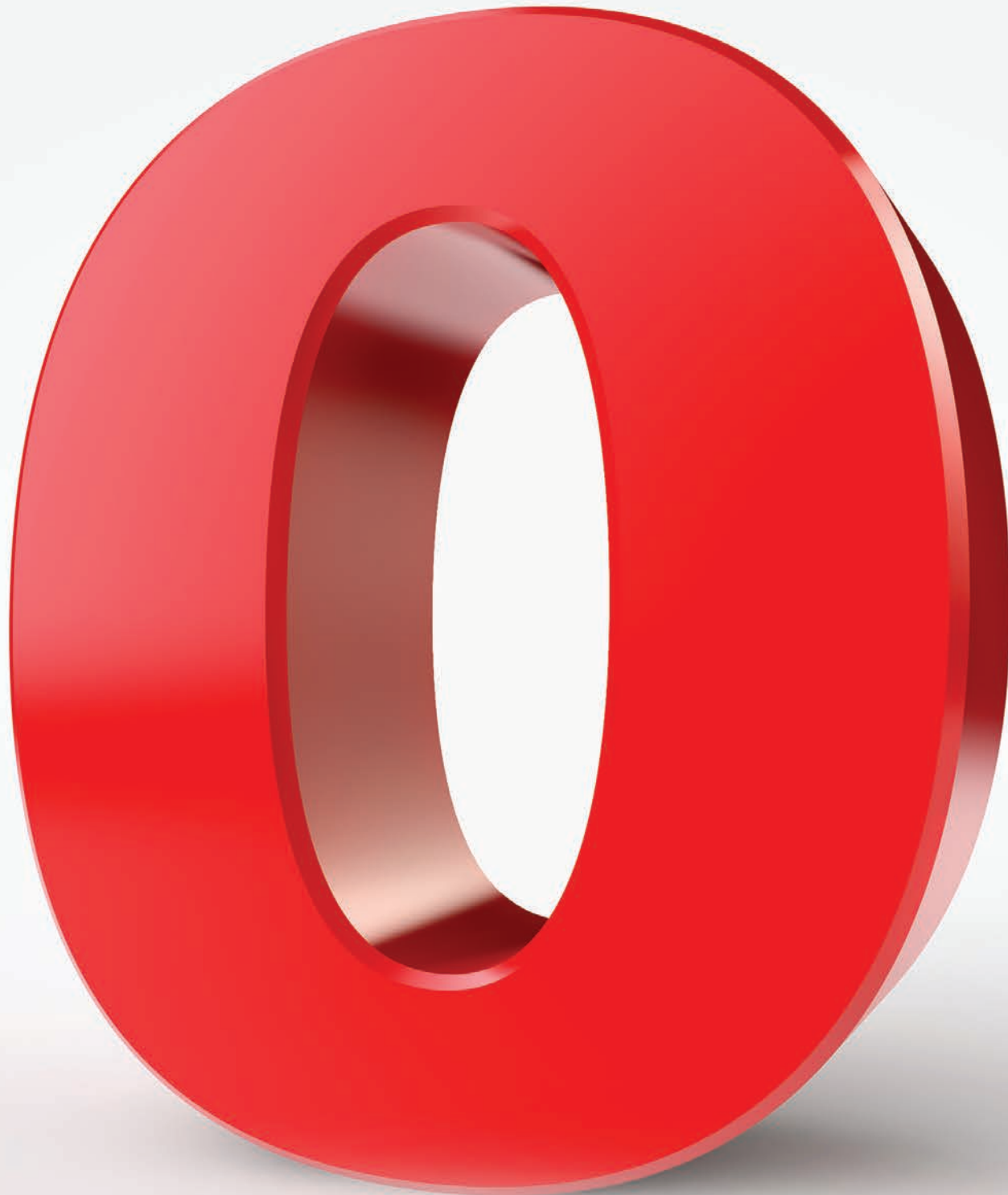
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Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to brice@slenterprise.com. The submission deadline is one week before publication. NOTE: Because of concerns with the coronavirus, events listed here may be postponed or canceled. Check with organizers to determine if individual events are taking place.

June 29, 3-4:30 p.m.

“Understanding Pricing Strategies,” a Women’s Business Center of Utah event. Event takes place online. Free, but registration is required. Details are at wbcutah.org.

June 30, 9-11 a.m.

“How to Raise Money: Valuations from an Angel & VC Perspective,” a VentureCapital.Org event. Panelists are Jolene Anderson, Vector Point Ventures; Sam Bernards, Reviate; Leslie Goldman, Artemis Fund; Dave Harris, Rockies Venture Fund; and Donald Roll, Park City Angels. Event takes place online. Tickets are available at Eventbrite.com.

July 1, July 8

Virtual Trade Mission to India, hosted by World Trade Center Utah and allowing participants to connect directly with business and government leaders from India on topics related to doing business or expanding a business in India. Each event begins at 8:30 a.m. July 1 event is “The View from India: Doing Business in India: Opportunities for Partnership and Collaboration,” in partnership with World Trade Center Mumbai. Details are at https://wtcutah.formstack.com/forms/view_from_india. July 8 event is “India as a Supply Chain Partner and Alternative to China,” in partnership with Dezan Shira & Associates. Details are at https://us02web.zoom.us/webinar/register/WN_lzDkaHumQiaG4fF_Zf7oPA.

July 1, 3:30-5 p.m.

“Business Connections and Bowling,” a ChamberWest event. Location is All-Star Bowling & Entertainment, 1776 W. 7800 S., West Jordan. Cost is \$15 for members, \$20 for nonmembers. Details are at chamberwest.com.

July 2

“Manage Your Business Remotely in Times of Uncertainty,” a Google pre-recorded online event. Free, but registration is required. Details are at wbcutah.org.

July 2, 6-8 p.m.

“Start Smart” Webinar,

a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

July 3, 8-10 a.m.

First Friday Face to Face, a West Jordan Chamber of Commerce event. Location is Megaplex Theatres, second floor, The District, 3761 W. Parkway Plaza Drive, South Jordan. Details are at westjordanchamber.com.

July 7, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. No RSVP required. Details are at davischamberofcommerce.com.

July 7, 6:30-8 p.m.

WordPress Workshop, a Small Business Development Center (SBDC) event taking place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

July 8, 10:30-11:30 a.m.

“Paid Leave for Workers Under the Families First Coronavirus Response Act,” a Salt Lake Community College Miller Business Resource Center event taking place online. Details are at <https://dolwhd.cosocloud.com/paidleave/training/july8/>.

July 8, noon-1 p.m.

“Startup Stories,” a Kiln event featuring speaker Syd Mcgee, CEO of Studio Mcgee. Location is Kiln, 2701 N. Thanksgiving Way, Suite 100, Lehi. Details are at kiln.co.events.

July 9, 8:30 a.m.-12:30 p.m.

“Conflict: Recognizing and Navigating Workplace Differences,” an Employers Council event. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$145. Details are at employerscouncil.org.

