

OF NOTE



Never (again) on Sunday

In response to feedback from the local communities where they operate, all Dickey's Barbecue Pit restaurant locations in Utah have begun closing on Sundays. North Salt Lake veteran Dickey's owner/operator Matt Jensen led a campaign for a company initiative bringing about the change. The restaurants' "Kids Eat Free" deal will be moved from Sunday to Monday at the locations.

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Chamber happy with legislative results

Brice Wallace
The Enterprise

The state's largest business association is generally pleased with the recently concluded legislative general session, during which it had an 89-percent success rate on its priority issues.

The Salt Lake Chamber took a position on 86 bills and had a 76 percent success rate with those, and it had an 89 percent success rate with bills related to 19 priority bills.

"The one we really benchmark is that 89 percent, which is our effort on bills that we were actually involved in," Michael Parker, the chamber's vice president of public policy, said during a recent legisla-

tive recap event. "We shoot for 90 percent every year."

The session was record-setting in many ways. More than 1,500 bills were filed and 535 passed — both setting new marks.

The chamber's "signature" wins came in the form of a bill and an executive order related to regulation reform, boosts to education and transportation infrastructure funding, a makeover of alcohol laws, and bills that could lead to better air quality. The organization was happy to see a "détente" on non-compete agreements, although some tweaks could be made before the next general session, but was frustrated that tax reform was delayed until the interim period.

Regarding regulation, the chamber in

December called for better evaluation on the costs of Utah's bills and administrative rules to individuals, businesses and the state's economy. The session included a bill and executive order that together represent the most significant overhaul of regulatory policy in state history, according to the chamber. They will ensure that the costs of new regulations are better understood from the outset.

HB272 requires all future bills to include a regulatory note spelling out the expected impacts as "low," "medium" or "high" and whether the measures reduce or enhance regulatory burdens.

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Rocky Mountain Power has released details of its Integrated Resource Plan outlining details for producing affordable, reliable electricity for its customers for the next 20 years. Included in the plan is major upgrading of the company's wind-powered generating operations such as these in Wyoming.

Rocky Mountain Power's 20-year, \$3.5B plan strong on wind, solar

John Rogers
The Enterprise

Rocky Mountain Power has unveiled a 20-year, \$3.5 billion plan to provide electricity to its customers that includes adding more solar and wind and making existing wind turbines more efficient. The plan, unveiled last week, also incorporates building a segment of the Gateway West transmis-

sion line to facilitate the wind expansion.

The Integrated Resource Plan (IRP) was filed with utility regulators and is used as a road map to help the company provide reliable electric service to customers at the lowest cost, the utility said in a release.

The Gateway West project was jointly proposed by Rocky Mountain Power and Idaho Power and involves building and

Salt Lake market housing prices remain strong

Home prices in the Salt Lake City market continued strong in February, according to a report released last week by property analytics and information provider CoreLogic of Irvine, California. The CoreLogic Home Price Index showed a 1.5 percent increase from January, bringing the growth rate for the past 12 months to 10.2 percent. Both the month-over-month and annual numbers include distressed sales such as foreclosures and short sales.

Nationwide, sales prices increased by 1 percent in February over January. The annualized prices increased to 7 percent.

CoreLogic also released its HPI Forecast report for February. According to the report, home prices are expected to increase nationwide by 4.7 percent from February 2017 to February 2018 and by 0.4 percent from February to March. The CoreLogic HPI Forecast is a projection of home prices using the CoreLogic HPI and other economic variables. Values are derived from state-level forecasts by weighting indices according to the number of owner-occupied households for each state.

"Home prices and rents have risen the most in local markets with high demand and limited supply, such as Seattle, Portland and Denver," said Frank Nothaft, chief economist for CoreLogic. "The rise in housing costs has been largest for lower-tier-priced homes. For example, from December to February in Seattle, the CoreLogic Home

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see HOME PRICES pg. 19



Talent Ready Utah funding provides for expansion of WTC's SheTech program

Utah's Women Tech Council has launched the first expansion event of its SheTech program to provide access to hands-on tech experiences and mentoring with industry experts to high school girls across the state. The program helps girls to engage and is designed to inspire them to pursue science, technology, engineering and math (STEM) fields.

The SheTech expansion was launched in partnership the Governor's Office of Economic Development (GOED) and the Department of Workforce Services through a grant from Talent Ready Utah. By inspiring and engaging girls across the state and especially in rural areas to pursue STEM, SheTech helps accomplish the state's stated goal of creating the skilled workforce needed to continue Utah's strong economic growth, especially in tech-heavy areas.

"Because women are a critical part of the technology economy, we want girls in all regions to realize the opportunities that STEM education and careers provide them," said Cydni Tetro, president of the Women Tech Council. "By expanding this program and ensuring that all girls in Utah have access to industry and mentoring regardless of where they live, we are helping to develop our economy and ensure the state's success."

The launch expansion event, called SheTech Explorer Day, was done in partnership with Weber State University. More than 400 high school girls from across the state participated to earn industry certifications; problem-solve with mentors from more than 30 companies; and explore STEM careers through activities like robotics, aerospace dynamics, 3D printing and virtual reality. The girls had the opportunity for one-on-one mentoring with professionals from companies including Plural-sight, Wadman Engineering, Dealertrack, Rocky Mountain Power and MarketStar.

Future events are planned to expand the program's reach, especially in rural areas. Research from previous events shows 93 percent of participating high school girls are interested in pursuing STEM careers after taking part in SheTech Explorer Day.

"The SheTech expansion will greatly benefit students in rural Utah," said Val Hale, executive director of GOED. "The Talent Ready Utah partnership will allow us to train and inspire students by connecting them to high-demand, high-paying jobs. We are committed to extending Utah's economic success beyond the Wasatch Front."

SheTech provides participating high school girls continual engagement with STEM industries by helping them gain internships, learn about college scholarships and find courses that match their interests in their school and district. This continual integration takes SheTech beyond traditional programs that teach students skills by giving girls ongoing resources, support and mentoring to continue their path into STEM and succeed.

"As a university committed to ensuring students are ready for the workforce, we recognize the value of bringing industry and education together to create a stronger impact for students," said Dana Dellinger, director of the Center for Technology Outreach at Weber State University. "With SheTech, we have the ability to help provide access to training and skills to hundreds of girls to help them pursue STEM degrees and successfully launch into the workplace."

The next SheTech Explorer Day will be held May 8 at Southern Utah University. Additional events will also be held at sites in Colorado and Idaho in the coming months. By the end of the year, the SheTech program will have reached and impacted more than 10,000 high school girls to pursue STEM careers, the council said.

CircusTrix buys California firm

CircusTrix Holdings, a Provo-based developer and operator of indoor extreme recreation parks throughout the United States, Europe and Asia, has acquired Rockin' Jump Holdings LLC. Rockin' Jump, headquartered in Pleasanton, California, is a franchise operator of family-oriented trampoline parks.

The acquisition of Rockin' Jump creates one of the largest and fastest-growing indoor extreme recreation and trampoline park recreation companies in the world, with 70 operational parks and many more in the near-term pipeline, according to a release from CircusTrix. Rockin' Jump's brand and franchise structure will remain in place. Core Rockin' Jump leadership will join the CircusTrix team and continue to manage the corporate-wide franchise activity.

CircusTrix's acquisition of Rockin' Jump follows the investment in CircusTrix in December 2016 by an affiliate of Palladium Equity Partners LLC, a middle-market private equity firm with approximately \$2 billion in assets under management. Palladium's investment will continue to support the expansion of both CircusTrix and Rockin' Jump.

"We think that joining forces with CircusTrix creates a unique platform for continued growth and expansion," said Drew Wilson, CEO of Rockin' Jump.

"We're excited for the intriguing new opportunities and benefits we believe this partnership will bring to Rockin' Jump and our franchisees."

Rockin' Jump, which was founded in 2011, opened its first park in Dublin, California, and has since grown to 39 franchised and corporate-owned parks in the U.S. and abroad. It focuses on family entertainment and exercise, particularly for kids ages 6-13, and hosts birthday parties, school events and family activities.

"We've always admired Rockin' Jump and consider them one of the best-run franchise operations in our industry," said Case Lawrence, CEO and founder of CircusTrix. "We believe that pairing Rockin' Jump's expertise in franchising and family entertainment with our focus on corporate facility development and the teen/young adult demographic is going to raise the bar in our industry. We hope to continue offering the best and most innovative parks we can and bring additional expertise and resources to help support Rockin' Jump's franchisees."

Lawrence founded CircusTrix in 2011. Its parks focus on extreme recreation attractions including ninja courses, foam pits, slacklines, parkour and super trampolines. CircusTrix owns and operates 31 parks worldwide.

Trucking industry veteran dies

A long-time leader, supporter and friend of the Utah trucking industry has died. David Roy Free, 79, died March 24 in a motorcycle accident in California.

Free dedicated his life to the trucking industry, both in the Utah and throughout the nation, serving in numerous leadership positions. He was the president of the Utah and Wyoming trucking associations and chairman of the governor-appointed Motor Carrier Advisory Board for more than 20 years, where he was appointed by six different governors. Free was chairman of National Motor Freight Traffic Advisory Association, chairman of the National Classification Committee and from 1993 to 1994 he was chairman of the American Trucking Association.

Free's personal business endeavors spanned nearly six decades. He worked for Hygeia Ice Co. and Hygeia Iceland from 1949-1956 and from 1956 to 1962 he held various positions with Interstate Motor Lines (IML). He was the co-owner of Magna-Garfield Truck Lines and Uintah Freight-

ways from 1962 through 1972. In 1972, he became the owner of National Cartage Co. and in 1974 he started Utah-Wyoming Freight Line (UW Freight Line).

Rick Clasby, Utah Trucking Association executive director, said, "Many of our industry leaders today started their own businesses with Dave's support and encouragement. His coaching and mentoring provided strength during the good times and the bad. Dave was very well connected, which made him a powerful advocate for trucking and business in general. His influence was felt from very local organizations to the nation's capital. Dave was respected in every circle for his honesty, integrity and common-sense approach to life and business."

Free was active in civic affairs, serving as president of the Sugar House Rotary Club and president of the Bonneville Knife and Fork Club. In addition, he held several positions to support the University of Utah, including the Crimson Club board, the Health Science Council and the President's Club.

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Panelists agree: Women board representation growing, but more needed

Brice Wallace
The Enterprise

A recent panel discussion had one goal: more people on board with the idea of more women on boards.

