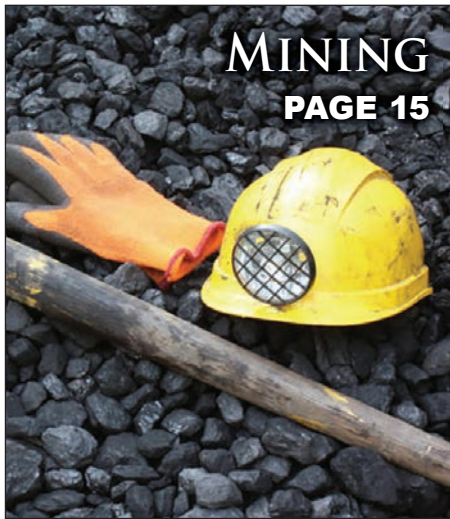


Focus



MINING
PAGE 15

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President Donald Trump in December signs into law the Tax Cuts and Jobs Act of 2017, which contains a few provisions relating to employment law. Those provisions were among the issues discussed during a recent Employers Council briefing in Salt Lake City about employment law changes under the Trump administration.

Obama vs. Trump employment law: 'One extreme to the other'

Brice Wallace
The Enterprise

A recent Employers Council briefing was titled “The Rapidly Changing World of Employment Law Under President Trump,” but it could also have been called “The Rapidly Changing World of Employment Law Under President Trump’s Appointees.”

Throughout his presentation, council attorney Bob Coursey gave examples of how Trump’s selections to lead federal government agencies will likely be the conduits to implement his policies, with most of them expected to be an abrupt change from those of the Obama administration and lean

toward being pro-employer.

For example, the new secretary of the Department of Labor (DoL), Alexander Acosta, appears to be more business-friendly than the previous secretary under Obama. Coursey said “we are really going from one extreme under the Obama administration to the Trump administration.”

Acosta’s approach seems to want to help employers comply with labor laws rather than punish companies for violations, he said. A recent email from the department explained the resources available to companies to help them better understand employ-

see EMPLOYMENT page 5

Price index takes dip after months of slow growth

Utah consumers have seen a small increase in the prices they pay for goods and services every month since last fall. March saw an end to the streak. The Zions Bank Wasatch Front Consumer Price Index (CPI) decreased 0.1 percent from February to March.

The CPI has risen 2.6 percent in the past year, while the National Consumer Price Index has increased 2.4 percent in the same time period.

The slight decrease was due almost entirely to price fluctuations within the transportation sector, largely the result of a drop in prices for new and used automobiles. Housing and transportation remain the largest contributors to the year-over-year CPI growth, contributing to 45 percent and 31 percent of the overall CPI growth since March of last year, respectively.

The annualized inflation rate of 2.6 percent is a drop from previous months when the index has registered over 3 percent year-over-year. This drop signals a return to levels nearer to the national rate. It remains to be seen how pricing will be affected by rising interest rates and changes in U.S. trade policy going forward, the pollsters said.

In line with the Utah’s 2.6 percent year-over-year CPI inflation, *Money* magazine recently listed Utah as one of the top 10 states for real income, based on residents’ purchasing power and median income.

“Utah continues to be one of the best places in the country to live and do business,” said Scott Andersen, president of Zions Bank. “Utah’s healthy economic envi-

see CPI page 4

Millennials are country's largest homebuyer group

It may come as a surprise to some, but millennials are currently the largest class of homebuyers in the market. This young, tech-savvy generation is still set on finding a home, even during a volatile market with rising interest rates and a decrease in the number of homes on the lower end of the market.

“What we’re seeing is they’re definitely entering the market,” said Joe Tyrrell, executive vice president of corporate strategy at Ellie Mae, a software company that processes almost 25 percent of U.S. mortgage applications. In an interview with MBANow, Tyrrell said, “Typically they’re

doing it in areas where there’s a good inventory of affordable housing.”

The younger generation may understand the value of owning a home versus renting. RENTCafé reports that millennials, on average, spend nearly \$93,000 on rent by the age of 30. This might make home buying a more attractive option for them.

“You are building equity, which can turn into money in your pocket, versus paying rent and never getting a return on the investment,” said Jessica Glenn, a loan officer at Primary Residential Mortgage Inc.

While millennials are largely avoiding

purchasing homes in urban areas, industry analysts are also noticing an uptick in home sales in the more expensive regions.

“Even in the major metropolitan areas — the highly populated urban areas — we’re starting to see the millennials increase the percentage of homebuyers,” Tyrrell said.

Many mortgage companies offer easy-to-access online digital loan applications. Millennials are taking advantage of these fast and easy mortgage approvals and mortgage companies are working hard to cater to this rising tech-hungry generation.



Utah Genius 2018 winners named

Utah Genius, an organization that recognizes the state's creative and innovative people and companies, named its 2018 honorees at a recent banquet at the Sheraton Hotel in Salt Lake City. The winners are ranked based on statistics from the U.S. Patent and Trademark Office.

Winners were invited to display their recently patented products at the event.

Utah Genius also gave its annual Lifetime Achievement Award to Nicole Toomey Davis, founder of Enclavix LLC, an artificial intelligence-based software company that creates online tools designed to accelerate innovation and entrepreneurship. Davis was the co-founder of DoBox Inc., a developer of residential gateway and parental control. She also served as director of the Centers of Excellence Program for the Governor's Office of Economic Development for six years.



Nicole Davis

Davis serves on the boards of the MountainWest Capital Network (MWCN) and the Utah Technology Council. She has also served as a member of the advisory board for the Women Tech Council and as the co-chair of the Utah Technology Council's Emerging Executive Peer-to-Peer Forum.

Val Hale, executive director of the Utah Governor's Office of Economic Development (GOED), spoke at the banquet, emphasizing the importance of inventors and innovators to Utah's economy.

The Genius Awards program honors the Top 20 Utah Inventors, The Top 20 Utah Patent Companies by number of patents issued and the Top 10 Trademark Registrants.

Companies ranked by patents issued were:

1. University of Utah;
2. Sorenson IP Holdings;
3. Vivint Smart Home;
4. U.S. Synthetic Corp.;
5. Becton, Dickson and Co.;
6. IBM Corp.;
7. Harman International Industries;
8. C.R. Bard;
9. Adobe Systems Inc.;
10. Brigham Young University;
11. Sandisk Technologies;
12. MicroFocus

Software; 13. ICON Health & Fitness; 14. Code Corp.; 15. Domo; 16. Disney Enterprises; 17. Moxtek; 18. Autoliv ASP; 19. (tie) Merit Medical Systems and Storagecraft Technology Corp.

Top patent recipients were: 1. David R. Hall; 2. Jeremy B. Warren; 3. (tie) James E. Nye and Merle B. Walker; 5. Brian Chevrier; 6. Christian Lator; 7. Ryan Hoobler; 8. Matthew J. Eyring; 9. (tie) Jonathan F. Bruhn, David Flynn and George Powell; 12. (tie) Lloyd Leon Burch, Nathan S. Bushman, Ashok V. Joshi, Elizabeth E. Metcalf, Jerome Miles and Dallas B. Noyes; 18. (tie) Craig Boswell, Emily Brimhall, John Ryan Caldwell, William T. Dalebout, Joshua Washington, David O. Meyers, Jared Reynolds and Daniel J. Triplett.

Top trademark registrants were: 1. Vista Outdoor, 2. Associated Food Stores, 3. Young Living Essential Oils, 4. Franklin Covey, 5. Younique, 6. doTerra Holdings, 7. Eldorado Stone Operations, 8. Ever Energy, 9. IHC Health Service, 10. (tie) IF Group and Above Training.



Hafen to head Parr Brown

Salt Lake City law firm Parr Brown Gee & Loveless has named Jonathan O. Hafen as its president. Hafen is a trial lawyer with experience representing businesses



Jonathan Hafen

and individuals in complex commercial cases, with an emphasis in employment law, securities law and legal malpractice defense. "The attorneys at Parr Brown care deeply about providing high-quality, efficient service to our clients. It is truly an honor to be part of such an outstanding group of lawyers and people," Hafen said.

Hafen represents clients in a wide variety of industries and legal issues, including cases in the areas of multi-level marketing, securities and investment fraud, government enforcement actions, shareholder disputes, breach of contract cases, property disputes, road and access cases, intellectual property litigation, fraud claims, class actions and construction litigation. He serves as legal counsel to a number of small, midsize and multinational companies. Hafen is the president of BYU's Alumni Association, is chair of the board of directors of Tuacahn Center for the Arts and is a member of the Salt Lake Chamber's board of governors.

WBC Utah awarded SBA grant to open center in Cedar City

The U.S. Small Business Administration has announced grants for the addition of nine new Women's Business Centers (WBC), including one in Cedar City. The WBC program is designed to provide assistance and resources to entrepreneurs in new and expanded markets around the nation.

The SBA said it identified Cedar City as an ideal location to base new services in Southern Utah. "We are thrilled to provide women's entrepreneurship resources in Iron and surrounding counties," said Ann Marie Wallace, WBC executive director. "Crafting a range of services and support will allow the center to meet the unique needs and challenges of Southern Utah women business owners."

"The Women's Business Center of Utah hosted by the Salt Lake Chamber has always been a true partner and I look forward to continuing our relationship as we seek to serve and increase opportunities for women entrepreneurs throughout Utah, especially in more rural areas," said Marla Trollan, SBA Utah district director. The Women's Business Center at the Salt Lake Chamber applied for the competitive SBA grant during the winter and was just notified of the award, Trollan said.

"I congratulate the Women's Business Center of Utah on their successful application for a new center in Cedar City," said Daniel Nordberg, SBA's Region VIII administrator. "Utah leads the nation in the growth of women-owned businesses and this new center will continue to build on that impressive statistic while also providing much-needed job training and counseling to rural

communities in Southern Utah."

The SBA Women's Business Centers are a national network of more than 100 centers that offer one-on-one counseling, training, networking, workshops, technical assistance and mentoring to women entrepreneurs on numerous business development topics, including business startup, financial management, marketing and procurement.

"The funding of these new Women's Business Centers expands women's access to resources to help their businesses succeed," said SBA Administrator Linda McMahon. "This year marks the 30th anniversary of the Women's Business Center program and I am proud to be a part of the expansion of resources and services to women entrepreneurs across America. The work these centers provide is one of the most valuable forms of assistance to help women entrepreneurs, who are an engine for economic growth."

For more than 20 years, the Women's Business Center of Utah, formerly known as Salt Lake Chamber Women's Business Center, has provided assistance, resources and support to Utah women business owners and aspiring entrepreneurs. It has served an estimated 50,000 people through individual counseling and group training. In 2017, the Utah WBC trained nearly 4,300 people, more than any other WBC in the country.

Other WBC locations receiving grants are in Dallas/Fort Worth, Texas; San Diego, California; Appleton, Wisconsin; Brainerd, Minnesota; Fargo, North Dakota; Bronx, New York; Cincinnati, Ohio; and Norwich, Connecticut.



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Utah ranks high among states for hiring people with disabilities

As the Utah economy expands, people with disabilities are benefitting by obtaining jobs not previously available to them, according to a report from RespectAbility, a national nonprofit organization that fights stigma and advances opportunity for people

with disabilities. Utah now ranks seventh in the nation in hiring of people with disabilities.

According to the website drivedisabilityemployment.org, 3,582 people with disabilities landed new employment in the state in 2016, the latest year for

which complete data is available. In total, there are 159,024 working-age people with disabilities living in Utah and 74,767 of them have jobs, according to drivedisabilityemployment.org. With a 47 percent employment rate for its people with disabilities, Utah

now ranks higher than it has in several decades, RespectAbility said.

People with disabilities previously had been left out of the hiring equation during periods of economic growth, RespectAbility said in a release. Today's workforce system is better aligned to enable people with disabilities to succeed.

In February, at the winter meeting of the National Governors Association in Washington, D.C., Utah Gov. Gary Herbert took questions about jobs for people with disabilities in Utah. He responded, "I think people recognize that everybody has abilities. People can be productive if we find opportunities for them."

Governors have a critical role to play as the economy grows and states advance opportunities for citizens with disabilities, the RespectAbility report said. The group cited former Delaware Gov. Jack Markell as a model of what a state chief executive can accomplish by making jobs for people with disabilities a key priority. As governor, he chaired national initiatives with both the National Governors Association and later, the Council on State Governments (CSG). Both the Better Bottom Line Initiative of the NGA and CSG's Work Matters Report were focused on fighting stigmas, supporting strong public policies and using best practices at the state level.

