

## THE Lists

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## Plenty for Utah businesses to do as vaccine rollout begins

Brice Wallace

The Enterprise

With COVID-19 vaccines on their way from manufacturers to states and eventually people's arms, health officials are urging the business community to prepare.

At a recent webinar sponsored by the Salt Lake Chamber's Roadmap to Recovery Coalition, those officials said companies can help the situation by becoming approved to be vaccination locations; encouraging their employees and customers to get the vaccination; and continuing to implement social distancing, mask-wearing and sanitization.

Rich Saunders, executive director of the Utah Department of Health, and Rich Lakin, immunization program manager

for the department, laid out a timeline for vaccinations. The first groups to be given them are hospital personnel, and staff and residents at long-term care facilities. All healthcare workers, first responders and other essential workers should receive the vaccine by late January and early February. By the April-through-June period, the vaccine likely will be available to anyone who wants it.

By July, "we are pretty darn close to where we have reached at least 50 to 60 percent of the population that would want to receive it" in the 18-and-older population," Lakin said.

"The vaccine is going to drive the response. If we have enough vaccine, we

see VACCINE page 22



The Redford Conference Center at Sundance Mountain Resort near Provo is included in the sale of the 50-year-old ski and summer activity destination by Robert Redford to a pair of investment firms. The sale does not affect the activities of Redford's annual Sundance Film Festival.

## Redford sells Sundance resort

Actor Robert Redford has agreed to sell his Sundance Mountain Resort in Provo Canyon to a pair of investment firms. The buyers are Broadreach Capital Partners of Palo Alto, California, and Cedar Capital Partners of London and New York City.

The purchase agreement is the result of a long-term strategic plan designed to preserve and build upon the Redford legacy at the resort, including a continued commitment to balancing responsible de-

velopment and land preservation, Redford said in making the announcement. Redford, who founded Sundance Mountain Resort more than 50 years ago, said the 2,600-acre resort includes 1,845 acres of land preserved through a conservation easement and protective covenants.

"As stewards of this unique place, it

see SUNDANCE page 23

## COVID-19 Updates

### Cancellations and postponements

The following are events that have been included in The Enterprise Calendar listings and subsequently have been postponed or canceled, or have been removed from the organizers' website calendars. This is not a complete list of postponements or cancellations. Check with organizers to determine if their events will take place.

#### POSTPONEMENTS

**Business After Hours**, a Salt Lake Chamber event, originally scheduled for March 19 and later rescheduled for Sept. 17 at the Utah Museum of Contemporary Art in Salt Lake City, has been rescheduled for spring 2021.

**"We Are Utah" Manufacturers Expo**, a Utah Manufacturers Association event scheduled for Sept. 23, 1-8 p.m., at Mountain America Expo Center in Sandy, has been postponed until March 2021.

**Business to Business Expo**, a Davis Chamber of Commerce event originally scheduled for Aug. 27 at the Davis Conference Center in Layton, has been postponed until April 2021.

The **South Salt Lake Chamber Annual Celebration**, originally scheduled for Sept. 2 at the Maverik Center in West Valley City, has been postponed to a date to be announced.

**South Jordan Business and Entrepreneurial Summit and Expo**, a South Jordan Chamber of Commerce event originally scheduled for April 29 and later rescheduled for Sept. 10 at the Karen Gail Miller Conference Center in Sandy, has been postponed until a date to be determined.

**Utah Veteran Business Conference 2020**, a Utah Veteran Owned Business Partnership event originally scheduled for May 8 at Salt Lake Community College's Miller Campus in Sandy, has been postponed until a date to be determined.

#### OTHER INFORMATION

**Coffee Connection**, a Holladay Chamber of Commerce event taking place Dec. 30, 7:30-8:30 a.m., at Coffee & Cocoa in Holladay, has been moved online (check Facebook for details and Zoom link). Details are at holladaychamber.com.

#### PUBLISHERS NOTE:

This issue of The Enterprise is the final issue of 2020. Our next issue, which will run on Jan. 4, 2021, will also contain our annual Book of Lists. Features scheduled to run on Dec. 28 are in this issue or will run in the Jan. 4 issue.



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## RMP to deliver energy for six large customers

The Utah Public Service Commission has issued approval of an application by Rocky Mountain Power (RMP) to purchase electricity and renewable energy attributes from a large new solar project in Tooele County and deliver them to six large organizations in the state. The application makes use of the Schedule 34 Renewable Energy Tariff, allowing large customers of Rocky Mountain Power to work through the utility to source renewable energy to meet the or-

ganizations' clean energy goals.

The six customers include Salt Lake City, Park City, Summit County, Utah Valley University and two ski resorts, Deer Valley Resort and Park City Mountain Resort.

The commission order completes a major milestone for the solar project to be online by 2023. Elektron Solar, an 80-megawatt Tooele County solar project, recently executed sales contracts for its full capacity. The project is owned and being developed by D.

E. Shaw Renewable Investments.

When constructed, the solar project will be among the largest solar generators connected to the Rocky Mountain Power system. The larger facility size will enable customers to meet a significant portion of their demand with the project's production at a very competitive price. Salt Lake City Corp. expects to source almost 90 percent of its annual electricity from the project while seeing the electric bill for city operations increase by less than 2 percent.

## Wilson Electronics acquires SLC's SignalTeQ

St. George-based Wilson Electronics has acquired cell signal metering product provider SignalTeQ, headquartered in Salt Lake City. SignalTeQ is the creator of the CellLinQ meter and app used by professional cellular installers for site surveys for commercial installations.

Wilson Electronics produces

cell signal amplifiers such as the WilsonPro and weBoost. In addition to its St. George base, it has offices in Salt Lake City; Dallas; and Kuala Lumpur, Malaysia.

"Rapid, comprehensive and correct installations are crucial in guaranteeing our cellular signal amplifiers function properly and provide the full range of user

benefits," said Wilson Electronics' CEO Bruce Lancaster. "We are confident that the addition of SignalTeQ's CellLinQ Meter and app into the installation process will provide a more nuanced way for integrators to fine-tune their installations for rapid, dependable commercial installs and increased customer satisfaction."

## NetSPI acquires Utah's Silent Break Security

NetSPI of Minneapolis, a provider of enterprise security testing and vulnerability management, has acquired Silent Break Security, a Lehi-based security testing firm which specializes in network and application testing, red teaming and adversary simulation.

"It is rare to find two organizations that align so closely from a mission, vision, values and culture perspective," said Brady Bloxham, founder and CEO of Silent Break Security. "Both organizations have cultures of high performance, innovation, and agility. Individually, NetSPI and Silent Break have been working toward many of the same goals and, now together, we will become a much greater force to be reckoned with."

Through its acquisition of Silent Break, NetSPI will "broaden its footprint to create a complete package for offensive cyber security and attack surface management. With the integration of Silent Break Security's manual testing team, along with its proprietary software platforms and toolsets, NetSPI will improve its ability to scale up vulnerability management programs to meet client needs," NetSPI said in announcing the purchase.

"It's our vision to secure the world's attack surfaces with brilliant people and disruptive technology. The Silent Break Security team is the perfect complement to our strong culture and its software stack a natural fit for helping us drive innovation and leverage technology as a force multiplier," said Aaron Shilts, president and chief operating officer of NetSPI. "I am very excited about the opportunity this presents our team. By leveraging the skills that Brady built in his team, I believe NetSPI has an opportunity to disrupt the penetration testing industry."

The Silent Break team will become NetSPI employees and Bloxham will become chief technology officer and will remain in Lehi with his team.

## Instructure to acquire Certica

Instructure, a Cottonwood Heights-based learning software company with over 30 million users, has signed an agreement to acquire Certica Solutions of Wakefield, Massachusetts. Certica produces K-12 assessment and analytics software and is a long-time partner of Instructure's Canvas platform.

Instructure said that through this acquisition, it will now provide the comprehensive and open set of tools educators need to drive student outcomes by bringing together a learning management system, assessment management system, assessment content and data analytics into one streamlined K-12 learning experience.


"This topsy-turvy year has only underscored just how important it is to know if our students are learning, whether they are being taught in the classroom or online," said Steve Daly, CEO of Instructure. "Welcoming Certica into the Instructure family will support educators by combining our assessment platform with smarter, standards-based assessments, assessment item banks and powerful analytics empowering educators to make learning personal for each student."

As part of this acquisition, Instructure will add to its learning platform to Certica's Videri, a

K-12 analytics solution that integrates district data from multiple sources into one place, making the data more actionable in the moment. More than 1,500 school districts in the United States use Certica's software.

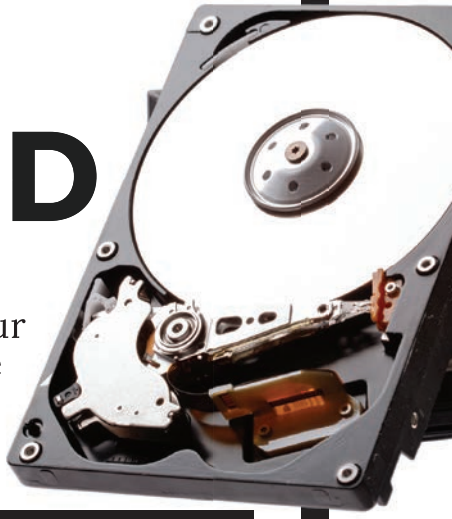
"We have maintained a mission of helping educators drive student improvement in the most effective and meaningful ways," said Mark Rankovic, CEO of Certica. "Joining the Instructure family will open doors to helping more students and educators find the value of a rigorous standards-aligned assessment program with rich analytics."

The acquisition is expected to close before the end of the calendar year. Financial details were not announced.

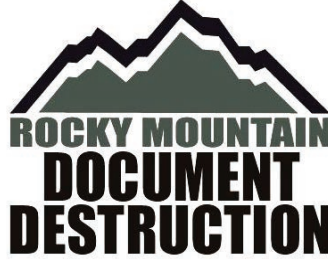


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# Logan pharmaceutical products company Cytiva to expand, add 160 jobs

**Brice Wallace**  
The Enterprise

A Logan company focused on technologies and services that advance and accelerate therapeutics' development and manufacture will expand in a project that will create 160 high-paying jobs over five years.

Cytiva, whose operation there previously were known as HyClone Laboratories and GE Healthcare Life Sciences, announced the \$18.7 million project after being approved for a tax credit of nearly \$1.5 million by the Governor's Office of Economic Development (GOED) board.

Cytiva has more than 500 employees in Logan, where the company produces chemical com-

pounds used in the manufacture and development of pharmaceutical therapies and treatments. The expansion is being prompted in part by demand created by the federal government's Project Warp Speed, aimed at producing, distributing and administering COVID-19 vaccines.

"We're growing and really busting at the seams with all of the demand that's come from normal therapeutics as well as the COVID vaccines," plant manager Justin Meehan told the GOED board.

"We are busting at the seams. ... Buildings are going up. New spaces are being renovated, and obviously the output is significant," Meehan said, noting that output is up 40 percent from a year earlier as the company's work for various customers focus-

es on COVID, Alzheimer's and cancer therapeutics.

"These kinds of therapeutics that we're getting in partnership with are bringing a ton of growth and diversity of roles into Cache Valley," he said.

Cytiva's customers undertake life-saving activities ranging from fundamental biological research to developing innovative vaccines, biologic drugs, and novel cell and gene therapies. Cytiva supplies the tools and services they need to work better, faster and safer, leading to better patient outcomes. Cytiva manufactures cell culture media for pharmaceutical production and provides services to customer such as research and development and product development.

The Logan operations began as an offshoot of research done by Dr. Rex Spendlove, then a professor at Utah State University, to develop a method to produce a quality fetal bovine serum. HyClone then pioneered many of the serum collection, filtration and processing techniques used by cell culture product manufacturers.

The HyClone operations eventually became part of GE Healthcare. A year ago, GOED approved a \$254,554 tax credit incentive for GE Healthcare Life Sciences, tied to adding 68 jobs over five years. Danaher Corp. earlier this year completed its acquisition of the biopharma portion of GE Healthcare's life sci-

ences business and rebranded it as Cytiva, with the HyClone name being retained as one of its brands. Cytiva has more than 7,000 employees in 40 countries.

"We're extremely excited to about this opportunity to keep this project growing here in Utah," Thomas Wadsworth, GOED associate managing director, told the GOED board before the incentive vote. "We know that there is both national and international competition for this project, especially as it relates to Danaher's existing operations around the world, so we're excited to be able to keep this project here in Utah and hope for more of this type of growth in the future."

"Everyone in Logan's happy, and we're happy," said Mel Lavitt, chairman of the GOED board's incentive committee. "It's another 'grow Utah' incentive that we can all be very proud of."

The new jobs, paying an average of \$49,000, will be across the employment spectrum and not just frontline manufacturing teams, Meehan said.

The project is expected to generate wages of nearly \$34 million over five years and new state tax revenue of about \$9.6 million during that period.

"With this expansion, Cytiva will be able to create more jobs in our manufacturing industry," Val Hale, GOED's executive director, said in a prepared statement. "This is great news for our Northern Utah friends in Logan, and

we thank Cytiva for choosing to stay in Utah to help grow our local economy."

"Cytiva is a story of home-grown Utah entrepreneurship attracting national investment that has supported a pattern of steady growth," said Theresa A. Foxley, president and CEO of the Economic Development Corporation of Utah. "What started as HyClone has expanded successively under GE and now Danaher management, and is a testament to the talented, highly educated workforce in Cache County."

"Cytiva's continued growth and excellence in enhancing human health is a testament to the good that can result from one person's passion for improving the quality of life for mankind," said Kirk Jensen, economic director for Logan City.

December's GOED board meeting was the final one for Hale, who is retiring. He will be succeeded by Dan Hemmert, owner and operator of Red Hanger Cleaners, a state senator since 2016 and majority whip since 2018.

## CORRECTION

An article in the Dec. 7, 2020, issue of *The Enterprise's* Focus edition on mining titled "Tintic Consolidated Metals to purchase Chief Consolidated Mining" was published in error. A press release from Tintic Consolidated Metals LLC reported only that Tintic had made a written offer on Nov. 9 to purchase 100 percent of the stock of Chief Consolidated Mining Co. for \$23.5 million. *The Enterprise* story erroneously reported that Tintic had closed the transaction and purchased Chief Consolidated when, in fact, it had only made an offer to buy the company. *The Enterprise* regrets this error and apologizes to the parties involved for any confusion this error may have caused.