July 9, 11 a.m.-noon

“Utah Leads Together on Housing,” part of ULI (Urban Land Institute) Utah’s Summer Speaker Series titled “Interdisciplinary Insights on our New Normal.” Speakers are from the Governor’s Economic Response Task Force Housing Subcommittee discussing the work to respond to the COVID-19 pandemic and what it means to Utah’s economy. Event takes place online via Zoom. Free for ULI Utah members; \$45 for nonmembers for the entire series; \$15 for nonmembers for individual webinars. Details are at <https://utah.uli.org/events-2/>.

July 9, 6-8 p.m.

“Business Essentials” Webinar, a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

July 9, 6-8 p.m.

“The Customer Factory Framework: How to Build an Unstoppable Business,” a Small Business Development Center (SBDC) event taking place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

July 10, 7:45-9 a.m.

WIB Networking, an Ogden-Weber Chamber of Commerce event. Location is The Argo House, 529 25th St., Ogden. Free for WIB members. Details are at ogdenweberchamber.com.

July 10, 11:30 a.m.-1 p.m.

Second Friday Casual Lunch, a ChamberWest event. Location is Wild Ginger Asian Cuisine, 4782 W. 4100 S., West Valley City. Cost is the purchase of lunch. Details are at chamberwest.com.

July 10, noon-1 p.m.

“Fulfillment Friday,” presented by Now CFO. Speaker Angie Morgan will discuss “Leading in Uncertainty: Handling Fear, Ambiguity and Productivity in Our New Normal.” Free. Registration can be completed at Eventbrite.com.

July 13, 8 a.m.-2 p.m.

Slopes Cup ’20, a Silicon Slopes event. Check-in starts at 8 a.m. Scramble-style, four-person format. Location is Alpine Country Club, 5000 W. Alpine Country Club Lane, Highland. Details are at <https://www.slopes-cup.com/>.

July 15, 8-10 a.m.

M.A.C.H. Speed Networking, a Murray Area Chamber of Commerce event. Location is Urban Arts Gallery, 166 S. Rio Grande St., The Gateway, Salt Lake City. Free with pre-registration. Details are at murraychamber.org.

July 15, 8:30 a.m.-12:30 p.m.

“Family and Medical Leave Act Advanced Practice,” an Employers Council event. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$145. Details are at employerscouncil.org.

July 15, 3:30-5 p.m.

“Business Connections and

Bowling,” a ChamberWest event. Location is All-Star Bowling & Entertainment, 1776 W. 7800 S., West Jordan. Cost is \$15 for members, \$20 for nonmembers. Details are at chamberwest.com.

July 16, 8:30-10:30 a.m.

“Confidentiality and Privacy Rights in the Workplace: Briefing for Managers and Supervisors,” an Employers Council event. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$99. Details are at employerscouncil.org.

July 16, 11:30 a.m.-1 p.m.

“Multiplying Lasting Profitable Relationships,” a West Jordan Chamber of Commerce event. Presenter is Clay Neves of Personal Sales Dynamics. Location is West Jordan City Hall Community Room, 8000 S. Redwood Road, West Jordan. Free for members, \$10 for nonmembers. Details are at westjordanchamber.com.

July 16, 5-7 p.m.

Business After Hours, a Salt Lake Chamber event originally scheduled for May 21. Location is Squatters Pub, 147 W. Broadway (300 S.), Salt Lake City. Cost is \$7 through July 9 for members, \$10 for members the week of the event, \$15 for nonmembers. Details are at slchamber.com.

July 17, 8 a.m.-noon

“You’ve Got Two Minutes: Modifying Your Message for Any Audience,” a Salt Lake Chamber event. Speaker is Bill Nixon, chairman and CEO of Policy Impact Communications. Location is Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Workshop costs \$99 for members, \$149 for nonmembers. Course fee for “Mastering Media Management” is \$350 for members, \$550 for nonmembers (includes three workshops during 2020). Details are at slchamber.com.

July 21, 11 a.m.-1 p.m.

Business Women’s Forum: “Virtual Handshakes: Effective Leadership in this New World of Business.” Speaker is Jennifer Goodwin, sales manager at Hotel Monaco. Event takes place online. Cost is \$30 for members, \$40 for nonmembers. Details are at slchamber.com.

July 21, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. No RSVP required. Details are at

davischamberofcommerce.com.

July 22, noon-1:30 p.m.

“Solve the Business Puzzle,” a Women’s Business Center of Utah event. Event takes place online. Free. Details are at wbcutah.org.

July 22, 5-7 p.m.

Business After Hours, an Ogden-Weber Chamber of Commerce event. Location is Ogden Pioneer Days Office, 1810 Washington Blvd., Ogden. Free for chamber members and first-time guests, \$10 for nonmembers. Details are at ogdenweberchamber.com.

July 28, 8:30 a.m.-4 p.m.

“Lead Worker Training,” an Employers Council event. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$225. Details are at employerscouncil.org.

July 28, 10-11 a.m.

“The Art of Negotiation,” a West Jordan Chamber of Commerce event. Presenter is Marty Gale. Location is West Jordan Chamber, 8000 S. Redwood Road, West Jordan. Free. Details are at westjordanchamber.com.

July 28, 11:30 a.m.-1 p.m.

Women in Business Luncheon, an Ogden-Weber Chamber of Commerce event. Location is The Monarch, 455 25th St., Ogden. Cost is \$20 for WIB first-time guests, \$30 for nonmembers. Details are at ogdenweberchamber.com.

July 28, 11:30 a.m.-2:30 p.m.

Women in Business Golf Clinic, a ChamberWest event that includes lunch; refreshments; contests; prizes; and lessons by pros on driving, chipping and putting. Location is The Ridge Golf Course, 5055 S. Westridge Blvd., West Valley City. Cost is \$60 for members by July 21, \$80 thereafter and for nonmembers. Details are at chamberwest.com.

July 29, 7:30-8:30 a.m.

Coffee Connection, a Holladay Chamber of Commerce event. Location is Kokopellis Koffee House, 3955 S. Highland Drive, Holladay. Details are at holladaychamber.com.

July 30, 8:30 a.m.-4 p.m.

“Supervisory Skills Program,” an Employers Council event over four consecutive Thursdays. Location is Employers

Succeeding in Your Business

The pitfalls of starting a new business in the middle of a divorce

"My wife and I started a business a couple of years ago. We formed a limited liability company (LLC) to run the business and split the ownership (and the work) 50-50.

"My wife and I are currently ... divorcing. We have agreed to continue running the business as joint owners (frankly, we both need the income), but unbeknownst to my wife, I have been meeting with an extremely wealthy 'angel investor' in our community. This person loves our business and has offered to help me expand to multiple locations. He is aware my wife and I are divorcing and has made it clear he doesn't want to work with anyone but me as his business partner.

"Is there any way I can work with this person without my soon-to-be-ex-wife getting a piece of all the new business?"