A key finding in both reports was that people should look to major companies that have made a commitment to employing peo-

ple with disabilities to see what is possible. Nationally, big-name businesses have been at the forefront of driving success and inclusion. Companies including JPMorgan Chase, Pepsi, UPS, SAP, EY, IBM, Starbucks and Walgreens have seen that people with disabilities are successful employees who improve businesses' bottom lines.

"Employment rates only tell part of the story," said Philip Kahn-Pauli, policy and practices director at RespectAbility. "Educational attainment is critical to the success of youth with disabilities because the jobs of the future require technical education and skill training."

Nationally, 343,483 Americans with disabilities entered the competitive workforce in 2017. "Our nation was founded on the principle that anyone who works hard should be able to get ahead in life," RespectAbility President Jennifer Laszlo Mizrahi said. "People with disabilities deserve the opportunity to earn an income and achieve independence, just like anyone else."

MACU acquires Dugway Federal Credit Union

Dugway Federal Credit Union has become a part of West Jordan-based Mountain America Credit Union in a deal that became final on April 1. Located at Dugway Proving Grounds, Dugway Federal Credit Union is a \$2.9 million institution with 637 members, primarily military and civilian employees at the U.S. Army facility.

All Dugway FCU accounts have been transferred to MACU. The merger will provide Dugway members with access to 89 branches and a variety of new services, including rewards checking, mo-

bile banking, bill pay, business services, real estate and business lending and a full range of mortgage loans, MACU said in a release.

"We are happy to welcome the Dugway Federal Credit Union family as the newest members to Mountain America Credit Union and look forward to continuing the Dugway Federal Credit Union tradition of providing quality service," said Sterling Nielsen, CEO of MACU. "This merger gives Dugway Federal Credit Union members access to a vast branch network and a multitude of addi-

tional products and services."

Dugway FCU posted a net loss of about \$8,600 in 2017, after recording a net income of about \$4,300 in the prior year, according to trade magazine *Credit Union Journal*. Its total loans and leases dropped from \$2.2 million in 2016 to \$1.9 million the following year.

MACU generated net income of \$94 million in 2017, up from about \$78 million in 2016. MACU's total loans and leases amounted to about \$5.1 billion in 2016 and grew to \$6.1 billion last year.

Wyndham adds Zermatt to Trademark Hotel group

The Wyndham Hotel Group has added the Zermatt Resort and Spa in Midway to its Trademark Hotel Collection group. The designation was part of a nine-property deal that included hotels in New York City, California, Ohio, Louisiana, Nebraska and Vermont.

Zermatt will be operated as one of Wyndham's "soft brand" properties. The designation means that Zermatt will maintain its name and image and not rely on the Wyndham name to attract

guests. It will, however, be a part of the Wyndham reservation system. The Trademark Hotel Collection now has 15 hotels with more than 2,000 rooms, Wyndham said in a release.

"Trademark offers entrepreneurial hoteliers a unique opportunity to tap into a hospitality meganetwork without sacrificing their hotels' distinct character and authenticity, which draws travelers through their doors," said Chip Ohlsson, executive vice president

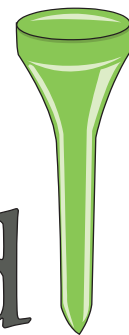
and chief development officer for Wyndham's North American operations. "The surge of owners joining the Trademark family is testament to their desire to be part of something greater, as well as to Wyndham's steadfast commitment and track record of delivering for its owners."

Zermatt offers Swiss-style architecture and decor in a country setting near Utah's ski resorts. The resort has 308 rooms and a multitude of amenities.



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EDLF loans fueling businesses for women, minorities and low-income entrepreneurs in SLC

New research shows that Salt Lake City's Economic Development Fund (EDLF) is doing just what it was designed to do. The city release data recently that shows a large number of under-represented business owners are getting significant support from EDLF, which has loaned more than \$7 million to 56 existing businesses during the past three years.

The city broke down the list of business owners who received EDLF loans from January 2015 until now as follows:

- 48 percent were given to businesses with a female owner.
- 19 percent went to a business owned by a low-income individual.
- 11 percent benefitted minority business owners.

According to the 2016 U.S. census of all Salt Lake City businesses, only 28 percent are owned by female business owners.

"This is great news that Salt Lake City is helping and encouraging so many business owners who have run into roadblocks trying to expand or start their own companies," said Salt Lake City Mayor Jackie Biskupski. "The

EDLF is a rising tide that lifts all boats in the capital city."

The types of businesses being helped are also quite diversified, according to city officials. Twenty-six percent are restaurants, 19 percent are service businesses, 13 percent are food trucks, 11 percent are other types of businesses, 9 percent are e-commerce firms, 7 percent are bars, 6 percent are technology companies, 6 percent are bakeries, 4 percent are fitness businesses and 2 percent are cafes.

"Salt Lake is a richer and more interesting place by having so many diverse business owners and businesses," said Mike Reberg, Salt City Department of Community and Neighborhoods director. "We use a 'Team Salt Lake City' approach to make sure every department is working together to help businesses grow and prosper."

Overall, EDLF has been successful in providing financing to existing and startup businesses within the city that are in turn enabled to be successful in business. The latest numbers show 96 percent of all businesses receiving loans for this period are still in business.

CPI from page 1

ronment is a sign of the industry of its residents and their eye toward building for the future."

Although transportation was the main factor in March's CPI decrease, the food-at-home and clothing categories also contributed:

- Clothing prices decreased 1.3 percent from February mainly due to falling prices for children's apparel.
- Food-at-home prices fell 1.1 percent from February due to price decreases for meat and poultry.

Price increases in the housing and restaurant sectors nearly

offset the decreases in the other sectors:

- Full-service meals drove the majority of the 1.2 percent increase in food-away-from-home prices.
- Housing prices increased 1 percent due to increases in furniture prices and hotel and motel rates.

"Utah will continue to become more and more of a hub for both people and business as the quality of life statewide continues to increase," said Randy Shumway, chairman and partner at Cicero Group, a Salt Lake City market research firm that does data collection and analysis for the CPI. "People are attracted by both the state's healthy business environment as well as its growing opportunities for recreation."

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EMPLOYMENT*from page 1*

ment law. There are also “cute, little, happy videos” that are “so cheery and happy and showing employers trying to do the right thing,” Coursey said. “It’s a vast departure from the feel from the Department of Labor we’ve had for the last eight years.”

An Acosta email said the videos are for employers “who simply want and need to understand what the law requires. ... We believe that most employers want to do the right thing. They value their employees and want to operate in compliance. We’re modernizing the tools we offer to help them along that path.”

Coursey said he believes that change in attitude is genuine. “Our prior Department of Labor did not really have that philosophy,” he said.

While the Obama administration “was just giddy” about its new ideas when Obama took office, most of them went nowhere, and Acosta has said that the department’s authority to issue rules should be severely curtailed and limited, Coursey said.

Similar changes can be ex-

pected with the department’s Wage and Hour Division, which, under a new administrator, likely will be more employer-friendly. One example is a return of the issuance of opinion letters issued in response to questions about real-world situations faced by employers. Under Obama, the division instead issued administrator interpretations that were “not at all useful.” Not only have opinion letters returned, but the division re-issued 17 letters that the Obama administration had withdrawn.

“There’s nothing hugely impactful from any of those opinion letters, but the fact that 17 of them were re-issued after being withdrawn by the Obama administration, that fact in itself, I think, is very telling,” Coursey said. “[It’s] just one more example about how our new sheriff is going to be a more pro-employer sheriff.”

The focus on compliance rather than punishment is reflected in a pilot program designed to resolve potential minimum-wage and overtime violations. Companies that self-audit and discover problems can fix them without the Department of Labor seeking liquidated damages or civil penalties.

Most companies do not want to inform the government when they have discovered they are doing something wrong, “but this may change that equation,” Coursey said. “We may be interested in doing this. ... It’s really interesting that the department of labor is even doing this. Nothing like this has ever been done with the department of labor before.”

The department’s Office of Federal Contract Compliance Program (OFCCP) also could veer toward a pro-company stance, he said. “Just based on everything else we’re seeing coming from their parent agency, the DoL, we can expect that OFCCP will be a little kinder and gentler to employers. But probably we won’t see a whole lot of dramatic changes there.”

Several independent agencies will be influenced by Trump appointments, he said. The Equal Employment Opportunity Commission, after nominations are confirmed, will have a Republican majority and a new general counsel. “Sometime this year, the EEOC will look vastly different than it did a year ago,” Coursey said. “It’s going to be Republican-controlled with what we can as-

sume is a more employer-friendly general counsel.”

The National Labor Relations Board, which has had an active, pro-employee general counsel, likely will get a pro-employer one and a Republican-controlled board would “radically change” what was seen during the Obama years.

“We are seeing an incredible swing from the previous board to the current board,” Coursey said. “The general counsel is one reason. The board itself is another reason.”

During the past eight years, the board had head-scratching problems with many policies, including those related to company handbooks, but many likely will disappear.

“It may be too early to totally redo your handbooks now based on this,” Coursey said. “But we’re going to see a little bit more leniency from the board, and when we work with you on handbooks, we’re going to be able to take a little bit more aggressive position on some of these rules that we want to have in place that we were afraid to under the previous board.”

Trump also can exert influence on employment law through

judicial appointments. He’s had 14 circuit judges confirmed, as well as 14 district judges, with many more awaiting confirmation.

“This has huge effects for the employer community. It’s not usually felt immediately. It doesn’t get all the press that a new law getting passed by Congress or the EEOC coming out with some announcement gets,” Coursey said. “But these are the people who decide, when you get sued, how that law is going to be interpreted. So, Trump has a lot of power to shape the federal judiciary and that means shape employment laws.”

Still, not all changes under Trump will be pro-employer, he cautioned. A \$15 million increase in the EEOC’s budget is due to an increased workload handling sexual harassment claims, and Acting Chair Victoria Lipnic has said the agency will take a more active role in harassment prevention in the workplace. Likewise, U.S. Immigration and Customs Enforcement (ICE) probably will step up enforcement activities to reduce illegal immigration. Coursey encouraged all companies to respond by ensuring that their sexual harassment and hiring policies are in order.

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ARTS/ENTERTAINMENT

- **Salt Lake City** is giving \$200,000 to 79 organizations in 2018 to promote neighborhood and community arts and cultural events. The ACE grants are given to organizations that promote diversity, inclusion, cultural identity and economic development.

- The **Redevelopment Agency (RDA) of Salt Lake City** has kicked off the **Granary District Mural Grant Program**, its latest public art collaboration with the **Salt Lake City Arts Council**. By funding local artists to paint large-scale artwork on the exterior of privately owned buildings in the RDA's Granary District Project Area, the program will contribute to the beautification, diversification and economic vitality of the historic Granary neighborhood that was once known as the city's heart of manufacturing. The program is inviting artists to apply for grant funds for site-specific artwork highlighting the Granary District's character and history, visually engaging pedestrians and reflecting the city's diverse artistic community. Along with a letter of interest and a visual proposal, eligible applications must include a written agreement between the applying artist and property owner of the proposed exterior space for the mural. The program is funded by \$150,000 appropriated by the RDA board of directors. Selected artists will be awarded up to \$15,000 per mural, depending on mural dimensions. Submissions are due May 17 at 11:59 p.m. Full application information can be found at <http://saltlakepublicart.org/for-artists/calls-for-artists/>.

ASSOCIATIONS

- **Robert Farrington Jr.**, who led the Downtown Alliance from its inception in 1991 until 2009, died April 9. He was 66. He founded not only the Downtown Alliance but also the Farmers Market, Live Green, Lights On! and Salt Lake City's First Night, and also served as executive vice president of the Salt Lake Chamber from 2003-09. He also served as Salt Lake City's economic development director; adjunct professor of planning at the University of Utah; and in private practice at Farrington Community, Planning and Development, a consulting



Robert Farrington Jr.

firm he founded with his brother Phil. Farrington came to Salt Lake City from Texas, where he had served as the director of the Downtown Owners Association of San Antonio.

ECONOMIC INDICATORS

- **Summit County** leads a Utah ranking of counties based on home closing costs as a percentage of median home value. The rankings, released by **SmartAsset**, also included, in order, **Wasatch, Morgan, Salt Lake, Utah, Davis, Grand, Washington, Daggett** and **Cache** counties. To calculate closing costs, SmartAsset assumed a 30-year fixed-rate mortgage on each county's median home value and a 20 percent down payment. It also considered all applicable closing costs, including the mortgage tax, transfer tax and both fixed and variable fees. Summit County's average closing cost is \$5,164 and the median home value is \$515,500. Cache's average closing cost is \$3,556 and the median home value is \$224,600.