The discussion, organized by the Women's Leadership Institute, revealed that many companies are seeking women to serve on their corporate boards and panelists encouraged women to seek board membership.

"It has definitely increased, but it is by no means where it should be," said Gretchen McClain of GWMcClain Advisory Services. "We're still less than 20 percent across the board."

A recently study by Catalyst indicates that woman held 19.9 percent of board seats on S&P 500 companies. About one-fourth had only one woman director and 2.8 percent had none.

The organization "2020 Women on Boards," pushing for the percentage of women on U.S. company boards to be at least 20 percent by 2020, said at the 810 U.S. companies on its index, women held 19.7 percent of board seats, up from 18.8 percent in 2015 and 14.6 percent in 2011. It found that 61 of the index companies had no woman on their boards and 41 percent had not had a single female director in the past five years.

Several panelists said statis-

tics show that having more women on boards leads to more-successful companies.

"This isn't just about 'let's have a woman on the board,'" said Peggy Thompson, founder of Summative, a search firm specializing in board, CEO and vice president searches for tech companies. "This is about 'let's make our business be more successful, more profitable and grow faster.'"

Ron Jibson, former president, CEO, and board chairman of Questar Corp., said companies today do not have the luxury to make bad decisions and that women can help companies make better ones.

"What I learned most importantly in engineering school

was that when making a decision, gather all the input that you can get in the time you have to make the right decision, and you need a diverse amount of inputs," he said. Companies need diversity of thought, ideas and perspectives, "and I think women bring that to a board," he said.

"As a CEO or the chairman of the board, the very best thing that we can do is gain the experience of those board members, to get that input, and women bring a perspective to decision-making that is different than a man's perspective," Jibson said.

Jibson said he once served on a board consisting entirely of white men. "Groupthink was a real thing. Being a 'yes' person was a real thing. The CEO would say, 'This is what we need to do,' everybody nodded their head and then we went and played golf — not the way to run a company," he said.

Some companies have a CEO or board chairman who has served in that position for many years and who develop a tendency to believe they know all the answers and need no help. "That's a big risk and it's a very dangerous risk," Jibson said.

Tanie Binder, a member of Spencer Stuart's Technology, Media & Telecommunications, Private Equity and Digital practices and leader of the firm's Silicon Valley, San Francisco and Seattle offices, said a recent national study indicated that having more women on their boards was the top priority for companies. And opportunities to serve do exist. Binder said that the U.S. has 4,333 public companies that have a total of about 2,000 board openings each year

due to turnover.

Binder said 60 percent of board members get onto their first board through relationships with board members, the CEO or another company executive — meaning that networking is important — but sometimes because they were found by search firms or had experience on advisory, community or nonprofits boards. Thompson said some women board members simply moved up the ranks of a company.

In addition to boards, McClain said women's roles in the overall economy also are growing. Women are at least 50 percent of the consumer base and more women are getting involved in supply chains as vendors and suppliers. Companies need more women on boards and, should a company go global, it should look to add people with international expertise, she added.

"Any company who's not seeing that, in my mind isn't looking broad enough," she said, "and, in my mind, it will hurt them in the long term and they're going to have competitors pass them by."



Gretchen McClain of GWMcClain Advisory Services makes a point during a recent panel discussion about women serving on corporate boards. The discussion was organized by the Women's Leadership Institute. Photo by Anthony Oliver of Love Communications Inc.



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Enterprise
UTAH'S BUSINESS JOURNAL
USPS # 891-300

Published weekly by:

Enterprise Newspaper Group
825 North 300 West, Ste. NE220
Salt Lake City, Utah 84103
801-533-0556 FAX 801-533-0684
www.slenterprise.com

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Subscription Rates:
Online only, \$65 per year
Print only, \$75 per year
Online and Print, \$85 per year

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Periodical postage paid at Salt Lake City, Utah
POSTMASTER: Send address corrections to:
P.O. Box 11778, Downtown Station
Salt Lake City, Utah 84147

Intermountain receives Hearst Prize

Hearst Health and the Jefferson College of Population Health of Thomas Jefferson University have announced that Utah-based Intermountain Healthcare is the winner of the 2017 Hearst Health Prize. Intermountain was awarded the prize for its Mental Health Integration program, which embeds mental health screening and treatment within primary care and select specialty practices.

The Hearst Health Prize is an annual \$100,000 award given in recognition of an organization's or individual's outstanding achievement in managing or improving health in the U.S.

Intermountain created a Mental Health Integration program for

patients that made mental health evaluation and service part of the routine care for patients seeking care at Intermountain, with an emphasis on primary care. It utilizes a team-based approach, built upon systematic, evidence-based medicine that is collaborative and measurable to help patients and their families manage the complexity of both mental and physical health.

"The caregivers at Intermountain are grateful to receive this recognition and award," said Dr. Marc Harrison, Intermountain president and CEO. "It honors our commitment to our patients, their families and the communities we serve."

CORPORATE FINANCIAL REPORTS

The following are recent financial reports as posted by selected Utah corporations:

Sportsman's Warehouse

Sportsman's Warehouse Holdings Inc., based in Midvale, reported net income of \$10.5 million, or 25 cents per share, for the fourth quarter ended Jan. 28. That compares with \$11.4 million, or 27 cents per share, for the same quarter a year earlier.

Sales in the most recent quarter totaled \$221.4 million, up from \$208.5 million in the year-earlier quarter.

For the full fiscal year 2016,

the company reported net income of \$29.7 million, or 70 cents per share. That compares with \$27.8 million, or 66 cents per share, for fiscal 2015.

Sales in the most recent fiscal year totaled \$780 million, up from \$706.8 million.

Sportsman's Warehouse Holdings is an outdoor sporting goods retailer.

"The retail environment remained challenging during the fourth quarter and we anniversaried both the San Bernardino tragedy and the executive orders from December and January, which created a difficult comparison for our hunting and shooting category," John Schaefer, chief executive officer, said in announcing the results.

"For fiscal year 2016, we continued to strengthen our market share position with 11 new stores and a 10.4 percent revenue increase over the prior year, maintained flat gross margins in a promotional environment, and managed expenses, inventory and capital expenditures with discipline."

The company plans to open 12 new stores in 2017.

"Despite the choppy environment that we are navigating, we believe there is significant market share opportunity in the outdoor goods space, and our differentiated concept that is resonating with our customers will provide us with key competitive advantages that will allow us to further strengthen our market position and deliver profitable growth," Schaefer said.

Security National Financial

Security National Finance Corp., based in Salt Lake City, reported after-tax earnings from operations of \$14.3 million in 2015, up from \$13.5 million in 2015. Net earnings per common

share was 94 cents in 2015, up from 90 cents per share in 2015.

Revenues totaled \$307.2 million in 2015, up from \$284.6 million in 2015.

The company has three business segments: life insurance, cemeteries/mortuaries and mortgages.

"Even though we lost some earnings increase momentum in the fourth quarter due to the post-election rapid rise in interest rates, 2016 was a very solid year for our company," Scott Quist, chairman, president and chief executive officer, said in announcing the results.

Quist said 2016 "was the second-best year in company history for after-tax earnings, is the first year we have topped \$300 million in annual revenue, our return on equity topped 15 percent, we accomplished the acquisition of First Guaranty Insurance Co., we settled a longstanding dispute with the Department of Justice relating to mortgage loans originated prior to 2008, and we settled two suits involving the bankrupt Lehman Brothers."

Clifton Mining

Clifton Mining Co., based in American Fork, reported net income of \$133,011 in 2016, or zero cents per share, compared with a net loss of \$720,207, or 1 cent per share, in 2015.

Revenue in 2016 totaled \$60,407, down from \$161,619 in 2015.

Earnings from the company's investment in American Silver LLC made the largest contribution in 2016, along with continued royalties earned from Desert Hawk's operations, without the significant write-down the company had in 2015. The company said. Clifton received \$427,000 in distributions from American Silver.

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Industry Briefs

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ASSOCIATIONS

• The **Salt Lake Chamber** has announced several staff changes. On its public policy team, **Abby Osborne** has been promoted to vice president of government relations and **Michael Parker** to vice president of public policy. On its marketing and communication team, the chamber has hired **Kimberly Flores** as director of public relations and communication and promoted **Marisa Bomis** to marketing and communication manager. Osborne has been serving



Abby Osborne



Michael Parker



Kimberly Flores



Marisa Bomis

as a director of both public policy and government relations since 2015. She will continue in her role as executive director of the Utah Transportation Coalition. Parker, who joined the chamber in 2013, has been serving as its director of public policy for the past two years. Flores has experience in the media industry as a television news reporter, having spent the past five years at ABC4 Utah.

Bomis has served as communication coordinator for the chamber since June 2015.

• **Mountain States Employers Council**, involved in human resource and employment law services for the business community, has appointed three new members to its board of directors, including **Jeffrey Clyde**, president of W.W. Clyde & Co. Each will serve a three-year term on the 34-member board. Utah-based Clyde has more than 30 years of business and construction industry experience and serves as president of W.W. Clyde & Co. He is actively involved in several industry associations and multi-employer trusts, including serving as a national director for the American Road Builders and Transportation Association, the Associated General Contractors committees and as a board member of the Utah Construction Service Industry Commission.

• **AAA Utah** recently had the grand opening of its new location and newly designed branch office at 1067 W. Grand Ave., Suite 101, Farmington. AAA Farmington is a full-service branch office staffed with AAA insurance agents providing life, auto and home insurance. AAA memberships will also be available, and the branch will offer maps and tour books free of charge to all members.

• The **Utah Task Force of Services for the Deaf and Hard of Hearing** has announced that **Dawn Duran** will lead the initiative, with the guidance of the **Utah Association of the Deaf**. The task force is designed to ensure that all state and local regulations are being upheld and that the deaf and hard of hearing community is being served. Duran will continue with her position as vice president for ASL Communication while she conducts her role on the task force.