This is a tough question and the answer depends a lot on the divorce laws of your state, which generally fall into three groups.

A shrinking minority of states

are title states. In these states, whoever holds the title of an asset gets that asset in the divorce settlement. In a title state, you and your investor would simply have to form a new corporation or LLC for each new business location without your ex-wife's participation, and she would not be entitled to receive anything from the new business locations.

Some other states, especially in the southwestern United States, are community-property states. In these states, all marital property (assets acquired during the marriage) is considered owned by the two spouses 50-50. If you live in a community-property state, you will need to ask your lawyer when a marriage is considered to end legally for purposes of determining community property — when the initial divorce petition is filed or when a final decree of divorce is issued?

The third and fastest-growing group is equitable-distribution states. In these states, including

most states in the northeastern United States, assets acquired during the marriage are put into a pool, regardless of who owns legal title to them. If the divorce parties can't agree on how these assets should be distributed, the judge presiding over the case has broad discretionary authority to divide them any way he or she sees fit in an effort to achieve the fairest possible outcome (the most equitable distribution, hence the name).

In an equitable-distribution state, you still have the issue of whether an asset is marital property if acquired after a divorce action but before a final decree. But because of the broad powers judges are given in equitable-distribution states, the judge could possibly extend the period for marital property even beyond the legal dissolution date if, in his or her judgment, your new business is a continuation or extension of an asset that was created during the marriage.

That is a serious concern in this situation. A judge sympathetic to your wife could find that the intellectual property relating

to this business (such as the business name and trade secrets) was developed by the two of you jointly during the marriage and is, therefore, marital property, entitling your ex-wife to a piece of any income you create using that intellectual property even long after the divorce is final.

It's a very tricky question and should not be dealt with without some expert advice on the matrimonial laws of your state. Assuming the law in this situation isn't clear (as is likely), here are some practical suggestions for how you may be able to move forward with this business.

First, if you are financially able, consider making an offer to purchase your wife's share of the existing business, giving you sole ownership and control over its future growth. You will probably have to give up some heavy-duty assets, such as your house and investment portfolio, to get this and you should consider carefully how long it will take to make up for these losses with the business's projected revenue growth.

Second, you should consider making full disclosure to your

wife about your relationship with the new investor and your plans to expand the business. While your wife will almost certainly begin by asking for half of all new business, once you explain that the new investor wants to work with you alone, she may be willing to accept a much smaller royalty, or a percentage of all future sales from the new business operations, as a compromise.

If your wife will not accept any sort of compromise, make sure your investor owns a majority share of each new corporation or LLC you form. That way, if your ex-wife does seek to attack your interest in the business, it will not technically be your business and she will only be able to obtain a piece of your piece of each new company without any significant role in managing or running the business.

Cliff Ennico (crennico@gmail.com) is a syndicated columnist, author and former host of the PBS television series "Money Hunt."

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GOED

from page 1

13,364, up from 6,121 the prior fiscal year, when 19 corporate incentives were approved. The projects' capital investment were pegged at a record \$1.13 billion, up from \$1.09 billion the prior year. New total wages from the projects is expected to be \$9.7 billion, up from \$3 billion. New state tax revenue is projected to reach \$591 million, up from \$207 million in the prior fiscal year.

The primary incentive used by GOED is Economic Development Tax Increment Financing (EDTIF), which allows companies to receive tax credits of up to 30 percent of the state taxes they paid over a certain period, up to 20 years. Their contracts with the state are post-performance, meaning they receive the credit only if they meet their job-creation obligations.

As for EDCUtah, its fiscal year featured projects totaling 13,279 new or retained jobs, up from 10,450 the prior year. That is despite the number of project wins falling from 40 to 31. Capital spending on projects is projected at \$1.2 billion, up from \$1 billion. Project square footage

rose from 2.5 million to 3 million.

Among prominent projects are those of Northrop Grumman near Roy; Procter & Gamble in Box Elder County; Malouf in Nibley, near Logan; GE Healthcare in Logan; Intermountain Electronics in Price; and RS Technologies in St. George.

GOED doubled its previous record by incentivizing six projects of 1,000 or more jobs each.

"It kind of shows us that Utah is starting to compete more and more on a national scale, so we're doing a better and better job of attracting large national companies to come and build their business here, and also we're having a lot of growth with our home-grown companies," Barrott said.

"These home-grown companies are finally getting up to the big leagues, where they're going public and they're able to add really massive jobs. So that just speaks to the strengths of Silicon Slopes, that speaks to the strength of this [EDTIF] program and to the strength of the Utah economy."

Another GOED trend is geographic diversity in technology and manufacturing projects. While about one-fourth of the incentivized jobs are expected to be

created in Salt Lake County and a similar figure for Utah County, the rest are slated for elsewhere. Tech jobs, traditionally created in Lehi, Draper and Salt Lake City, likewise are spreading throughout the Wasatch Front.

GOED officials also noted that the incentivized jobs are high-paying — at least 10 percent above the average county wage — but many of the projects are also expected to generate entry-level jobs that do not qualify for incentives.

Since its inception of the EDTIF program in 2005, two-thirds of approved projects' tax credits have gone to Utah-based companies to help them expand and add more jobs.

"We're really excited about where we've been," Wadsworth said of the past fiscal year. "As we've alluded to before, this gives us some good momentum to get through some of these pandemic issues we're going through."

"This is great news, and I want to congratulate our team, board members and partners for their hard work to bring jobs and increased opportunity to Utah workers," Val Hale, GOED executive director, said in a prepared statement.

"As we start the new fiscal year in July, we aim to build

upon this economic success even as Utah and the country struggle through the coronavirus pandemic with far-reaching economic consequences. Still, economic indicators in Utah are stronger than the rest of the country. Our future is bright."

"We attract successful companies of all kinds," said Carine Clark, chair of the GOED board. "Utah's economy is recognized as the most diverse in the nation, and that's, in part, due to the strategic work of GOED and its corporate recruitment partner, EDCUtah. We're thrilled to support new, high-paying jobs in the state and appreciate the Legislature's commitment to growing Utah's

economy."

"The joint efforts of GOED and EDCUtah this fiscal year have yielded record results in corporate recruitment and retention," said Theresa A. Foxley, president and CEO of EDCUtah. "We've hit new high marks in job creation, capital expenditure and projected square footage."

"The projects on which we worked reflect the diversity of Utah's economy, with notable brands such as Northrop Grumman, Jack Wolfskin, GE Healthcare and Amazon expanding here. Our collaboration is generating momentum to help the state recover from the COVID contraction."

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CALENDAR

from page 9

Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$740. Details are at employerscouncil.org.

July 30, 11 a.m.-noon

"Post-COVID-19 Capital Markets Update," part of ULI (Urban Land Institute) Utah's Summer Speaker Series titled "Interdisciplinary Insights on our New Normal." Speaker Mike White, managing director of capital markets at JLL, will discuss how lenders and private equity are dealing with rapidly changing economic risks, liquidity, and actions by the Federal Reserve and central banks. Event takes place online via Zoom. Free for ULI Utah members; \$45 for nonmembers for the entire series; \$15 for nonmembers for individual webinars. Details are at <https://utah.uli.org/events-2/>.