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# Gardner Institute report identifies best practices for housing affordability crisis

The Kem C. Gardner Policy Institute at the University of Utah has released a study that identifies five best practices developed by local jurisdictions aimed at meeting the housing affordability challenge in Utah. To identify best practices, the Gardner Institute conducted a survey of 35 practitioners engaged in housing affordability work across the state. The study, done in partnership with the Salt Lake Chamber, examines why these practices are “best practices”, the implementation of each practice and the potential outcomes produced.

“Addressing the housing crisis requires a multi-practice approach and will involve strategies that are tailored to a city’s political climate, development history and socioeconomic conditions,” said Jim Wood, Ivory-Boyer senior fellow at the Gardner Institute and lead author of the study. “While a city’s housing practices are unique to that city’s needs, there are a few universal elements for successful housing strategies: community outreach, commitment and flexibility.”

Key practices identified in the study include the following:

**Zoning Changes.** Zoning ordinances, in no small measure, control the supply of housing through land use, density and design regulations. These regulations, more than any other local policies, govern the annual supply of single-family and multifamily housing. They provide a powerful policy tool to increase the supply of housing.

**Preservation of Affordable Housing.** The preservation and rehabilitation of existing affordable units typically cost at least 40 percent less than the cost of new affordable rental units. Preserva-

tion avoids the high development costs of new construction and the neighborhood opposition associated with developing new units.

**Redevelopment Agencies and Tax Increment Financing.** Redevelopment agencies in Utah have used tax increment financing for over 50 years to spur economic development. Tax increment financing is used to help finance investment, generally for 20 to 25 years, in a targeted geographical area designated as a project area.

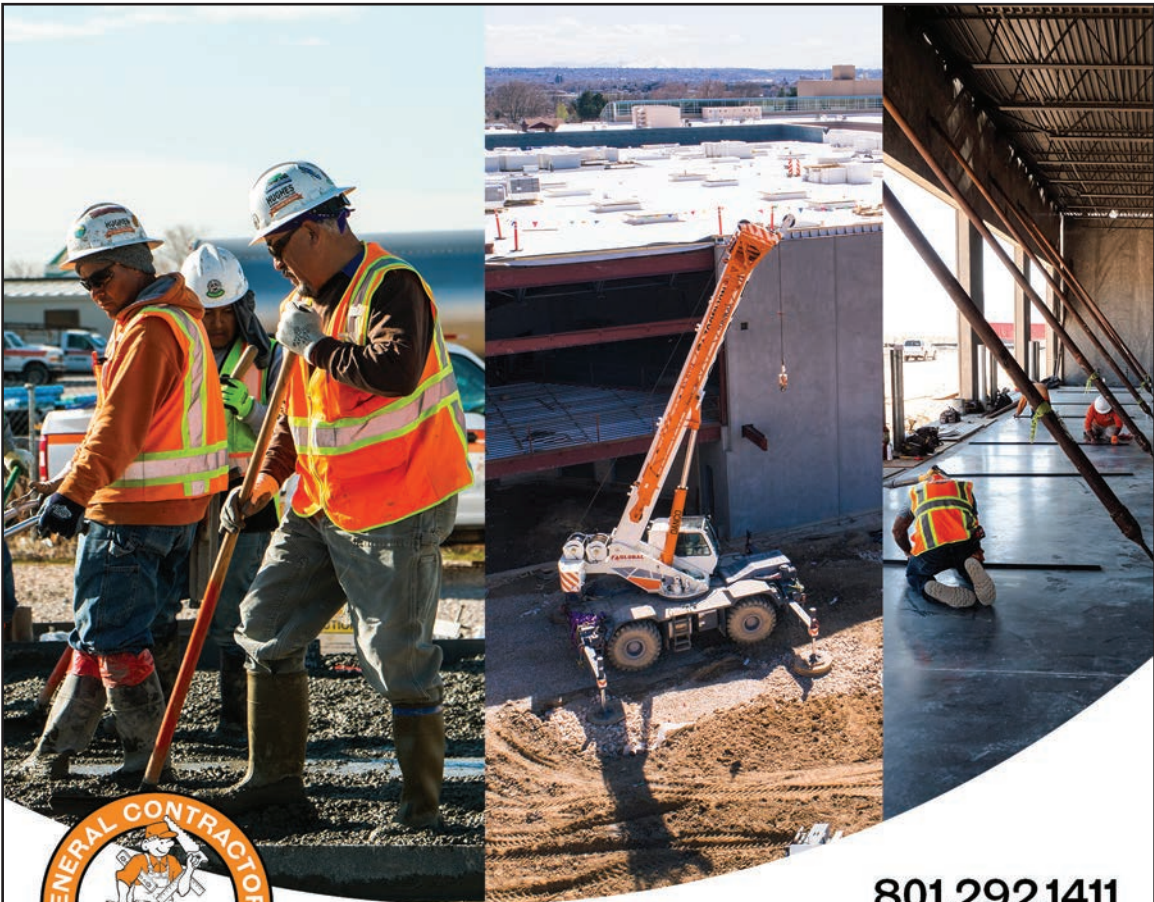
**Accessory Dwelling Units (ADUs).** According to a recent survey completed by the Turner Center for Housing Innovation at UC Berkeley, ADU rents average 58 percent below market value. ADUs are an essential tool for delivering affordable units to the market. They can quickly provide affordable options in areas with higher rents, increasing affordable housing in owner-occupied, high-cost, residential neighborhoods.

**Transit-Oriented Development.** Transit-oriented devel-

opments (TODs) are compact, mixed-use developments anchored around transit hubs and walkable communities. Zoning for high-density housing often comes with the establishment of a TOD, which has the additional advantage of reducing transportation costs and increasing access to jobs, education, essential goods and local services.

“The seriousness of Utah’s housing crisis is an issue Utah’s business community has been faced with for some time,” said Derek B. Miller, president and CEO of the Salt Lake Chamber. “Insufficient and unattainable housing impacts businesses ability to recruit and retain employees, affects the quality of life of our workforce, and limits our potential for economic growth. Support for housing affordability is support for our continued prosperity.”

The full report is available online at <https://gardner.utah.edu/wp-content/uploads/Best-Practices-Dec2020.pdf>.



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## Catalyst Behavioral acquired

Dallas-based Pharos Capital Group LLC, through its Family Treatment Network (FTN) platform, has acquired Catalyst Behavioral Solutions, a Layton-based mental and behavioral health services provider. Catalyst is FTN’s seventh acquisition and expands its outpatient behavioral health services into Utah to operate alongside FTN’s adolescent residential treatment center, Logan River Academy.

Terms of the transaction were not disclosed. Directors Natalie Cliften and Heather Blair, as well as members of their management team, will continue

to lead Catalyst going forward, FTN said.

Catalyst has been providing mental health therapy and behavior programs for individuals and families, telehealth services and other community services since 2014. The company treats autism and other behavioral issues through the use of evidence-based and data-driven treatment methods, including applied behavior analysis therapy, recognized as a best-practice treatment by the U.S. Surgeon General and by the American Psychological Association.

Family Treatment Network manages special schools, psychiatric residential treatment centers and community-based programs for children, adolescents and their families.

Ed Irby, CEO and chairman of FTN, said, “We welcome Heather and the Catalyst team, and we are particularly inspired by the company’s autism treatment program for children, Catalyst Academy. It is well-known that early intervention is crucial in treating autism disorders and we have seen successful outcomes in similar programs in our network. We are delighted by the opportunity to enhance our capabilities in this area.”

“We are pleased to be working with Ed and Pharos. Their enthusiasm and professionalism will allow us to continue adding and improving programs that offer support to individuals and families in our communities,” said Cliften.

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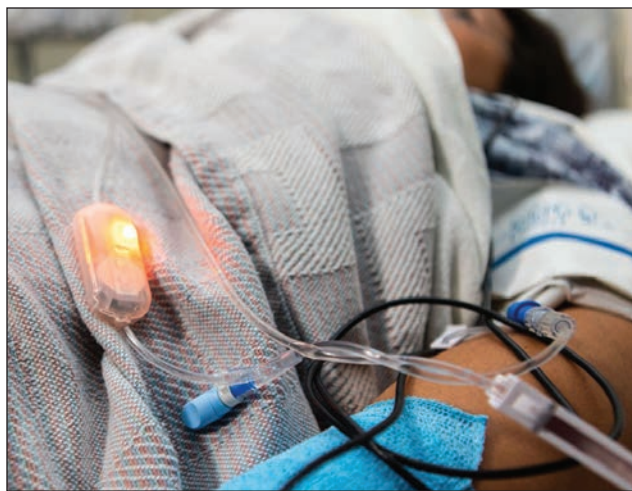
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# Innovate Utah

## NEW IDEAS, PRODUCTS AND SERVICES FROM UTAH COMPANIES



St. George-based medical device manufacturing start-up **MedLite ID** has introduced a new product that creates a simple way to prevent medical errors due to confusion in the intravenous therapy process and improves patient safety. The company developed its line-tracing system in partnership with University of Notre Dame and Dixie State University.

The disposable MedLite ID device lights the primary or emergency medication line in hospitalized patients and reduces the time it takes to perform line tracing, which is sometimes very complex with patients receiving multiple

**MedLite ID**  
Be Enlightened

infusions in an intensive care situation. Critically ill patients often have six or more IV lines delivering medications or critical fluids. MedLite also said the new procedure reduces the necessity for healthcare worker to be in close proximity to patients — an important plus in times of pandemic when nurses and other healthcare workers are at additional risk. In some hospitals, IV pumps are being placed in the hallway outside of the patient's room to reduced workers' exposure to patients, making proper IV line identification more difficult.

In a study conducted by the Dixie State University School of Nursing, MedLite ID improved efficiency of line tracing by 34 percent in patients with as few as four IV lines. Medlite lists advantages such as time-savings, workload reduction and stress reduction for nurses in the critical-care environment, as reported by nurses in the DSU study.

The device has a series small lights at various places along the infusion tube, including at the drip chamber, at the primary medication injection site and at the venous access catheter. By pressing any of the lights, all lights illuminate, giving quick identification of the needed IV line.

**Braintreehouse**, a Lindon art studio, has announced the widespread availability of the **Sketchboard Pro**, an Apple iPad accessory designed by Braintreehouse founder **J.J. Harrison** and his team of artists. The device was created as a way to imitate a flat drawing surface that artists experience when drawing on paper and combine what they love about traditional art-making and modern technology. "We spent several months testing the Sketchboard Pro with professional artists doing production artwork

**braintreehouse**

in an effort to refine its ergonomics," said Harrison. "Since announcing at the Consumer Electronics Show (CES) this past January, and even winning a couple awards, we've seen a demand for the product across more industries than we could've ever predicted. It has become a product that a lot of people have benefited from when using their iPad."

To meet the growing home office market demand for professional audio and video collaboration solutions that match the quality found in a traditional corporate office, Salt Lake City-based **ClearOne**, a developer of audio-video collaboration solutions, has introduced **Aura**, a range of good, better and best packages of enterprise-quality audio, video and audio-video options that include a free subscription to the company's Collaborate Space video collaboration app. "COVID will not be with us forever but the changes it has brought to the workplace will be," said ClearOne chair and CEO **Zee Hakimoglu**. "Home has become the new office for tens of millions of professionals who now need a work environment every bit as productive as their corporate office. Aura was developed to deliver that much-needed enterprise quality experience in the home."

**ClearOne**

Salt Lake City's **Dynamic Wax** has introduced its first product, a non-toxic glide wax for skis and snowboards that uses base-penetrating nanotechnology. Dynamic Wax's spray-on solution penetrates and bonds inside of ski and snowboard base materials by using nanoparticles that are 800 times thinner than the human hair. The product's nanotechnology creates an advanced hydrophobic layer that repels water at the nanoparticle level

**DYNAMIC WAX**

while remaining safe for users and the environment, the company said. "It's time for a change," said Dynamic Wax founder **Kevin Greco**. "Skiers and snowboarders should not have to choose between safety and performance. We all deserve a high-performance wax that doesn't pose a serious threat to the environment and the user, but does tackle the issue of speed, convenience and sustainability head-on. Dynamic Wax is here to do that."

**Fluidx Medical Technology** in Salt Lake City has reported successful patient use of its **GPX Embolic Device** to therapeutically devascularize, or block blood supply to, a tumor. The device combines the benefits of other embolics like coils, particles and liquids but with simplified preparation, delivery, precision and control, leading to durable, long-term occlusions, the company said. "This is a significant milestone for the company," said Libble Ginster, CEO of Fluidx. "GPX is an advanced embolic technology that overcomes the challenges associated with other embolic devices. GPX can be used effectively for distal penetration and occlusion of vessel networks, as well as proximal 'one-and-done' use in conjunction with coiling. We look forward to GPX's use to help a variety of peripheral and neurovascular patients."

**fluidx**

**Foldax**, a developer of surgical and transcatheter heart valves based in Salt Lake City, has received investigational device exemption approval from the U.S. Food and Drug Administration for its **Tria biopolymer mitral valve**. The mitral valve is the second of three Foldax biopolymer heart valve products and addresses a clinical need based on the prevalence of rheumatic fever. "We are gratified that the FDA has now approved two of our valves for clinical investigation. This latest approval is an important milestone in our mission to develop a portfolio of surgical and transcatheter biopolymer heart valves designed to last a lifetime," said Foldax CEO **Frank Maguire**. Tria is also the first heart valve to be robotically manufactured, reducing variability and enabling high precision while improving the economics of heart valve manufacturing.

**FOLDAX**

Lehi-based **Lander**, a developer and marketer of technology-based products for the outdoors, has launched its new **Cascade wireless power bank**. The device expands the company's existing power bank line with charging options to fill the needs of any outdoor activities. "Lander is excited to offer its popular Cascade power bank," said **Kasey Feller**, brand manager for Lander. "These latest models combine the quality technology of high-end power banks with a rugged, water- and dust-

**LANDER**

proof design made to withstand the elements. Few other power banks on the market offer both, making the Cascade great value for anyone looking for high-quality, on-the-go power." The Cascade power banks are IP65-rated waterproof and dust-proof and can charge multiple devices at once via its USB-A, USB-C and wireless charging ports with 18-watt power delivery.