EDUCATION/TRAINING

- **Western Governors University**, Salt Lake City, has hired **Deborah Eldridge** as academic vice president over its Teachers College. Eldridge will lead program strategy, curriculum development, accreditation and licensure for the online Teachers College, which offers programs leading to teacher licensure as well as graduate programs for teachers. WGU's Teachers College has more than 20,000 enrolled students in all 50 states. Eldridge previously was a senior vice president at the Council for the Accreditation of Educator Preparation (CAEP) and was engaged in teacher preparation as a professor of literacy education, department chair of curriculum and instruction at Hunter College and Montclair State University, an associate dean responsible for accreditation at Hunter College, and dean of education at Lehman College of the City University of New York.

EXPANSIONS

- Canvas by **Instructure Inc.**, Salt Lake City, is now available in Canada. The open online learning management system is designed to make teaching and learning easier. Higher education and K-12 learning institutions across Canada now have the ability to access the full cloud-native Canvas LMS platform through AWS (Amazon Web Services) Canada.

GOVERNMENT

- The public procurement process to select concessions for

"The New SLC" Redevelopment Program at Salt Lake City International Airport is about to begin. The request for proposals (RFP) for the first phase of The New SLC will be posted this month on Salt Lake City's purchasing webpage at <http://www.slccgov.com/purchasing>. The first RFP will be for retail, news and gifts. Interested businesses must register on the Utah Public Procurement Place (UPPP) webpage — www.slcpurchasing.com — in order to download documents and submit a proposal. In May, the RFP for the food and beverage component of the first phase will be posted. An RFP for concessions in the second phase of The New SLC — to include the east build-out of the concourses — will be issued after 2020. After the proposals are received, an airport selection committee will review the proposals to determine if the submissions meet the minimum requirements before scheduling meetings with the top-ranked firms. The first phase of The New SLC will include a central terminal, the west end of two concourses and a parking garage. The first phase of the new airport will be completed in 2020, with the second phase scheduled to be finished in 2024.

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CASE
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HEALTHCARE

- **HealthEquity Inc.**, Draper, has appointed **Angelique Hill** as executive vice president of operations. Hill has been a senior member of the company's operations team since joining HealthEquity in 2012, and has led teams in consumer-driven healthcare operations and account administration since the advent of health savings accounts in 2003. Hill succeeds **Jon Soldan**, who left the company.



Angelique Hill

HOSPITALITY/FOOD SERVICE

- The **Grand Summit Hotel**, Park City, has appointed **Chuck Randles** to senior director of lodging operations for Park City and general manager of the hotel. He will be responsible for all operations at the newly renovated property and will oversee the neighboring Silverado Lodge and Sundial Lodge, as well as the opening of the new Lift and Apex properties currently under construction. Randles spent more than 12 years with Vail Resorts and most recently served as the general manager for Keystone Resort Property Management. Prior to that, he held various roles in both guest-facing and support positions, leading the front office and property management for Keystone Resort Property Management and as a staff accountant for the company.



Chuck Randles

LAW

- **Snell & Wilmer** has hired **John W. Andrews** for its Salt Lake City office as counsel in the firm's environmental and natural resources practice group. Andrews has more than 30 years of experience in public lands, real estate, minerals and Native American law issues, including as a former chief legal counsel and associate director for the state of Utah's School and Institutional Trust Lands Administration (SITLA). Prior to SITLA, Andrews was a shareholder in the Salt Lake City law firm Van Cott, Bagley, Cornwall & McCarthy. Andrews currently serves on the Royalty Policy Committee for the U.S. Department of the Interior and is also trustee-at-large for the Rocky Mountain Mineral Law Foundation. Andrews' education includes earning his J.D. from the University of Utah S.J. Quinney College of Law.



John Andrews

- The **Salt Lake County District Attorney's Office** has hired **Bridget Romano** and **Lt. Jason Snow**. Romano will be assistant division administrator in the office's Civil Division, focusing on civil litigation. She has been the chief civil deputy attorney general since September of 2015 and has had multiple leadership roles in her career. Romano graduated from the University of



Bridget Romano



Jason Snow

Utah College of Law in 1994. Snow is a legal investigator for the office. He has worked for the Salt Lake City Police Department since 1989, most recently as the assistant director for Intermountain West Regional Computer Forensic Laboratory.

PHILANTHROPY

- Customers, franchise owners and team members at **Jersey Mike's** raised more than \$6 million for local charities nationwide during the eighth annual **Month of Giving** campaign. The figure includes \$53,208 raised in the Salt Lake City area for **Make-A-Wish Utah**. The campaign included 1,360 restaurants donating 100 percent of sales on March 28 to more than 170 charities nationwide.

- **Squatty Potty**, St. George, provided the means to complete two bathrooms at **Habitat for Humanity of Southwest Utah's** 22nd home, located in Hurricane. The home recipient is Brandi Espitia-Lefler.

- **Metropolitan Redstone Cinemas**, at the Redstone Shopping Center in Park City, will host a 10-week **Metro Summer Kids Movie Series** June 12-Aug. 14 to benefit elementary schools in the local district. Local elementary schools can participate by selling tickets at a 50-percent savings, with the schools being able to collect 20 percent of the total proceeds raised. The deadline for schools to participate is April 20. Details are at www.metrotheatres.com.

REAL ESTATE

- A nine-property **Codale** portfolio that includes several Utah properties has been sold for \$91.3 million by **Holt Properties** to an out-of-state publicly traded real estate investment trust. The single-tenant investment portfolio includes properties in Salt Lake City, Orem, Logan, St. George, Price and Vernal. Bryce Blanchard of **Newmark Grubb ACRES** represented both the seller and buyer. Also, a subset of the properties was simultaneously closed on by a local investment group. Codale Electric Supply has 13 branch locations in the western U.S.

- **Castle & Cooke Mortgage**, Draper has hired **Mat Brumble**

see BRIEFS next page

BRIEFS

from previous page

to lead the company's finance department. Brumble has 26 years of experience in the mortgage industry, most recently serving as vice president of finance for Academy Mortgage. Prior to that, he was the chief finance officer for Republic Mortgage for 14 years. In addition to his financial and accounting background, Brumble has also worked in human resources and capital markets.



Mathew Brumble

RECOGNITIONS

- **Portal**, a student startup from Brigham Young University, won the \$40,000 grand prize and first-place title at the **2018 Utah Entrepreneur Challenge**, a statewide university-level business model competition managed by the Lassonde Entrepreneur Institute, a division of the David Eccles School of Business at the University of Utah. Teams competed for \$100,000 in cash and prizes. Portal is developing a revolutionary way to open doors for wheelchair users. Other winners include **second place** for **ProLink** (Utah Valley University), **third place** for **BayWatch Technologies** (BYU), **"Emerging Entrepreneur 1"** for **Electrochrome LLC** (University of Utah), **"Emerging Entrepreneur 2"** to **ScreenLog** (Salt Lake Community College), **Best Speed Pitch Award** for **Portal**, and **People's Choice Video Prize** for **Electrochrome LLC**. In-kind awards included **Stoel Rives Best Technology Award** for **RhinoStasis** (Weber State University), **Snell & Wilmer Intellectual Property Award** for **Portal**, and **Espiritu Best Design Award** for **Portal**. Additional cash prizes included the **Actium Bootstrap Award** for **Maple Canyon Adventures** (Snow College) and **Jones Waldo People's Choice Video Award** for **Electrochrome LLC**.

- **WeldSmart**, a team from Westlake High School, won the grand prize and \$7,5000 at the recent **2018 High School Entrepreneur Challenge**, a program managed by the Lassonde Entrepreneur Institute, a division of the David Eccles School of Business at the University of Utah. Teams competed for \$20,000 in cash and prizes. WeldSmart is an idea for a welding hood that controls power to the welder to prevent arc flash. Second place and \$5,000 went to **AskManny App**, from a Herriman High School team, and

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third place and \$2,500 went to **Tile Support Pedestal**, from a Wasatch High School team. The competition received more than 100 student business-idea submissions from high school students throughout the state. The top 20 teams advanced to the final round, where they got the chance to pitch their ideas to judges. **WeldSmart** also earned the **Intellectual Property Protection Package**. **MySTYLIST** won the **People's Choice Award**. The **Wolf'em Stick Pro** earned the **Best Prototype Award**. **Seymour** won the **STEM Entrepreneur Award**. **AskManny App** also earned the **Top Online Vote Award**. Scholarships worth \$1,000 were presented to **Jack Leonard**, Geo Focus; **Isaac Bromley-Dulfano**, Water Widget; **Kael Berkley**, Tile Support Pedestal; **Brennah Strange**, Recovery Wear; **Michael Jones**, Castable; **William Maloy**, Retractable Road Reflector; **Colin Pollard**, Water Widget; **Maira Howcroft**, The Orca; and **Sela Serafin**, mySTYLIST.

- **InsideSales.com**, Provo, earned several honors at the recent AA-ISP (American Association of Inside Sales Professionals) Digital Sales Leadership Summit



Dave Elkington



Gabe Larsen

in Chicago. The company was recognized as the **top service provider**. **Dave Elkington**, chief executive officer, and **Gabe Larsen**, vice president of growth, were named on AA-ISP's list of **"25 Most Influential Sales Professionals."**

- **Qualtrics**, Salt Lake City, has been named the winner of the **2018 CRM Service Leaders** in the

Enterprise Feedback Management category by **CRM Magazine**. The 15th annual awards honor the leading vendors across nine customer service technology segments that have left an enduring mark on the industry in the past year. Recipients are determined through an extensive process and proprietary rating formula. The editors of **CRM Magazine** survey industry analysts and consultants for their impressions of the vendors' offerings, company direction, customer satisfaction and overall cost. The Qualtrics Experience Management (XM) Platform is a single system of record for all experience data, also called X-data, helping organizations manage the four core experiences of business: customer, employee, brand and product experience. Qualtrics also has been recognized with the **Temkin Group's** sixth annual **Customer Experience Vendor Excellence (CxVE) Award**. The award highlights organizations that help companies deliver superior customer experience through innovative products and services.

Nominations are judged based on their capabilities, results and client case studies. The scoring also includes feedback from clients. Temkin Group is a customer experience research and consulting firm.

RETAIL

- **Overstock.com Inc.**, Salt Lake City, has named **Gregory J. Iverson** as chief financial officer. Iverson previously served as CFO for Apollo Education Group Inc., where he had been employed in roles with increasing responsibility since 2007. Iverson has more than 20 years of financial; operational; and merger, acquisition and divestiture experience.



Gregory Iverson

Iverson succeeds **Robert Hughes**, who is retiring to become CFO of DeSoto Inc., a recently announced joint venture.

TECHNOLOGY/LIFE SCIENCES

- **JJUMPP Software**, Lehi, has hired **Hal G. Halladay** as chief financial officer. He will lead the company's finance and people functions. Halladay has more than three decades of business experience and leadership, most recently serving more than six years as an executive at Infusionsoft, including as chief people officer. He also held executive roles in high-growth companies, including as CFO at Inari and chief executive officer of Northsky. He began his career as an investment banker providing financial advisory and growth capital in New York, Los Angeles and San Francisco. His education includes a B.A. in finance from the University of Utah.



Hal Halladay



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Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to brice@slenterprise.com. The submission deadline is one week before publication.

April 17, 7:30-9 a.m.

Partners in Education Appreciation Breakfast, an Ogden-Weber Chamber of Commerce event designed to foster continued support for education in Weber County. Location is Ogden Eccles Conference Center, 2415 Washington Blvd., Ogden. Free. Registration can be completed at <http://bit.ly/2018pie>.

April 17, 8 a.m.-2:30 p.m.

“Managing the Ill or Injured Worker Under the ADA, FMLA and Workers’ Compensation,” an Employers Council event. Location is Employers Council, Utah office, 175 W. 200 S., Suite 2005, Salt Lake City. Cost is \$185. Details are at employerscouncil.org.

April 17, 11 a.m.-3 p.m.

Diversity Career Fair 2018, presented by L3 Technologies with the African-American, Utah Hispanic and Utah Asian chambers of commerce. Location is the Utah Cultural Celebration Center, 1355 W. 3100 S., West Valley City. Details are at Eventbrite.com.

April 17, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. Details are at davischamberofcommerce.com.

April 17, noon-1 p.m.