Aug. 4-6

FSMA-PCQI Certification Course, a Salt Lake Community College event featuring how to meet the FDA's requirements for the Preventive Controls for Human Food regulation of the Food Safety Modernization Act; and how to develop a food safety plan, analyze hazards, and identify preventive controls. Event takes place online. Cost is \$849. Details are at <https://www.slcc.edu/workforce/courses/employee-development.aspx>.

Aug. 4, 8:30 a.m.-12:30 p.m.

"HR Management Program: Introduction to Core HR Functions," an Employers Council event taking place over five consecutive Tuesdays. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$740. Details are at employerscouncil.org.

Aug. 4, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. No RSVP required. Details are at davischamberofcommerce.com.

Aug. 5, 8:30 a.m.-noon

"Recordkeeping for Human Resources," an Employers Council event. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$145. Details are at employerscouncil.org.

Aug. 5, 3:30-5 p.m.

"Business Connections and Bowling," a ChamberWest event. Location is All-Star Bowling & Entertainment, 1776 W. 7800

S., West Jordan. Cost is \$15 for members, \$20 for nonmembers. Details are at chamberwest.com.

Aug. 5, 5-7 p.m.

Business After Hours, an Ogden-Weber Chamber of Commerce event. Location is Golden Spike Event Center, 1181 Fairgrounds Drive, Ogden. Free for chamber members and first-time guests, \$10 for nonmembers. Details are at ogdenweberchamber.com.

Aug. 6, 7:30-9 a.m.

Morning Speaker Series, an Ogden-Weber Chamber of Commerce event. Location is Weber Center, 2380 Washington Blvd., Ogden. Free for chamber members and first-time guests. Details are at ogdenweberchamber.com.

Aug. 6, 3-6 p.m.

Veteran Deal Forum, a VentureCapital.Org event hosted along with the PenFed Foundation and Warriors Rising and featuring five entrepreneurs pitching their startups to a panel of active investors. Event takes place online. Registration can be completed at Eventbrite.

Aug. 6, 6-8 p.m.

"Start Smart" Webinar, a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

Aug. 7, 8-10 a.m.

First Friday Face to Face, a West Jordan Chamber of Commerce event. Location is Megaplex Theatres, second floor, The District, 3761 W. Parkway Plaza Drive, South Jordan. Details are at westjordanchamber.com.

Aug. 10, 7 a.m.-2 p.m.

UMA Annual Golf Tournament, a Utah Manufacturers Association event. Activities include registration at 7 a.m. and shotgun start at 8 a.m. Location is Stonebridge Golf Course, 4415 Links Drive, West Valley City. Cost is \$175, \$600 for a foursome. Registration can be completed at umaweb.org.

Aug. 11, 8 a.m.-4 p.m.

"Practical Leadership," part of the Salt Lake Community College Frontline Leader Workshop Series focusing on the transition from an individual contributor to a leader with the practical skills needed to motivate, coach, communicate with, and effectively teach employees. Location is SLCC's Miller Campus in Sandy. Cost is \$250. Details are at <https://www.slcc.edu/workforce/courses/frontline-leader.aspx>.

Aug. 14, 7:45-9 a.m.

Women in Business Net-

working, an Ogden-Weber Chamber of Commerce event. Location is The Argo House, 529 25th St., No. 200, Ogden. Free for WIB members. Details are at ogdenweberchamber.com.

Aug. 14, 10 a.m.-noon

"Strengthening Our Influence as Women: Confidence, Competence and Leadership," a Women's Business Center of Utah event. Speakers are Susan Madsen, founding director of the Utah Women & Leadership Project; and Ann Marie Wallace, state director of the Women's Business Center of Utah. Event takes place online. Details are at wbcutah.org.

Aug. 18, 8 a.m.-4 p.m.

"Practical Leadership," part of the Salt Lake Community College Frontline Leader Workshop Series focusing on the transition from an individual contributor to a leader with the practical skills needed to motivate, coach, communicate with,

and effectively teach employees. Location is SLCC's Westpointe Campus in Salt Lake City. Cost is \$250. Details are at <https://www.slcc.edu/workforce/courses/frontlineleader.aspx>.

Aug. 18, 9-10:30 a.m.

"Financial Foundations: Understanding Financial Jargon," a Women's Business Center of Utah event. Speaker is Elizabeth Zeldes, CPA and Certified Daily Money Manager. Event takes place online. Free. Details are at wbcutah.org.

Aug. 18, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. No RSVP required. Details are at davischamberofcommerce.com.

Aug. 19, 7:30 a.m.-3 p.m.

2020 Chamber Golf Classic, an Ogden-Weber Chamber of Commerce event originally

scheduled for May 14. Activities include breakfast at 7:30 a.m., shotgun start at 8:30 a.m. (four-person scramble format) and 1 p.m. lunch and awards. Location is Mount Ogden Golf Course, 1787 Constitution Way, Ogden. Cost is \$250. Details are at ogdenweberchamber.com.

Aug. 19, 8-10 a.m.

M.A.C.H. Speed Networking, a Murray Area Chamber of Commerce event. Location is Residence Inn by Marriott, 171 E. 5300 S., Murray. Free with pre-registration. Details are at murraychamber.org.

Aug. 19, 8:30 a.m.-3:30 p.m.

Utah Employers Summit, an Employers Council event. Location is Radisson Hotel Salt Lake City Downtown, 215 W. South Temple, Salt Lake City. Cost is \$319. Details are at employerscouncil.org.

see CALENDAR page 14



AE URBIA - AE stands for architecture and engineering. AE URBIA are architects and engineers. URBIA is a state of belonging to; a group, a company or community which is rich in experience, facilitated through design.

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Opinion

Give individuals, small businesses a government-backed line of credit

The economy is reopening. Consumer spending increased by almost 18 percent in May, sending the stock market soaring. That's the good news. The bad news is that with no COVID-19 vaccine or cure on the horizon, consumers have not fully resumed their prepandemic activities, and they might not do so for quite a while. There are no silver bullets to help everyone weather this storm. There is, however, a policy that could help the economy — businesses and individuals alike — in a fiscally responsible manner.

That policy is to extend a low-interest rate, government-backed line of credit to everyone with a checking account.

This idea was first designed and introduced by economist Arnold Kling as a much better alternative to the Payroll Protection Program, or the PPP. He and I wrote a policy brief for the Mercatus Center explaining the details of the proposal, which are quite straightforward. Take the amount of prepandemic income that went into every checking account in the country for the months of January

and February 2020, and use that amount to determine each business's and person's available line of credit. Implementing this policy requires only that banks write a few lines of computer code.