Children's National Hospital in Washington, D.C., has performed the first surgical use of medical imaging technology designed specifically for kids. The innovation, **insta-3D** imaging from **nView Medical** in Salt Lake City, is designed to make 3D images available in the operating room quickly and safely. The 3D images provide surgeons with better visualization, allowing them to continue improving patient care and outcomes. "Seeing our imaging technology provide critical information during a kid's surgery reminds us what the purpose of nView medical is all about," said **Cristian Atria**, nView medical's CEO. "I would like to thank the surgeons, our backers, the team and our clinical partners for making this first surgery a success. I couldn't be more enthusiastic for what's ahead!" NView develops imaging systems and AI solutions for image creation, image processing and image visualization.

**nView**  
medical



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## ASSOCIATIONS

• **Ling Zang**, a University of Utah materials science and engineering professor, has been elected as the newest fellow of the **National Academy of Inventors**.



Ling Zang

Zang's research into nanomaterials and chemical sensors has created better technologies to detect explosives and toxic chemicals. Zang is among 175 fellows elected in 2020 by the academy and the only one from Utah and the University of Utah this year. The academy is a nonprofit organization founded in 2010 that recognizes and encourages inventors, enhances the visibility of the university, educates and mentors students, and publicizes the inventions of its members. In addition to nanomaterials and chemical sensors, Zang's research also focuses on organic semiconductors and nanostructures, optoelectronic nanodevices, and photocatalysis and photovoltaics for conversion of solar energy. He is the founder of two companies: Vaporsens and Metallosensors. Zang has been an assistant professor at Southern Illinois University, associate professor (and later professor) in the UofU's Department of Materials Science and Engineering, and has an appointment as an adjunct professor in the UofU's Department of Chemistry.

• The **South Valley Chamber** has hired **Rosanne Simpson** as director of business development and strategic partnerships. Simpson has more than 30 years of sales, marketing and events experience. She has served on several boards, including the American Marketing Association, Draper Chamber and Visit Salt Lake, along with many nonprofit event committees.



Rosanne Simpson

## BANKING

• **Zions Bank**, Salt Lake City, has hired retired Army **Maj. Gen. Jefferson S. Burton**, an adjutant general, as senior program administrator. He will assist in outreach to the military community in addition to other duties, including aiding in community reinvestment and diversity, equity and inclusion.



Jefferson Burton

Burton began a full-time military career 38 years ago as an enlisted artilleryman and ended his career as the highest-ranking member of the Utah National Guard, in command of more than 7,000 soldiers and airmen. Burton was commissioned as a military police officer, worked in the Army Corps of Engineers, and served as commander of the 1457th Engineer Combat Battalion during their deployment to Iraq from February 2003 to May 2004. He spent eight years in the active Army living in Germany, and at posts in Alabama, Pennsylvania and Colorado before becoming an active National Guard soldier with the Utah Guard. Since retiring from the military in November, Burton has been involved in a variety of community endeavors, including leading the Utah Department of Health's efforts to fight the COVID-19 pandemic.

• **Bank of Utah**, Ogden, has announced several leadership position changes. **Branden Hansen** has been named executive vice president and chief business officer and will oversee mortgage, corporate trust, personal trust, investments and foreign exchange. Hansen has worked at the bank for nearly 25 years, most recently as chief financial officer. His education includes a B.S. degree in finance from Brigham Young University.



Branden Hansen



Brian Stevens

**Brian Stevens** will become executive vice president and chief operating officer. Stevens has worked more than 13 years for the bank, most recently serving as senior vice president of information technology. He will take on responsibility for branch and relationship banking, payment operations and facilities, digital funding and information technology. Stevens earned both a B.S. and MBA from Weber State University. **Nathan DeFries** has been named executive vice president and chief financial officer. He has worked for Bank of Utah for five years, most recently as senior vice president of finance. He formerly held accounting and finance positions for three different financial institutions. DeFries is a Certified Public Accountant and received a Master



Nathan DeFries



Cari Fullerton



Colby Dustin



Roger Shumway

of Accountancy and Bachelor of Science in accounting from Brigham Young University. **Cari Fullerton** has been promoted to executive vice president and chief credit officer. She was senior vice president and chief credit officer for the past two years and was senior vice president, commercial team leader in Ogden for Bank of Utah. She has more than 30 years of experience, having held various banking positions for three financial institutions until she joined Bank of Utah in 1997. **Colby Dustin** has been promoted to senior vice president and chief risk officer. He joined Bank of Utah in 2009 as vice president of enterprise risk. A Certified Public Accountant, he was previously a senior manager with Ernst & Young LLP. Dustin has a Master of Accountancy and a B.S. in accounting from Brigham Young University. Bank of Utah also has announced that **Roger Shumway**, executive vice president and senior wealth management and foreign exchange director, is retiring after nearly 20 years at the bank. He also previously served as chief credit officer for Bank of Utah, and prior to that worked for 22 years as a loan installment clerk for Zions Bank and then as a

credit officer and credit trainer for First Security Bank/Wells Fargo. Shumway is a graduate of the David Eccles School of Business at the University of Utah.

## CONSTRUCTION

• **Sundt Construction Inc.**, a general contractor with a regional office in Salt Lake City, has launched **Sundt Renewables LLC** to expand its presence in the renewable energy construction market. Prior to forming the subsidiary, Sundt acquired select assets and key personnel from i1 Energy, a well-known leader in the renewable power market. Sundt Renewables will focus on utility-scale solar and energy storage projects across the United States,



Tom Dodson



Topher Wood



Bobby Batista

with a heavy emphasis on the Southwest and Texas. The subsidiary is led by a trio of solar industry veterans and entrepreneurs who founded and grew i1 Energy. One is **Tom Dodson**, managing director, who was co-founder of i1 Energy and led the company's operations and oversaw the construction of its projects. He previously was president of Amec Foster Wheeler's Power and Process business unit. **Topher Wood** is vice president and business development manager. He has \$2.5 billion in solar project experience. He co-founded i1 Energy and led another solar industry contractor's strategy and development. **Bobby Batista**, another i1 Energy co-founder, is vice president and engineering director. He has over 10 years of solar project experience.

## DIVIDENDS

• **Goldenwest Credit Union** has announced that its members will collectively earn \$2.2 million Dec. 31 with the year-end bonus dividend. The credit union's board of directors approved the dividend at its November board meeting. The one-time dividend of 4.25 percent annual percentage yield (APY) that will be paid on top of the stated monthly dividend of 0.05 percent APY. For the past 17 years, the bonus dividend program has returned \$17.4 million in earnings to Goldenwest members.

## ECONOMIC INDICATORS

• **Utah** is ranked No. 22 among states that would benefit most from the **Biden Administration's climate plan**, a ranking compiled by outdoor services provider **LawnStarter**. It analyzed data from 30 key factors connected to the plan, from the frequency of natural disasters to oil production to the share of electricity from renewable resources. The state that would benefit most is Texas. The state that would benefit the least is Vermont. Details are at <https://www.lawnstarter.com/blog/studies/states-that-would-benefit-most-from-bidens-climate-plan/>.

• **Salt Lake City** is ranked No. 4 among U.S. cities for **charitable giving**, a list compiled by outdoor services provider **LawnStarter**. It compared the 150 largest U.S. cities using 12 indicators of philanthropic behavior, from charitable giving to volunteering rate to the number of food banks. Salt Lake City was behind only top-ranked Minneapolis; St. Paul, Minnesota; and Portland, Oregon. Details are at <https://www.lawnstarter.com/blog/studies/2020s-most-generous-u-s-cities/>.

• **Utah** is ranked No. 3 among states for saving money while living at an assisted living facility. The list was compiled by **Sixty and Me**, which combined **Genworth's Cost of Care Survey** with other datasets to create an assisted living index based on the average cost and retirement fund by state. Nationally, the average cost of assisted living facilities per year is \$51,600 and the average retirement fund is just over \$382,000. This means the average American has enough funding for around six years in an assisted living facility. Utah's annual cost is \$40,800, or about \$10,800 less than the national average. Utah's average total retirement savings is \$280,214, meaning the maximum

see BRIEFS next page

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**CASE**  
CONSTRUCTION



# Industry Briefs

from previous page

time an individual could live in assisted living in Utah is seven years. Missouri led the rankings, at 10.5 years. Details are at <https://sixtyandme.com/aging/assisted-living-index/>.

## EDUCATION/TRAINING

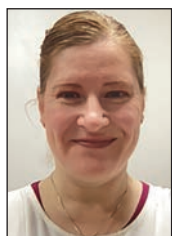
• **Western Governors University**, Salt Lake City, has appointed **Gene Hayes** as senior vice president of regional operations. Hayes, a 17-year veteran in the higher education sector, will oversee operations and help drive strategies across WGU's seven regions and eight state affiliates. Hayes joins WGU after serving nearly two decades in higher education leadership roles. He has experience developing both national and international programs, and his areas of expertise include business development, academic operations, and the delivery and expansion of online programs. Most recently, Hayes led the international team at BYU-Pathway Worldwide that oversaw the expansion and operational details of PathwayConnect as well as online certificate and degree programs offered from Brigham Young University-Idaho. Hayes began his career at Intel Corp., where he served in multiple leadership and management roles. He earned his MBA in general management from the Marriott School of Business at Brigham Young University, as well as a B.S. in economics from BYU.



Gene Hayes

• **Studies Weekly**, an Orem-

based elementary curriculum publisher, has hired **Noelle Carter** as chief curriculum architect. Carter most recently was chief academic officer at Imagine Learning, where she worked for 10 years. Carter has



Noelle Carter

more than 20 years of experience in digital education, both teaching courses and developing digital course-ware for Utah Valley University, the University of Alaska and Western Governors University. Earlier in her career, she taught fourth grade in Wyoming and bilingual elementary school in both Utah and Mexico. Carter's education includes a bachelor's degree in elementary education from Brigham Young University.

## EXPANSIONS

• **Neighbor**, a Lehi-based peer-to-peer self-storage company, has opened its first commercial space in New York City. In partnership with **Bridgeton Holdings** and **Stuf**, the owner and operators of the building in Neighbor's debut NYC commercial property, the ground floor of the mixed-use building in Brooklyn's Navy Yard (15 Vanderbilt) has been transformed into a self-storage center. A restaurant tenant vacated the building during the pandemic.

## FOOD

• **Rico Brand** has moved to 945 W. Folsom Ave., Salt Lake City. The company made the move with support from the Salt Lake City business community and the city's Business

Development Division. Known as one of the original anchor tenants to the Granary District neighborhood, Rico Brand used that support to buy the new 7,000-square-foot location for \$750,000. The new facility is expected to streamline operations and help grow the company from 28 to 36 employees in the coming months. Annual sales are expected to reach \$2.5 million in 2020. Rico makes gourmet Mexican food available at grocery and specialty food stores throughout Utah.

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## GOVERNMENT

• The **Governor's Office of Economic Development** has received a **Gold Davey Award**, in the category of cause marketing, for its "In Utah" educational awareness campaign. In partnership with Rumor Advertising, GOED worked this year to raise Utah's consumer confidence and influence healthy behaviors. The mass-awareness initiative motivates consumers to shop, play, dine and stay in Utah. The campaign also emphasizes the importance of healthy behaviors such as mask-wearing and getting a flu shot. The annual International Davey Awards honor the "Creative Davids" who derive their strength from big ideas rather than stratospheric budgets. The Davey is sanctioned and judged by the **Academy of Interactive and Visual Arts**, an invitation-only body consisting of top-tier professionals from media, advertising and marketing firms.

## HEALTHCARE

• **CHG Healthcare**, a Salt Lake City-based, privately held parent company of five healthcare staffing companies, has named **Leslie Snavelly** as chief sales officer and **Scott Boecker** as chief digital officer. Snavelly succeeds **Mark Law**, who



Leslie Snavelly



Scott Boecker



Mark Law

recently retired after 31 years with the company. Snavelly joined CHG in 2010 and has led its marketing, enterprise client solutions, product management and engineering teams. Most recently, she served as chief digital officer, where she led the formation of the company's digital strategy, including the acquisition of its two technology companies, Modio Health and LocumsMart. Boecker has more than 20 years of product experience with venture-capital-backed startups and billion-dollar companies, including Ticketmaster and Nike. In his new role, Boecker will lead CHG's digital innovations to make it easier for healthcare providers to work locum tenens assignments and for facilities to meet their staffing needs.

• **Alucent Biomedical**, a Salt Lake City-based, privately held medical technology company, has announced that **Dr. Venita Chandra** will join the company's scientific advisory board. Chandra is certified in both general and vascular surgery. She is a clinical associate professor of surgery in the Division of Vascular Surgery at Stanford University Medical Center. She also serves as the co-medical director of the Stanford Advanced Wound Care Center and the program director of the Vascular Surgery Fellowship and Vascular Surgery Residency Programs at



Venita Chandra

the Stanford University School of Medicine. Alucent is currently developing its Natural Vascular Scaffolding (Alucent NVS) Vessel Restoration System with Photoactivated Linking for the treatment of peripheral artery disease (PAD) of the lower extremities.

## INVESTMENTS

• **Thoma Bravo**, a private equity investment firm focused on the software and technology-enabled services sector, has announced a strategic growth investment in **Venafi**, a Salt Lake City-based inventor and provider of machine identity management, valuing the company at \$1.15 billion. The investment is expected to accelerate Venafi's technology innovation to capitalize on machine identity management's growing importance as a cybersecurity trend. Existing investors TCV and Foundation Capital will remain shareholders.

• **Salty Dot Inc.**, a Salt Lake City-based Embedded Insurance technology company, has attracted over \$16 million in total investment from **Elefund**, **Fremont Group**, **Human Capital** and other investors. Salty's platform is a proprietary software-as-a-service solution that enables carriers and distribution partners to offer a personalized policy to insure a product or service in real time during the purchase process. The company plans to extend its platform, which uses intelligent systems, and also is applying funds to fuel recruitment of its distribution network.