GDPR Compliance Presentation, a Parsons Behle & Latimer/Silicon Slopes event. Beginning May 25, General Data Protection Regulation (GDPR) will impact every company conducting business in Europe. GDPR requires extensive legal documentation and carries copious fines for noncompliance. Location is Silicon Slopes, 2600 W. Executive Parkway, Lehi. Details are at <http://www.parsonsbehle.com/>.

April 17, 6-8 p.m.

“Protecting Your Product IP to Protect Your Business,” presented by Workman Nydegger and the Utah Chapter of the Product Development Management Association. Location is Workman Nydegger, 60 E. South Temple, No. 1000, Salt Lake City. Free. Registration can be completed at Eventbrite.com.

April 18, 8 a.m.-4:30 p.m.

2018 Women’s Entrepreneurial Conference, with the theme “Branding, Marketing & Sales: Building Blocks for Growth.” Event features speakers, breakout sessions and a pitch competition for over \$15,000 in grants to women-owned businesses. Location is Holladay City Hall, 2300 E. 4800 S., Holladay. Cost is \$99. Details are at <https://www.utwng.com/wng-event/2018-womens-entrepreneurial-conference/>.

April 18, 11:30 a.m.-4 p.m.

B2B Expo, hosted by the Davis Chamber of Commerce and Davis Conference Center. Keynote speaker is Jason Hewlett. Luncheon and speaker are at 11:30 a.m.-1:15 p.m. Expo is 1:15-5 p.m. Location is Davis Conference Center, 1651 N. 700 W., Layton. Free, and open to the public. Details are at davischamberofcommerce.com.

April 18, 11:30 a.m.-1 p.m.

Professionals Networking Group, a ChamberWest event. Location is Golden Corral, 3399 W. 3500 S., West Valley City. No RSVP required. Details are at chamberwest.com.

April 18, noon-1 p.m.

Professional Development Series, a Utah Valley Chamber event. Location is the Provo LDS Employment Resource Center, 702 W. Columbia Lane, Provo. Free. Details are at (801) 818-6161 or <http://bit.ly/1tDS04k>.

April 18, 5:30-6:30 p.m.

QuickBooks Workshop, a Small Business Development Center (SBDC) event. Location is the Orem SBDC, 815 W. 1250 S., Orem. Details are at <https://utahsbdc.org/trainings>.

April 18, 5:30-6:30 p.m.

Tax Planning Clinic, a Small Business Development Center (SBDC) event. Location is the Orem SBDC, 815 W. 1250 S., Orem. Details are at <https://utahsbdc.org/trainings>.

April 18, 6:30-8 p.m.

“The Power of Language,” part of the “Lectures in Entrepreneurship” Series at Westminster College. Speakers are Lelani Craig of CommGap International Language Services and Brian Sather of Blacksmith International. Lectures are a college-level class open to the public. Location is Westminster’s Gore Auditorium, 1840 S. 1300 E., Salt Lake City. Free. Registration can be completed at Eventbrite.com.

April 19, 8-9 a.m.

GDPR Compliance Presentation, a Parsons Behle & Latimer event. Beginning May 25, General Data Protection Regulation (GDPR) will impact every company conducting business in Europe. GDPR requires extensive legal documentation and carries copious fines for noncompliance. Location is Parsons Behle & Latimer, 201 S. Main St., Suite 1500, Salt Lake City. Details are at <https://www.parsonsbehle.com/>.

April 19, 8:30 a.m.-3 p.m.

Cache Business Summit 2018, a Cache Chamber of Commerce event. Keynote speakers are Troy Martin, CPA at Cook Martin Poulson PC, discussing “Business and Individual Tax Update”; Linda Gillmor, director of the Office of Rural Development and associate managing director of urban and rural business services at the Governor’s Office of Economic Development, discussing “Creating Rural Jobs Through Government, Education and Business Collaboration”; and Gary Wilkinson, associate at Snell & Wilmer, discussing “Failure as a Foundation of Success.” Event also features several breakout sessions. Location is Riverwoods Conference Center, 615 Riverwood Parkway, Logan. Cost is \$55 through online registration, \$65 at the door. Details are available by contacting the Cache Valley Chamber of Commerce at (435) 752-2161 or misty@cache-chamber.com.

April 19, 10-11:30 a.m.

Fourth Annual Education Appreciation Lunch, a Murray Area Chamber of Commerce event honoring 16 teachers and students from 16 Murray schools. Location is Brio Tuscan Grille, 6173 S. State St., Murray. Cost is \$20 with prepaid RSVP by April 16, \$30 at the door. Details are at murraychamber.org.

April 19, 11 a.m.-2 p.m.

UTC Annual Membership Meeting, a Utah Technology Council event featuring a celebration of achievements from the past 12 months, a forecast of UTC’s future and the presentation of the 2017 Industry Awards. Location is Show Barn at Thanksgiving Point, 3003 N. Thanksgiving Way, Lehi. Registration can be completed at Eventbrite.com. Details are at utahtech.org.

April 19, 11:30 a.m.-1 p.m.

“Multiplying Lasting Profitable Relationships,” a West Jordan Chamber of Commerce event. Speaker is Clay Neves of Personal Sales Dynamics.

Location is West Jordan City Hall, Community Room, 8000 S. Redwood Road, West Jordan. Details are at westjordanchamber.com.

April 19, 11:30 a.m.-1 p.m.

WBN Luncheon, a Utah Valley Chamber event. Presenter Daniel McKown of the Orem Police Department will discuss active shooter training. Location is the SCERA Center for the Arts, 745 State St., Orem. Cost is \$25 for members, \$30 for nonmembers. Details are at thechamber.org.

April 20, 7:30 a.m.-noon

Spring 2018 Nubiz Symposium: “The Art & Science of Sales,” a Nubiz event. Location is Weber State University, Shepherd Union Building, 3910 W. Campus Drive, Ogden. Cost is \$49 (two-for-one admission for chamber members). Details are at ogdenweberchamber.com.

April 20, 8:30-9:30 a.m.

Bagels & Business, a Salt Lake Community College Business Incubator event. Speaker Jeff Erickson of Carta Inc. will discuss “The Basics of Small-Business Equity.” Location is the Business Incubator’s Miller Campus, Corporate Partnership Center. No. 333, 9690 S. 300 W., Sandy. Registration can be completed at <https://events.r20.constantcontact.com/register/event?oeidk=a07efa0b4hb48da284f&oseq=&c=&ch=>.

April 24, 9 a.m.-noon

SBA Contracting Programs, a U.S. Small Business Administration (SBA) event. Location is Wallace Bennett Federal Building, 125 S. State St., Room 2227, Salt Lake City. Free. Details are at <https://utahsbdc.org/trainings>.

April 24, 11:30 a.m.-1 p.m.

Women in Business Luncheon, an Ogden-Weber Chamber of Commerce event. Location is Hub 801 Events, 3525 Riverdale Road, Ogden. Cost is \$20. Details are at ogdenweberchamber.com.

April 24, noon-1 p.m.

Tech User Group, a Sandy Area Chamber of Commerce event. The Tech User Group, sponsored by GENCOMM, PSI and JourneyTeam, consists of a group of people interested in collaborating about technology challenges and opportunities. Location is the Sandy Area Chamber of Commerce, 35 E. 9270 S., Sandy. Free. Registration can be completed at Eventbrite.com.

April 24, 5-7 p.m.

Business Women’s Forum Spring Mixer. Location to be announced. Cost is \$15 for members, \$20 for nonmembers. Details are at slchamber.com.

April 25-27

Second Annual BambooHR Summit, designed to provide attendees insights from industry luminaries and professionals on improving company culture, employee engagement, performance, and other important areas of high human resources impact. Location is Snowbird, 9385 S. Snowbird Center Drive, Snowbird. Cost is \$1,395. Details are at www.bamboohr.com/summit/.

April 25, 7:30-8:30 a.m.

Coffee Meet Up, a Holladay Chamber of Commerce event. Location is 3 Cups Coffee, 4670 S. 2300 E., Holladay. Details are at holladaychamberofcommerce.org.

April 25, 8 a.m.-3:30 p.m.

“Interviewing and Hiring I,” an Employers Council event. Location is Employers Council, Utah office, 175 W. 200 S., Suite 2005, Salt Lake City. Cost is \$185. Details are at employerscouncil.org.

April 25, 11:30 a.m.-1 p.m.

Professionals Networking Group, a ChamberWest event. Location is Golden Corral, 3399 W. 3500 S., West Valley City. No RSVP required. Details are at chamberwest.com.

April 25, 11:30 a.m.-1 p.m.

“Women on the Rise,” celebrating Administrative Assistants’ Day. Location is The Gathering Place at Gardner Village, 1100 W. 7800 S., West Jordan. Cost is \$25. Details are at utahwomenontherise.com.

April 25, noon-1 p.m.

“Designing a Culture: Building a Foundation for Performance in 90 Days,” a Silicon Slopes event. Speaker is Reza Ahmadi, principal at Emergent Solutions Inc. Location is Silicon Slopes, 2600 Executive Parkway, Lehi. Free. Registration can be completed at Eventbrite.com.

April 25, 3-5 p.m.

“Think, Write, Get Funded: How to Prepare a Loan Package,” a Women’s Business Center event. Location is the Women’s Business Center, 175 E.

Opinion

Trump's tit-for-tat trade policy could leave the economy in tatters

President Donald Trump claimed in a tweet that “trade wars are good, and easy to win.” Unfortunately, the Chinese government’s swift response to his administration’s decision to impose tariffs on 1,300 Chinese goods with its own set of tariffs on U.S. goods sent to China tells us that his claim may be put to the test sooner than we think. The reality, I’m afraid, is that trade wars are always costly, and the pain is magnified when trade wars are waged against authoritarian regimes, such as the one in China.

Tariffs imposed by any government are, first and foremost, penalties on its own citizens who buy imports (or import-competing domestic goods, whose producers can then freely raise their prices to just under the new price levels set by the import tax). President Trump’s tariffs are therefore penalties imposed on Americans. Yes, some Chinese companies will suffer from the imposition of these import taxes. But make no mistake, this policy set by Uncle Sam will force Americans to pay higher prices for goods they choose to buy, and it will also cost American jobs.

Likewise, the Chinese tariffs announced

on dozens of categories of American goods (such as pork, fruits, soybeans, nuts and sparkling wine) are penalties imposed on the Chinese people buying U.S. goods, even though the retaliatory taxes are exclusively advertised as a way to hurt American firms. The bottom line is that this tariff fight between China and the United States is the trade version of arm-wrestling, wherein each country demonstrates how much it’s willing to abuse its own citizens.

Yet in this high-stakes game, the Chinese government probably has the upper hand. China will be less likely to flinch than the Trump administration, largely because its officials bear no political costs for the tariffs and the costs they impose on the Chinese people. In fact, I’m sure the Republican legislators who will face American voters in November already understand how much heat they may get thanks to the reckless actions of this administration — actions that are being made worse by the ricocheting effects of Chinese retaliation.

Interestingly, when Beijing made its first announcement recently, the stock exchange

in China went up — signaling that at least for now, investors aren’t worried about tariffs affecting the Chinese economy that much. The same can’t be said of the Dow Jones industrial average, which went down, eliciting headlines like this one from Bloomberg: “Stocks’ Second-Quarter Start Is the Worst Since the Great Depression.” The president, who spent much of last year touting the stock market uptrend, has decided to remain very silent about its recent fall, along with investors’ anxiety over this newfound uncertainty.

After all, no one knows how this will end. So far, the Chinese have been firm but moderate, targeting retaliation toward a small portion of U.S. goods exported to China. But they’re sending a clear message that they won’t hesitate to take further and more punishing action — against U.S. farmers in particular — if the president sets in stone the triggers to impose Section 301 tariffs as he has repeatedly said he wants to do.

It’s true that having a trade bully in the White House who doesn’t seem to care about (or understand) the dire price paid by the American people for his tactics has prompted some needed dialogue between the U.S. and China. However, can

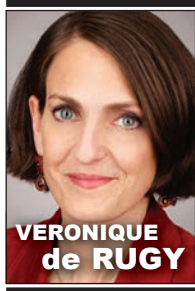
we trust this administration to close a deal fast enough to avoid the serious economic consequences of the current trade dispute? Considering its size and its impressive and growing economy, China isn’t so easy to push around as other countries.

Negotiations require a good-faith effort and some discipline. It means that Trump may get only a small fraction of what he wants from the country, in spite of his aggressive tactics. Even if trade negotiators will be the ones leading the process, this president’s tendency to fly off the handle on Twitter without caring about the consequences when he’s not getting his way could jeopardize the efforts.

Time will tell us the answers to this question. But until it does, Americans will be held hostage and pay a heavy price. We should hope that this battle doesn’t actually devolve into a full-fledged trade war with China, because we would then find out how wrong the president really is.