BANKING

• **Bank of Utah**, Ogden, will open a new full-service branch in mid-May at 100 S. 500 W., Bountiful. **Tiffany Andrew** will be the branch deposit manager. She has 10 years of banking experience. **Spencer Richins** will serve as the commercial lending team lead. He has been with Bank of Utah for seven of his 12 years in banking. **Jared Taylor** will join him as a portfolio manager. Taylor joined the bank in 2014 and has five years of lending experience. The loan secretary for the team will be **Cecilia Millan**, who has been with the bank for nearly 12 years. **Teri Rio** will serve as mortgage manager and mortgage loan officer in Bountiful. **Stacey Carbine-Hill** has been hired to serve as an account manager. Bank of Utah also announced the appointment of **Kevin Bales** as a mortgage loan officer for the bank's mortgage office in St. George. Bales has more than 28 years of experience, including serving as the regional manager at Stuart Rentals in St. George. Prior to that position, he



Kevin Bales

was the mortgage loan officer at Wells Fargo Home Mortgage in Mesquite, Nevada. Earlier in his career, Bales served as a construction loan officer for First Security Bank in Salt Lake City and as a lending officer at Sun Capital Bank in St. George. Bales is a graduate of Brigham Young University.

DIVIDENDS

• **EnviroTechnologies International Inc.**, Salt Lake City, has announced a 10 percent stock dividend for all shareholders of record as of April 21. After that date, shareholders may contact the company's transfer agent to facilitate the issuance of the dividend shares. The company develops and markets green, natural and organic products for diverse industries.

ENERGY/NATURAL RESOURCES

• **Vivint Solar**, Lehi, has named **Maggie Heile** as vice president of marketing. She will oversee the company's marketing, communications and branding initiatives. Heile has 25 years of marketing experience. Prior to joining Vivint Solar, Heile led marketing for the Retailer Brands division of Sun Products Corp.. She previously served as a senior vice president and general manager at Saatchi & Saatchi X. She began her career at

Procter & Gamble, working across a wide range of brands in the food, beverage and pet categories.

• **Salt Lake City** has expanded its electric vehicle (EV) public charging infrastructure with 28 new "smart" Level 2 EV charging ports. The ports are at 12 sites, both new and existing, across Salt Lake City and replace five older units. New locations include the International Peace Gardens, Sorenson Multicultural Center, Sunnyside Avenue near Hogle Zoo, Pioneer Park and Forest Dale Golf Course. A **Utah Division of Air Quality (DAQ)** grant went toward hard costs, including purchasing the new stations. This money was combined with city funding to help pay for the overall investment. To support use of the new stations in the near term, Mayor Jackie Biskupski has transmitted to the City Council a proposal to waive fees through Jan. 31, 2018. While the council considers the waiver, a fee of \$1 plus 10 cents per kilowatt-hour will be in effect, which covers the cost of electricity and other ongoing station costs.

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HEALTHCARE

• **HealthEquity Inc.**, Draper, has hired **Bill Otten** as executive vice president of sales and **Gary Robinson** as executive vice president and chief marketing officer. Otten has more than 30 years of experience in building and leading sales and delivery teams in the human capital management and technology industries. Most recently, he was division vice president of sales for the value added services of ADP and served in various other sales leadership roles with ADP over the last 14 years. Prior to joining ADP, he was a co-founder and CFO of Interlink Capital Inc. and held various sales leadership roles at Enterprise Fleet Services. Robinson has sales, marketing and product development experience. Most recently, he was executive vice president of sales and busi-

ness development for HealthTap Inc. Prior to that, he was a founder and managing director of Sapient Health Services LLC and senior vice president of sales at Wage-Works.

• **Varex Imaging Corp.**, Salt Lake City, has announced that **Dr. Jocelyn D. Chertoff** has been appointed to the company's board of directors. Chertoff is chair of the Department of Radiology and professor of radiology and obstetrics and gynecology at Dartmouth Hitchcock Medical Center. She is also vice president of the regional radiology service line, director of gastrointestinal radiology, and assistant medical director for medical staff affairs. Chertoff will serve on the company's Compensation and Management and Development Committee and the Nominating and Corporate Governance Committee. In connection with the appointment, the Varex board increased its size to seven directors.

• **Solutionreach**, Lehi, a provider of patient relationship management solutions, has appointed **Paul Kocherhans** as senior vice president of sales, **Justin Everett** as vice president of marketing, and **Lance Rodela** as vice president of product management. Kocherhans will oversee the development and execution of strategic sales approaches to sustain and amplify Solutionreach's continued growth within the non-elective medical and other healthcare markets as well as be instrumental in leading the sales team when introducing new products and features into the market. Everett will be responsible for Solutionreach's strategic positioning to support the company's continued rapid expansion in the non-elective medical sector, as well as introducing new products and features to consumers. Rodela will drive advancements in Solutionreach's patient relationship management platform.

HOSPITALITY/FOOD SERVICE

• The **Grand Summit Hotel** in Canyons Village will undergo a \$15 million renovation this spring and subsequently be flagged as a **RockResorts** property. The property will close from April 17 through mid-summer for the renovations. The project will include an overhaul of all 212 suites, including new interior finishes, furnishings, soft goods, appliances, artwork and technology. The property's communal spaces will also be incorporated into the renovation, including the lobby and front desk; full remodel of the on-site spa, café and general store;

see BRIEFS next page



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Industry Briefs

from previous page

and a “refresh” of the conference and meeting spaces. RockResorts is a division of Vail Resorts and owns and operates a collection of premium properties, spas and dining options.

• **Park Meadows Country Club (PMCC)**, Park City, recently appointed **Damon Rodgers** as general manager. Rodgers most recently worked at Glenwild Golf Club & Spa, where he served in various positions for 13 years. PMCC also has hired **Alex Woodside** as executive chef. Woodside will oversee staffing and training, purchasing and cost maintenance, as well as the final layout of the new kitchen facility. Woodside also comes to PMCC from Glenwild Golf Club & Spa, where he had served as executive chef since 2003. Prior to that, he was executive chef and main kitchen chef at Snowbird Ski & Summer Resort for nine years.

No. 2 Denver, No. 3 Atlanta, No. 4 Portland and No. 5 Seattle. “For those in the know, the ranking wasn’t a big surprise,” Forbes said. “Three years ago, eBay took the lead by opening an enormous facility there. Venture capitalists have taken note, collectively offering hundreds of millions in seed money to Utah-based startups.”

• The **Accreditation Association for Ambulatory Health Care (AAAHC)** has recognized the **University of Utah Student Health Center** as one of two recipients of the **Bernard A. Kershner Innovations in Quality Improvement Award**. The honor recognizes AAAHC-accredited organizations for exemplary quality improvement studies in areas of primary care and surgical/procedural care. In the primary care category, the University of Utah Student Health Center implemented a comprehensive improvement study to increase human papillomavirus (HPV) vaccination rates among male college students through the use of electronic medical record (EMR) alerts.

• Two Utah companies are ranked on the first-ever “**50 Companies That Care**” list, chosen by *People* and *Great Place to Work*. **O.C. Tanner**, Salt Lake City, is ranked No. 17, while **CHG Healthcare Services Inc.**, Salt Lake City, is ranked No. 46. The list was based on more than 368,000 surveys from individuals employed by U.S. businesses with 1,000 or more employees. The list also was based on the generosity of companies’ benefits and charitable work, as well as personal accounts of the incredible impact the organizations have made on the lives of their employees.

• The **Asian Networkers Convention and Expo (ANCE)** recently awarded **USANA Health Sciences**, Salt Lake City, with the **Innovative Company of the Year** award. USANA founder **Dr. Myron Wentz** was honored with the **Vision Excellence Award**. The Innovative Company of the Year honor is awarded to direct sales companies that have demonstrated innovations in the areas of patents, inventions, first-to-market developments, company culture and policies. The Vision Excellence Award is presented to the owner, CEO, COO or managing director of a direct selling company who has set a vision for the company, sought to achieve it, and succeeded in accomplishing it. Also honored were three USANA associates: **Duard and Rosanne Ricalde** were awarded the **Outstanding Couple Networker Award** and **Billy Dela**

Fuente was awarded the **People’s Choice Rising Star Global Best Male Award**.

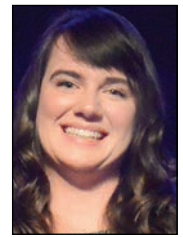
• The **Sandy Area Chamber of Commerce** Young Entrepreneurs Academy’s 2016-17 Sandy Cohort winner is **Oliva Berhan**, chief executive officer of **Kelali**. She was awarded \$4,000 to aid her in efforts to start her business. She will be traveling to Rochester, New York, in early May

to compete against approximately 100 other businesses from across the nation in the regional and the national competitions, after which she will be traveling to Ethiopia to immediately begin following through on starting her business. Kelali’s first product is a swaddle blanket. Berhan was selected from among 13 business that presented at a “Shark Tank” investor panel. Other top winners were **Brad Wilcox** of Riverton and **Ava Henderson** of Sandy.

expand FFG’s business operations and relationships across multiple brands. FFG has built and operates 44 Kneaders restaurants, with four additional units currently under construction. It also owns majority interests in the **R&R Barbeque** and **Soda Shop** brands.

SCHOLARSHIPS

• **Visit Salt Lake (VSL)** has recognized **Rose Smith** as recipient of the 11th annual **Dianne Nelson Binger Scholarship**. The scholarship honors VSL’s former president and chief executive officer and her legacy to the Salt Lake hospital-ity community. It is bestowed annually to a female student at the University of Utah in the Department of Parks, Recreation and Tourism of the College of Health.



Rose Smith

see BRIEFS page 17

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MANUFACTURING

• **Dynatronics Corp.**, Cottonwood Heights, has appointed **Cynthia L. McHenry** as vice president of operations. She will be responsible for manufacturing, distribution and purchasing operations across the entire organization. For nearly 20 years, McHenry worked for St. Jude Medical (now Abbott). She was the senior director of global operations integration and site optimization from 2013-2015. Prior to that, she was the director of product development and director of engineering operations and services. Her predecessor at Dynatronics, **Doug Sampson**, has been appointed vice president of research, development and quality systems for Dynatronics.

RECOGNITIONS

• *Forbes* has listed **Salt Lake City** No. 1 among “**2017’s Tech Meccas Looking to Overthrow Silicon Valley**.” Also listed were



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Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to brice@slenterprise.com. The submission deadline is one week before publication.

April 11, 7:15-9 a.m.

Breakfast Meeting, an ACG (Association for Corporate Growth) Utah event. Speaker is Paul Jarman, chief executive officer of inContact. Location is Marriott City Center, 220 S. State St., Salt Lake City. Details are at <https://www.acg.org/utah/>.

April 11, 11:30 a.m.-1 p.m.