The beauty of this idea is that the funds go to individuals and businesses without any restrictive terms on what they can use the credit for. This detail is important because it makes implementation simple and flexible, and it eliminates the need for bureaucratic oversight or long and tedious application processes.

It also addresses a problem ignored by other plans to help small businesses: It's easily accessible to sole proprietors — a group that includes freelancers, contractors and other artisans, who represent 81 percent of all small businesses in America. These sole proprietor firms don't exist as businesses in the eyes of the federal government, which makes it very difficult for them to access programs like the PPP. Extending a line of credit to every individual is key because if everyone pays their bills, it helps the businesses who have

issued the bills.

By now I'm sure some of you are wondering why I describe this plan as fiscally responsible. That's because the loan is repayable. The interest rate is low, and people who choose to take this credit have several years to repay their debts. Having to repay the loan means that only those who can't find better ways to come up with the liquidity they need will actually use it.

The plan also gives those who borrow the money total flexibility in terms of whether or when they access the funds. The plan's design means the government does not dictate its conditions, such as requiring that the borrowing business keep their employees. If keeping those employees is good for the business, it will do so, but if not, the business won't be compelled to as a condition for getting the loan.

One follow-on benefit, as mentioned, is that there's no need for oversight from the government. And, of course, the taxpayers' burden will be relatively small because most companies won't use this line of credit — and when they do, most will repay it, especially if it's paired with strong incentives to repay.

Finally, under this system, representa-

tives and senators trying to make a political point by requiring that aid to businesses be conditional on banks extending a certain share of the funds to certain populations will be neutralized. Under this plan, there's no need to demand that farmers or Native American tribes get a certain share of the loans, because everyone has equal access to them.

If we decide to go down this route, which we should, other programs aimed at injecting liquidity to help firms and individuals should not be renewed when they expire or run out of money. That means no extension of PPP, no new individual checks sent out and no extension of the \$600 per week unemployment insurance bonus. Aid under this line-of-credit proposal is versatile, and it creates all the right incentives to encourage businesses to reopen as they see fit in an economy that's still shaken up by the lockdown and by consumers who demand to be protected from the virus in ways they didn't need to be prepandemic.

Veronique de Rugy is a senior research fellow at the Mercatus Center at George Mason University in Fairfax, Virginia.

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VERONIQUE
de RUGY

Bolton's book reveals more about Trump's character than anything else

John Bolton's book tells us very little that we didn't already know about Donald Trump's foreign policy. He paints a picture of a president who is ignorant — unaware, for example, that Britain is a nuclear power and that Finland is not part of Russia. Trump has few fixed foreign policy views; at times he's been inclined to invade Venezuela, at other times losing interest in the country. But Bolton does reveal, according to the excerpts and reports published so far, that the real problem with Donald Trump is not his ignorance or his policies but his character.

President Trump has, for the most part, settled into conventional Republican policies. He has cut taxes for the rich, rolled back regulations, appointed conservative judges and lavished money on the Defense Department. He departs from the Reagan formula in two major areas — immigration and trade — and on these issues, he has changed much of the party, which is now comfortable with tariffs, subsidies and mercantilism as well as severe restrictions on immigration.

I don't agree with many of these policies. But what has always worried me more is Trump's character. He is a man for whom his own personal and political interests are paramount and override any other concerns — of decency, morality, even law. Bolton is not the first top aide to dissent — Rex Tillerson, James Mattis and John Kelly have all made clear their low opinion of Trump — but he is the first to provide details. And the details are damning.

(One note: Trump says Bolton is breaking the law by revealing classified

information and claims "every conversation with me as president [is] highly classified." So Trump's defense would seem to confirm that Bolton's account is true.)

The book says Trump promised to remove federal prosecutors who were going after a Turkish bank because President Erdogan asked him to intervene. Trump insisted that the Ukrainian government hand over incriminating information about Hillary Clinton and Joe Biden before he would release congressionally approved aid to that country. Bolton notes that he and the secretaries of state and defense tried eight to 10 times to press Trump to release those funds and that Trump refused.

Ukraine might be the most "impeachable" offense, but Trump's dealings with China are the most troubling. U.S. policy toward China is the most important business any president will conduct. It will set the stage for peace or war, the preservation of American interests, and the security of America and its allies for decades to come. And Trump treated this relationship almost entirely as one to be used, manipulated and altered to serve his personal interests (specifically, to boost his reelection prospects).

Bolton describes Trump's willingness to reverse prosecution and even criminal penalties against Chinese firms as personal favors to President Xi Jinping. He casually offered to reduce tariffs on Chinese goods in return for a deal that would make him look good in November, pressing Xi to have China buy agricultural products so that Trump would poll well in Midwestern states. He praised Xi for building concen-

tration camps in Xinjiang. (We saw Trump do something similar on COVID-19, praising Xi to the skies, probably hoping to preserve their trade deal.) Bolton describes Trump as "pleading with Xi to ensure he'd win [reelection]." Most strikingly, the Chinese understood with whom they were dealing and openly played to Trump's personal political interests. Xi said he would like Trump to remain in office for the next six years. Trump responded that "people were saying" — his favorite way of expressing his own views — that the two-term limit on U.S. presidents should be waived for him.

Bolton's conclusion regarding the deal with China — and Trump's foreign

policy more generally — is breathtaking. "Trump commingled the personal and the national not just on trade questions but across the whole field of national security. I am hard-pressed to identify any significant Trump decision during my White House tenure that wasn't driven by reelection calculations," he writes.

For those who have been willing to support Donald Trump because of particular policies they have always wanted — Supreme Court judges or tax cuts — Bolton's book makes clear the cost is high. Donald Trump will pay any price, make any deal, bend any law to assure his own survival and success.

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FAREED
ZAKARIA



Opinion

Big difference between 'there's evil in America' and 'America is evil'

As the COVID-19 lockdowns wind down, many fans who long for the return of sports are dreading the return of anthem protests.

In response to the brutal killing of George Floyd in police custody, some athletes, coaches and league officials have apologized for their earlier opposition to such protests. Incredibly, the U.S. Soccer Federation has even repealed its rule requiring all players on the national team to stand during the national anthem. They were right the first time.

Should athletes be allowed to use their platforms to protest racism? Absolutely. Soccer player Weston McKennie recently wore an armband with the message "Justice for George" during a professional match in Germany. God bless him. If sports leagues

want to have a moment of silence and allow players to take a knee before the anthem, then by all means they should do so.

But let's be clear: The anthem and the flag symbolize the ideal of equality that America stands for, not those who failed to live up to those ideals. If you take a knee during the national anthem, you are not protesting racism in your country, you are protesting your country.

There is a difference. You are not objecting to an evil that exists in America; you are saying America is evil. You are not saying we still have a long way to go in our journey toward full equality. You are saying that this country — where majorities twice voted to elect a black president — is fundamentally racist. And you are saying that the American flag and the American military are symbols of oppression.