## MANUFACTURING

• **Pura**, an Orem-based home fragrance brand company, has announced that **James Harden** has joined the company as an investor and creative director. Harden is



James Hardin

see BRIEFS page 22



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# UTAH COUNTY UPDATE SPONSORED BY CENTRAL BANK



## PROFILE: *New Utah Valley Chamber head shares vision for the future*

On Sept. 15, the Utah Valley Chamber of Commerce held its 25th Annual Chamber Golf Classic at Fox Hollow Golf Club in American Fork. This was also the day that Curtis B. Blair, a Utah County entrepreneur, was appointed the chamber's fourth president and CEO. He was preceded by former chamber leaders Rona Rahlf, Val Hale and Steve Densley.

Utah County, located in Utah's urban core, is one of the fastest-growing counties in the U.S. Bounded by the Wasatch Mountains and Utah Lake, this growth is rife with challenges; but with every challenge there is also tremendous opportunity.

Among the challenges is the threatening of farmland, open spaces and the stressing of geographically constrained transportation corridors. Residents, businesses and the Utah Valley Chamber in partnership with the Association of Utah County Chambers (AUCC), the Mountainland Association of Govern-

ments, the Utah Department of Transportation, the Utah Transit Authority and in coalition with the Salt Lake Chamber, Silicon Slopes and many others, are working together to ensure that quality of life is maintained.



Curtis Blair

In the face of a burgeoning population, the Utah Valley Chamber of Commerce and the AUCC have assembled teams, committees, staff members and volunteers to execute on an ambitious vision for the future.

The specific committees include Transportation, Housing Gap, Education and Workforce Development, Natural Resources, Business Environment and Health Systems Reform. Each committee is chaired and vice-chaired by a member of the executive roundtable, the chamber's most active and engaged membership. These are the valley's strongest leaders, CEOs, COOs and other executives, each who dedicate their time, talent and treasure to the Utah Valley Chamber of Commerce and

as a result, are making an immediate impact for good in the valley.

Blair insists that this work requires many hands. He invites any residents, businesses and organizations who wish to participate on one or more of the committees to simply email their desired committee and contact information to [info@thechamber.org](mailto:info@thechamber.org).

"I am excited to add my experience and vision to the chamber and partner with Utah Valley's businesses in the name of prosperity," said Blair. "Whether it is community relations, economic development or affordable housing, it is the chambers in this valley and the businesses we serve who have the opportunity and, frankly, the stewardship to provide a forum for strategic planning, participate in a shared vision of development, increased relationships through networking and increased shared interactions among shareholders."

Businesses that thrive in today's environment genuinely engage, network and partner with other businesses. According to Blair, "My vision is to lead the chamber in support of its members

in recovering and excelling through the economic impact caused by the COVID-19 pandemic and reenter an era of great growth and prosperity."

Curtis is passionate about business and continues to be a strong proponent of small business and entrepreneurs. "The entrepreneurial spirit is the backbone of America," he said. "That spirit is alive and well in Utah Valley. If Utah Valley is the focal point for growth and economic prosperity in the state of Utah, and Utah is the same for the nation, then Utah Valley sits at the heart of this great country and has the unique opportunity to lead through innovation, productivity and collaboration. Utah Valley's businesses — large and small — are setting the pace for economic growth and workforce prosperity in the U.S."

Curtis is the father of five, having been raised equal time on both the East and West coasts. He is married to Lisa Erickson Blair of Concord, California, who loves dark chocolate, a good book and the waves from the ocean splashing against her feet.





Succeeding in Your Business

Pretty sure you want to avoid the pitfalls of client referrals

As a business owner, consultant or professional, you are always asked for referrals to other professionals. My small-business clients frequently ask me for referrals to local accountants, bookkeepers, insurance agents and attorneys with specialized practices (such as patent or immigration law) who do stuff I can't or don't want to do. Sometimes, though, referrals that are made with the best of intentions go bad, and they can hurt your business and your reputation in the community.

A lawyer friend of mine shared with me this letter from a



CLIFF ENNICO

local accountant: "I am writing to you about a referral that came to me through you. I understand that you sometimes give my name to people you really don't know that well. I think perhaps you need to rethink that a bit.

"This couple was interested in buying a local restaurant. They called me about 18 months ago, saying that you referred them, to ask me to review the seller's tax returns. I met with them and after about 20 minutes it became apparent that that deal was not a good one. They thanked me for my time and even sent a note saying thank you. I did not

bill them, since we left it that if they found a suitable location for a restaurant in town we would talk again.

"When they did find a (fairly good) restaurant location about a year later, they called me, but told me that what they really needed was a bookkeeper rather than an accountant (I found out later they told the bookkeeper I was too expensive for them). So, I referred them to a local bookkeeper who works with a number of my clients. She helped the couple set up the books for the new restaurant.

"A few months later, the bookkeeper called me to let me know that she felt the relationship with this couple wasn't going to work

out. The couple was very demanding, calling her at home on evenings and weekends, and asked her to do some things she felt were unethical. She told the couple she could no longer work with them and sent them a bill for her services to date, which was ignored.

"The bookkeeper was planning on returning the couple's source documents, which legally belong to the client, but between two back-to-back blizzards that shut down our town for a few days and the beginning of tax season, she did not get around to it very quickly. The couple started calling me about the problem and yesterday I had three telephone conversations with them that were unpleasant, to say the least. The last time they called me was to request that I have the bookkeeper send the documents back to them by certified mail. I relayed the message, and the bookkeeper did mail them back today certified with return receipt.

"This evening, the couple showed up at the bookkeeper's office looking for their records and were told that they had been mailed back. She showed them the certified mail receipt. They did not believe her and refused to leave her office. They started shouting, and, in the end, the police had to be called to escort them out of the office. They are now threatening to sue the bookkeeper and told her that a relative of theirs is a 'federal agent' who would be auditing all of the bookkeeper's personal tax returns.

"Clearly, there is an emotional stability issue here, and the bookkeeper didn't help matters by procrastinating on the return of the couple's records. Still, I feel awful that I got the bookkeeper into this situation. Now she's afraid to stay in her office alone because she's

afraid this couple will do something really crazy. By the way, the bookkeeper's bill that they refused to pay — it's for only \$75.00."

Ouch. Clearly, the attorney who made this referral couldn't predict the chain of events he was setting in motion. Still, the referral was a reckless one, as the attorney didn't know the couple well, the accountant assumed that the attorney knew the couple well, and the bookkeeper assumed the accountant knew the couple well. Everybody's reputation got a black eye here, and there's no assurance the damage will heal.

While everyone tries to build successful referral networks to help get business, these referrals must be made carefully. If you are not sure about the fit between a client and a professional, or if the person asking for a referral is a total stranger, it's best not to make the referral or to tell the referral source in advance that you know nothing about the client. As a cynical former boss of mine once put it, "Whenever you refer clients to another professional, especially in your same field, you always lose. If the clients hate the person you referred them to, both the clients and the other professional will blame your bad judgment, and your reputation will suffer. If the clients love the person you referred them to, they may give all their business to that person and you will lose the clients altogether."

For more information, see my YouTube video "Starting and Running a Successful Solo Consulting Practice."

Cliff Ennico (crennico@gmail.com) is a syndicated columnist, author and former host of the PBS television series "Money Hunt."  
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# Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to [brice@slenterprise.com](mailto:brice@slenterprise.com). The submission deadline is one week before publication. NOTE: Because of concerns with the coronavirus, events listed here may be postponed or canceled. Check with organizers to determine if individual events are taking place.

## **Dec. 21, 10-11 a.m.**

**“Monday Mashup with Amber,”** a Women’s Business Center of Utah open discussion event taking place each Monday. Moderator is Amber Murray, WBCUtah business advisor and owner of See Your Strength. Event takes place online via Zoom. Details are at [wbcutah.org](http://wbcutah.org).

## **Dec. 24, 5:30-7 p.m.**

**Chamber Mixer,** a West Jordan Chamber of Commerce event. Location to be determined. Cost is \$5 for chamber members, \$10 for nonmembers. Details are at [westjordanchamber.com](http://westjordanchamber.com).

## **Dec. 30, 7:30-8:30 a.m.**

**Coffee Connection,** a Holiday Chamber of Commerce event. Event takes place online (check Facebook for details and Zoom link). Details are at [holladaychamber.com](http://holladaychamber.com).

## **Jan. 5**

**“Identifying Your Business,”** part of the Business Accelerator Academy, a South Valley Chamber program that lasts 10 weeks. Remaining sessions are Feb. 2, “Strategy”; Feb. 16, “Sales”; March 2, “Financial Statements”; March 16, “Banking Relationships”; March 30, “Management”; April 13, “Customers and Competitors”; April 27, “Systems”; and May 11, “Buying and/or Selling Your or Another Business.” Cost is \$500 (the remainder is subsidized by the chamber). Must be a South Valley Chamber member. Details are at [southvalleychamber.com](http://southvalleychamber.com).

## **Jan. 5, 11:30 a.m.-1 p.m.**

**Business Alliance Networking Luncheon,** a Davis Chamber of Commerce event. Location is the Business Resource Center, 450 Simmons Way, Kaysville. Free. No RSVP required. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## **Jan. 7**

**“Coffee with Clancy,”** a Women’s Business Center of Utah event hosted by Clancy Stone, business advisor for the Northern Region for the Women’s Business Center of Utah. Speaker Edee Burton, CEO and founder of Engaged Media, will discuss “Creating Quality Branding for

Your Target Audience.” Event is pre-recorded and available online anytime. Free. Details are at [wbcutah.org](http://wbcutah.org).

## **Jan. 7, 7:30-9 a.m.**

**Morning Speaker Series,** an Ogden-Weber Chamber of Commerce event. Location is Weber Center, 2380 Washington Blvd., Ogden. Free for chamber members and first-time guests. Details are at [ogdenweberchamber.com](http://ogdenweberchamber.com).

## **Jan. 7, 1:30-2:30 p.m.**

**“Salt Lake Chamber-Business Live!”** a virtual networking event. Free for members, \$10 for nonmembers. Details are at [slchamber.com](http://slchamber.com).

## **Jan. 7, 6-8 p.m.**

**“Start Smart,”** a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

## **Jan. 12-Feb. 4**

**PMP Certification Exam Prep,** a Salt Lake Community College Employee Development Workshop taking place on Tuesdays and Thursdays, 8 a.m.-noon. This intermediate course prepares participants to successfully pass the PMP exam by reviewing the concepts and principles of project management. Students will study project management methods in accordance with PMI requirements and a syllabus to study for the new 200-question 2021 PMI PMP examination. Location is SLCC’s Miller Campus in Sandy. Cost is \$1,350. Details are at <http://www.slcc.edu/workforce/courses/index.aspx>.

## **Jan. 12**

**“Understanding Financial Jargon,”** part of the Women’s Business Center of Utah’s Financial Foundations Series. Speaker is Elizabeth Zeldes, CPA and Certified Daily Money Manager. Event is pre-recorded and available online statewide. Free. Details are at [wbcutah.org](http://wbcutah.org).

## **Jan. 12, 8 a.m.-4 p.m.**

**“Time Management,”** part of the Salt Lake Community College Frontline Leader Workshop Series. Participants will analyze and explore strategies to use their resources of time and energy more efficiently and effectively. Location is SLCC’s Miller Campus in Sandy. Virtual participation is also available. Cost is \$250. Details are at <http://www.slcc.edu/workforce/courses/index.aspx>.

## **Jan. 12, 8 a.m.**

**Speaker Series,** an ACG (Association for Corporate Growth) Utah event. Speaker is Jeremy Pope of KNS International. Event takes place online via Zoom. Free for members, \$10 for nonmembers. Details are at [www.acg.org/utah](http://www.acg.org/utah).

## **Jan. 12, 9 a.m.-1 p.m.**

**Economic Outlook & Public Policy Summit,** presented by the Salt Lake Chamber and the Kem C. Gardner Policy Institute and featuring insights on the future of Utah’s economy and the business community’s policy priorities for the upcoming legislative session. Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Cost is \$85 for in-person ticket, \$50 for virtual ticket. Details are at [slchamber.com](http://slchamber.com).

## **Jan. 12, 11:55 a.m.-12:55 p.m.**

**Monthly Women in Business Luncheon,** a Cache Valley Chamber of Commerce event. Cost is \$14 for members, \$16 for nonmembers. Location to be announced at <https://cachewomeninbusiness.square.site/>.

## **Jan. 12, noon-1 p.m.**

**“Business Essentials,”** part of the Small Business Management Series presented by the Cedar City Chamber of Commerce and the Women’s Business Center of Utah. Six topics will be presented each quarter. Remaining presentations are “Start Smart” on Jan. 26, “Accounting Essentials” on Feb. 9, “Product Analysis” on Feb. 23, “Pricing Your Product or Service” on March 9, and “Marketing/Branding” on March 23. Cost is \$50 per quarter. Events take place online via Zoom. Details are at [wbcutah.org](http://wbcutah.org).

## **Jan. 13, 7:30-11 a.m.**

**“Effective Public Speaking,”** part of the Fall 2020 Leadership Series presented by Davis Technical College’s employer and continuing education team and Ames Leadership Institute and continuing through Jan. 27. Location is the Davis Technical College, Simmons Building, 450 Simmons Way, Kaysville. Cost is \$175 per class (Custom Fit cost is \$88), \$600 for a bundle of four classes (Custom Fit cost is \$300). Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## **Jan. 14, 11:30 a.m.-1 p.m.**

**Women in Business Luncheon,** a Davis Chamber of Commerce event. Location is Boondocks, 525 Deseret Drive, Kaysville. Cost is \$20 for members, \$30 for guests. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## **Jan. 14, 5-7 p.m.**

**Legal Clinic** (in Spanish), a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

## **Jan. 14, 6-8 p.m.**

**“Business Essentials,”** a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

## **Jan. 19, 8 a.m.-4 p.m.**

**“Time Management,”** part of the Salt Lake Community College Frontline Leader Workshop Series. Participants will analyze and explore strategies to use their resources of time and energy more efficiently and effectively. Location is SLCC’s Westpointe Campus in Salt Lake City. Virtual participation is also available. Cost is \$250. Details are at <http://www.slcc.edu/workforce/courses/index.aspx>.