“Women Rock Business,” a Vernal Chamber of Commerce and Salt Lake Chamber Women’s Business Center event featuring resources that can help attendees start and grow a successful business. Location is Golden Corral, 1096 W. Highway 40, Vernal. Free for women interested in business ownership. Details are at slchamber.com and vernalchamber.com.

April 11, noon-1 p.m.

Silicon Slopes Spring 2017 Entrepreneurship Lecture Series, presented by the Utah Valley University Entrepreneurship Institute and Silicon Slopes. Speaker Mark Newman, chief executive officer of HireVue, will discuss “Hiring and Firing.” Location is New UVU Classroom Building, Room CB101A, Orem. Free. Details are at <https://nvite.com/eb/30564232442>.

April 11, 5:30-7:30 p.m.

Business After Hours, a Holladay Chamber of Commerce event. Location is Cottonwood Place Senior Living, 5600 Highland Drive, Holladay. Details are at holladaychamberofcommerce.org.

April 12, 7:30 a.m.-2 p.m.

Sixth Annual Safety Conference, presented by the Utah Manufacturers Association and Utah Mining Association, with the theme “Best Practice Safety Behaviors in the Workplace.” Keynote speaker is Richard Massey of SnugZ discussing “Changing a Company’s Cultural Mindset on Safety.” Luncheon speaker is Mercedes Ramirez Johnson discussing “Transformational Safety in the Workplace.” Event also features breakout sessions. Location is Little America Hotel, 500 St. Main St., Salt Lake City. Cost is \$125. Registration can be completed at <https://drive.google.com/open?id=0ByNEaeRhBloETU0UGQ0ZXFQdWs>.

April 12, 11:30 a.m.-1 p.m.

Connect 4 Luncheon,

a Sandy Area Chamber of Commerce all-networking event. Location is Los Garcia Mexican Food, 8745 S. 700 E., Sandy. Cost is \$15 for chamber members, \$20 for nonmembers. Details are at sandychamber.com.

April 12, 11:30 a.m.-1 p.m.

Professionals Networking Group, a ChamberWest event. Location is Golden Corral, 3399 W. 3500 S., West Valley City. No RSVP required. Details are at chamberwest.org.

April 12, 5-6:30 p.m.

Business After Hours, an Ogden/Weber Chamber of Commerce fundraiser for Enable Utah. Location is 2640 Industrial Drive, Ogden. Cost is \$10. Details are at ogdenweberchamber.com.

April 13, 11:30 a.m.-1:30 p.m.

2017 Real Estate Legislative Town Hall Luncheon, a Building Owners & Managers Association (BOMA) event featuring Sen. Stuart Adams and Reps. Gage Froerer, Brian King, Curt Webb and Brad Wilson discussing industry-related issues. Location is Little America Hotel, 500 S. Main St., Salt Lake City. Registration deadline is April 10. Registration can be completed at www.boma-utah.org.

April 13, 11:30 a.m.-1 p.m.

Networking Luncheon, a Murray Area Chamber of Commerce event. Speaker John Taylor will discuss “The Steps to Creating a Marketing Promotion.” Location is Buca di Beppo, 935 Fort Union Blvd., Midvale. Cost is \$15 for members, \$20 for nonmembers. Details are at murraychamber.org.

April 13, 11:30 a.m.-1 p.m.

April WIB Luncheon, a Davis Chamber of Commerce event. Speaker is Utah state Sen. Todd Weiler. Location is Davis Hospital, 1600 W. Antelope Drive, Layton. Cost is \$15 for members, \$20 for walk-ins. Details are at davischamberofcommerce.com.

April 13, noon-1 p.m.

Business Educational Workshop, a Holladay Chamber of Commerce event focusing on the decision to franchise or license your model. Location is myBusinessBar, 4535 S. 2300 E., Holladay. Cost is \$10. Details are at holladaychamberofcommerce.org.

April 14, 7:30-8:30 a.m.

Eggs & Issues, a Murray Area Chamber of Commerce event. Speaker Shen Yun Divine will discuss “Reviving 5,000

Years of Civilization Through the Universal Language of Music and Dance.” Location is The Egg & I Restaurants, 1919 E. Murray Holladay Road, Holladay. Open to the public. No cost unless ordering from the menu. Details are at murraychamber.org.

April 14, 7:30-9 a.m.

Women In Business Networking, an Ogden/Weber Chamber of Commerce event. Location is Ogden/Weber Chamber of Commerce, 2380 Washington Blvd., Suite 290, Ogden. Free for WIB members. Details are at ogdenweberchamber.com.

April 14, 8 a.m.-3:30 p.m.

11th Annual Utah Economic Summit. Event features keynote presentations, breakout sessions and networking breaks. Morning keynote speaker is Gov. Gary Herbert. Lunch keynote speaker is Arthur C. Brooks, president of the American Enterprise Institute and bestselling author. Location is the Grand America Hotel, 555 S. Main St., Salt Lake City. Cost is \$175. Details are at <https://utah-economicsummit.com/>.

April 18, 8 a.m.-12:30 p.m.

“Elevate” Executive Training Summit, a Mercato Partners event. Luncheon keynote speaker is Bill Walton, NBA player, broadcaster and humanitarian. Breakout sessions are titled “Optimizing Sales Performance,” “Innovative Customer Acquisition” and “Steadfast Leadership.” Location is The Falls Events Center at Trolley Square, 580 S. 600 E., Salt Lake City. Registration can be completed at SurveyMonkey.com.

April 18, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. Details are at davischamberofcommerce.com.

April 18, noon-1 p.m.

Silicon Slopes Spring 2017 Entrepreneurship Lecture Series, presented by the Utah Valley University Entrepreneurship Institute and Silicon Slopes. Speaker Dave Bateman, chief executive officer of Entrata, will discuss “Building a Company to Scale.” Location is New UVU Classroom Building, Room CB101A, Orem. Free. Details are at <https://nvite.com/eb/30564232442>.

April 18, 2-4 p.m.

“How to Form an LLC” Workshop, a SCORE event featuring information about how

to complete the paperwork to register a limited liability company and how to insure the liability protection offered by an LLC is not lost accidentally. Location is SCORE Downtown Branch, 310 S. Main St., South Mezzanine, Salt Lake City. Cost is \$85. Details are at (801) 957-5453.

April 19, 11:30 a.m.-1 p.m.

Professionals Networking Group, a ChamberWest event. Location is Golden Corral, 3399 W. 3500 S., West Valley City. No RSVP required. Details are at chamberwest.org.

April 19, noon-1:30 p.m.

“New Pioneers” American Dream Award Luncheon. The Salt Lake Chamber and United Way of Salt Lake will recognize the contributions made by immigrants every day in Utah. Speaker Ali Noorani, executive director of the National Immigration Forum, will discuss Utah’s unique role in shaping a constructive and compassionate path forward for immigration reform. Location is Hilton Salt Lake City Center, 255 S. West Temple, Salt Lake City. Cost is \$65 (includes a copy of Noorani’s book *There Goes the Neighborhood*). Sponsorships are available. Details are at slchamber.com.

April 20-21, 9 a.m.-5 p.m.

Sixth Annual Community Shred Day, a Brighton Bank event allowing people to shred up to two boxes each of personal documents. Locations are the bank’s Cottonwood branch, 7101 S. Highland Drive, and the South Salt Lake branch at 93 W. 3300 S.

April 20, 7:30-9 a.m.

Monthly Coffee Social and Networking, a Holladay Chamber of Commerce event. Location is 3 Cups Coffee, 4670 S. Holladay Village Plaza, No. 104, Holladay. Free. Details are at holladaychamberofcommerce.org.

April 20, 8 a.m.- 4 p.m.

Cache Business Summit 2017. Keynote speaker is Lt. Gov. Spencer Cox. Location is The Riverwoods Conference Center, 615 Riverwood Parkway, Logan. Cost is \$50 for online registration, \$60 at the door. Details are available by contacting the Logan Small Business Development Center at (435) 797-2277 or sbdc@usu.edu.

April 20, 9-10 a.m.

“From Obama to Trump: What’s Next in U.S. & Cuba Relations?” a World Trade Center Utah and Salt Lake Chamber event. Retired U.S. Ambassador Vicki Huddleston will discuss

potential changes to the U.S. embargo with Cuba with the new Trump presidency, along with her experiences in Cuba as the former coordinator of Cuban affairs at the State Department. Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Free. Details are at slchamber.com.

April 20, 10-11:30 a.m.

Education Appreciation Lunch, a Murray Area Chamber of Commerce event celebrating 36 teachers and 36 students from the Murray School District, Granite School District and AISU. Location is Brio Tuscan Grille, 6173 S. State St., Murray. Cost is \$20 with pre-paid RSVP by April 18, \$30 at the door. Details are at murraychamber.org.

April 20, 11:30 a.m.-1 p.m.

“Turn Networking Into Sales,” a West Jordan Chamber of Commerce event. Speaker is Clay Neves of Personal Sales Dynamics. Location is West Jordan City Hall Community Room, 8000 S. Redwood Road, West Jordan. Free for members, \$15 for nonmembers. Details are at westjordanchamber.com.

April 20, 5:30-8 p.m.

Utah Innovation Awards, presented by the Utah Technology Council and Stoel Rives LLP. Innovation Showcase and reception begin at 5:30 a.m. Dinner and awards presentation begin at 6:30 p.m. Location is Hilton Salt Lake City Center, 255 S. West Temple, Salt Lake City. Details are available at utahtech.com.

April 20, 5:30-7 p.m.

“Photography For Business,” a Cottonwood Heights Economic Development boot camp workshop. Local photographer Kari Sikorski will teach business owners how to take great photos for use on social media, websites and promotional materials. Location is Cottonwood Heights City Hall, 2277 E. Bengal Blvd., Cottonwood Heights. Free. Details are at chbusiness.org. RSVPs can be completed at pkinder@ch.utah.gov.

April 20, 6-8 p.m.

Business After Hours, a Sandy Area Chamber of Commerce event. Food and networking is 6-7 p.m., with sports competition and prizes 7-7:30 p.m., followed by more networking. Location is Sports City, 757 W. 11400 S., Draper. Cost is \$10. Details are at sandychamber.com.

Sustainability Commitment

The mission for Staker Parson Companies is to be "The Preferred Source" of quality sand, rock and landscape products, ready-mixed concrete, asphalt, paving and construction services throughout the Intermountain West. A strong commitment to sustainability is a key part of this mission. The first step in achieving environmental excellence is a philosophical and financial commitment from company executives to support sustainable manufacturing methods. Staker Parson Companies dedicates significant resources that go beyond environmental compliance and strive for environmental sustainability.