Veronique de Rugy is a senior research fellow at the Mercatus Center at George Mason University in Virginia.

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VERONIQUE
de RUGY

Trump's methods are worth a try in China - nothing else has worked

Ever since the departure of top advisors Gary Cohn and H.R. McMaster, it does seem as if the Trump White House has gotten more chaotic, if that were possible. But amid the noise and tumult, including the crazy tweets about Amazon and Mexico, let’s be honest — on one big, fundamental point, Donald Trump is right: China is a trade cheat.

Many of the Trump administration’s economic documents have been laughably sketchy and amateurish. But the U.S. trade representative’s report to Congress on China’s compliance with global trading rules is an exception worth reading. In measured prose and great detail, it lays out the many ways that China has failed to enact promised economic reforms, backtracked on others and uses formal and informal means to block foreign firms from competing in China’s market. It points out correctly that in recent years, the Chinese government has increased its intervention in the economy, particularly taking aim at foreign companies — all of which directly contradict Beijing’s commitments when it joined the World Trade Organization in 2001.

Whether one accepts the trade representative’s conclusion that “the United States erred in supporting China’s entry into the WTO,” it is clear that the expectation that China would continue to liberalize its markets after its entry has proven to be mistaken.

Washington approached China’s entry into the world trading system no differently than with other countries who joined in the mid-20th century. As countries were ad-

mitted, the free world (especially the U.S.) opened up its markets to the new entrants, and those countries in turn lowered barriers to their markets. That’s how it went with such nations as Japan, South Korea and Singapore. But there were two notable factors about these countries: They were relatively small compared with the size of the global economy, and they also lived under the American security umbrella. Both factors meant that Washington and the West had considerable leverage over new entrants. Singapore had 2.2 million people and a GDP of \$19 billion when it joined the GATT (the precursor to the WTO), while South Korea had 30 million people and a GDP of \$41 billion. Japan was larger, with 90 million people and a GDP of under \$800 billion. (All GDP figures are adjusted for inflation.)

And then came China, with 1.3 billion people and a GDP of almost \$2.4 trillion when it joined the WTO in 2001. That was almost a fifth of the U.S. economy. The Chinese seemed to recognize that once they were in the system, the size of their market would ensure that every country would vie for access, and this would give them the ability to cheat without much fear of reprisal. Moreover, Beijing was never dependent on Washington for its security. It had fought a war against American troops in the 1950s with some success and had grown into a great power in its own right.

The scale and speed of China’s integration into the world trading system made it a seismic event. The distinguished economist David Autor, along with two colleagues, has

published study after study on the impact of the so-called “China Shock.” They conclude that about a quarter of all manufacturing jobs lost in America between 1990 and 2007 could be explained by the deluge of Chinese imports. Nothing on this scale has happened before.

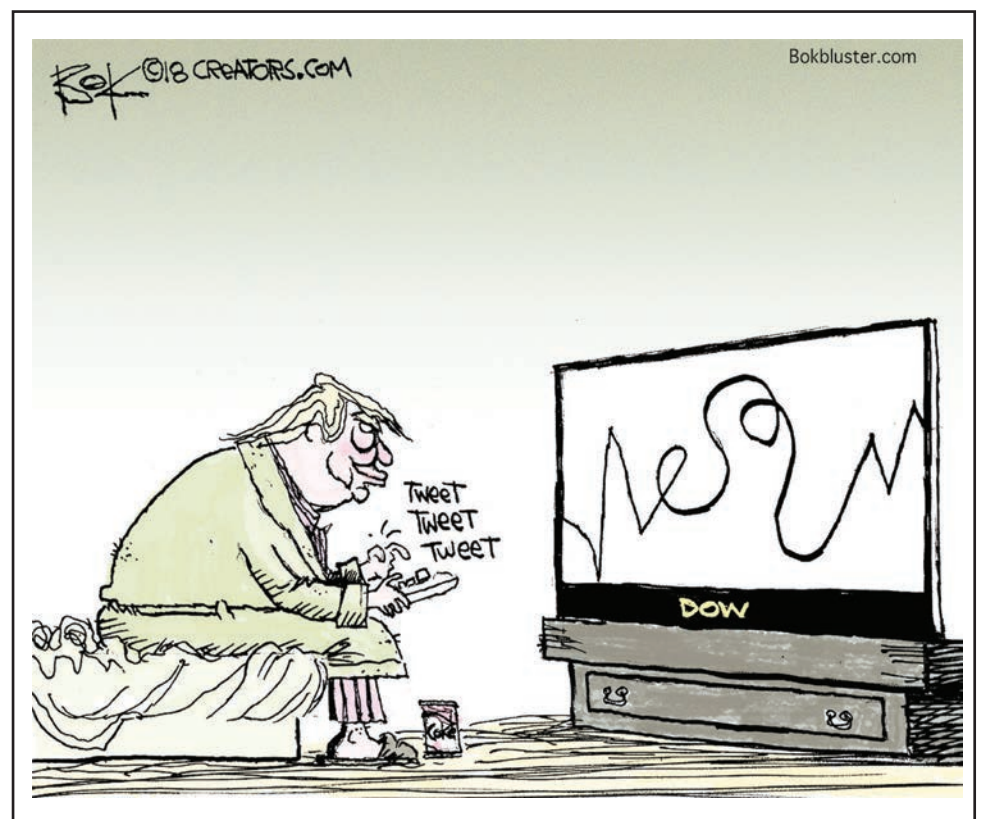
Look at the Chinese economy today. It has managed to block or curb the world’s most advanced and successful technology companies, from Google to Facebook to Amazon. Foreign banks have to oper-

ate with local partners who add zero value — essentially a tax on foreign companies. Foreign manufacturers are forced to share their technology with local partners who then systematically reverse-engineer some of the same products and compete against their partners. And then there is cybertheft. The most extensive cyberwarfare waged by a foreign power against the United States is

see ZAKARIA page 13



FAREED
ZAKARIA



Opinion

The trade-prudent President Trump, now, there's an oxymoron

Donald Trump has had zero experience in global trade. All his business entities are property-based. Yes, he does have hotels and casinos in faraway places, but these businesses do not raise the cost of goods to the American people. A trade war does.

I am hearing very little discussion about what the effect of trade wars is on the pocket books of Americans. It seems to me that if you have tariffs on foreign goods or services, the local distributors will have to raise prices. It also seems to me that if a country retaliates with tariffs of their own, this raises the cost of American goods and services in that country. This is not win-win.

Donald Trump has fired or received resignations from the three people in his administration that have had extensive experience in global trade. They are Gary Cohn, Rex Tillerson and Carl Icahn. First-class management is essential for the success of any organization. This was a lesson that I learned while running a small business that

cost our company's owners a few greenbacks.

Donald Trump should take a lesson from the Golden State Warriors on how to run an organization. First, hire top-notch management. Second, adapt to what the competition is doing.



ROBERT PEMBROKE

The owners of the Golden State Warriors hired Bob Myers as president of the basketball operations and general manager. Myers hired Steve Kerr as head coach, who then hired Ron Adams as his assistant. There was a 40-year championship dearth (1975) prior to the hiring of these three.

They won championships in 2015 and 2017 and are on their way for a third try in 2018. These guys are first-class managers.

Every day, while running our families shop, I would get up and read *The Wall Street Journal* to find out what my competition was up to. The Golden State leaders are doing the same thing. But rather than reading *The Wall Street Journal*, they are reading statistics and taking advantage of what

the competition is doing. Golden State led the league in three-point shots in 2015 while the competition was defending against layups. Then in 2017, they adjusted to mid-range jumpers while the competition was defending three-pointers.

China started the trade war long before Trump. For years, China has been forcing U.S. businesses to transfer variable technology to Chinese firms and restricting access to Chinese markets. What Trump is doing is very risky, as you can see from the volatility of the stock market lately. As noted above, Trump has fired or had resign, three of his top economic advisees and seems to be relying on Peter Navarro, who is a professor and author, whose "views on trade are widely considered fringe and misguided by other economists," according to Wikipedia.

I have long considered free trade as beneficial to all Americans. It lowers prices and allows Americans to help pay the exorbitant cost of healthcare that they face.

Trump wants to be reelected president in 2020 and seems to believe that trade wars will help him accomplish it. If I were his

Democratic opponent, this would be the single issue to whack him with. My campaign ads would explain to the American electorate just how much the trade wars emptied their pocketbooks.

The U.S. lost a lot of manufacturing jobs to Japan because they were able to surpass us in manufacturing by using common horse sense. We eventually caught up in cars and copiers and created a lot more jobs in technology and services. China is not like Japan and by stealing America's ideas, it is becoming an economic and military powerhouse. Political systems do make a difference. Japan is democratic and transparent. China is authoritarian and opaque.

"This, however, means that the collateral damage of a trade war, and thus the risk of Mr. Trump's strategy, are all so much greater." *The Wall Street Journal*, "China Started the Trade War, Not Trump," March 23, 2018.

Robert Pembroke is the former chairman and CEO of Pembroke's Inc. in Salt Lake City.

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<i>10 oz. USDA Choice Boneless</i>
<i>Boneless Ribeye Steak</i>
<i>Baked Idaho Potato</i>
<i>Grilled on site</i> |
| | <i>Marinated Grilled Chicken Breast</i> | |



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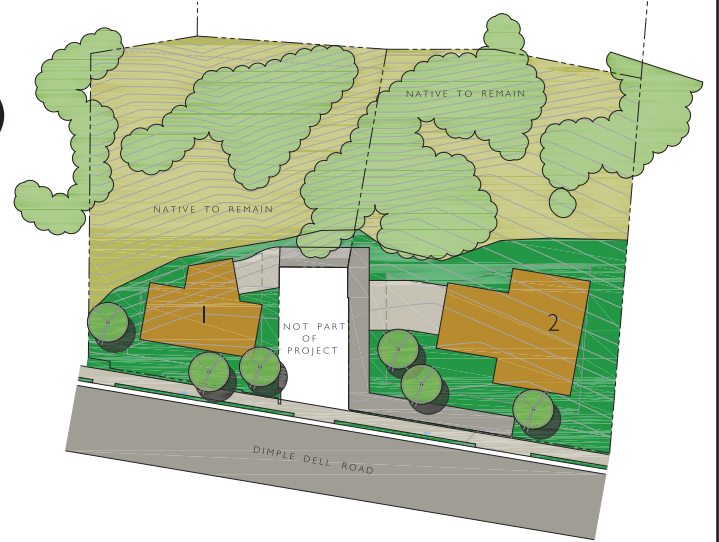
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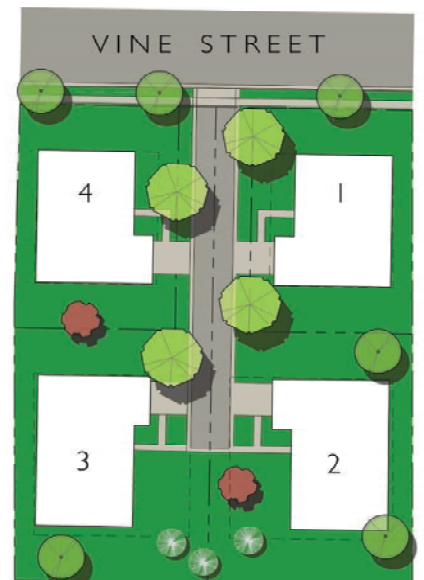
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CALENDAR

from page 9

400 S., Suite 600, Salt Lake City. Details are at slchamber.com.

April 25, 6:30-8 p.m.

“Social Entrepreneurship,” a 2018 “Lectures In Entrepreneurship” event presented by the Westminster College Center for Entrepreneurship. Lectures are a college-level class open to the public. Speakers are Wendy Bird, founder of Pearls with Purpose; and Shawn Peterson, founder and director of The Green Urban Lunch Box. Location is Westminster’s Gore Auditorium, 1840 S. 1300 E., Salt Lake City. Free. Registration can be completed at Eventbrite.com.

April 26-28

“Startup Ignition Express,” a three-day lean startup bootcamp co-hosted by Startup Ignition and Grow Utah and designed to help entrepreneurs be more successful and raise capital when needed. Location is Davis Technical College/Business Resource Center, 450 Simmons Way, Kaysville. Cost is \$1,999. Details are at <https://startupignition.com/express-northfront>.

ZAKARIA

from page 10

not done by Russia but by China. The targets are American companies, whose secrets and intellectual property are then shared with Chinese competitors.