## **Jan. 19, 11:25 a.m.-1 p.m.**

**Leadership Luncheon,** a Cache Valley Chamber of Commerce event. Location is The Riverwoods Conference Center, 615 Riverwoods Parkway, Logan. Cost is \$29 for members and \$22 for nonmembers; \$16 for members and \$17 for nonmembers online. Details are at [cachechamber.com](http://cachechamber.com).

## **Jan. 19, 11:30 a.m.-1 p.m.**

**Business Alliance Networking Luncheon,** a Davis Chamber of Commerce event. Location is the Business Resource Center, 450 Simmons Way, Kaysville. Free. No RSVP required. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## **Jan. 20, 8-10 a.m.**

**M.A.C.H. Speed Networking,** a Murray Area Chamber of Commerce event that takes place online via Zoom. Free. Details are at [murraychamber.org](http://murraychamber.org).

## **Jan. 21**

**“Coffee with Clancy,”** a Women’s Business Center of Utah event hosted by Clancy Stone, business advisor for the Northern Region for the Women’s Business Center of Utah. Speaker Jill Shroyer, founder and lead consultant at Expedition HR, will discuss “Three Keys to Healthy HR.” Event is pre-recorded and available online anytime. Free. Details are at [wbcutah.org](http://wbcutah.org).

## **Jan. 21, 11:30 a.m.-12:30 p.m.**

**Annual Chamber Meeting,** a Davis Chamber of Commerce event that takes place online. Details to be announced at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## **Jan. 21, 1:30-2:30 p.m.**

**“Salt Lake Chamber-Business Live!”** a virtual networking event. Free for members, \$10 for nonmembers. Details are at [slchamber.com](http://slchamber.com).

## **Jan. 26, noon-1 p.m.**

**“Start Smart,”** part of the Small Business Management Series presented by the Cedar City Chamber of Commerce and the Women’s Business Center of Utah. Six topics will be presented each quarter. Remaining presentations are “Accounting Essentials” on Feb. 9, “Product Analysis” on Feb. 23, “Pricing Your Product or Service” on March 9, and “Marketing/Branding” on March 23. Cost is \$50 per quarter. Events take place online via Zoom. Details are at [wbcutah.org](http://wbcutah.org).

## **Jan. 27**

**“Northern Dreambuilder” Program,** a Women’s Business Center of Utah 13-week course that takes place online. Free. Details are at [wbcutah.org](http://wbcutah.org).

## **Jan. 27, 7:30-11 a.m.**

**“Attracting, Engaging and Retaining Talent,”** part of the Fall 2020 Leadership Series presented by Davis Technical College’s employer and continuing education team and Ames Leadership Institute and continuing through Jan. 27. Location is the Davis Technical College, Simmons Building, 450 Simmons Way, Kaysville. Cost is \$175 per class (Custom Fit cost is \$88), \$600 for a bundle of four classes (Custom Fit cost is \$300). Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## **Jan. 27, noon-1 p.m.**

**“Developing Leaders for Sustained Performance,”** the second installment of a leader development series presented by Silicon Slopes. Speakers are David Smailes, director of leadership development at CHG Healthcare; and Sheena Blauvelt, head of organizational development at USANA Health Sciences. Event takes place online. Details are at [siliconslopes.com](http://siliconslopes.com).

## **Jan. 28, noon-1 p.m.**

**Women in Business Meeting,** a Box Elder Chamber of Commerce event. Location to be announced. Cost is \$10. Details are at [boxelderchamber.com](http://boxelderchamber.com).

## **Jan. 28, noon-1 p.m.**

**Workforce Resilience Webinar: “Believe Salt Lake,”** a Salt Lake Chamber event that takes



## CALENDAR

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place online. Free. Details to be announced at slchamber.com.

### Jan. 28, 5:30-7 p.m.

**Chamber Mixer**, a West Jordan Chamber of Commerce event. Location to be determined. Cost is \$5 for chamber members, \$10 for nonmembers. Details are at westjordanchamber.com.

### Jan. 28, 6-7 p.m.

**Intellectual Property Clinic**, a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Feb. 2, 11:30 a.m.-1 p.m.

**Business Alliance Networking Luncheon**, a Davis Chamber of Commerce event. Location is the Business Resource Center, 450 Simmons Way, Kaysville. Free. No RSVP required. Details are at davischamberofcommerce.com.

### Feb. 4, 7:30-9 a.m.

**Morning Speaker Series**, an Ogden-Weber Chamber of Commerce event. Location is the Weber Center, 2380 Washington Blvd., Ogden. Free for chamber members and first-time guests. Details are at ogdenweberchamber.com.

### Feb. 4, 1:30-2:30 p.m.

**"Salt Lake Chamber-Business Live!"** a virtual net-

working event. Free for members, \$10 for nonmembers. Details are at slchamber.com.

### Feb. 5, 8-10 a.m.

**"Friday Forum,"** a Utah Valley Chamber event. Location is Utah Valley Convention Center, 220 W. Center St., No. 200, Provo. Details are at thechamber.org.

### Feb. 5, 6-11 p.m.

**"Evening in Harlem,"** a Utah Black Chamber of Commerce Harlem Renaissance celebration. Location is Utah Cultural Celebration Center, 1355 W. 3100 S., West Valley City. Cost is \$40, available at the door. Details are at utahblackchamber.com.

### Feb. 9, 11:55 a.m.-12:55 p.m.

**Monthly Women in Business Luncheon**, a Cache Valley Chamber of Commerce event. Cost is \$14 for members, \$16 for nonmembers. Location to be announced at <https://cachewomeninbusiness.square.site/>.

### Feb. 9, noon-1 p.m.

**"Accounting Essentials,"** part of the Small Business Management Series presented by the Cedar City Chamber of Commerce and the Women's Business Center of Utah. Six topics will be presented each quarter. Remaining presentations are "Product Analysis" on Feb. 23, "Pricing Your Product or Service" on March 9, and "Marketing/Branding" on March 23. Cost is \$50 per quarter. Events take place online via Zoom. Details are at wbcutah.org.

### Feb. 11

**"Coffee with Clancy,"** a Women's Business Center of Utah event hosted by Clancy Stone, business advisor for the Northern Region for the Women's Business Center of Utah. Speaker is Jenna White, co-founder of Empire Body Waxing. Event is pre-recorded and available online statewide. Free. Details are at wbcutah.org.

### Feb. 16, 11:25 a.m.-1 p.m.

**Leadership Luncheon**, a Cache Valley Chamber of Commerce event. Location is The Riverwoods Conference Center, 615 Riverwoods Parkway, Logan. Cost is \$29 for members and \$22 for nonmembers; \$16 for members and \$17 for nonmembers online. Details are at cachechamber.com.

### Feb. 16, 11:30 a.m.-1 p.m.

**Business Alliance Networking Luncheon**, a Davis Chamber of Commerce event. Location is the Business Resource Center, 450 Simmons Way, Kaysville. Free. No RSVP required. Details are at davischamberofcommerce.com.

### Feb. 17, 8-10 a.m.

**M.A.C.H. Speed Networking**, a Murray Area Chamber of Commerce event that takes place online via Zoom. Free. Details are at murraychamber.org.

### Feb. 17, 5:45-10 p.m.

**2021 Annual Gala & After Party**, an Ogden-Weber Chamber

of Commerce event. Awards will be presented for Small and Large Business of the Year, Volunteer of the Year, Chairperson of the Year, the Chamber Impact Award, the Sue Westenskow Education Award, the Athena Leadership Award and the Wall of Fame. Doors open at 5:45 p.m. Awards program begins at 6:30 p.m. After party begins at 7:30 p.m. Location is Peery's Egyptian Theater and Ogden Eccles Conference Center, 2415 Washington Blvd., Ogden. Cost is \$100. Details are at ogdenweberchamber.com.

### Feb. 18

**"Understanding Financial Statements to Manage Your Business,"** part of the Women's Business Center of Utah's Financial Foundations Series. Event is pre-recorded and available online anytime. Free. Details are at wbcutah.org.

### Feb. 18, 1:30-2:30 p.m.

**"Salt Lake Chamber-Business Live!"** a virtual networking event. Free for members, \$10 for nonmembers. Details are at slchamber.com.

### Feb. 23, noon-1 p.m.

**"Product Analysis,"** part of the Small Business Management Series presented by the Cedar City Chamber of Commerce and the Women's Business Center of Utah. Six topics will be presented each quarter. Remaining presentations are "Pricing Your Product or Service" on March 9, and "Marketing/Branding" on March 23. Cost is \$50 per quarter. Events take place online via Zoom. Details are at wbcutah.org.

### Feb. 24

**"Power of the P.I.V.O.T.: How to Creatively Pivot Your Business For Success,"** a Women's Business Center of Utah event. Panelists are Yais Trevino, owner of Yais.Style LLC; Jessica Wignall, owner and treat maker at So Baked; Scott Porter, owner of San Diablo Artisan Churros; Jamaica Trinnaman, CEO of Hello Bulk Markets. Event is pre-recorded and available online statewide. Free. Details are at wbcutah.org.

### Feb. 25-27

**RootsTech Connect**, a virtual conference that will replace the planned in-person event scheduled for Feb. 3-6 at the Salt Palace Convention Center in Salt Lake City. Presented by FamilySearch International and focused on family histories, event will feature keynote presentations and more than 300 breakout sessions. Keynote speakers include Sharon Morgan, founder of OurBlackAncestry.

com; Francesco Lotoro, an Italian musician who is saving music written in concentration camps; Lorena Ochoa, former Mexican professional golfer and entrepreneur; and Nick Vujicic, award-winning author. Free. All content will be available following the live event for at least 12 months. Details are at rootstech.org.

### Feb. 25

**"Coffee with Clancy,"** a Women's Business Center of Utah event hosted by Clancy Stone, business advisor for the Northern Region for the Women's Business Center of Utah. Speaker Raymond Christy, airport senior planner/Disadvantaged Business Enterprise (DBE) coordinator at Salt Lake City International Airport, will discuss "Understanding the Airport Concessions DBE Program." Event is pre-recorded and available online anytime. Free. Details are at wbcutah.org.

### Feb. 25, noon-1 p.m.

**Women in Business Meeting**, a Box Elder Chamber of Commerce event. Location to be announced. Cost is \$10. Details are at boxelderchamber.com.

### Feb. 25, 5:30-7 p.m.

**Chamber Mixer**, a West Jordan Chamber of Commerce event. Location to be determined. Cost is \$5 for chamber members, \$10 for nonmembers. Details are at westjordanchamber.com.

### March 2, 11:30 a.m.-1 p.m.

**Business Alliance Networking Luncheon**, a Davis Chamber of Commerce event. Location is the Business Resource Center, 450 Simmons Way, Kaysville. Free. No RSVP required. Details are at davischamberofcommerce.com.

### March 4, 7:30-9 a.m.

**Morning Speaker Series**, an Ogden-Weber Chamber of Commerce event. Location is the Weber Center, 2380 Washington Blvd., Ogden. Free for chamber members and first-time guests. Details are at ogdenweberchamber.com.

### March 4, 1:30-2:30 p.m.

**"Salt Lake Chamber-Business Live!"** a virtual networking event. Free for members, \$10 for nonmembers. Details are at slchamber.com.

### March 5, 8-10 a.m.

**"Friday Forum,"** a Utah Valley Chamber event. Location is Utah Valley Convention Center, 220 W. Center St., No. 200, Provo. Details are at thechamber.org.

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## HOSPITALITY / WASHINGTON COUNTY

### AIRPORT HOTELS

Listed by Star Rating



	Company Name Address	Phone Web	Star Rating	Number of Rooms	Number of Floors	Year Established	Amenities	Top Local Executive or Manager
1	<b>Homewood Suites by Hilton</b> 4923 W. Douglas Corrigan Way SLC, UT 84116	801-433-4943 hilton.com	4.4	105	4	2019	Full kitchen in each room, guest laundry, fitness room, pool, free parking, free Wi-Fi, free breakfast	Sharon Fuller
1	<b>Residence Inn by Marriott</b> 4883 W. Douglas Corrigan Way SLC, UT 84116	801-532-4101 marriott.com	4.4	104	4	1927	Complimentary breakfast, indoor pool, fitness & health center	Markel Cranball
3	<b>Hilton Garden Inn</b> 4975 W. Wiley Post Way SLC, UT 84116	801-519-9000 hilton.com	4.3	172	6	1919	Complimentary Wi-Fi, 24-hour business center and fitness center, restaurant, meeting rooms, pool	Anna Bonnell
4	<b>Holiday Inn Hotel &amp; Suites</b> 5001 W. Wiley Post Way SLC, UT 84116	801-741-1800 holidayinn.com/ slc-arptwest	4.2	111	4	2007	Indoor pool & hot tub, fitness center, on-site restaurant, complimentary Wi-Fi, business center	Alex Hamond
4	<b>Courtyard by Marriott</b> 4843 W. Douglas Corrigan Way SLC, UT 84116	801-532-4085 marriott.com/SLCAP	4.2	154	3	1999	Complimentary parking, car rental, coffee, bistro, beauty shop, picnic area, ATM, hot breakfast, housekeeping, laundry on-site	Courtney Lane Assistant GM
4	<b>Hyatt Place</b> 52 N. Tommy Thompson Road SLC, UT 84116	801-363-1400 hyatt.com	4.2	123	5	1957	Free Wi-Fi, indoor pool, airport shuttle, parking, fitness center, complimentary breakfast for members, pet-friendly	Sela Heimuli
4	<b>SpringHill Suites by Marriott</b> 4955 W. Wiley Post Way SLC, UT 84116	801-532-6633 marriott.com	4.2	186	5	1927	Free Internet, free breakfast, fitness center, pool	Ebrahim Ansari
8	<b>DoubleTree by Hilton Hotel</b> 5151 W. Wiley Post Way SLC, UT 84116	801-539-1515 doubletree3.hilton.com	4.1	288	3	1969	Free signature cookie, indoor pool, airport shuttle, gym, parking, coin laundry	Ken Hammock
9	<b>La Quinta Inn &amp; Suites by Wyndham</b> 4905 W. Wiley Post Way SLC, UT 84116	801-366-4444 wyndhamhotels.com	4.0	114	4	1968	Free airport shuttle, free parking, free Wi-Fi, laundry facilities, indoor pool, pet-friendly, fly & park, free continental breakfast	Angela Tulin
10	<b>Radisson Hotel</b> 2177 W. North Temple SLC, UT 84116	801-364-5800 radissonhotels.com	3.7	125	3	1909	Restaurant, fitness center, ATM, pool, elevators, garage parking, microwave, refrigerator, coffee maker, 24-hour shuttle	Sagar Bole
11	<b>Microtel Inn &amp; Suites by Wyndham</b> 61 N. Tommy Thompson Road SLC, UT 84116	801-236-2800 wyndhamhotels.com	3.5	104	3	2001	Free Wi-Fi, free airport shuttle, free breakfast, pet-friendly, free parking, fitness center	Kara Carlson