While it is relatively easy to achieve environmental compliance, the measure that sets Staker Parson Companies apart is its willingness to go beyond the regulations by adopting systematic environmental management techniques, utilizing postconsumer materials, performing voluntary reclamation of resource extraction areas, placing a strong focus on community involvement and using new environmental technology where possible.

POLLUTION PREVENTION SUCCESS Environmental Management System

Staker Parson Companies developed a formal Environmental Management System scoring process back in 2006. The President's Sustainability Award program transformed a simple metric into a competition between manufacturing units, vying for the highest overall sustainability score. Each site is graded on compliance with air quality, water quality, waste minimization, spill prevention, housekeeping, safety fundamentals and community engagement. In the 10 years the program has been in place, the average site score has increased from 64 percent in 2006 to 94 percent in 2015.

Air Quality

Staker Parson Companies has made a

significant investment in warm-mix asphalt technology to improve air quality. All primary asphalt plants have been retrofitted with systems that allow production of paving asphalt mixtures at temperatures 20 percent lower than traditional hot-mix asphalt. Lowering the mix temperature reduces fuel consumption and dramatically reduces emissions. A recent warm mix asphalt study from Spain (February 2013) found particulate matter was reduced by 57 percent, sulfur dioxides were reduced by 99 percent, nitrogen dioxides were reduced by 66 percent, carbon monoxide emissions were reduced by 91 percent and carbon dioxide emissions were reduced by 58 percent as compared to traditional hot mix asphalt. *



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Recycling

Staker Parson Companies recycles approximately 1 million tons of material otherwise destined for landfills. Most asphalt produced contains recycled asphalt and our plants are capable of utilizing alternative fuels including recycled oils. Many concrete mixes contain salvaged fly-ash, a by-product of power generation. Waste concrete debris is processed and has become a popular structural fill and base material in many construction projects.

Industry Recognition

Staker Parson Companies' sustainability, safety and operational management practices have been recognized by multiple industry associations including: Utah Manufacturers Association, Associated General Contractors of Utah, Associated Builders and Contractors of Utah, National Asphalt Pavement Association and the National Ready Mixed Concrete Association.

*<http://www.sciencedirect.com/science/article/pii/S0959652612005070>



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CALENDAR

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April 20, 7 p.m.

Spring Meeting of the Utah Society for Physician Entrepreneurs (SoPE). Speaker Shawn Fojtik, founder and chief executive officer of Control Medical and Distal Access, will discuss "Tales from the Trenches: Lessons Learned from a Medical Device Expert." SoPE meetings are for anyone who is interested in healthcare innovation and entrepreneurship. Location is Church & State, 370 S. 300 E., Salt Lake City. Free. Registration can be completed at Eventbrite.com.

April 21, 7:30-8:30 a.m.

Eggs & Issues, a Murray Area Chamber of Commerce event. Speaker is from AAA Utah. Location is The Egg & I Restaurants, 1919 E. Murray Holladay Road, Holladay. Open to the public. No cost unless ordering from the menu. Details are at murraychamber.org.

April 21, 11:30 a.m.-1 p.m.

UTC CEO Forum, a Utah Technology Council (UTC) event open only to UTC member CEOs with more than 10 employees. Speaker Steve Daley, chief executive officer of Ivanti, and Galen Murdock, CEO of Veracity Solutions, will lead a discussion of "CEO Disasters and How to Survive Them." Location is Dell EMC, 13197 S. Frontrunner Blvd., Draper. Details are at utahtech.org.

April 25, 11:30 a.m.-1 p.m.

Women in Business Luncheon, an Ogden/Weber Chamber of Commerce event. Location is Hub 801 Events Center, 3525 Riverdale Road, Ogden. Cost is \$20. Details are at ogdenweberchamber.com.

April 25, 11:30 a.m.-1 p.m.

Women in Business Luncheon, a Sandy Area Chamber of Commerce event. Speaker is Bill Crim. Location is Savage Services Corp., 901 Legacy Center Way, Midvale. Details are at sandychamber.com.

April 25, noon-1:30 p.m.

Lunch and Learn Series. The series is a collaboration between the Women's Business Center and the Professional Education Department at the University of Utah. Speaker Bryn Ramjoure, communications director at Red Butte Garden, will discuss "Communicating Effectively Using Technology." Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Cost is \$40. Registration can be completed at wbcutah.com/events.

April 25, noon-1 p.m.

Silicon Slopes Spring 2017 Entrepreneurship Lecture Series, presented by the Utah Valley University Entrepreneurship Institute and Silicon Slopes. Speaker Josh James, chief executive officer of Domo, will discuss "What It Takes to be an Entrepreneur." Location is New UVU Classroom Building, Room CB101A, Orem. Free. Details are at <https://nvite.com/eb/30564232442>.

April 26, 7:30-9 a.m.

UTC CFO Forum, a Utah Technology Council (UTC) event open only to UTC member CFOs, controllers and vice presidents of finance. Topic is "The Inside Scoop: What a Former Tax Commissioner Wants You to Know About R&D Tax Credits." Location is Ancestry, 1300 W. Traverse Parkway, Lehi. Details are at utahtech.org.

April 26, 1-5:30 p.m.

B2B Expo, a Davis Chamber of Commerce event. Activities begin with 1 p.m. keynote presentation by Steve Cloward, former director of the Northfront Business Resource Center, former president and CEO of Big-O Tires, and owner of Grease Monkey Quick Lubes and Car Wash. Expo doors open at 2 p.m. Location is Davis Conference Center, 1651 N. 700 W., Layton. Free. Details are at DavisChamber.WPEngine.com/B2B/.

April 27, 11:30 a.m.-1 p.m.

Lunch & Learn, a Murray Area Chamber of Commerce event. Speaker Brandon Burningham will present "Part Deux of Zombies in the Workplace." Location is Buca di Beppo, 935 Fort Union Blvd., Midvale. Cost is \$15 for members, \$20 for nonmembers. Details are at murraychamber.org.

April 27

Deal Forum, a Venture-Capital.org event featuring initial investor presentations from startups looking to raise money. Main event is 3-5 p.m., followed by a reception 5-6 p.m. Location is Zions Bank, Founders Room, 1 St. Main St., Salt Lake City. Cost is \$20. RSVPs can be completed at bit.ly/DealForum1.

April 27, 5:30-8 p.m.

Third Annual Food-Entrepreneur Festival, a Salt Lake Chamber Women's Business Center (WBC) event. Event will feature a panel of local food entrepreneurs who will share their behind-the-scenes stories of how they achieved their

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CALENDAR

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dreams, live music, a cash bar and a showcase of 30 local companies providing a complimentary taste of their products. Location is The Falls Event Center at Trolley Square, 580 S. 600 E., Salt Lake City. Cost is \$10 in advance, \$15 day of event. Details are at slchamber.com.

April 28, 7:30-8:30 a.m.

Eggs & Issues, a Murray Area Chamber of Commerce event. Topic and speaker to be determined. Location is The Egg & I Restaurants, 1919 E. Murray Holladay Road, Holladay. Open to the public. No cost unless ordering from the menu. Details are at murraychamber.org.

April 28, 6:30-9 p.m.

130th Gala Celebration, a Salt Lake Chamber event. Location is George S. and Delores Dore' Eccles Theater, 131 S. Main St., Salt Lake City. Cost is \$250. Sponsorships are available. Details are at slchamber.com.

May 2, 7:15-9 a.m.

Women's Business Breakfast, a Salt Lake Chamber Women's Business Center and WNG event with the theme "Developing Your Human Assets." Location is East India Café, 26 E St., Salt Lake City. Cost is \$20 for WNG/BWF members, \$25 for nonmembers, \$30 after 5 p.m. April 29. Details are at slchamber.com.

May 2, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. Details are at davischamberofcommerce.com.

May 3-4

Sixth Annual Governor's Utah Energy Development Summit, featuring keynote presentations by Ron Gerrard, senior vice president of environmental, health and safety and manufacturing excellence at Huntsman Corp., and Gov. Gary Herbert; panel discussions; breakout sessions; and the Energy Pioneer Awards.

Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Early-bird cost is \$125. Details are at governorsenergysummit.com.

May 3, 8:30-10 a.m.

"Jump Start: Intro to Entrepreneurship," a Salt Lake Chamber seminar taught by Deb Bilbao, business consultant at the Women's Business Center (WBC). Event is designed for all entrepreneurs: those looking to go into business, early start-up stage or those looking to improve an existing business. Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Free. Details are at slchamber.com.

May 4, 8:30 a.m.-noon

Ambassador's Topgolf Tournament, a West Jordan Chamber of Commerce event. Location is Topgolf, 920 Jordan River Blvd., Midvale. Cost is \$75. Sponsorships are available. Details are at westjordanchamber.com.

May 4, 11:30 a.m.-1 p.m.

Monthly Lunch Meeting, a Murray Area Chamber of

Commerce event. Speaker is Mark Harrison, chief executive officer of Intermountain Medical Center. Location is Brio Tuscan Grille, 6173 S. State St, Murray. Details are at murraychamber.org.

May 4, 11:30 a.m.-1 p.m.

Strictly Networking Luncheon, a West Jordan Chamber of Commerce event. Location is SpudTuddos, 7251 S. Plaza Center Drive, Suite 120, West Jordan. Free (pay if ordering from the menu). Details are at westjordanchamber.com.

May 5, 7:30-8:30 a.m.

Eggs & Issues, a Murray Area Chamber of Commerce event. Topic and speaker to be determined. Location is The Egg & I Restaurants, 1919 E. Murray Holladay Road, Holladay. Open to the public. No cost unless ordering from the menu. Details are at murraychamber.org.

May 5, 8:45-11 a.m.

"Networking Without Limits," a Salt Lake Chamber event. Jim Woodard of CCI

Mechanical Services will discuss "Building Better Business Relationships." Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Cost is \$15 for members, \$20 for nonmembers. Details are at slchamber.com.

May 8, 5:30-7:30 p.m.

Kickoff for the ElevateHER Challenge, a Women's Leadership Institute event. Speaker Denece Huftalin will share her insights and discuss how to empower women in the community. Location is The Falls Event Center at Trolley Square, 580 S. 600 E., Salt Lake City. Cost is \$75. Details are at slchamber.com.

May 9, 11:30 a.m.-1 p.m.