MARC THIESSEN

Doubt it? Ask Colin Kaepernick, the man who launched the anthem protests, what he is protesting. Last year, he forced Nike to recall a flag-themed shoe because, *The Wall Street Journal* reported, it was "an offensive symbol." He also accused the U.S. military of "terrorist attacks against black and brown people for the expansion of American imperialism" and tweeted that "America militarism is the weapon wielded by American imperialism, to enforce its policing and plundering of the non-white world." Do you agree? Then take a knee. But don't say that you are not protesting our flag or our military when you do.

If you want to protest the flag as a symbol of oppression, you are free to do so — because this is a free country. But don't be surprised if millions of good and decent Americans take offense at your gesture. Many of them fought for that flag, or saw loved

ones die or suffer grievous injury carrying it into battle. They beat back the evils of Nazism, communism and terrorism, and liberated tens of millions from death camps and gulags and unspeakable tyranny. Their sacrifice is the reason you have the freedom to express your opinions. When you disrespect the flag, you disrespect them.

It's one thing for pro athletes to do this, but quite another for members of Team USA. Playing for your country is a privilege, not a right. You should not be allowed to wear the stars and stripes while dishonoring the Stars and Stripes at the same time. Players who insist on doing so want to have it both ways: They want to be able to disrespect their country and play for it, too. The irony is that they are protesting against men and women who sacrificed their lives to uphold their principles, yet they are unwilling to sacrifice the opportunity to play a game. If you cannot stand for your country's anthem, then don't put on your country's uniform.

Unfortunately, as sporting events resume, it seems anthem protests will not just be allowed, they will be compulsory — and

dissent is not permitted. New Orleans Saints quarterback Drew Brees recently spoke for millions when he said, "I love and respect my teammates, and I stand right there with them in regard to fighting for racial equality and justice," but "I also stand with my grandfathers, who risked their lives for this country, and countless other military men and women who do it on a daily basis." A woke mob descended on him and forced him to apologize. One teammate told him to "shut the f---up." So much for freedom of speech.

America is far from perfect. But for all our flaws, we are the only country in human history that was built on an idea — the self-evident truth that all men are created equal. We have not always lived up to that ideal. But the American flag represents the ideal, not those who fall short of it. And it represents the sacrifice of courageous men and women who fought and died to preserve its promise for all Americans. Find a way to honor George Floyd without dishonoring them.

Marc A. Thiessen writes a biweekly column for *The Washington Post*.

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The Paycheck Protection Program saved the American dream of entrepreneurship

Less than three months ago, President Trump signed the CARES Act into law, establishing a new \$349 billion Paycheck Protection Program (PPP). The mission: to keep people on the payroll, keep businesses in business and help the economy bounce back as quickly as possible. In less than two weeks, the SBA approved more than 1.6 million PPP loans, exhausting the first round of funds appropriated by Congress, and requiring the appropriation of additional money. To date, the SBA has approved more than half a trillion dollars in PPP loans to over 4.6 million small business and saved millions of jobs.

In the days since the birth of the PPP, the SBA — in collaboration with the administration, Congress and the private sector — has worked diligently to make the program more accessible and practical for small businesses. We extended the period of time businesses can use loans from eight weeks to 24 weeks, a move that provides more flexibility for businesses to qualify for loan forgiveness. We modified the

rules, so employers are required to spend only 60 percent of the loan on payroll costs, freeing up more funds to be used for debt obligations, including interest on a mortgage, rent payments or utility payments. The rehiring window was extended from June 30 to Dec. 31 and the timeframe small businesses have to apply for forgiveness was extended as well. Businesses across the country have said these changes provide much-needed peace of mind and a lifeline that will empower them to continue serving their communities.

The Paycheck Protection Program has accomplished its mission, and the numbers back it up. May's job report showed unexpected gains in America's economy, especially in sectors like hospitality, agriculture, construction and leisure that heavily relied on CARES Act loans. The PPP also played a crucial role in supporting rural communities, which in turn has saved thousands of Main Street businesses and hometown economies.

The past three months have been challenging for business

owners across our nation, but the PPP has saved the American Dream of entrepreneurship. It has offered a lifeline to small businesses, helped them pay their employees and enabled them to keep their lights on. I am proud of the lenders, credit unions, Community Financial Depository Institutions and rural community banks that partnered with the SBA to disperse more than 18 times the amount of loans in three months than the SBA provided small businesses in the entirety of 2019. Together, we've delivered vital assistance to our small-business community and built a foundation for many more years of economic success and job growth.

Small businesses are still able to apply for a PPP loan and can do so through June 30. To learn more about the PPP and resources available for small businesses, visit www.sba.gov/ppp.

Dan Nordberg is SBA's national director for rural affairs and Region 8 administrator based in Denver. He oversees the agency's programs and services in Colorado, Montana, Utah, North Dakota, South Dakota and Wyoming.



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CALENDAR

from page 11

Aug. 19, 3:30-5 p.m.

“Business Connections and Bowling,” a ChamberWest event. Location is All-Star Bowling & Entertainment, 3601 S. 2700 W., Valley Fair Mall, West Valley City. Cost is \$15 for members, \$20 for nonmembers. Details are at chamberwest.com.

Aug. 20, 7 a.m.-3 p.m.

Annual ChamberWest Golf Classic, originally scheduled for June 24 and for ChamberWest members only. Activities include 7 a.m. check-in and breakfast, and 8 a.m. shotgun start. Location is Stonebridge Golf Club, 4415 Links Drive, West Valley City. Details are at chamberwest.com or (801) 977-8755.

Aug. 20, 11:30 a.m.-1 p.m.

“Multiplying Lasting Profitable Relationships,” a West Jordan Chamber of Commerce event. Presenter is Clay Neves of Personal Sales Dynamics. Location is West Jordan City Hall Community Room, 8000 S. Redwood Road, West Jordan. Free for members, \$10 for nonmembers. Details are at westjordanchamber.com.

Aug. 21, 8 a.m.-3 p.m.

Annual Children’s Charity Golf Classic, a Murray Area Chamber of Commerce event (date tentative). Activities include a 7 a.m. breakfast/check-in and 8 a.m. shotgun start. Location is Murray Parkway Golf Course, 6345 Murray Parkway Ave., Murray. Details to be announced.

Aug. 21, 8 a.m.-2 p.m.

Golf Classic, a South Valley Chamber event. Registration begins at 7 a.m., followed by the tournament at 8:30 a.m. Location is River Oaks Golf Course, 9300 Riverside Drive, Sandy. Details are at southvalleychamber.com.

Aug. 24, 7:45-9 a.m.

WIB Networking, an Ogden-Weber Chamber of Commerce event. Location is The Argo House, 526 25th St., Ogden. Free for WIB members. Details are at ogdenweberchamber.com.

Aug. 25, 10-11 a.m.

“The Art of Negotiation,” a West Jordan Chamber of Commerce event. Presenter is Marty Gale. Location is West Jordan Chamber, 8000 S. Redwood Road, West Jordan. Free. Details are at westjordanchamber.com.