# MEETING FACILITIES

Ranked by Usable Square Feet



	Company Name Address	Phone Web	Usable Sq. Feet	Number of Breakout Rooms	Days in Service 2019	Total Events 2019	No. Utah Employees	Services Offered	Top Local Executive
1	<b>Salt Palace Convention Center</b> 100 S. West Temple SLC, UT 84101	385-468-2222 saltpalace.com	679K*	70*	365*	171*	100*	Meeting room & exhibit space, food & beverage, Internet services	Dan Hayes
2	<b>Mountain America Expo Center</b> 9575 S. State St. Sandy, UT 84070	385-468-2260 mountainamericaexpo.com	258K	9	325	275	40	Meeting & exhibit space, food & beverage functions	Dan Hayes
3	<b>Dixie Center at St. George</b> 1835 Convention Center Drive St. George, UT 84790	435-628-7003 dixiecenter.com	96K	21	360	173	17	Virtual conferencing options, in-house decorating & A/V options, event mgmt., inbound/outbound freight, catering services	Janet Montgomery
4	<b>Utah Valley Convention Center</b> 220 W. Center St. Provo, UT 84601	801-851-2200 utahvalleyconventioncenter.com	84K	16	330	250	90	Food & beverage, A/V, decorating services, telecommunications	Danny Wheeler
5	<b>The Grand America Hotel</b> 555 S. Main St. SLC, UT 84111	801-258-6000 grandamerica.com	75K	36	365	*	764	Catering, audio/visual, set-up, floral	Bruce Fery CEO
6	<b>Ogden Eccles Conference Center</b> 2415 Washington Blvd. Ogden, UT 84401	801-689-8600 oeccutah.com	70K	17	365	264	36	Full conference, banquet, meeting and theater services	Kassi Bybee Executive Director
7	<b>Zermatt Utah Conference Resort</b> 784 W. Resort Drive Midway, UT 84049	866-ZERMATT zermattresort.com	65K*	22*	365*	200+*	200+*	Fully accredited conference center, on-site food & beverage services, team-building activities, transportation, customized content	James Brown Director of Sales
8	<b>Montage Deer Valley</b> 9100 Marsac Ave. Park City, UT 84060	435-604-1300 montagehotels.com	55K	6	351	200+	*	In-house A/V, valet parking, group transport, bowling alley, private dining	Joseph Mattioli General Manager
9	<b>Deer Valley Resort</b> 2250 Deer Valley Drive South Park City, UT 84060	800-424-3337 deervalley.com	45K	31	356	537	Seasonal	Lodging, banquets, outdoor activities	Martin McAllister General Manager
10	<b>Thanksgiving Point</b> 3003 N. Thanksgiving Way Lehi, UT 84043	801-768-2300 thanksgivingpoint.org	34K	18	311	1,300+	300	Unique indoor & outdoor facilities with in-house catering, floral & A/V	Molina Welcker, Director of Conferences & Catering
11	<b>Sheraton Salt Lake City Hotel</b> 150 W. 500 S. SLC, UT 84101	801-401-2000 sheratonsaltlakecityhotel.com	33K	22	365	500+	163	Catering & conference services for 10-750 people	Jeff Nopper Director of Sales & Marketing
12	<b>Provo Marriott Hotel &amp; Conference Center</b> 101 W. 100 N., Provo, UT 84601	801-377-4700 marriott.com/slcvo	28K	19	365	875+	165	Full-service banquet & catering services	John Garfield
13	<b>Little America Hotel</b> 500 S. Main St. SLC, UT 84101	801-596-5700 saltlake.littleamerica.com	25K	15	365	*	465	Catering, audio/visual, set-up, floral	Mark Mundel General Manager
14	<b>Salt Lake Hilton City Center</b> 255 S. West Temple SLC, UT 84101	801-328-2000 hiltonsaltlakecity.com	24K	19	365	1,500+	200	Meeting planning experts, catering, A/V & business center	Abby Murtagh General Manager
15	<b>Embassy Suites by Hilton South Jordan</b> 10333 S. South Jordan Gateway South Jordan, UT 84095	801-617-4040 embassysuites3.hilton.com	16K	13	365	2-4/ week	80-100	Only full-service hotel in the South Valley	Farida Fox, Director of Sales & Marketing Austin Burdette, Sales & Event Manager
16	<b>Salt Lake Marriott City Center</b> 220 S. State St. SLC, UT 84111	801-961-8700 marriott.com/slccc	15K	14	365	650	180	Full hotel services, rooms, meeting space & meals, self and valet parking, concierge room	Kate Eckhardt Director of Sales
17	<b>Homestead Resort</b> 700 N. Homestead Drive Midway, UT 84049	435-654-1102 homesteadresort.com	10K	11	365	270	155	Resort, lodging, banquet space, 18-hole golf course, meeting planning, Homestead Crater	Paul Christensen
18	<b>Current Fish &amp; Oyster</b> 279 E. 300 S. SLC, UT 84111	801-326-3474 currentfishandoyster.com	8.5K*	2*	360*	220*	56*	Daytime & evening receptions, bridal dinners, business luncheons & dinners	Joel LaSalle, Owner Alan Brines, Chef & Director of Operations
19	<b>Stanza Italian Bistro &amp; Wine Bar</b> 454 E. 300 S. SLC, UT 84111	801-746-4441 stanzaslc.com	8K*	2*	312*	225*	35*	Daytime and evening receptions, bridal dinners, business luncheons & dinners	Joel LaSalle, Owner Jonathan LeBlanc, Chef
20	<b>Red Mountain Resort</b> 1275 E. Red Mountain Circle Ivins, UT 84738	435-673-4905 redmountainresort.com	7K	6	365	110	250	Spa, restaurant, group adventures, catering, A/V	Tracey Welsh
21	<b>Pierpont Place</b> 163 W. Pierpont Ave. SLC, UT 84101	801-200-3113 pierpontplace.com	4.5K	Custom	365	200	28	Full-service, design, floral, F&B, equipment rentals	Janice Alyson Boes Owner & Manager
22	<b>Red Butte Garden</b> 300 Wakara Way SLC, UT 84018	801-585-9563 redbuttegarden.com	2.9K	3	339	252	Seasonal	Corporate events, weddings, receptions, parties, celebrations of life	Jimmy Turner Executive Director
23	<b>AC Hotel by Marriott SLC Downtown</b> 225 W. 200 S., SLC, UT 84101	385-722-9600 marriott.com	1,271	3	365	261	40	Catering, meeting space, audio/visual	Mark Stoddard, GM Skye Payne, Sales Manager

\*Did not disclose. Please note that some firms chose not to respond, or failed to respond in time to our inquiries. NOTE: If asterisk follows a number, data is from the previous year and not currently disclosed. All rights reserved. Copyright 2020 by Enterprise Newspaper Group. The Enterprise strives for accuracy in its list publications. If you see errors or omissions in this list, please contact us at lists@slenterprise.com.





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# DOWNTOWN HOTELS

Ranked by Number of Rooms



	Company Name Address	Phone Web	Number of Rooms	Number of Floors	Star Rating by Google	Amenities	Top Local Executive(s)
1	<b>Little America Hotel</b> 500 S. Main St. SLC, UT 84101	801-596-5700 littleamerica.com	850	17	4.5	The Coffee Shop Restaurant, indoor/outdoor pool, garden pool	Mark Mundel, GM
2	<b>The Grand America Hotel</b> 555 S. Main St. SLC, UT 84111	801-258-6000 grandamerica.com	775	24	4.7	The Grand Spa, fitness center, pools, afternoon tea, retail shops, restaurant, cocktail bar	Bruce Fery
3	<b>Salt Lake Marriott Downtown City Creek</b> 75 S. West Temple SLC, UT 84101	801-531-0800 marriott.com	510	16	4.3	Restaurant, bar, coffee shop, fitness center, parking, concierge, lounge, room service	John Cassell General Manager
4	<b>Hilton Salt Lake City Center</b> 255 S. West Temple SLC, UT 84101	801-328-2000 hiltonsaltlakecity.com	499	17	4.3	Meeting rooms, business services, ATM, car rental, gift shop, fitness center, indoor pool	Abby Murtagh General Manager
5	<b>Radisson Hotel</b> 215 W. South Temple SLC, UT 84101	801-531-7500 radissonhotels.com	381	15	4.1	Breakfast, express check-out, early check-in, free Wi-Fi, luggage storage, meeting facilities, on-site dining	Heather Davis Manager
6	<b>Sheraton Salt Lake City</b> 150 W. 500 S. SLC, UT 84101	801-401-2000 sheratonsaltlakecity.com	362	10	4.3	Restaurant, fitness center, pool, conference facilities	Dick Vroegindewey General Manager
7	<b>Marriott Hotel Salt Lake City Center</b> 220 S. State St. SLC, UT 84111	801-961-8700 hilton.com	359	16	4.5	Complimentary standard Wi-Fi, room service, complimentary coffee, refrigerator, self and valet parking, full bar, restaurant, health club, indoor pools and hot tub	Doug Koob General Manager
8	<b>DoubleTree Suites by Hilton Hotel</b> 110 W. 600 S. SLC, UT 84101	801-359-7800 doubletree3.hilton.com	241	9	4.3	Spa tub, indoor pool, bar, free Wi-Fi, free parking lot, conference space, gift shop, express check-out, microwave	Joe Snarr Manager
9	<b>Hotel Monaco by Kimpton</b> 15 W. 200 S. SLC, UT 84101	801-595-0000 monaco-saltlakecity.com	225	14	4.4	Eclectic design, meeting & banquet facilities, Bambara Restaurant	Ric Tanner General Manager
10	<b>Holiday Inn Express</b> 206 S. West Temple SLC, UT 84101	801-521-9500 hiexpress.com	212	12	4.5	Complimentary breakfast, Wi-Fi, coffee & tea, microwave, refrigerator, indoor pool, fitness center, hot tub, dry sauna	Dave Erickson General Manager
11	<b>Crystal Inn Hotel &amp; Suites</b> 230 W. 500 S. SLC, UT 84101	801-328-4466 crystalinnsaltlake.com	175	4	4.5	Indoor pool, hot tub, sauna, gym, business center	Lana Buehler Manager
12	<b>Hyatt Place</b> 55 N. 400 W. SLC, UT 84101	801-456-6300 hyatt.com	128	6	4.4	24/7 dining, outdoor pool, fitness center, business services, free Internet access, meeting facilities, free breakfast for members, pet-friendly	Brandon Hansen Manager
13	<b>Fairfield Inn and Suites by Marriott</b> 130 W. 400 S. SLC, UT 84101	801-531-6000 marriott.com	120	3	4.1	Free Wi-Fi, free buffet breakfast, indoor pool, 24/7 fitness center	MacKenzie White Manager
14	<b>Salt Lake Plaza Hotel at Temple Square</b> 122 W. South Temple SLC, UT 84101	800-366-3684 plaza-hotel.com	150	10	4.0	Complimentary Wi-Fi, guest library, outdoor seasonal pool, full-service restaurant with room service, exercise room, indoor Jacuzzi, covered parking (daily fee), gift shop, guest laundry, valet laundry, complimentary airport shuttle	Roger Workman Manager