Third Annual ElevateHER Challenge Luncheon, a Women's Leadership Institute event. Speaker Barbara Annis will discuss her research about gender intelligence and the difference between women's and

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Opinion

If at first you don't succeed, get back on the 'repeal and replace' horse

After the recent Obamacare repeal-and-replace bill debacle, Pres. Donald Trump and the House Republican leadership seemed ready to throw in the towel and give up on healthcare reform. Thankfully, a few days later, House Speaker Paul Ryan announced that Republicans are “not going to just all of a sudden abandon healthcare.” The feeling is shared by Trump, who, shortly thereafter, told a group of senators, “I know that we’re all going to make a deal on healthcare.”

That’s the least they could do for the American people. Who gives up after one try? Under the best of circumstances, fundamental reforms are hard. Fundamental reform of the healthcare system is among the most difficult legislative and political tasks, and this effort wasn’t the best of circumstances. Indeed, the bill didn’t fail because of the Freedom Caucus, as many claim. It didn’t fail because the president didn’t offer to compromise on a few aspects of the bill to increase the “yes” vote count. It didn’t fail because the National Economic Council chief didn’t defend the bill properly on Sunday talk shows. And it certainly

didn’t fail for lack of bullying from the administration.

It failed because it was a bad bill. It wouldn’t have reformed many of the Affordable Care Act’s regulations and it would have done little to control rising healthcare insurance premiums. It also doubled down on the misguided idea that the government and insurers, rather than consumers, should pay for a large number of Americans’ non-catastrophic healthcare needs. This, among other things, contributes to the rise of healthcare costs. Adding insult to injury, it was a political bill that failed the long-term stated policy goal of repealing Obamacare.

It’s difficult to overstate how utterly tragic and depressing this is. After all, Republicans stand for nothing if they don’t stand for repealing Obamacare. As the *Washington Examiner*’s Philip Klein writes, “Republicans ran on repealing and replacing Obamacare for seven years, over the course of four election cycles. They won the House majority in 2010 in large part because of the backlash against the passage of Obamacare — and the vow to ‘repeal and replace’ Obamacare was part of their

‘Pledge to America’ campaign document that year.” And Klein adds, Trump also “consistently campaigned on repealing and replacing Obamacare and exploited news of spiking premiums in the weeks leading up to the presidential election.” In other words, breaking the promise to repeal and replace Obamacare should and would very likely carry a heavy political price tag.

However, there are more pressing reasons to continue efforts to reform the healthcare law. Key among these is that Obamacare itself hasn’t been fixed. Skyrocketing insurance premiums are hurting the American people and lowering their standard of living.

Caving on Obamacare repeal also would mean risking a deluge of states looking to expand Medicaid. With the country almost \$20 trillion in debt, mostly because of the cost of government spending on healthcare, this would be bad news down the road. But that’s only the beginning. In 2016, the Medicaid expansion was \$230 billion, or 53 percent more expensive than originally projected in 2014. It will get worse. As such, rolling back the Medicaid expansion is a first step to start controlling our debt. It’s important for many states, as

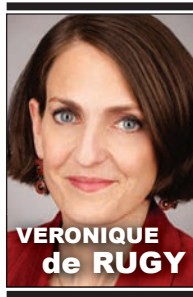
well, because Medicaid is now the biggest item in their budget and further spending expansion would squeeze out other items, such as education and transportation.

But at the end of the day, the reason reform is a priority is that Medicaid is a terrible way to deliver healthcare to low-income Americans. As economists at Harvard, MIT and Dartmouth have shown, Medicaid returns only 20 to 40 cents for each dollar spent on new enrollees and fails to demonstrate that it provides real health benefits to those enrolled. Numerous studies also have found that contrary to the promise made before the implementation of Obamacare, Medicaid expansion has resulted in a surge in emergency room use.

Republicans must go back to the drawing board as soon as possible to figure out how to deliver what they have been promising for years: better-quality care that doesn’t bankrupt the country. Once that’s done, they can turn to Medicare, another unsustainable government account.

Veronique de Rugy is a senior research fellow at the Mercatus Center at George Mason University in Virginia.

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VERONIQUE
de RUGY

Healthcare debacle may present Trump with a chance to get it right

The recent Republican debacle on healthcare could prove to be an opportunity. It highlighted, yet again, the complexity of America’s system, which continues to be by far the most expensive and inefficient in the advanced world. But Donald Trump could actually use the legislative collapse to fix healthcare if he went back to basics and to his core convictions on the topic, which are surprisingly intelligent and consistent.

There is an understandable impulse on the right to assume that healthcare would work more efficiently if it were a free market — or a freer market. This is true for most goods and services. But in 1963, the economist Kenneth Arrow, who later won a Nobel Prize, offered an explanation as to why markets would not work well in this area. He argued that there was a huge mismatch of power and information between the buyer and the seller. If a salesman tells you to buy a particular television, you can easily choose another or just walk away. If a doctor insists that you need a medicine or a procedure, you are far less likely to reject the advice. And, Arrow pointed out, people think they don’t need healthcare until they get sick, and then they need lots of it.

Every advanced economy in the world has implicitly acknowledged his argument because they have all adopted some version of a state-directed system for healthcare. Consider the 16 countries that rank higher than the United States on the conservative

Heritage Foundation’s Index of Economic Freedom. All except Singapore (which has a unique state-driven approach) have universal healthcare systems that can be described as single-payer (Medicare for all), government-run healthcare (the British model) or Obamacare-plus (private insurance with a real mandate that everyone opt in). Hong Kong, often considered the most unregulated free market in the world, has a British-style government-run system. Switzerland, one of the most business-friendly countries, had a private insurance system just like the United States’ but found that, to make it work, it had to introduce a mandate.

While producing a CNN documentary on healthcare systems around the globe, I was particularly struck by the experience of Taiwan, another free-market haven. In 1995, 40 percent of its population was uninsured and the country had very poor health outcomes. The government decided to canvass the world for the best ideas before instituting a new framework. It chose Medicare for all, a single government payer, with multiple private providers. The results are astonishing. Taiwan has achieved some of the best outcomes in the world while paying only 7 percent of its GDP on healthcare (compared with 18 percent in the U.S.). I asked William Hsiao, an economist who helped devise the country’s model, what lessons they took, if any, from the United States. “You can learn what *not* to do from

the United States rather than learn what to do,” he replied.

Americans often assume that despite its costs, American healthcare provides better services than others. We often hear about the waiting time for care in other countries. But according to the Commonwealth Fund, among industrialized countries, the U.S. is in the middle of the pack for wait times, behind even the U.K. Moreover, one of the world’s leading experts, Uwe Reinhardt of Princeton, has

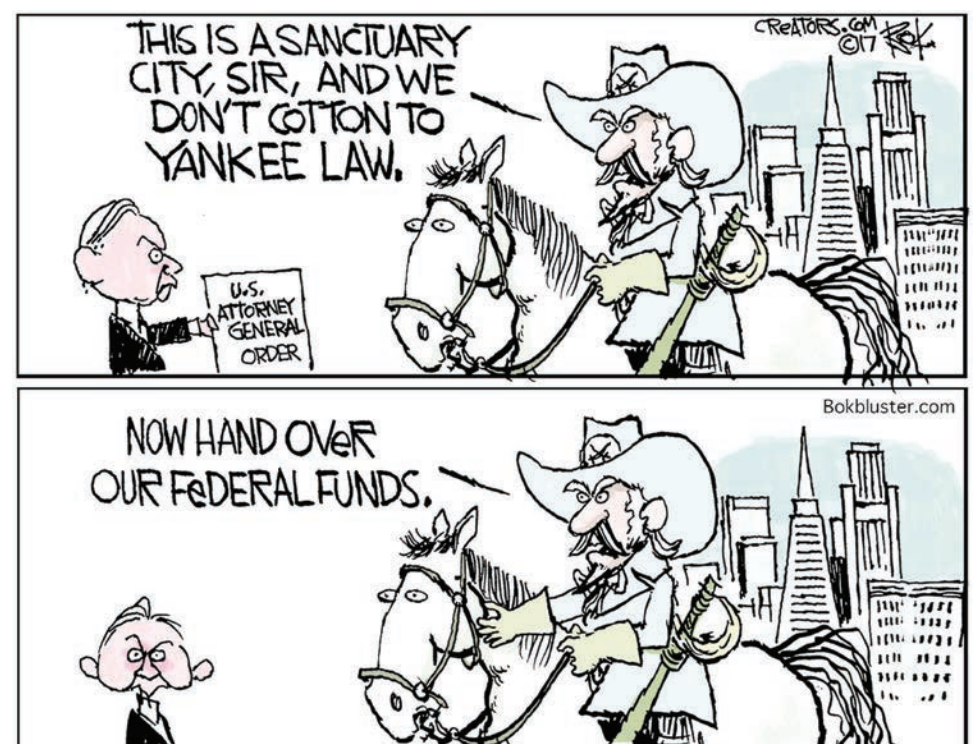
found that Americans use less care than the average for developed countries when it comes to things like seeing a doctor or spending time in the hospital. The problem with the free market is there is little profit in prevention and lots in crisis care.

Trump has now taken up the call to repeal Obamacare. But until recently, healthcare was actually one of the rare issues on which he had spoken out, before

see ZAKARIA next page



FAREED
ZAKARIA



Opinion

Self-employeds' perceptions that they will 'work forever' may be flawed

About 20 percent of Americans age 65-74 are still working. A 2016 Pew Research Center study put the precise figure at 18.8 percent, and Pew estimates that it will reach 31.9 percent in 2022. That estimate seems reasonable. People are living longer and the labor force participation rate for Americans age 65-74 has been rising since the early 1990s.

It may be unreasonable, though, for a pre-retiree to blindly assume he or she will be working at that age. Census Bureau data indicates that the average retirement age in this country is 63.

When do the self-employed anticipate retiring? A 2017 Transamerica Center for Retirement Studies survey finds that 56 percent of U.S. solopreneurs think they will retire after 65 or not at all.

Are financial uncertainties promoting this view? Not necessarily. Yes, the survey respondents had definite money concerns — 28 percent felt Social Security benefits might be reduced in the future. Twenty-two percent were unsure that their retirement income and accumulated savings would prove sufficient and 26 percent suspected

they were not saving enough for their tomorrows. On the other hand, 54 percent of these self-employed people said that they wanted to work in retirement because they enjoyed their job or profession and 67 percent felt working would help them remain active.