China is not alone. Countries like India and Brazil are also trade cheats. In fact, the last series of world trade talks, the Doha round, was killed by obstructionism from Brazil and India, in tandem with China. Today the greatest threat to the open world economy comes from these large countries that have chosen to maintain mixed economies, refuse to liberalize much more and have enough power to hold firm.

The Trump administration may not have chosen the wisest course forward — focusing on steel, slapping on tariffs, alienating key allies, working outside the WTO — but its frustration is understandable. Previous administrations exerted pressure privately, worked within the system, and tried to get allies on board, with limited results. Getting tough on China is a case where I am willing to give Trump’s unconventional methods a try. Nothing else has worked.

Fareed Zakaria’s email address is comments@fareedzakaria.com.

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April 26, 8 a.m.-noon

“Utah Crowdfunder Series: Core Experience,” created for tech, product, game and social entrepreneurs. Keynote speaker is Neal Harmon of VidAngel. Panelists Thomas Alvord of Funded.Today, Alisa Gammon of Purple and Bryce Fisher of Ravean will discuss “How to do it Right on Kickstarter & IndieGoGo.” Another featured speaker is Marty Tate of Carman Lehnhof Israelsen, who regularly helps companies raise money through Regulation CF, A+, Rule 506(C) and initial coin offerings (ICOs) and token sales. Location is Salt Lake Community College’s Miller Campus, Karen Gail Miller Conference Center, 9750 S. 300 W., Sandy. Cost is \$27. Details are at <https://www.utahcrowdfunder.com>

April 26, 11:30 a.m.-1 p.m.

Networking Lunch, a Murray Area Chamber of Commerce event. Location is Prohibition, 151 E. 6100 S., Murray. Details are at murraychamber.org.

April 26, 11:30 a.m.-1 p.m.

ChamberWest Luncheon Series. Speaker is Officer Anthony Tueller of the West Valley City Police Department discussing “Mental Preparation for Deadly Encounters.” Location is Utah Cultural Celebration Center, 1355 W. 3100 S., West Valley City. Cost is \$20 for members with RSVP. Details are at www.chamberwest.com.

April 26, 6-7 p.m.

Legal Clinic, a Small Business Development Center (SBDC) event. Location is the Orem SBDC, 815 W. 1250 S., Orem. Details are at <https://utahsbdc.org/trainings>.

April 26, 6-7 p.m.

Health Insurance Clinic, a Small Business Development Center (SBDC) event. Location is the Orem SBDC, 815 W. 1250 S., Orem. Details are at <https://utahsbdc.org/trainings>.

April 26, 6-7 p.m.

Accounting Clinic, a Small Business Development Center (SBDC) event. Location is the Orem SBDC, 815 W. 1250 S., Orem. Details are at <https://utahsbdc.org/trainings>.

April 27, 7:30-8:30 a.m.

Eggs & Issues, a Murray Area Chamber of Commerce event. Speaker Danny Astill, public works director in Murray, will discuss the new tiered water structure for Murray businesses. Location is Mimi’s Café, 5223 S. State St., Murray. Free, and open to the public (pay if ordering from the menu). Details are at murraychamber.org.

April 27, 8 a.m.-5 p.m.

12th Annual Utah Economic Summit, hosted by Gov. Gary Herbert. Event includes keynote presentation by Mitch Lowe, co-founding executive of Netflix and chief executive officer of MoviePass; “power” presentations; breakout sessions and a closing reception. Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Cost is \$210. Details are at utaheconomicsummit.com.

April 27, 8 a.m.-6 p.m.

Free Co-Working Friday, an Impact Hub event. Location is Impact Hub, 150 S. State St., Salt Lake City. Details are at <https://hubsaltlake.com/>.

April 27, noon-1:30 p.m.

Startup Conversation, a Silicon Slopes event. Speakers are Joe Staples, chief marketing officer at Motivosity; Mark Packham, chief marketing officer at Digidart; and Kevin Knight, chief marketing officer at ExpertVoice. Location is Salt Mine Productive Workspace, 7984 S. 1300 E., Sandy. Free. Registration can be completed at Eventbrite.com.

April 28

“Shanks for the Memories” Golf Tournament, presented by West Valley City and the Utah Cultural Celebration Center, with proceeds to benefit the local arts programs at the Utah Cultural Celebration Center. Four-person scramble format, with an 8 a.m. shotgun start. Lunch banquet, awards and prizes are 1:30 p.m. Location is The Ridge Golf Club, 5505 Westridge Blvd., West Valley City. Cost is \$75; \$60 for active military, military veterans and seniors over 60; \$250 for a foursome. Sponsorships are available. Details are at <https://www.culturalcelebration.org/golf-tournament.html>.

May 1, 8-11:30 a.m.

“Performance Documentation Skills,” an Employers Council event. Location is Employers Council, Utah office, 175 W. 200 S., Suite 2005, Salt Lake City. Cost is \$130. Details are at employerscouncil.org.

May 1, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. Details are at davischamberofcommerce.com.

May 2, 7:30-9 a.m.

Early B.I.R.D. Business Primer, an Ogden-Weber Chamber of Commerce event. Location is the Weber Center, 2380 Washington Blvd., Ogden.

CLASSIFIED**CAREERS****International Relief Teams Seeks Skilled Construction Volunteers**

International Relief Teams (IRT) is seeking volunteers with construction skills (handypersons or licensed contractors) for one week deployments to U.S. flood affected areas to help those families who cannot financially recover on their own, get back into their homes.

Our construction teams are currently working in Louisiana in the aftermath of last year’s record floods, and anticipate we will be needed in Texas in the near future.

Although skilled construction volunteers are our first priority, we will be adding a limited number of unskilled volunteers to each team. All volunteers accepted for this assignment will be flown commercially from an airport near their home to an airport near the job site, leaving on a Sunday and returning the following Sunday. IRT will provide minivans for volunteers to use to for local transportation to and from the arrival airport and to and from the job site.

Teams will be housed at local churches or other suitable facilities. Volunteers are responsible for bringing their own bedding, towels, and toiletries. There is a \$150 volunteer participation fee to help cover airfare and local transportation costs, and volunteers are responsible for their own meals while on assignment.

Work is performed Monday through Friday (full days) and a half day on Saturday. Job assignments generally include installing windows, doors, kitchen cabinets; laying tile, linoleum, or wood flooring; building handicap ramps to the home; roofing; drywall and mudding; finish carpentry work, finishing plumbing; and other related tasks. We ask each volunteer to bring basic hand tools, such as a tool belt, hammer, pliers, putty knives, tape measure, etc. Power tools, generators, compressors, and other large specialty tools are provided by IRT and our local agency partners.

For more information, contact Brett Schwemmer (bschwemmer@irteams.org), or to apply for an assignment, fill out an online volunteer application (www.irteams.org).

About IRT: Since 1988, IRT has been actively involved in helping families in need in 68 international disasters, and 24 U.S. disasters. IRT construction teams worked for more than six years repairing and rebuilding homes in Mississippi after Hurricane Katrina, and four years in New Jersey after Superstorm Sandy, and is now working in Louisiana after last year’s record floods.

Free for chamber members and first-time guests. Details are at ogdenweberchamber.com.

May 2, 8-10 a.m.

“Jump Start: Intro to Entrepreneurship,” a Salt Lake Chamber seminar taught by Deb Bilbao, business consultant at the Women’s Business Center (WBC). Event is designed for all entrepreneurs: those looking to go into business, early startup stage or those looking to improve an existing business. Location is the Women’s Business Center, 175 E. 400 S., Suite 600, Salt Lake City. Free. Details are at slchamber.com.

May 2, noon-1 p.m.

“Lessons Learned” Series, an Urban Land Institute (ULI) Utah event. Speaker is Natalie Gochnour, associate dean at the David Eccles School of Business at the University of Utah and director of the Kem C. Gardner

Policy Institute. Location is Phillips Edison, 222 S. Main St., No. 1730, Salt Lake City. Cost is \$15 for members, \$20 for non-members. Details are at utah.uli.org.

May 2, 5-9 p.m.

New American Dream Lab, designed for all new American business owners and aspiring entrepreneurs to strengthen their skills and network to grow a successful business in Utah. Event will include a general session, breakout workshops, and voting in a live grant pitch competition. Location is Impact Hub Salt Lake, 150 S. State St., No. 1., Salt Lake City. Cost is \$10. Details are at slchamber.com.

May 3, 11:30 a.m.-1 p.m.

Monthly Lunch, a Murray Area Chamber of Commerce event. Location is Brio Tuscan Grille, 6173 S. State St., Murray. Details are at murraychamber.org.

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- No.3 Vivint Smart Home
- No.4 US Synthetic Corporation
- No.5 Becton, Dickinson and Company
- No.6 IBM Corporation
- No.7 Harman International Industries
- No.8 C. R. Bard
- No.9 Adobe Systems Incorporated
- No.10 Brigham Young University
- No.11 Sandisk Technologies
- No.11 Micro Focus Software
- No.13 ICON Health & Fitness
- No.14 The Code Corporation
- No.15 Domo
- No.15 Disney Enterprises
- No.17 Moxtek
- No.18 Autoliv ASP
- No.19 Merit Medical Systems
- No.19 Storagecraft Technology Corporation

Top 20 Patentees

No. 1 David R. Hall



- No.2 Jeremy B. Warren
- No.3 James E. Nye
- No.3 Merle L. Walker
- No.5 Brian Chevrier
- No.6 Christian Lalor
- No.7 Ryan Hoobler
- No.8 Matthew J. Eyring
- No.9 Jonathan F. Brunn
- No.9 David Flynn
- No.9 George Powell
- No.12 Lloyd Leon Burch
- No.12 Nathan S. Bushman
- No.12 Ashok V. Joshi
- No.12 Elizabeth E. Metcalf
- No.12 Jerome Miles
- No.12 Dallas B. Noyes
- No.18 Craig Boswell
- No.18 Emily Brimhall
- No.18 John Ryan Caldwell
- No.18 William T. Dalebout
- No.18 Joshua Larsen
- No.18 David O. Meyers
- No.18 Jared Reynolds
- No.18 Daniel J. Triplett

No. 1



- No.2 Associated Food Store
- No.3 Young Living Essential Oil
- No.4 Franklin Covey
- No.5 Younique
- No.6 doTERRA Holdings
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April 16, 2018

MINING

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Issue Sponsor:



We hear a lot about 'energy independence,' but what about 'minerals independence?' It's just as important to have reliable domestic sources for the strategic and critical building blocks of our defense and economy

It is time that we as a Nation recognize the critical importance of minerals to our national security, our economy and our everyday lives. Mining makes every aspect of our lives possible. Most people never think about the pivotal role mining plays in their lifestyle and standard of living, but mined products are key to the advanced, technological, comfortable and more healthful existence we enjoy.

Think about it. Try to name one thing you did today that wasn't made possible in some way by mining. You were awakened at your home (mined) by an alarm (mined), and got out of bed (mined). You showered (mined), brushed your teeth with toothpaste (mined) and put on your clothes (mined). You hopped in your car (mined) and drove

on roads (mined) to your place of business (mined) and immediately checked your email on your computer (mined). Well, this could go on all day — but you get the idea.



Mining is a unique industry in that it is the basis for our entire way of life. Yet, few people ever give it a second thought — much less consider its significance. That needs to change.

Every year, the average American uses hundreds of newly mined minerals. It is relatively easy to visualize that we need mining for items such as cars, televisions, computers, cell phones — and even our national security.

New hybrid cars use twice as much copper as cars powered by gasoline alone. Electric cars use even more. Computer chips are made from

as many as 60 different minerals or their constituent elements. And the U.S. Department of Defense uses more than 750,000 tons of minerals annually.

We have heard a lot over the years about the importance of energy independence, but it is equally as important — if not more so — that we become minerals-independent. Unfortunately, a lack of access to economically viable mineral deposits and a lengthy, inefficient federal permitting system has resulted in the U.S. being increasingly dependent on foreign sources of strategic and critical minerals. This vulnerability has serious national defense and economic implications.