# CATERERS

Listed by Gross Catering Sales 2019



	Company Name Address	Phone Web	Gross Catering Sales 2019	No. of Utah Employees	No. Utah P/T Employees	Min/Max Event Size	Food Specialties	Notable Events Catered 2019	Year Established	Catering Manager	Executive Chef
1	<b>Utah Food Services</b> 581 W. 900 N. North Salt Lake, UT 84054	801-531-0226 utahfood services.com	\$20M	250	450	10-14K	Full-service catering, bar service	U.N. Conference, Governor's Holiday Party	1994	Diego Escobar	Ben Brawand
2	<b>LUX Catering &amp; Events</b> 1578 S. 300 W. SLC, UT 84115	801-466-2537 luxcateringand events.com	\$8M	40	70	25-10K	We specialize in all types of cuisine	Salt Lake Sundance Film Festival, Utah AIDS Gala, Utah Pride Center, NGA National Governors Association	1995	Sarah McClure	Colin Cunninham
3	<b>Culinary Crafts</b> 573 W. State Road, Ste. A Pleasant Grove, UT 84062	801-225-6575 culinarycrafts .com	\$7.5M	50	50-100	25-10K	Any style available, focused and highlighting Utah	Savor the Summit, Kimball Terrace open house, WPA Gala for Wedding & Event Pros, CVRP event, Bombardier Challet at Henderson Airport	1984	Ryan Crafts	Hunter Ash
4	<b>Cuisine Unlimited</b> 4641 S. Cherry St. SLC, UT 84123	801-268-2332 cuisine unlimited.com	\$6.2M	40	42	10- 10K+	Corporate, private & social events, formal galas, wedding catering & planning, custom food stations, holiday & healthy family meal plans, full bar/ beverage, grab & go	Served over 81,000 guests in 2019	1980	Abby Radtke	Steve Ulibarri
5	<b>Thanksgiving Point</b> 3003 N. Thanksgiving Way Lehi, UT 84043	801-768-2300 thanksgiving point.org	\$3M	12	60	10- 10K+	American & international favorites	*	1996	Molina Welcker	Jason Merryweather
6	<b>Meier's Catering</b> 4730 S. Holladay Blvd. Holladay, UT 84117	801-278-4653 meiers catering.com	\$1.6M	7	30	50-10K	Ribs 'n' chicken, chicken Cordon Bleu, tri-tip, prime rib, pulled pork, baby back ribs, rib eye steaks	Big-D Christmas Party, Megaplex, This is the Place	1990	Robert K. Meier	Peay Meier
7	<b>The Blended Table</b> 925 W. Jefferson St. SLC, UT 84101	801-328-8138 theblendedtable .com	\$1M	10	10	50-4K	Local, seasonal, fresh, housemade	O.C. Tanner+Philippe Patek, Natural History Museum of Utah annual fundraising gala, The Children's Center annual fundraising gala, Qaultrics Partner Summit	2007	Matt Yamane	Tom Grant
7	<b>Heirloom Group</b> 102 N. University Ave. Provo, UT 84601	801-373-8001 heirloom catering.com	\$1M	5	8	15-300	Local, farm-to-table, seasonal authentic	Lake Powell trip	2012	Colton Soelberg	Adam Cold
9	<b>Good Day Catering</b> 380 W. 1700 S. SLC, UT 84115	801-532-7829 goodday catering.com	\$925K	14	30	10-1K+	Hand-crafted custom menus	University of Utah, State of Utah, LDS Church, Sothebys, Eccles Theater	2000	Amanda Mellor	Christine Mason
10	<b>JK's Indulgence Catering</b> 752 W. Center St. Midvale, UT 84047	801-253-0922 jksindulgence .com	\$600K	5	15-Oct	15-5K	Specializing in satisfying all styles & tastes	Private cheffing for Pavel Datsyuk, former Red Wings hockey player	1993	Jeff Ohlson	Jeff Ohlson
11	<b>Utah Celebrations LLC</b> 455 N. University Ave. Ste. 206 Provo, UT 84601	801-836-3508 utah celebrations .com	\$550K	6	20	50-2.5K	Hors d'oeuvres, formal dinners, dessert, beverages and non-alcoholic specialty bars, crepe and waffles bars, sliders and fries, chocolate fountains and breakfast	Weddings, birthdays, school & corporate events including: Ancestry.com corporate Christmas party, Discover employee awards ceremony, Mark Miller Subaru corporate Christmas and many more.	2008	Zanna Luckau	Steven Swallow
12	<b>Makaya Caters</b> 1142 N. 1300 W. SLC, UT 84116	801-439-5873 makayacaters. com	\$109K	2	2	20-500	Caribbean/Haitian cuisine	*	2015	Roody Salvator	Jean-Roody Salvator
13	<b>Angela's Catering</b> 3804 S. Highland Dr., No. 2 SLC, UT 84106	801-577-9180 angelascreative catering.com	*	*	*	50-250	Unique, customized experience. Fresh ingredients & we hand- prepare all fare	Wedding dinners & receptions, parties & special events, corporate events	1983	Angela Hudspeth	Angela Hudspeth
13	<b>Eiffel Tower Fine Catering</b> 1753 S. 700 E. SLC, UT 84105	801-484-6888 utahcatering.net	*	15	15	50-100	Custom catering	UofU international students, Halal Thanksgiving	1978	Tom Vanderbeek	Tom Vanderbeek
13	<b>Savoury Kitchen</b> 50 Shadow Ridge Road Park City, UT 84060	435-608-1408 savoury parkcity.com	*	4-9	0	no min. no max	Private in-home meals with custom- made menus	Woodward grand opening, IMBD catering for Sundance Film Festival	2009	Megan Musgrave	Joseph Saladyga



RESTAURANTS – STAFF RECOMMENDED



Listed in Alphabetical Order

Restaurant Name Address	Phone Web	Average Meal Price	Type of Cuisine	Type of Restaurant	Private Dining Rooms	Corporate Lunch	Audio/Visual Capabilities	Top Local Executive
<b>The Blue Boar Inn</b> 1235 Warm Springs Road Midway, UT 84049	435-654-1400 theblueboarinn.com	\$35	European fusion	Fine dining	Y	Y	N	Eric May, General Manager & Chef
<b>Butcher's Chop House &amp; Bar</b> 751 Lower Main St. Park City, UT 84060	435-647-0040 butcherschop houseandbar.com	\$30	Prime cuts & fine wine	Family-style dining room	Y	Y	N	Jesse Shetler
<b>Café Niche</b> 779 E. 300 S. SLC, UT 841102	801-433-3380 caffeniche.com	\$12 Brunch \$25 Dinner	New American	Casual dining/ café style	N	Y	N	*
<b>Chimayo</b> 6030 Market St., No. 100 Park City, UT 84098	435-649-6222 chimayo restaurant.com	\$40	Southwestern	Southwestern	Y	Y	Y	*
<b>Communal</b> 102 N. University Ave. Provo, UT 84601	801-373-8000 communal restaurant.com	\$38	American ingredient- driven	Farm-to-table, shared plates	Y	Y	Y	Colton Soelberg
<b>Fleming's Prime Steakhouse &amp; Wine Bar</b> 20 S. 400 W. SLC, UT 84101	801-355-3704 flemings steakhouse.com	\$75	Prime steakhouse	Fine dining	Y	Y	Y	Josh Jones
<b>Foundry Grill</b> 8841 N. Alpine Loop Road Sundance, UT 84604	801-233-4220 sundanceresort.com	\$36	Upscale American fare	Fine dining	Y	N	N	Riley Jennings Manager
<b>Francks</b> 6263 S. Holladay Blvd. SLC, UT 84121	801-274-6264 francksfood.com	\$35	Eclectic fusion	Eclectic fusion	N	Y	N	Robert Perkins
<b>Ghidotti's</b> 368 Main St. Park City, UT 84060	435-658-0669 ghidottis.com	\$30	Italian	Italian	Y	Y	Y	*
<b>Grappa</b> 151 Main St. Park City, UT 84060	435-645-0636 grappa restaurant.com	\$40	Italian	Italian	Y	Y	Y	*
<b>Grub Steak</b> 2093 Sidewinder Drive Park City, UT 84060	435-649-8060 grubsteak parkcity.com	\$40	Steaks, seafood, game & fowl	Rustic, comfortable atmosphere	Y	Y	Y	Brian Moody, Chef Roger Werven General Manager
<b>Jeremiah's Restaurant</b> 1307 12th St. Ogden, UT 84404	801-394-3273 jeremiahsutah.com	\$15	American	Rustic fine dining	Y	Y	Y	Maurine Sletten General Manager
<b>LaJolla Groves</b> 4801 N. University Ave., No. 610 Provo, UT 84604	801-224-5111 lajollagroves.com	\$20-\$50	Fine dining	European- American fusion	Y	Y	Y	Joshua King General Manager Kyler Roney, Owner
<b>Log Haven</b> 6451 E. Millcreek Canyon SLC, UT 84109	801-272-8255 log-haven.com	\$45	Contemporary global	Award-winning	Y	Y	Varies	Ian Campbell Dave Jones Faith Scheffler
<b>Midway Mercantile Restaurant</b> 99 E. Main Midway, UT 84049	435-315-4151 midway mercantile.com	\$30-\$40	New American	Sit-down	Y	Y	Y	John Platt, Co-Owner & Executive Chef
<b>Oasis Café</b> 151 S. 500 E. SLC, UT 84102	801-322-0404 oasiscafeslc.com	\$10-\$24	Local organic vegetables, sustainably ranchd meats & fresh seafood	Casual lunch, fine dining dinner	Y	Y	Y	Will Keesen General Manager



# RESTAURANTS – STAFF RECOMMENDED

Listed in Alphabetical Order



Company Name Address	Phone Web	Average Meal Price	Type of Cuisine	Type of Restaurant	Private Dining Rooms	Corporate Lunch	Audio/Visual Capabilities	Top Local Executive
<b>P. F. Chang's</b> 174 W. 300 S. SLC, UT 84101	801-359-0500 pfchangs.com	\$16-\$27	Asian	Upscale	N	Y	N	Kimberly Coggle Operations Partner
<b>Rodizio Grill - Riverwoods</b> 4801 N. University Ave., No. 710 Provo, UT 84604	801-374-0100 rodizio.com/provo	\$30	Brazilian Churrasco	Full-service	Y	Y	Y	David Knighton Owner
<b>Rovali's Ristorante Italiano</b> 174 25th St. Ogden, UT 84401	801-394-1070 rovalis.com	\$10-\$15	Italian	Family	N	Y	Y	Kim & Alex Montanez, Owners
<b>Ruby River Steakhouse</b> 1454 S. University Ave. Provo, UT 84601	801-371-0648 rubyriver.com	\$15-\$30	American	Steakhouse	Y	Y	Y	Jason Hargett Owner
<b>Ruby River Steakhouse</b> 435 S. 700 E. SLC, UT 84102	801-359-3355 rubyriver.com	\$15-\$30	American	Steakhouse	N	Off-Site Catering	N	Jason Hargett Owner
<b>Ruth's Chris Steak House</b> 275 W. South Temple SLC, UT 84101	801-363-2000 ruthschrisprime.com	\$75	Prime steakhouse	Upscale, fine dining	Y	Y	Y	Josh Cowart General Manager
<b>Savoury Kitchen</b> 50 Shadow Ridge Road Park City, UT 84060	435-608-1408 savouryparkcity.com	\$20-\$175	We make custom menus for every client	Catering specializing in in-home chef experiences	N	N	N	Joseph Saladyga Executive Chef John Fitzgerald Head Chef
<b>Silver Star Café</b> 1825 Three Kings Drive Park City, UT 84068	435-655-3456 thesilverstarcafe.com	\$50	New Age American	Small, cozy, independent with live music on weekends	Y	N	N	Derek Gherkins, Chef Jeff & Lisa Ward Owners
<b>Spencer's for Steaks &amp; Chops</b> 255 S. West Temple SLC, UT 84101	801-238-4748 spencersfor steaksandchops.com	\$55	American	Steakhouse	Y	Y	Y	Jorge Coelho General Manager
<b>Sumo Hibachi and Sushi</b> 992 S. University Ave. Provo, UT 84601	801-375-2985 sumoUtah.com	\$35	Japanese	Hibachi steak show and sushi house	N	Y	N	Tammy Nguy
<b>Tiburon Fine Dining</b> 8256 S. 700 E. Sandy UT 84070	801-255-1200 tiburon finedining.com	\$50	Contemporary American	Fine dining	Y	Y	Y	Ken Rose Chef & Owner
<b>Timbermine Steakhouse</b> 1701 Park Blvd. Ogden, UT 84401	801-393-2155 timbermine.com	\$25	Steak & seafood	Steakhouse	Y	Y	Y	Family-Owned
<b>Tona Sushi Bar &amp; Grill</b> 210 25th St. Ogden, UT 8441	801-622-8662 tonarestaurant.com	\$20	Modern Japanese	Fine sushi & seafood	Y	Y	N	Tony Chen Chef & Owner
<b>The Tree Room</b> 8841 N. Alpine Loop Road Sundance, UT 84604	801-223-4200 sundanceresort.com	\$40	Upscale American fare	Fine dining	N	N	N	Steven Trevett, Tree Room Manager
<b>Tuscany Restaurant</b> 2832 E. 6200 S. SLC, UT 84121	801-274-0448 tuscanyslc.com	\$35	Italian	Italian	Y	Y	Y	Adam Vickers
<b>Union Grill</b> 315 24th St. Ogden, UT 84401	801-621-2830 uniongrilllogden.com	\$14	American	Family restaurant	Y	Y	Y	Laura D'hulst General Manager
<b>Wahso</b> 577 Main St. Park City, UT 84060	435-615-0300 wahso.com	\$40	Asian fusion	Asian fusion	Y	Y	Y	*



# WASHINGTON COUNTY MAJOR EMPLOYERS

Ranked by Average Annual Employment in 2019



	Company Name/Address	Phone Web	Avg. Annual Employment	Industry	Top Local Executive(s)
1	<b>Intermountain Healthcare</b> 1380 E. Medical Center Drive St. George, UT 84790	435-251-1000 intermountainhealthcare.org	3,000-3,999	Healthcare	Mitchell Cloward Hospital Administrator
1	<b>Washington County School District</b> 121 W. Tabernacle St. St. George, UT 84770	435-673-3553 washk12.org	3,000-3,999	Public education	Larry Berguson Superintendent
3	<b>Dixie State University</b> 225 S. University Ave. St. George, UT 84770	435-652-7500 dixie.edu	1,000-1,999	Higher education	Richard Williams President
3	<b>Papazzzi</b> 4771 Astragalus Drive St. George, UT 84790	855-697-2727 papazziaccessories.com	1,000-1,999	Direct sales	Ryan Reeve
3	<b>St. George City</b> 175 E. 200 N. St. George, UT 84770	435-627-4000 sgcity.org	1,000-1,999	Local government	Jon Pike, Mayor
3	<b>Walmart</b> 2610 Pioneer Road St. George, UT 84790	435-674-0459 walmart.com	1,000-1,999	Warehouse clubs & supercenters	*
7	<b>SkyWest Airlines</b> 444 S. River Road St. George, UT 84790	435-634-300 skywest.com	750	Air transportation	Russell "Chip" Childs
8	<b>Home Depot</b> 937 N. Westridge Drive St. George, UT 84770	435-634-7312 homedepot.com	500-999	Home improvement centers	Carl Sorensen
9	<b>Andrus Transportation Services Inc.</b> 3185 E. Deseret Drive St. George, UT 84790	435-673-1566 andrustrans.com	250-499	General freight trucking, long-distance trucking	Jimmy R. Andrus
9	<b>Costco</b> 835 N. 3050 E. St. George, UT 84790	435-256-0003 costco.com	250-499	Retail warehouse club	Ben Olsen
9	<b>Family Dollar Distribution Center</b> 4815 S. River Road St. George, UT 84790	435-688-6600 corporate.familydollar.com	250-499	Warehousing/retail trade	Casey Shirley
9	<b>Harmons</b> 1189 E. 700 S. St. George, UT 84790	435-628-0411 harmonsgrocery.com	250-499	Grocery store	Kevin Bushnell
9	<b>Lin's Supermarket</b> 2928 E. Mall Drive St. George, UT 84790	435-773-6800 linsgrocery.com	250-499	Grocery store	Steve Holm
9	<b>Red Mountain Resort</b> 1275 Red Mountain Circle Ivins, UT 84738	435-673-4905 redmountainresort.com	250-499	Hotel, restaurant, spa, outdoor adventures	Tracey Welsh
9	<b>Stephen Wade Auto Center</b> 150 Hilton Drive St. George, UT 84770	435-222-7605 stephenwade.com	250-499	Automobile dealer	Jared Wade
9	<b>Tuacahn Center for the Arts</b> 1100 Tuacahn Drive Ivins, UT 84738	435-652-3200 tuacahn.org	250-499	Entertainment facility/ education	Jonathan O. Hafen
9	<b>Washington County</b> 197 E. Tabernacle St. Washington, UT 84770	435-634-5700 washco.utah.gov	250-499	Local government	Dean Cox Victor Iverson Gil Almquist
9	<b>Washington City</b> 111 N. 100 E. Washington, UT 84780	435-656-6300 washingtoncity.org	250-499	Local government	Kenneth Neilson
19	<b>RAM Manufacturing Co.</b> 3172 E. Deseret Drive St. George, UT 84790	435-673-4605 ramcompany.com	150-499	Manufacturing	Gregg Robison CEO



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## BRIEFS

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an NBA All-Star and 2018 MVP. In his Pura role, he will serve as an advisor to the executive and creative teams and help grow brand awareness.