Is their retirement assumption realistic? Time will tell. The baby boom generation may rewrite the book on retirement. Social Security's Life Expectancy Calculator tells us that today's average 60-year-old woman will live to age 86. Today's average 60-year-old man

will live to age 83. Leaving work at 65 could mean a 20-year retirement for either of them and they might live past 90 if their health holds up. Even if these Americans quit working at age 70, they could still need more than a dozen years of retirement money.

You could argue that an affluent, self-employed individual is hardly the "average" American retiree. Many solopreneurs own businesses. Doctors and lawyers may fully or partly own professional practices. Real estate investors and developers

may have passive income streams. These groups do not represent the entirety of the self-employed, however — and even these individuals can face the challenge of having to sell a business, a practice or real property to boost their retirement savings.

Successful, self-employed people over 50 need to approach the critical years of retirement planning with the same scrutiny and concerted effort of other pre-retirees.

Look at the years after 50 as a time

to intensify your retirement planning. This is the right time to determine how much retirement income you will need and how much more you need to save to generate it. This is the time to evaluate your level of investment risk and to think about when to collect Social Security. This is the time to examine your assumptions.

Mark Lund is the author of *The Effective Investor* and founder and CEO of Stonecreek Wealth Advisors Inc. in Draper.



MARK LUND

ZAKARIA

from previous page

his campaign, with remarkable consistency. In his 2000 book, *The America We Deserve*, he wrote: "I'm a conservative on most issues but a liberal on this one. We should not hear so many stories of families ruined by healthcare expenses. ... We must have universal healthcare. ... The Canadian plan ... helps Canadians live longer and healthier than Americans. There are fewer medical lawsuits, less loss of labor to sick-

ness, and lower costs to companies paying for the medical care of their employees. ... We need, as a nation, to re-examine the single-payer plan, as many individual states are doing."

Trump was right on this issue for much of his life. He has now caved to special interests and an ideology unmoored by facts. He could simply return to his convictions, reach out to Democrats and help America solve its healthcare crisis.

Fareed Zakaria's email address is comments@fareedzakaria.com.

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Business Tech

Ever wonder where does cloud data ends up — and if it's secure?

Many business owners find themselves questioning where data that they send to the “cloud” actually goes — and, more importantly: Is that data secure? Cloud providers have redundancy and security that you don't get if you leave your data on the server in your office, but it's still smart to ask some questions about how your data will be protected.

Cloud data is stored on hard drives in servers in data centers around the world. Most large cloud providers have redundant data centers in geographically diverse locations. Data replicates between the redundant servers to ensure continuity in case of a disaster, and systems are designed with an automated failover between workloads.

These data centers are built to house computing workloads that never go down. That means they have multiple backbone

fiber Internet lines. They have sophisticated firewalls. They have extreme physical security that frequently includes biometric scanning and a radio frequency ID badge to gain entrance. They have redundant power grid systems and backup generators. They're frequently built on huge rockers to make them earthquake-proof.

They have redundant heating and cooling systems.

People have been using banks to store their money for years. The concept is pretty similar. A bank vault has numerous security systems in place that protect your money from potential threats. It's a lot safer to keep your money there than stashed under your mattress. The cloud does the same thing for your data. So, yes, cloud data is significantly more secure than data on a server sitting in your office.

With that in mind, there are several questions that business owners can ask that can ensure they are working with top-tier cloud providers that have a security mindset. Here are some questions worth asking a potential cloud vendor:

• **Do you encrypt data?** Failure to encrypt all data can have serious consequences, especially if you need to be compliant with HIPAA, PCI or another regulatory body. Proper encryption defends your data against threats. Even if the bad guys get in somehow, they won't be able to use any of the data in the system if it's properly encrypted.

• **What certifications for data protection does your cloud provider hold?** An ideal vendor would have completed a SOC 1 audit under SSAE-16 guidelines. They should also invest in regular testing from independent auditors. If they meet these rigorous standards for data protection, they're likely

to be a security-minded cloud partner.

• **What levels for data reliability do you guarantee?** Data centers typically use nines to describe their service levels, with 99.999 percent uptime as the holy grail of service levels. If you do the math on that, it equates to 26 seconds of downtime in an entire year. You should look for cloud providers that have at least three nines or better guarantees on their service.

• **How much control of my data do I have?** This is another important question to ask potential cloud providers. Ideally you should be able to retain complete control over your data and at the end of the data's usefulness there are controls in place to properly archive or destroy this data.

Most cloud providers store large amounts of data for potentially thousands of clients. One of the important questions to ask is how that data is isolated and safeguarded from other clients. Cloud providers use virtualiza-

tion technologies to make the best use of resources and frequently store data from many clients on the same physical hardware. The content is electronically partitioned from other clients' data. To make sure that your data is safe, make sure that you ask some good questions about how they use virtualization and segregate data from different clients on the system.

If a potential provider has good answers to all of these questions, you can rest assured that your data is in good hands. Putting it in a bank vault has some serious advantages to hiding it under the mattress. If you have questions about how your data is being stored or secured, or you don't know how to ask the right questions, consider consulting an IT expert for some professional advice.

Mike Herrington is vice president of sales for i.t.NOW, where he consults with business owners on IT solutions and strategy.



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RMP*from page 1*

operating approximately 1,000 miles of new high-voltage transmission lines between the Windstar substation near Glenrock, Wyoming, and the Hemingway substation near Melba, Idaho. The transmission line would make wind-generated power available to customers of the two power companies.

The plan will be a boon to Wyoming's energy industry. The investment includes \$1 billion in system-wide upgrades to its wind turbines throughout the company's service area, with \$700 million alone targeted for Wyoming. Rocky Mountain Power's Wyoming wind turbines will be upgraded with larger blades, better control systems and other newer technology. The upgrades should be completed by 2020, the company said.

Rocky Mountain sees its plan as a "kick start" to Wyoming's Economically Needed Diversification Options for Wyoming (ENDOW) program advocated by Wyoming Gov. Matt Mead, said Rocky Mountain company president and CEO Cindy Crane. "These investments will help diversify the state's economy, create jobs and add to the tax base," she said.

Rocky Mountain Power, a division of PacificCorp, anticipates its Wyoming IRP projects will create between 1,000 and 1,400 construction jobs, add about \$80 million in tax revenue through construction and an additional \$11 million of annual tax revenue starting in 2021, and provide annual wind production tax benefits of \$3 million beginning in year four of operation.

Rocky Mountain Power's 2017 IRP includes the following:

- Upgrading more than 900 megawatts of existing wind plants to generate 20 percent more energy in a wider range of wind conditions and capture federal production tax credit value for customers.
- Beginning construction on a segment of the Gateway West transmission line.
- Facilitating construction of up to 1,100 megawatts of new wind projects, primarily in Wyoming, by the end of 2020, capturing federal production tax credit value for customers.
- Adding up to another 859 megawatts of new wind — 85 megawatts in Wyoming and 774 megawatts in Idaho — between 2028 and 2036.
- Building up to 1,040 megawatts of new solar generating capacity between 2028 and 2036. Approximately 77 percent

of the solar is assumed to be built in Utah and 23 percent to be built in states served by Pacific Power, parent company of Rocky Mountain.

- Continuing a cost-conscious transition that adds more energy diversity, the plan incorporates the company's environmental compliance obligations for its coal plants.

"This plan provides more diversity in the energy we use, which helps us keep electricity prices low for customers and improves the economies of our states," said Crane. "The proposal is also a major investment that will produce more jobs, provide a stronger tax base and build transmission lines that will deliver reliable energy more efficiently for years to come."

By moving to complete the wind upgrades and new wind developments by 2020, the company will be able to use federal production tax credits, which will help cover the costs of the investments and provide a net savings for customers over the life of the projects.

Energy efficiency continues to play a key role in the Rocky Mountain Power's long-term plans. The 2017 IRP anticipates

energy efficiency will meet 88 percent of the energy growth needs during the next 10 years — up from 86 percent from the 2015 forecast.

A full IRP is developed every two years and an update is filed during off years. The IRP is based on current information and subject to change, the company said. The 2017 IRP can be found at rockymountainpower.net/irp.

During the next two decades, Rocky Mountain Power's parent company, PacificCorp, anticipates the retirement of 3,650 megawatts of existing coal power generating capacity, including a Wyoming unit at Naughton set to idle by the end of 2018.

The decision to retire, however, comes as the utility evaluates emerging technologies that could extend the life of the coal-fired power unit if it can be proven to be cost-effective for ratepayers.

Other long-range retirements of coal-fired electrical generation include two units at the Huntington Power Plant in Emery County, which could be closed by the end of 2036, though the plan stresses the commitments for retirement are not firm.

HOME PRICES*from page 1*

Price Index rose 12 percent and our single-family rent index rose 6 percent for all price tiers compared with the same period a year earlier. However, when looking at only lower-cost homes in Seattle, the price increase was 13 percent and the rent increase was 7 percent."

"Home prices continue to grow at a torrid pace so far in 2017 and these gains are likely to continue well into the future," said Frank Martell, president and CEO of CoreLogic. "Home prices are at peak levels in many major markets and the appreciation is being driven by a number of dynamics-high demand, stronger employment, lean supplies and affordability."

MBA from the University of Phoenix. TeamLogic provides IT management services for business.

BRIEFS*from page 7***TECHNOLOGY/LIFE SCIENCES**

• **TeamLogic IT**, based in Mission Viejo, California, has opened an office in Draper. The business is owned by **Jami Hughes**, who has 18 years of experience in technology, operational risk/internal control, governance, auditing and information security. Her career started with Citigroup, where she served as information security officer and vice president of internal control. She then moved to the Compliance Merger & Acquisition team at Capital One, and most recently served as a vice president in technology at American Express. Hughes has a B.S. in business management from the University of Utah and an

TRANSPORTATION

• **Destination Express**, a global aviation advisory group, has announced it will put its global headquarters in Ogden and hopes to secure office space at or near the Ogden-Hinckley Airport. **Randy Hunt** is one of the company's founding partners. The other founding partner is **Bruce Stratford**, an Ogden resident and business executive. In addition to assisting communities with increased commercial air services, Destination Express often partners with those carriers to market their inventories to travel agencies, tour operators, corporations, universities, government agencies and the general public.

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TECHNICAL

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CALENDAR

from page 11

men's brains. Location is Zions Bank Founder's Room, 1 S. Main St., 18th floor, Salt Lake City. Cost is \$75. Details are at www.wliut.com.