Aug. 25, 11:30 a.m.-1 p.m.

WIB Luncheon, an Ogden-Weber Chamber of Commerce

event. Location is The Monarch, 455 25th St., Ogden. Cost is \$20 for WIB members, \$30 for nonmembers, \$20 for first-time guests. Details are at ogdenweberchamber.com.

Aug. 25, 6-8 p.m.

“Get Known Everywhere,” a Women’s Business Center of Utah event in partnership with the eWomenNetwork. Speaker is Jill Lublin, international speaker, author and publicity strategist. Event takes place online. Details are at wbcutah.org.

Aug. 26, 7:30-8:30 a.m.

Coffee Connection, a Holladay Chamber of Commerce event. Location is Kokopellis Koffee House, 3955 S. Highland Drive, Holladay. Details are at holladaychamber.com.

Aug. 26, 8:30-10 a.m.

“FMLA: The Rules and How the Courts Interpret Them,” an Employers Council event that is part of the five-part Legal Breakfast Briefing Series. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$99 for members, \$150 for nonmembers. Details are at employerscouncil.org.

Aug. 26, noon-1:30 p.m.

“Solve the Business Puzzle,” a Women’s Business Center of Utah event. Topic and presenter to be announced. Event takes place online. Free. Details are at wbcutah.org.

Aug. 27, 7 a.m.-2 p.m.

15th Annual Scholarship Golf Tournament, a South Jordan Chamber of Commerce event. Location is Glenmoor Golf Course, 9800 S. 4800 W., South Jordan. Details are at southjordanchamber.org.

Aug. 27, 7:30 a.m.-2 p.m.

ACG Utah Golf Tournament, an Association for Corporate Growth event. Activities include breakfast and registration at 7:30 a.m., shotgun start at 8:30 a.m., and lunch and awards following play. Location is Eaglewood Golf Course, North Salt Lake. Cost is \$250 for ACG members, \$300 for nonmembers, \$1,000 for foursomes. Details are at <https://www.acg.org/utah/events/2020-golf-tournament>.

Aug. 27, 8:30 a.m.-12:30 p.m.

“I-9: Basic Compliance,” an Employers Council event. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$145. Details are at employerscouncil.org.

Sept. 1, 7 a.m.

Executive Golf Tournament,

a South Valley Chamber event. Registration begins at 7 a.m., followed by the tournament at 8:30 a.m. Location is River Oaks Golf Course, 9300 Riverside Drive, Sandy. Cost is \$300 per foursome. Details are at southvalleychamber.com.

Sept. 1, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. No RSVP required. Details are at davischamberofcommerce.com.

Sept. 2, 8:30 a.m.-12:30 p.m.

“Employment Law Essentials for Supervisors and Managers,” an Employers Council event. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$145. Details are at employerscouncil.org.

Sept. 2, 3:30-5 p.m.

“Business Connections and Bowling,” a ChamberWest event. Location is All-Star Bowling & Entertainment, 1776 W. 7800 S., West Jordan. Cost is \$15 for members, \$20 for nonmembers. Details are at chamberwest.com.

Sept. 3, 7:30-9 a.m.

Morning Speaker Series, an Ogden-Weber Chamber of Commerce event. Location is Weber Center, 2380 Washington Blvd., Ogden. Free for chamber members and first-time guests. Details are at ogdenweberchamber.com.

Sept. 4, 8-10 a.m.

First Friday Face to Face, a West Jordan Chamber of Commerce event. Location is Megaplex Theatres, second floor, The District, 3761 W. Parkway Plaza Drive, South Jordan. Details are at westjordanchamber.com.

Sept. 9, 8 a.m.-4 p.m.

“Interpersonal Communication,” part of the Salt Lake Community College Frontline Leader Workshop Series. Location is Salt Lake Community College’s Miller Campus, Sandy. Cost is \$250. Details are at <http://www.slcc.edu/workforce/courses/index.aspx>.

Sept. 9, 5-7 p.m.

Business After Hours, an Ogden-Weber Chamber of Commerce event. Location to be announced. Free for chamber members and first-time guests, \$10 for nonmembers. Details are at ogdenweberchamber.com.

Sept. 10, 8:30 a.m.-12:30 p.m.

“Fair Labor Standards Act Advanced Practice,” an Employers Council event.

Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$220. Details are at employerscouncil.org.

Sept. 11, 7:45-9 a.m.

Women in Business Networking, an Ogden-Weber Chamber of Commerce event. Location is The Argo House, 529 25th St., No. 200, Ogden. Free for WIB members. Details are at

ogdenweberchamber.com.

Sept. 11, 8 a.m.-4:30 p.m.

“PHR/SPHR Study Programs,” an Employers Council event taking place over five consecutive Fridays. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$1,445 for

see CALENDAR next page

UPDATES

from page 1

Herbert’s economic and energy accomplishments since 2009. Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Early-bird virtual admission is \$79. Early-bird registration is \$155. Details are at <https://utah-economicsummit.com/>.

The South Jordan Business and Entrepreneurial Summit and Expo, a South Jordan Chamber of Commerce event originally scheduled for April 29 at the Karen Gail Miller Conference Center in Sandy, has been postponed until a date to be announced.

Business After Hours, a Salt Lake Chamber event, originally scheduled for March 19 at the Utah Museum of Contemporary Art, 20 S. West Temple, Salt Lake City, has been rescheduled for Sept. 17, 5-7 p.m. Cost is \$7 for members before Sept. 11, \$10 for members the week of the event, \$15 for nonmembers. Details are at slchamber.com.

Annual ChamberWest Golf Classic, originally scheduled for June 24 at Stonebridge Golf Club in West Valley City, has been postponed until Aug. 20. Details are at chamberwest.com.

Cybersecurity Conference 2020, a Salt Lake Chamber event originally scheduled for April 15 at Jordan Commons Megaplex, has been postponed until Oct. 6 (tentative).

“We Are Utah” Manufacturers Association Expo has been rescheduled for Sept. 23 at the Mountain America Expo Center in Sandy.

Utah Veteran Business Conference 2020, a Utah Veteran Owned Business Partnership event originally scheduled for May 8 at Salt Lake Community College’s Miller Campus in Sandy, has been postponed until a date to be determined.

Annual Children’s Charity Golf Classic, a Murray Area Chamber of Commerce event originally scheduled for June 26 at Murray Parkway Golf Course in Murray, has been postponed until Aug. 21.

Business After Hours, a Salt Lake Chamber event originally scheduled for May 21 at Squatters Pub in Salt Lake City, has been postponed until July 16.

The South Jordan Business and Entrepreneurial Summit and Expo, originally set for April 29 at Salt Lake Community College’s Miller Campus in Sandy, has been postponed until a date to be determined.

The Zions Bank Business Success Academy workshop titled “De-Stink Your Marketing,” originally scheduled for April 29 at Zions Bank Business Resource Center in Salt Lake City, has been postponed until a date to be determined.