## MEDIA/MARKETING

• **INYO Broadcast Holdings**, Salt Lake City, has appointed veteran broadcaster **Steven J. Smith** as executive chairman. Smith also will join INYO's operating committee as the newly formed tele-



Steven Smith

vision company works toward the closing of its acquisition of 23 TV stations from ION Media Networks Inc. Smith is the retired chairman and CEO of the former Journal Communications Inc. He was elected CEO in March 1998 and chairman in December 1998. He retired from Journal in April 2015 after successfully selling the company. Smith's career has spanned over 40 years, beginning with Journal's broadcast division in 1976. He served in general management roles at Journal's radio and television stations and eventually oversaw Journal Broadcast Group. In April 2015, Smith became non-executive chairman of the board of Journal Media Group, the public newspaper enterprise. He served in that capacity until April 2016, when JMG was sold to Gannett.

## PHILANTHROPY

• **Wells Fargo** recently presented a \$25,000 grant to **Utah Food Bank** to help food-insecure Utahns during the holidays. It was part of Wells Fargo's "Many Hearts. One Community" campaign.

• **Mountain America Credit Union** has committed an additional \$10,000 to **Utah Food Bank**, St. Mary's Food Bank in Arizona and Idaho Foodbank, helping feed more than 50,000 people. This year, Mountain America has donated over \$32,000 to local food pantries, helping feed more than 150,000 people in five states. Mountain America, in partnership with **USANA Kids Eat**, recently donated 80 backpacks filled with food to **Lied Boys and Girls Club** in Salt Lake City. In September, as part of the second annual "Month of Caring" initiative, nearly 100 Mountain America employees served at **Utah Food Bank**, **USANA Kids Eat** and Idaho Food Bank, sorting and packaging food.

• **Solitude Mountain Resort** partnered earlier this month with **Utah Food Bank** to collect non-

perishable items for community members and families in need. Collection bins were placed at Solitude's main base area, Moonbeam Center, for donations.

## REAL ESTATE

• **Park Station Apartments**, a 95-unit property at 7155 High Tech Drive, Midvale, has been sold by **Next Wave Investors** to a California-based private investment company for an undisclosed amount. Park Station was completed in 1974. **Marcus & Millichap**, a commercial real estate brokerage firm, announced the sale. Brock Zylstra and Daniel Shin of Marcus & Millichap had the exclusive listing to market the property for the seller. The two also secured and represented the buyer.

## RECOGNITIONS

• **Visit Salt Lake** recently presented **Sally Tilson O'Neill**, director of convention sales at VSL, with the 14th annual **Dianne Nelson Binger Sales Leadership Award** and **Bill Wyatt**, executive director of the Salt Lake City



Sally Tilson O'Neill



Bill Wyatt

Department of Airports, with its annual **Tourism Achievement Award**. Visit Salt Lake is a private, non-profit corporation responsible for the promotion of Salt Lake as a convention and travel destination. The Dianne Nelson Binger Sales Leadership Award is presented annually to VSL's top salesperson. O'Neill booked 10 citywide conventions in 2019, with events to be held in Salt Lake through 2028. These 10 conventions will collectively attract nearly 38,000 attendees occupying 119,00 hotel room nights and add approximately \$37 million to Salt Lake's visitor economy. The Tourism Achievement Award is VSL's highest honor presented annually to recognize members and community organizations for "outstanding efforts in supporting the mission of VSL and the larger tourism community of Salt Lake County." Wyatt and his team recently opened the first phase of The New SLC, Salt Lake City International Airport's \$4 billion infrastructure project vital to the visitor economy.

• **Sundt Construction Inc.**, an Arizona general contractor with a regional office in Salt Lake City, was recently awarded the **Diamond Safety Award** by the **Associated General Contractors**

(AGC) of Utah. The award, the highest safety award handed out annually by the AGC of Utah, evaluates comparable sized contractors' total man-hours worked to the national average. Sundt earned the honor because it had more than 5 million worked man-hours at an incident rate of 50 percent below the national level. The company garnered the same recognition last year.

• **Spectrum Solutions LLC**, Draper, recently received two **2020 "ASTORS" Homeland Security Awards** from **American Security Today**. One is a Platinum award for Best COVID-19 Testing Device (Saliva). The other is a Gold award for Best COVID-19 Detection Innovation. Both awards recognized the national impact and global importance of the Spectrum Solutions SDNA-1000 Saliva Collection Device. The awards program, in its fifth year, highlights the most cutting-edge and forward-thinking security solutions coming onto the market. Nominations are evaluated on their technical innovation, interoperability, specific impact within the category, overall impact to the industry, relatability to other industry technologies, and application feasibility outside of the industry.

• **Intellibed**, a Salt Lake City-based mattress producer, recently received a **2021 Women's Choice Award** for its high customer recommendation rating. In a national survey conducted by the Women's Choice Award, 92 percent of the Intellibed female customers said they would recommend the brand's Gel Matrix mattresses to their friends and family. The Women's Choice Award, presented by **WomenCertified Inc.**, identifies brands, products and services that are most recommended and trusted by women. Awards are based on surveys of thousands of women, as well as research conducted in partnership with the Wharton School of the University of Pennsylvania.

• The **BMA 360 Beamforming Microphone Array Ceiling Tile**, produced by Salt Lake City-based **ClearOne**, recently was named a **2020 Innovation Product Award** winner by the readers of **Sound & Video Contractor**. ClearOne says the BMA 360 is the world's first truly wideband, frequency invariant beamforming mic array with uniform gain response across all frequency bands.

• **Nav**, a Salt Lake City-based company offering a financing platform for small businesses, is included on the **Fall 2020 Best & Brightest Companies To Work For in the Nation** list, compiled by the **National Association for Business Resources**.

• **Galileo**, a Salt Lake City-based company focused on card

issuing, virtual card solutions and digital banking, has announced the winners of the **2020 CB Insights Future of Fintech Global Innovation Challenge**. More than 500 people participated in the three-week Galileo-sponsored hackathon, creating projects that addressed challenges around some of financial services' most pressing issues. Participants also competed for The Galileo Innovation Award, recognizing the project that demonstrated the best use of the Galileo Instant API to build digital banking functionality into their projects. The

award was presented to **EVVA Community Fund**, a community donation platform aimed at supporting small businesses in Mexico impacted by COVID-19. The five finalist teams in the open competition included the winning project, awarded to **ChrysCard**, a streamlined credit payment platform; runner-up **DataSpot**, a mobile platform that keeps customer data private through distributed computation; and runner-up **Savey**, a platform that tells consumers what card to pay with so they can maximize credit card points and rewards.

## VACCINE

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can roll it out to our partners as quickly as possible. If we don't have enough vaccine, then we may have to be a little bit more strategic" and ensure that people over age 65 and other hard-hit populations are high priorities, he said.

"I think that the main thing, as we think of the business community and we move into that April time frame when all of Utahns have that opportunity, I think we need to understand that without a vaccine, this [current situation] could be a way of life."

Businesses and their employees and customers should be vaccinated, he urged.

"If we can reach a certain level — and I don't know what that level is yet — we can actually get this thing under control and we can get back to what we've seen in the past," Lakin said.

Saunders used an analogy of a bridge: Until vaccinations are widespread, all parts of society should work together to "cross the bridge" to get to that goal. For businesses, that means encouraging patrons and employees to wear masks, sanitizing surfaces and continuing physical distancing.

"Any of those types of basic, well-known behaviors that we could have in businesses would be very, very crucial," Saunders said.

"The vaccines will start, but they won't take the real effect that we need for months. So in the meantime, it's this walking across the bridge together safely and implementing whatever behaviors and practices that we can that will cause these case counts to not take off greater than what they are."

Saunders also called upon businesses to become as vaccination locations, which requires authorization. "The more distribution points we have, the faster the vaccine can be distributed," he said. "Let's increase the num-

ber of those sites and get them onboarded quickly so that ... the only delay is that we don't have the vaccine from the manufacturer."

Several questions linger, including whether businesses can require employees to be vaccinated, and whether and how to track whether employees and/or customers have been vaccinated.

Saunders said polling indicates that nearly 70 percent of Utahns are open to receiving a vaccination. There is no appetite for mandating it for the entire population, but the health department wants to ensure that good information is available so that people can make informed decisions.

The department does not expect a 100 percent vaccination level, "but we're hoping for enough to be willing to be vaccinated to change the course of this situation that we're in," he said.

Another sticky question is how to decide who is an "essential worker." Lakin said some are obvious, including healthcare workers and staff at long-term care facilities.

"As we move further, how we define what essential workers are, it really depends on who you ask," he said. Everyone believes they are essential workers, he said.

The health department will follow a risk-level model, under which workers unable to work at home and face a high level of virus exposure would be a higher priority for vaccination than people who can work remotely and therefore have a low exposure risk.

It's all part of the balancing act that health officials, the business community and society at large must employ to advance to a post-COVID time, they said.

"We've been successful so far on many fronts," Saunders said, "and also we've been very successful at keeping business open and trying to promote commerce and people getting out and exchanging money for goods and services, and all of those are part of the balance."



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## SUNDANCE

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has always been my vision that the Sundance Mountain Resort would be a place where art, nature and recreation come together to make the world a better place — now and in the future,” Redford said. “Change is inevitable, and for several years, my family and I have been thinking about a transition to new ownership for the resort. We knew that at the right time, and with the right people, we could make the transition. Broadreach and Cedar share our values and interest in maintaining the resort’s unique character, while honoring its history, community and natural beauty. This makes them well-suited to ensure that future generations can continue to find solace and inspiration here.”

In conjunction with his announcement, Redford said he and his family have entered into a partnership with Utah Open Lands to put over 300 acres of pristine wildlife habitat, stream and wetlands into permanent protection. Located at the base of Mt. Timpanogos, the newly established Redford Family Elk Meadows Preserve includes the meadow below the iconic Stewart Falls, along with popular trails for hiking and cross-country skiing.

Broadreach and Cedar said they intend to work closely with

the Sundance community to build upon the attributes that have made the resort a one-of-a-kind place. Among their plans, the firms aim to enhance the ski experience, expand on-mountain amenities, explore increasing the hotel bed base and further the commitment to creative activities and cultural programming.

“In 1969, Robert Redford had a courageous vision to create a haven for discovery and new ideas, immersed in a rich cultural history honoring individuality and creativity,” said Philip “Flip” Maritz, managing director of Broadreach Capital Partners. “We are deeply honored to assume stewardship of this magical resort and its unique programming and are committed to maintaining the balance between responsible development and land preservation that the Redford family has passionately cultivated. We intend to thoughtfully enhance this experience and continue the Redford commitment to guests, staff, the Sundance Institute and community, and most importantly, the natural environment itself.”

The transaction includes all assets of Sundance Mountain Resort, including the resort buildings, ski lifts, on-site dining venues and event spaces. It does not affect the structure of, or Redford’s involvement, in the Sundance Institute and Sundance Film Festival, Sundance Catalog, Sundance TV or the Redford

Center. The resort will continue to host workshops and events organized by the Sundance Institute and the Redford Center, including serving as a location for the annual Sundance Film Festival.

Financial terms of the acquisition were not disclosed.

## CALENDAR

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**March 9, 11:55 a.m.-12:55 p.m.**

**Monthly Women in Business Luncheon**, a Cache Valley Chamber of Commerce event. Cost is \$14 for members, \$16 for nonmembers. Location to be announced at <https://cachewomeninbusiness.square.site/>.

**March 9, noon-1 p.m.**

**“Pricing Your Product or Service,”** part of the Small Business Management Series presented by the Cedar City Chamber of Commerce and the Women’s Business Center of Utah. Six topics will be presented each quarter. Remaining presentation is “Marketing/Branding” on March 23. Cost is \$50 per quarter. Events take place online via Zoom. Details are at [wbcutah.org](http://wbcutah.org).

**March 16, 11:25 a.m.-1 p.m.**

**Leadership Luncheon**, a Cache Valley Chamber of Commerce event. Location is The Riverwoods Conference



## CLASSIFIED

### CAREERS

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Center, 615 Riverwoods Parkway, Logan. Cost is \$29 for members and \$22 for nonmembers; \$16 for members and \$17 for nonmembers online. Details are at [cachechamber.com](http://cachechamber.com).

**March 16, 11:30 a.m.-1 p.m.**

**Business Alliance Networking Luncheon**, a Davis Chamber of Commerce event. Location is the Business Resource Center, 450 Simmons Way, Kaysville. Free. No RSVP required. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

**March 17, 8-10 a.m.**

**M.A.C.H. Speed Networking**, a Murray Area Chamber of Commerce event that takes place online via Zoom. Free. Details are at [mufrraychamber.org](http://mufrraychamber.org).

**March 23, noon-1 p.m.**

**“Marketing/Branding,”** part of the Small Business Management Series presented by the Cedar City Chamber of Commerce and the Women’s Business Center of Utah. Six topics will be presented each quarter. Cost is \$50 per quarter. Events take place online via Zoom. Details are at [wbcutah.org](http://wbcutah.org).





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