May 10, 11:15 a.m.-1 p.m.

Connect 4 Luncheon, a Sandy Area Chamber of Commerce event. Activities include lunch and networking 11:15 a.m.-12:15 p.m., followed by golf lessons 12:15-1 p.m. (space is limited). Location is River Oaks Golf Course, 9300 Riverside Drive, Sandy. Cost is \$15 for members, \$20 for nonmembers for lunch only; \$20 for members, \$25 for nonmembers for lunch and golf lessons. Details are at sandychamber.com.

May 10, noon-1:45 p.m.

UTC Annual Members Meeting, a Utah Technology Council event featuring a celebration of the triumphs of the past 12 months, forecasts of UTC's future, and presentation of peer awards for 2016 UTC participation. Location to be announced. Cost is \$65 for UTC members, \$95 for nonmembers. Details are at utahtech.org.

May 11, 10 a.m.-2 p.m.

Annual Tradeshow & Luncheon, a Building Owners & Managers Association (BOMA) event featuring a gathering of building owners, managers and vendors and open only to property/facility managers, assistant managers and chief engineers. Booth sales are underway. Location is South Towne Exposition Center, 9575 S. State St., Sandy. Registration deadline is April 28. Registration can be completed at www.bomautah.org.

May 11, 11:30 a.m.-1 p.m.

Lunch & Learn, a Murray Area Chamber of Commerce event. Speaker Tonya Hoopes of Hoopes Events will discuss "Event Planning 101." Location is Buca di Beppo, 935 Fort Union Blvd., Midvale. Cost is \$15 for members, \$20 for nonmembers. Details are at murraychamber.org.

May 12, 7:30-9 a.m.

Women In Business Networking, an Ogden/Weber Chamber of Commerce event. Location is Ogden/Weber Chamber of Commerce, 2380 Washington Blvd., Suite 290, Ogden. Free for WIB members. Details are at ogdenweberchamber.com.

May 12, 8:30 a.m.-4 p.m.

Utah Veteran Business Conference, a Utah Veteran Owned Business Coalition event

with the theme "Connecting Veteran Entrepreneurs and Business Owners with the Resources They Need To Be Successful In the Marketplace." Event features keynote presentations, panel discussions, business presentations and networking sessions. Location is Salt Lake Community College's Larry H. Miller Campus, Karen Gail Miller Conference Room, 9750 S. 300 W., Sandy. Cost is \$30. Details are at slchamber.com.

May 15, noon-2 p.m.

Utah County International Business Forum, a World Trade Center Utah event. Forum will feature keynote remarks by WTC Utah President and CEO Derek Miller, plus a panel of business owners and community leaders speaking on lessons learned from international expansion and discussion of high-impact opportunities in international markets. Location is Nu Skin Corporate Office, 75 W. Center St., Provo. Free, but registration is required. Registration can be completed at Eventbrite.com.

May 16, 8 a.m.-2:30 p.m.

"Key Utah Employment Rules," a Mountain States Employers Council (MSEC) event. Location is MSEC Utah Office, 175 W. 200 S., Suite 2005, Salt Lake City. Cost is \$185. Details are at msec.org.

May 16, 11:30 a.m.-1 p.m.

TechLunch, a Utah Technology Council (UTC) event. Location is Salt Lake Community College's Miller Campus, 9750 S. 300 W., Sandy. Details are at utahtech.org.

May 16, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. Details are at davischamberofcommerce.com.

May 16, 5-7 p.m.

Women's Business Forum Spring Mixer. Location is Kimi's Chop And Oyster House, 2155 S. Highland Drive, Salt Lake City. Cost is \$15 for members, \$20 for nonmembers. Details are at slchamber.com.

May 17, 3-4:30 p.m.

"Jump Start: Intro to Entrepreneurship," a Salt Lake Chamber seminar taught by Deb Bilbao, business consultant at the Women's Business Center (WBC). Event is designed for all entrepreneurs: those looking to go into business, early start-up stage or those looking to improve an existing business. Location is the Salt Lake Chamber, 175 E. 400

S., Suite 600, Salt Lake City. Free. Details are at slchamber.com.

May 18, 7:30-9 a.m.

Monthly Coffee Social and Networking, a Holladay Chamber of Commerce event. Location is 3 Cups Coffee, 4670 S. Holladay Village Plaza, No. 104, Holladay. Free. Details are at holladaychamberofcommerce.org.

May 18, 11:30 a.m.-1 p.m.

Lunch & Learn, a Murray Area Chamber of Commerce event. Speaker Bob Dunn will discuss the Boys & Girls Club. Location is Buca di Beppo, 935 Fort Union Blvd., Midvale. Cost is \$15 for members, \$20 for nonmembers. Details are at murraychamber.org.

May 18, 5:30-7 p.m.

Business Boot Camp about "Content Marketing," a Cottonwood Heights event. Speaker Owen Fuller, president of Qzzr, will explain how businesses can use interactive online content (like quizzes) to gather data and connect to customers. Location is Cottonwood Heights City Hall, 2277 E. Bengal Blvd., Cottonwood Heights. Free. RSVPs can be completed by contacting pkinder@ch.utah.gov.

May 19

Third Annual "Crazy Pants" Golf Tournament, a Utah Safety Council event. Proceeds benefit the Utah Safety Council's Home & Community Programs. Location is Thanksgiving Point, 3003 Thanksgiving Way, Lehi. Cost is \$150 for members (\$500 per foursome). Sponsorships are available. Registration can be completed at utahsafetycouncil.org.

May 23, 11:30 a.m.-1 p.m.

Women in Business Luncheon, an Ogden/Weber Chamber of Commerce event. Location is Hub 801 Events Center, 3525 Riverdale Road, Ogden. Cost is \$20. Details are at ogdenweberchamber.com.

May 23, noon-1:30 p.m.

Lunch and Learn Series. The series is a collaboration between the Women's Business Center and the Professional Education Department at the University of Utah. Speaker Kordell Norton will discuss "Business Charisma." Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Cost is \$40. Registration can be completed at wbcutah.com/events.

May 24, 8-9:30 a.m.

Chamber Launch, a Salt Lake Chamber networking event. Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Details are at slchamber.com.

May 25, 11:30 a.m.-1:30 p.m.

Multi-Chamber Lunch, hosted by ChamberWest. Speaker is Greg Hughes, speaker of the Utah House of Representatives. Location is Jordan Valley Water Conservancy District, 8215 S. 1300 W., West Jordan. Cost is \$20 if pre-paid by May 23, \$25 by May 24, \$30 at the door. Details are at murraychamber.org.

May 25, 5-8 p.m.

Business After Hours, a Salt Lake Chamber event. Location is Publik Space, 975 S. West Temple, Salt Lake City. Cost is \$7 for early-bird members, \$10 for members after May 18, \$15 for nonmembers. Details are at slchamber.com.

May 26, 8:30 a.m.-1:30 p.m.

Utah Hispanic Chamber of Commerce Convention & Expo, with the theme "Strengthening Our Business Voice to Expand the Economic Landscape." Location is the Utah Cultural Celebration Center, 1355 W. 3100 S., West Valley City. Cost is \$55 for members, \$60 for nonmembers. Details are at www.uhcccconvention.com.

June 1, 11:30 a.m.-1 p.m.

Lunch Meeting, a Murray Area Chamber of Commerce event. Speaker Dr. Noel Gardner of the Polizzi Clinic will discuss opioid misuse and how the clinic is helping patients overcome addiction. Location is Brio Tuscan Grille, 6173 S. State St., Murray. Cost is \$20 prepaid, \$30 at the door. Details are at murraychamber.org.

June 6, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. Details are at davischamberofcommerce.com.

June 7, 8:30-10 a.m.

"Jump Start: Intro to Entrepreneurship," a Salt Lake Chamber seminar taught by Deb Bilbao, business consultant at the Women's Business Center (WBC). Event is designed for all entrepreneurs: those looking to go into business, early start-up stage or those looking to improve an existing business. Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Free. Details are at slchamber.com.

June 9, 7:30-9 a.m.

Women in Business Networking, an Ogden/Weber Chamber of Commerce event. Location is the chamber offices, 2380 Washington Blvd., Suite 290, Ogden. Free for WIB members. Details are at ogdenweberchamber.com.

chamber.com.

June 14

Connect 4 Lunch, Barbecue and Blood Drive, a Sandy Area Chamber of Commerce event. Blood drive is 9:30 a.m.-2:30 p.m. Lunch is 11:30 a.m.-1 p.m. Location is the chamber parking lot, 35 E. 9270 S., Sandy. Cost is \$15 for members and \$20 for nonmembers; \$10 for members and \$15 for nonmembers donating blood. Details are at sandychamber.com.

June 19, 7 a.m.-2 p.m.

Classic Golf Tournament, a Salt Lake Chamber event. Location is Salt Lake Country Club, 2400 Country Club Drive, Salt Lake City. Cost is \$400. Sponsorships are available. Details are at slchamber.com.

June 19, 6:30 a.m.-2 p.m.

Annual Golf Tournament, a Davis Chamber of Commerce event with a 7:30 a.m. shotgun start. Location is Valley View Golf Course, 2501 E. Gentile St., Layton. Sponsorships are available. Details are at <http://davischamber.wpengine.com/wp-content/uploads/2016/04/2016GolfRegistration.pdf>.

June 20, 11:30 a.m.-1 p.m.

Business Women's Forum, a Salt Lake Chamber event. Location to be announced. Cost is \$27 for members, \$35 for nonmembers. Details are at slchamber.com.

June 20, 11:30 a.m.-1 p.m.

Business Alliance Networking Luncheon, a Davis Chamber of Commerce event. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. Free. Details are at davischamberofcommerce.com.

June 21, 3-4:30 p.m.

"Jump Start: Intro to Entrepreneurship," a Salt Lake Chamber seminar taught by Deb Bilbao, business consultant at the Women's Business Center (WBC). Event is designed for all entrepreneurs: those looking to go into business, early start-up stage or those looking to improve an existing business. Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Free. Details are at slchamber.com.

June 27, noon-1:30 p.m.

Lunch and Learn Series. The series is a collaboration between the Women's Business Center and the Professional Education Department at the University of Utah. Topic is "Employment Law." Location is the Salt Lake Chamber, 175 E. 400 S., Suite 600, Salt Lake City. Cost is \$40. Registration can be completed at wbcutah.com/events.

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