Professional Development Series, a ChamberWest event, originally set for April 23 at TownePlace Suites by Marriott West Valley, has been postponed until a date to be determined.

“America’s Role in the World: Why Leading Globally Matters to Utah,” a U.S. Global Leadership Coalition invitation-only event originally set for April 6 at the Grand America Hotel in Salt Lake City, has been postponed until a date to be determined.

The 2020 Chamber Golf Classic, an Ogden-Weber Chamber of Commerce event, originally scheduled for May 14, has been postponed until Aug. 19, 7:30 a.m.-3 p.m., at Mount Ogden Golf Course, 1787 Constitution Way, Ogden. Details are at ogdenweberchamber.com.

OTHER INFORMATION

Park City Mountain will open for summer on July 2, operating Thursdays through Saturdays, 10 a.m.-8 p.m., and Sundays, 10 a.m.-7 p.m. All activities will be based out of the Park City Mountain Village, with grab-and-go dining available at Jupiter Java. Canyons Golf was scheduled to open at Canyons Village on June 26. Several summer events have been canceled, including the annual Summer Concert Series, 3rd of July Celebration and Oktoberfest. The Resort will continue to act as a host venue for the Park City Farmer’s Market in the Silver King parking lot on Wednesday afternoons.

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CALENDAR

from previous page

members, \$1,645 for nonmembers. Details are at employerscouncil.org.

Sept. 15, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. No RSVP required. Details are at davischamberofcommerce.com.

Sept. 16, 7:15 a.m.-3 p.m.

Annual Fall Business Conference, a ChamberWest event featuring keynote presenters, breakout sessions, exhibitor tables and more. Location is the Utah Cultural Celebration Center, 1355 W. 3100 S., West Valley City. Details are at chamberwest.com.

Sept. 16, 8:30 a.m.-3 p.m.

"Recruitment Strategies: Win the War for Talent," an Employers Council event. Location is Employers Council, Utah office, 423 W. Broadway, Suite 200, Salt Lake City. Cost is \$205 for members, \$310 for nonmembers. Details are at employerscouncil.org.

Sept. 16, 3:30-5 p.m.

"Business Connections and Bowling," a ChamberWest event. Location is All-Star Bowling & Entertainment, 3601 S. 2700 W., Valley Fair Mall, West Valley City. Cost is \$15 for members, \$20 for nonmembers. Details are at chamberwest.com.

Sept. 17, 11:30 a.m.-1 p.m.

"Multiplying Lasting Profitable Relationships," a West Jordan Chamber of Commerce event. Presenter is Clay Neves of Personal Sales Dynamics. Location is West Jordan City Hall Community Room, 8000 S. Redwood Road, West Jordan. Free for members, \$10 for nonmembers. Details are at westjordanchamber.com.

Sept. 17, 11:30 a.m.-1 p.m.

Annual Mayors Lunch, a Davis Chamber of Commerce event. Location to be determined. Details are at davischamberofcommerce.com.

Sept. 17, 5-7 p.m.

Business After Hours, a Salt Lake Chamber event, originally scheduled for March 19. Location is the Utah Museum of Contemporary Art, 20 S. West Temple, Salt Lake City. Cost is \$7 for members before Sept. 11, \$10 for members the week of the event, \$15 for nonmembers. Details are at slchamber.com.

Sept. 22-24

2020 Utah Tourism Conference. Location is Salt Lake City. Details to be announced.

Sept. 22, 10-11 a.m.

"The Art of Negotiation," a West Jordan Chamber of Commerce event. Presenter is Marty Gale. Location is West Jordan Chamber, 8000 S. Redwood Road, West Jordan. Free. Details are at westjordanchamber.com.

PORT

from page 1

port of its kind in the world. ... We are committed to both protecting the environment that we live in and becoming an economic and logistics powerhouse, and those two things are not mutually exclusive," Hedge said.

But people listening and watching via Zoom were not buying it. Their concerns ranged from public health to global warming, from damage to bird refuges to increased traffic congestion, from poorer air quality to other quality-of-life issues. Comments included references to "this polluting nightmare," "your private boondoggle" and "a sham process."

Brian Moench, president of Utah Physicians for a Healthy Environment, said some people were concerned from the beginning that the port will facilitate the extraction of fossil fuels in Utah. "Nothing has changed to make us less concerned that that is part of the equation," he said last week.

"From a business perspective," Mary Paul said, "I'm shocked we're moving forward with investing in infrastructure to support dying industries" such as fossil fuel extraction. "So this hardly feels like an investment in Utah's future but rather a desperate attempt to glean the remnants of what once was."

Tussy King said the port "will take away land use, with buildings galore, creating terrible traffic congestion and ruining our air quality." She added that

"we're going to have pollution out the wazoo."

"I've lived here my entire life," King said. "I find it absolutely astonishing that in what has always been a thriving economy, that Salt Lake City would need such a monstrosity to remain economically viable."

Deeda Seed, a spokesperson for the Center for Biological Diversity and a leader of the Stop the Polluting Port Coalition, said the talk about environmental sustainability "is window dressing."

Jay Griffith said his two main concerns are about air quality and transportation congestion. "The inland port will only make both of these worse," he said. "There's no possible way it cannot. There's not an ocean port or inland port anywhere in the world that is clean or sustainable. I challenge you to show the public any."

"It's just a dirty, polluting port, no matter how you look at it," added John Giles. "You cannot build a green port."

Several other people criticized what they consider the plan's vague language, the process leading up to the plan's approval and a lack of transparency and lack of public participation in that process.

Heather Dove of Great Salt Lake Audubon said the board "has had a very pitiful excuse for a public engagement process," ignoring public comments and criticisms. One example was the fact that the board approved the plan before hearing the public comments at the meeting.

"So, clearly you're not lis-

tening and you're not utilizing this information," Dove said. "Your public engagement process is a sham and it's insulting."

"I legitimately don't believe," Kenan Ince said, "this board cares what I have to say or what the other citizens who have spoken have to say."

Lee Stanhope said the plan was an aspirational document instead of being a "real" business plan.

"Why have you thrown away all credibility that you had as you continually promise to build a green port?" Stanhope asked. "Why should we as citizens and residents of Salt Lake consider you anything but liars who have wasted our time while continuing to plan an inland port that will destroy the air, water, soil and wetlands of the Salt Lake Valley; will compromise the health and shorten the lifespan of countless residents of this valley; and will enrich only the developers and builders?"

Roger Borgenicht said the plan does not address potential troubles the port could cause.

"The business plan," he said, "is filled with vague language promoting sustainability, with words such as 'promote,' 'support,' 'advocate,' 'advance,' 'encourage.' These words have no teeth. No words of action or commitment, such as 'development,' 'develop,' 'implement' and 'fund.'"

Patti Hobfoll said she would favor development that is move innovative "than just driving big ol' trucks across the country."

The board's next meeting is scheduled for 4 p.m. Sept. 16.



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