According to the U.S. Geological Survey, the U.S. is more than 50

see COMPTON page 18

URANIUM MINES

Listed Alphabetically by Mining District (Latest Data Available 2016)

List Development Laneace Gregersen | laneace@slenterprise.com

Property	District	County	Company	Progress
Whirlwind	Beaver Mesa	Grand	Energy Fuels Inc.	Permitted resource: 656,000 lbs. U3O8
Cedar Mountain	Cedar Mountain	Emery	enCore Energy Corp.	Acquired from Energy Fuels
Rim-Columbus	Dry Valley	San Juan	Energy Fuels Inc.	Permitted resource: 660,000 lbs. U3O8
Marcy-Look	Elk Ridge	San Juan	enCore Energy Corp.	Acquired from Energy Fuels
Blue Jay	Fry Canyon	San Juan	enCore Energy Corp.	Acquired from Energy Fuels
Frank M	Henry Mountain	Garfield	Anfield Resources Inc.	Resource: 1.1 M tons at 0.1% U3O8
Shootaring Canyon Uranium Mill	Henry Mountain	Garfield	Anfield Resources Inc.	Acquired from Uranium One Inc.
Tony M-Bullfrog	Henry Mountain	Garfield	Energy Fuels Inc.	Permitted resource: 1.684 M tons at 0.24% U3O8
Energy Queen (Hecla Shaft)	La Sal	San Juan	Energy Fuels Inc.	Permitted resource: 1.2 M lbs. U3O8
Pandora-Snowball-Beaver	La Sal	San Juan	Energy Fuels Inc.	On stand-by: 1.2 M lb U3O8 reserve
La Sal No. 2	Lisbon Valley	San Juan	Laramide Resources Ltd.	Resource: 808,000 tons at 0.167% U3O8
Velvet-Wood	Lisbon Valley	San Juan	Anfield Resources Inc.	New NI 43-101* completed (Beahm, 2015)
San Rafael	San Rafael River	Emery	Baobab Asset Management LLC	Indicated resource: 758,050 tons at 0.23% U3O8
Thompson Project	Thompson	Grand	Energy Fuels Inc.	Acquired 6,672 acres
Sage Plain (Calliham-Sage)	Ucolo	San Juan	Energy Fuels Inc.	New NI 43-101* completed (Peters, 2015)
Daneros (Lark Royal)	White Canyon	San Juan	Energy Fuel Inc.	On stand-by: 740,000 lbs. U3O8 inferred resource
Geitus	White Canyon	San Juan	enCore Energy Corp.	Resource: 40,000 tons at 0.3% U3O8

*An NI 43-101 is a Canadian National Instrument technical report prepared to a codified set of rules for the public reporting of mineral exploration and development data on properties operated by companies listed on Canadian stock exchanges. **A PEA is a preliminary economic assessment. All rights reserved. Copyright 2018 by Enterprise Newspaper Group.

The Enterprise strives for accuracy in its list publications. If you see errors or omissions in this list, please contact us at lists@slenterprise.com.

Bears Ears 'land grab' fails to materialize

Nearly two months has passed since headlines around the country declared that a land grab was about to take place in San Juan County.

“Outrageous Gold Rush-Style Grab of Public Lands to Begin Friday,” screamed EcoWatch.

The stories suggested that an influx of speculators, miners and “Big Oil” were poised to stake mineral claims on public lands that had “lost their protection” when the boundaries of the Bears Ears and Grand Staircase national monuments were changed.

To date, the predictions have proven to be false in San Juan County, despite the fact that the story neatly fits into the key narrative that is pushed by

the advocacy groups who oppose the adjusted monument boundaries.

A recent visit to the office of the San Juan County Recorder David

Carpenter showed no evidence of a land rush. Carpenter’s office would be ground zero of any such mining rush.

However, there has been little action in the office in the past weeks. Few filings, no speculators and no loaded burros tied up to the hitching post in front of the county courthouse.

“It has been slow,” said Inez Harlan, who works in the office. “In fact, it is much slower than in the past.” Harlan explained that the majority of mineral claim work completed

by the office is to update and manage existing claims.

“You know who comes in,” she explained. “They come in every year.”

Since Feb. 4, when mineral claims on the land could be filed, three new claims have been filed. Two of them are not by mining interests, but appear to be publicity stunts or media actions.

Morgan Sjogren, an outdoor writer, filed a claim on public land in the Deer Flat area, north of Natural Bridges National Monument. Even though a recent *Men’s Journal* article claims Sjogren knows Bears Ears better than anyone else, her claim seems to have been placed more for its photographic value than for its mineral potential. She writes about the claim in the *REI Co-op Journal*.

A second claim was filed on public land near Fry Canyon by NBC Left Field. While the claim is closer to an historical mining area than Sjogren’s claim, it may have been chosen more for its access to paved roads than for its mining potential. The Left Field news crew spent about a week in the area pursuing a story that was published on March 28. It can be found at <https://www.nbcnews.com/leftfield/video/the-utah-uranium-mining-rush-that-never-was-1196245059647>.

The third claim was filed on Forest Service land near Round Mountain in the Abajo Mountains.

Bill Boyle is the “publisher, editor and janitor” at the *San Juan Record* in Monticello, where this story first ran on March 27.





Downtown Oakland, California, rises above the city's Pacific Ocean port. The Utah Legislature allocated \$1.65 million in its latest session to help fight Oakland's efforts to stop the construction of a facility at the port designed, in part, to provide Utah coal producers a place to load their

product on ships for export to Asia. The second part of the project — a rail line to link Utah mines to the Union Pacific Railroad — has run into snags and may not be built, according to area government officials.

State funds could help save port but railway plans falter

During the recent legislative session, Utah lawmakers committed \$1.65 million in tax dollars to join in a lawsuit aimed at forcing the City of Oakland in California to permit a seaport where Central Utah coal could be put on ships for export to Asia.

But the other half of the project, a new railway linking Central Utah to the Union Pacific line running to the West Coast, may be getting left by the wayside.

And abandonment of the rail line could blunt much of the economic benefit Central Utah anticipated from a two-pronged rail-and-port development.

The \$1.65 million was appropriated to help pay the costs of a lawsuit that Phil Tagami, head of the proposed Oakland seaport, has filed against the City of Oakland. Many Oakland city leaders — notably Mayor Libby Schaaf — have vigorously opposed their city serving as a conduit for the shipment of coal, which could be used to generate power overseas even while coal-fired plants in the United States are shutting down, partly to curb greenhouse gasses.

Some time ago, Oakland City commissioned an environmental study of the impact of shipping bulk coal through the city, including the potential for coal dust to be dispersed into the air. In August, 2017, the Oakland City Council, citing the study, voted to ban all coal handling in the city.

But the city council vote wasn't

a slam-dunk. There was significant opposition from local economic development interests, who said the city was sending a message that it wasn't interested in business growth, and from minority groups who said they wanted the jobs the port would create.



ROBERT STEVENS

Tagami's lawsuit contends the environmental study was flawed and claims other civil violations by the City of Oakland. If, with Utah's help, Tagami wins his suit, the port project assumedly will go forward. If he loses, the port will be dead.

In 2015, Utah's Permanent Community Impact Fund Board (CIB) approved a \$53 million loan to Carbon, Emery, Sevier and Sanpete counties for the purpose of buying into the port complex, which is being built on a former U.S. Army base, and for creating a railway link from Salina to the Union Pacific line, which runs through Nephi and on to the West Coast.

The rail line was meant to provide economical transportation, not only for Central Utah coal but also for potash, alfalfa and other goods from the region, to the Oakland port. But recently, Sanpete County Commissioner Claudia Jarrett said the outlook for the rail line is not looking good. Bowie Resource Partners, owner of the largest coal mines in the region, has announced it plans to use other methods for shipping coal to Oakland.

One of the plan's original architects, Malcolm Nash, Sevier County

economic development director, said, "The railroad project is tied to freight needs. If the need for throughput isn't there, the rail may not happen."

Without the railroad portion of the project, Sanpete County might not stand to gain as much from the port development as previously hoped. The port will facilitate creation of mining jobs and Sanpete residents may get many of the jobs. But without the rail line, Sanpete won't be able to ship out its own products — notably hay — for export to Asia.

Bowie owns Utah's three most productive coal mines, including Skyline and Dugout, and is in the process of expansion onto federal coal leases near the SUFCO Mine on the Sanpete-Sevier County boundary.

Bowie is also a big player in the Oakland port project. It holds a 66-year lease to operate the port terminal, which is capable of moving 10 million tons of raw materials per year. Tagami has outsourced construction of the port to a subsidiary of Bowie.

As soon as the plan to use CIB money for the port buy-in and rail line became known, it met opposition from Utah environmental groups and individuals, who said CIB money should go for its original statutory purpose — helping municipalities impacted by mineral leasing improve their local infrastructure.

The Utah attorney general has not yet released an opinion on the legality of the nontraditional use of CIB funds. But Utah lawmakers fighting to make

the port happen argue for its legitimacy by saying it would provide more jobs and keep the coal mining going and thereby improve the economy of rural areas.

If the legal battle to force the City of Oakland to permit the port is victorious, the state plans to move ahead with the \$53 million port buy-in.

Environmental groups and politicians, such as Utah Sen. Jim Dabakis, D-Salt Lake City, are not happy about that.

"Disgustingly, the Legislature has appropriated \$1.65 million Utah tax dollars to join the Oakland coal port's private developer's lawsuit," Dabakis said. "If victorious, it would allow the state to spend another \$53 million to help build this coal port. This is wrong!"

In fact, Utah's export and trade potential got enormous support during the legislative session. Earlier this month, Gov. Gary Herbert signed a bill to create an inland trade port in northwest Salt Lake City. The bill met with some opposition of its own and Herbert called it "not perfect," yet it's moving forward. The governor did say he would call a special session to address concerns voiced by Salt Lake City, where the inland port is located, about land-use control, taxing authority, boundaries of the port jurisdiction and composition of the port authority board.

Robert Stevens is the managing editor of the *Sanpete Messenger* in Manti, where this story first appeared on April 5.

COAL MINES

Ranked by Short Tons Produced 2017



List Development Laneace Gregersen | laneace@slenterprise.com

Mine	County	Coal Field	Company	Thousand Short Tons Produced 1975
1 SUFCO	Sevier	Wasatch Plateau	Bowie Resource Partners LLC	5,884
2 Skyline No. 3	Carbon	Wasatch Plateau	Bowie Resource Partners LLC	4,375
3 Lila Canyon Mine	Emery	Book Cliffs	UtahAmerican Energy Inc. – Murray Energy Corp.	1,629
4 Castle Valley No. 4	Emery	Wasatch Plateau	Rhino Resource Partners LP	783
5 Coal Hollow	Kane	Alton	Alton Coal Development LLC	724
6 Dugout Canyon Mine	Carbon	Book Cliffs	Canyon Fuel Company LLC	626
7 Emery	Emery	Emery	Bronco Utah Operations, LLC	129
8 Castle Valley No. 3	Emery	Wasatch Plateau	Castle Valley Minin, LLC	175
9 Deer Creek Mine	Emery	Wasatch Plateau	Energy West Mining Co. – PacifiCorp	18
10 Burton No. 1	Kane	Alton	Alton Coal Development LLC	14
11 Horizon	Carbon	Wasatch Plateau	Hidden Splendor Resources Inc. – America West Resources Inc.	0
12 West Ridge	Carbon	Book Cliffs	Hidden Splendor Resources Inc. – America West Resources Inc.	0



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COMPTON

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percent reliant on foreign countries for 30 different metals and minerals and 100 percent import-reliant for an additional 21 minerals, despite having the third-largest mineral wealth in the world. Our mineral dependency is at a record high — double what is was 20 years ago. Today, less than half of the mineral needs of U.S. manufacturing are met from domestically mined resources.

Importantly, the federal government is now taking steps to ensure we have a domestic supply of the minerals our society needs. In December, President Donald Trump issued Executive Order 13817, “A Federal Strategy to Ensure Secure and Reliable Supplies of Critical Minerals,” which declares that it “shall be the policy of the federal government to reduce the nation’s vulnerability to disruptions in the supply of critical minerals, which constitutes a strategic vulnerability for the security and prosperity of the United States.”

The executive order focuses on the need to “increase private-sector domestic exploration, production, recycling and reprocessing of critical minerals ... [to] reduce our dependence on imports, preserve our

leadership in technological innovation, support job creation, improve our national security and balance of trade and enhance the technological superiority and readiness of our armed forces.”

Executive Order 13817 directs the secretary of the interior, in coordination with the secretary of defense and other departments and agencies, to develop and publish a list of critical minerals. The preliminary list, published in February, identified 35 mineral commodities as critical. That is an important first step, but there are many minerals of vital importance to our economic and national security that are absent from the list.

For example, copper, silver, gold, lead, zinc, phosphate and other minerals are indispensable to our infrastructure and are essential components of consumer products, military and defense equipment, numerous manufacturing sectors, medical applications and other uses. The availability of minerals with widespread uses in infrastructure, manufacturing and consumer products is an issue of national importance because shortages of these minerals would create serious economic disruptions that would have a ripple effect throughout our economy.

On the legislative side, Rep. Mark Amodei, R-Nevada, is sponsoring the “National Strategic and Critical Minerals Production Act (H.R. 520),

which addresses permitting inefficiencies at the federal level. Under the bill, projects that provide minerals vital to job creation, energy infrastructure, American economic competitiveness and national security are considered to be “infrastructure projects” under President Obama’s 2012 Executive Order 13604, titled “Improving Performance of Federal Permitting and Review of Infrastructure Projects.” E.O. 13604 directed federal agencies to significantly reduce the time required to make permitting and review decisions on infrastructure projects.

It is important to note that the streamlining of the mine permitting process does not equate to reducing environmental protections. Environmental safeguards, an efficient regulatory system and environmental stewardship are vital components to any mining project.

It is more important than ever for the U.S. to responsibly utilize our own mineral and energy resources. In fact, it is a national imperative. But to really become a national priority, as a society we all need to make the connection between mining and our quality of life.

We assume the things we need and want will always be there. We take for granted in this country that the lights will go on when we flip the switch and our heating and cooling systems

will keep us comfortable. But the bottom line is, without mining to provide the foundational minerals and metals for the things we use every day, our society would be much different. Like food and water, energy and minerals are essential.

We welcome Executive Order 13817 and legislative efforts to allow the domestic mining industry to reach its true potential and fully contribute to our economic and national security. Considering the foundational importance of the mining industry to our way of life, these are issues that deserve our attention.

Today’s safe and environmentally responsible mining industry is vital to the state of Utah, our economy and quality of life. It always has been and always will be. Mining is woven into the fabric of our society and our daily lives. We are all connected to the mining industry and we all have a vested interest in making sure the industry thrives in Utah.

President Abraham Lincoln once declared, “Utah will yet become the ‘treasure house of the nation.’” More than a century and a half later, Lincoln’s vision is a reality and we are all better off for it. Sometimes we just need to be reminded of that.

Mark Compton is the president of the Utah Mining Association.

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MINERAL MINES

Listed Alphabetically



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Mine Name	Commodity	Mine Location	Mining Method	Owner	Year Opened
American Gilsonite	Gilsonite	Near Vernal, Uintah Co.	Sub-surface	American Gilsonite	1904
Ash Grove	Portland Cement Products	Leamington, Millard Co.	Surface	Ash Grove Cement Co.	1980
Cricket Mountain	Limestone, Limestone Products	Near Delta, Millard Co.	Surface	Graymont Corp.	*
Devil's Slide	Limestone, Cement Products	East of Morgan, Morgan Co.	Surface	Holcim Inc.	1904
Great Salt Lake Minerals	Sulfate of Potash, Magnesium Chloride	Great Salt Lake, Tooele Co.	Solar Evaporation	Compass Minerals	1972
Moab Facility	Potash	Near Moab, Kane Co.	Solar Evaporation	Intrepid Potash Inc.	1965
Morton Salt	Salt	Great Salt Lake, Tooele Co.	Solar Evaporation	Morton Salt	*
Simplot Vernal Mine	Phosphates and Derivatives	Near Vernal, Uintah Co.	Surface	J.R. Simplot Co.	1960
Timple Facility	Salt	Great Salt Lake, Tooele Co.	Solar Evaporation	Cargil Salt Inc.	*
Wendover Facility	Potash	Great Salt Lake, Tooele Co.	Solar Evaporation	Intrepid Potash Inc.	1938



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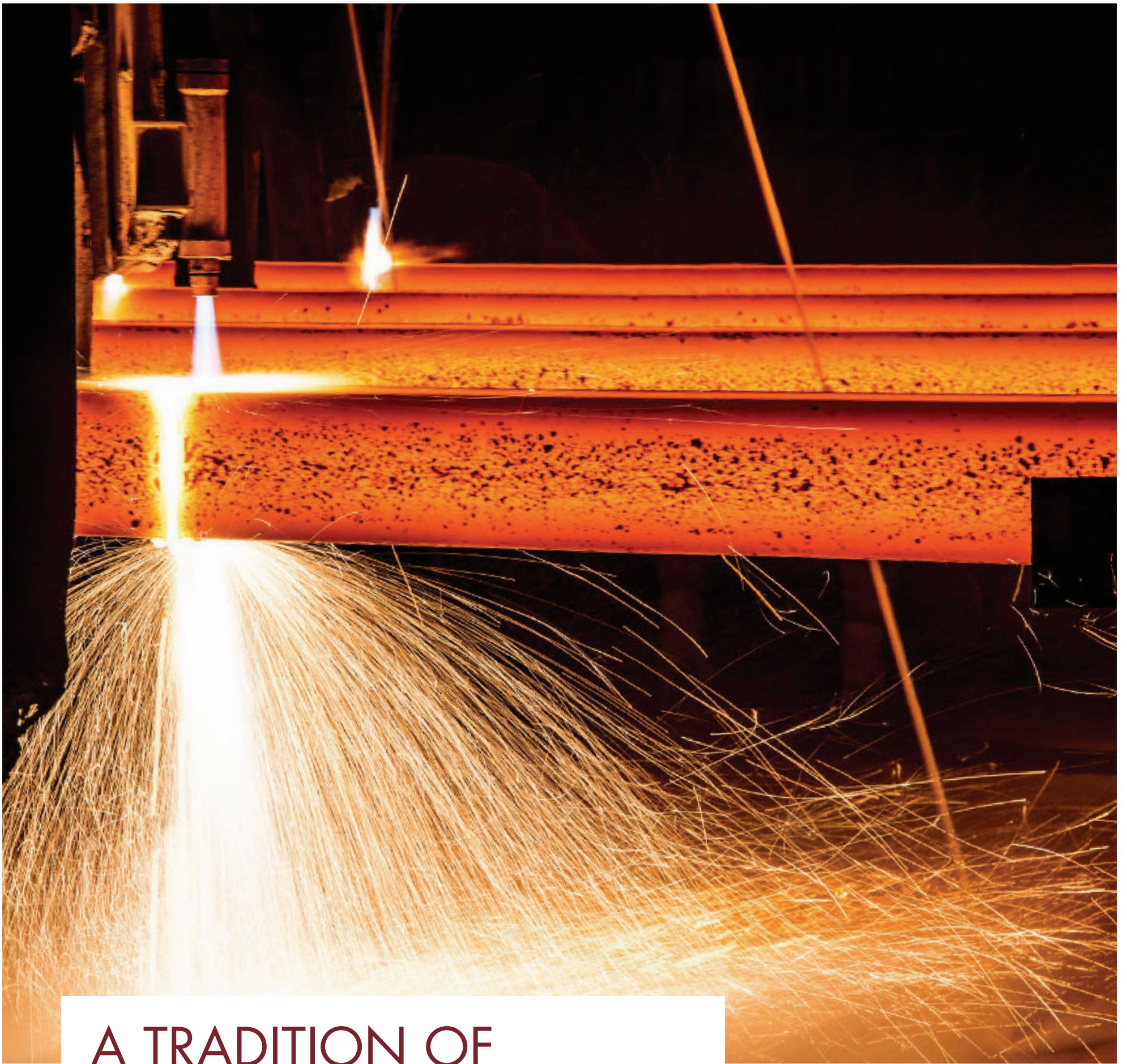
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CACHE VALLEY ELECTRIC



2018 legislative session supports rural jobs, mining and natural resource infrastructure development

In his 2017 State of the State address, Gov. Gary R. Herbert challenged Utah businesses to create 25,000 jobs in 25 rural counties throughout Utah over his next four-year term. During the 2017 legislative session, the governor's Rural Jobs Initiative was implemented with the Utah Rural Jobs Act, SB267, which provides a state tax credit for investments in eligible small businesses located in a rural county to expand and create high-wage jobs. The 2018 Utah Legislature has furthered the Rural Jobs Initiative by enacting job training, education and employment incentive programs and supporting natural resource infrastructure development.

Employment and Training Incentives

The Rural Jobs Initiative, introduced in 2017, provided the springboard for several incentive programs. Beginning in November 2017, the state accepted applications from entities qualified as an eligible Rural Investment Company (RIC) to raise investment funds for small business and provide eligible small business up to \$5 million for development and expansion. Investors in RICs may receive a tax credit over a seven-year period.

The 2018 Utah Legislature furthered the goals of the Utah Rural Jobs Act with the enactment of a new program to take online the jobs initiative. HB327, sponsored by Rep. Mike Noel, R-Kanab, authorizes a pilot project by Utah State University to provide online job training for high school and college-level students in rural areas. HB390, a companion measure introduced by Rep. Carl Albrecht, R-Richfield, creates the Rural Employment Expansion Program within the Governor's Office of Economic Development (GOED). The bill provides post-employment grants to companies in rural areas that create high-paying jobs (i.e., wages in excess of 125 percent of average wage in the county). These are the types of high-paying jobs created by the mining, oil and gas industry and will encourage job growth in small rural counties. Both bills have been signed by the governor.

Matching Talent and Training to Jobs

Although not tagged for rural development, three additional bills, all sponsored by Sen. Ann Millner, R-Ogden, will help train Utah's workforce to match industry demand. SB103, Strategic Workforce Investments, improves the industry/educational partnership and funds a GOED report on the need for high-demand technical jobs in strategic industry areas. The report will be used to develop technical program instruction. SB104S1, Talent Development and Retention Strategy, provides for individuals pursuing qualifying associate or bachelor's degrees with an intent to work in Utah. SB131, Talent Ready Utah Amendments, creates the Talent Ready Utah Center within GOED to provide training to match the demand for workforce.

Mining and Resource Industry Growth and Rural Infrastructure Development

In addition to the job training and employment programs, the 2018 Legislature provided mining and infrastructure development incentives and tax credits to benefit rural areas. Noel sponsored the Natural Gas Infrastructure Amendments, HB422, to encourage the expansion of natural gas infrastructure into previously

unserved rural areas. The bill authorizes a gas corporation to file an application with the Public Service Commission (PSC) for preapproval of rural natural gas infrastructure development costs. With PSC approval, these costs can be spread to the larger customer base. This bill has been signed into law.



Sen. Jerry Stephenson's, R-Layton, Utah Inland Port Authority bill, SB234S, sites an "inland port" in the Northwest Quadrant of Salt Lake City as a special trade zone. As currently envisioned, the inland port would facilitate global trade by pre-clearing resources and goods for international sale. Although located in Salt Lake City, the trade zone would help facilitate the sale of resources and goods developed and produced in rural areas of the state. Anticipated to spur job growth and economic development, this bill was signed by the governor but may be revisited by the Legislature to address issues raised by Salt Lake City.

Tax Reform

Tax reform was a major focus of the 2018 legislative session, and several tax measures were enacted (or defeated) that are beneficial to natural resource and heavy manufacturing industries located in rural Utah. HB293S5, Tax Rebalancing Provisions, sponsored by Rep. Bradley Last, R-Iron, Washington, slightly reduced the overall individual and corporate income tax from 5 percent to 4.95 percent. Specific to the mining, oil and gas industry, the bill allows flexibility in apportionment methodology, which should translate into a tax reduction for those industries. SB233, Sales and Use Tax Amendments, sponsored by Sen. Howard Stephenson, R-Draper, provides a contingent funding mechanism to eliminate the three-year useful life requirement for the sales tax exemption on mining and manufacturing equipment sold in the state. The funding for this exemption is conditioned upon collection of revenue from remote sales, which is dependent upon a favorable ruling by the U.S. Supreme Court anticipated this year.

The Utah Legislature defeated HB403, Tax Modifications, sponsored by Rep. Joel Briscoe, D-Salt Lake City, which sought to enact a carbon tax on large emitters of carbon dioxide. This tax would have burdened several industries located in rural areas, including natural gas systems, cement and lime producers and power plants. Similar measures were also defeated this session by the Oregon and Washington state legislatures. The Utah Legislature also appropriated funds for a commerce clause challenge to California's surcharge on coal and natural gas-fired electricity imported from Utah.

In sum, the 2018 Utah Legislature has further implemented Gov. Herbert's Rural Jobs Initiative to create 25,000 jobs within the state's 25 rural counties. The Legislature has passed and funded measures to incentivize natural resource infrastructure development in rural areas, to provide tax credits beneficial to resource industry located in rural areas, and to support workforce education and training needed to help keep these jobs in Utah.

Denise A. Dragoo is a partner with the Salt Lake City law firm Snell & Wilmer. Her practice focuses on natural resources and environmental law, including coal, water, mining, public land and issues affecting energy-related minerals and the oil and gas industry.

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