# TIDECUS

The Enterprise F1

October 17, 2016

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### **Issue Sponsor:**



### **MEET & EAT**



# WAYS to have more productive business meetings

### Make Sure You Need to Meet

Before sending out that calendar invite, make sure that a meeting is truly the best way to accomplish your objectives. Invite only those who will

> be contributing or who will benefit from the content and go into the meeting with clearly defined objectives. Stay away from meetings that are intended to provide updates or "touch base" on an ongoing project. If you can't more clearly define an objective, you likely won't

achieve it.

There are few things

more frustrating than walk-

ing out of an hour-long busi-

ness meeting thinking, "That

plished in a three-paragraph

Even more frustrat-

seem only to result in plans

for future meetings. Your time is one

resources, so these nine tips will help

make your meetings more productive

of your most limited and valuable

ing are the meetings that

could have been accom-

email!'

and effective:

#### **Start and End On Time**

Waiting until everybody trickles in essentially penalizes those who arrive

on time and accommodates latecomers (who will probably show up even later next time). It's a bad habit to fall into. Starting and ending on time breeds a culture of promptness and mutual respect. "It shows a respect for everybody's schedules," said Christy Flater, an independent sales director for Mary Kay who has been planning weekly meetings for 10 years. "It also increases participation throughout the entire event because everyone knows that there is a limited amount of time to connect with each other."

#### **Ditch Your Devices**

Leave computers, tablets and even phones (gasp!) behind. Best-case

see 9 WAYS pg. F10



### **Caterers**

### Listed by Gross Catering Sales in 2015

Rank	Caterer Name Address	Phone Web	Full-Time Employees Part-Time Employees	Gross Catering Sales in 2015 Min./Max. Event Size	Food Specialties  Notable 2015 Events Hosted	Catering Manager Executive Chef	Year Est.
1	Utah Food Services 581 W. 900 N. North Salt Lake, UT 84054	801-531-0226 utahfoodservices. com	100 50	\$8 million 5-5,000	Menu options include gluten-free, vegan, vegetarian, nut-free. International staff for specialized menus, feature "action stations" where chefs show cooking skills.  Adobe, Outdoor Retailer, Stampin' Up, DoTerra, Governor's Gala, Best of State, Young Living Oils, Comic-Con, Nu Skin, UofU Pediatrics Holiday Party, Educational Testing Systems, Western Governors University, University of Utah School of Dentistry	Diego Escobar Ben Brawand	1996
2	Culinary Crafts 573 W. State St. Ste. A Pleasant Grove, UT 84062	801-225-6575 culinarycrafts.com	50 50	\$6.7 million 25-10,000	Local and seasonal DND	Kaleb Crafts DND	1984
3	Apple Spice Junction 2235 S. 1300 W. SLC, UT 84119	801-389-8821 applespice.com	20 2	\$5.7 million 15-No Max.	Hot catering items like pot poast and roasted chicken. Box lunches like turkey avocado sandwich and Southwest chicken salad  DND	Jacque Beames Alex Sanchez	1988
4	Cuisine Unlimited Catering & Special Events 4641 S. Cherry St. SLC, UT 84123	801-268-2332 cuisineunlimited. com	65 55	\$5.6 million 1-10,000	Upscale catering and event services, corporate in-house cafes  Sundance Film Festival, Red Butte summer concerts, many convention clients	Aaron Turner Steve Ulibarri	1980
5	Thanksgiving Point 3003 N. Thanksgiving Way Lehi, Utah 84043	801-768-2300 thanksgivingpoint. org	12 60	\$3.2 million 2-6,000	American and international favorites  Mrs. Herbert's Uplift Family Parenting Conference, Web.com, Utah Championship Golf Tournament, Imagine That! Gala, Labor Day Luau, Eat Like A Pilgrim	Molina Welcker  Jason Merryweather	1996
6	<b>Meier's Catering</b> 4730 S. Holladay Blvd. Holladay, UT 84117	801-278-4653 meierscatering. com	7 30	\$1.5 million 50-10,000	Tri-tip, BBQ ribs & chicken, pulled pork, prime rib  UofU Hospital, This is the Place, Megaplex Theatres, Wells Fargo, Merit Medical, Les Olsen Co.	Rob Meier Peay Meier	1990
7	Red Flame Catering 1268 S. 500 W. Bountiful, UT 84010	801-292-3121 redflamecatering.	4 10	\$1.1 million DND-5,500	Prime rib, steaks, roast beef, chicken Cordon Bleu, hamburgers & hot dogs, BBQ pork DND	Paul Turner DND	1972
8	JK's Indulgence Catering 752 W. Center St. Midvale, UT 84047	801-253-0922 jksindulgence.com	3 5-20	DND 5-5,000	Private-chef style Sundance After-Preview Party	Cindy Lidell Jeff Ohlson	1993
9	Good Day Catering 380 W. 1700 S. SLC, UT 84115	801-532-7829 DND	17 10	DND 10-1,000+	Hand-made, hand-crafted foods; custom menu  Utah National Guard, FBI	Amanda Mellor Christine Mason	2000





### THINK OUTSIDE

When it comes to "Meet & Eat" in Utah, the latest trend is all about variety. Local and regional meeting planners, when scheduling and detailing their conferences, are no longer content to simply hold their entire conference

under one roof. Not that this is a completely new concept, but one we have faced more often this year than in the past.

In my many years in the hospitality industry, I have participated as a supplier in several major industry tradeshows. It was common

to attend an extravagant event offsite from the main convention venue. Places like Tampa had a night at Busch Gardens, Indianapolis hosted tailgate parties on the Colts playing field and Miami held a night at their zoo. Of course, in Las Vegas, it's as simple as crossing the street in any direction to another large venue.

Just this past August, the folks at

Visit Salt Lake completely wowed the attendees of the American Society of Association Executives (ASAE) with a private concert at Red Butte Gardens. The night was complete with a field of color-coded blankets, each having

its own wicker picnic basket filled with yummy treats and wine, still chilled, in the bottle. These all were major national and international organizations like ASAE.

Our local meeting planners and organizations are taking the hint and have been more adventurous with their

meetings, conventions and tradeshows.

There are several catering local companies that currently provide their services specifically for this reason. They have fleets of trucks and equipment that can take them anywhere in the state to cater any type of event.

Those of us in the "brick-andmortar" category have simply had to be content with hosting the rest of the event under our roof. However, with more demands on increase revenues and capturing more of the market, we have had to step outside of our comfort zones try and obtain our "piece of the pie" — no pun intended.

This year the Ogden Eccles Conference Center has provided offsite catering services for five events to date that numbered from 300 to 1,000 attendees — with one yet to take place in November. Golf tournament breakfasts and private concerts are just a few of those events. When you combine that with the task of hosting the rest of the convention under your roof, it can get pretty busy. Trucks must be rented, staff increased and inventive menu options explored to accommodate the requirements of moving a large event and then bringing it all back when finished.

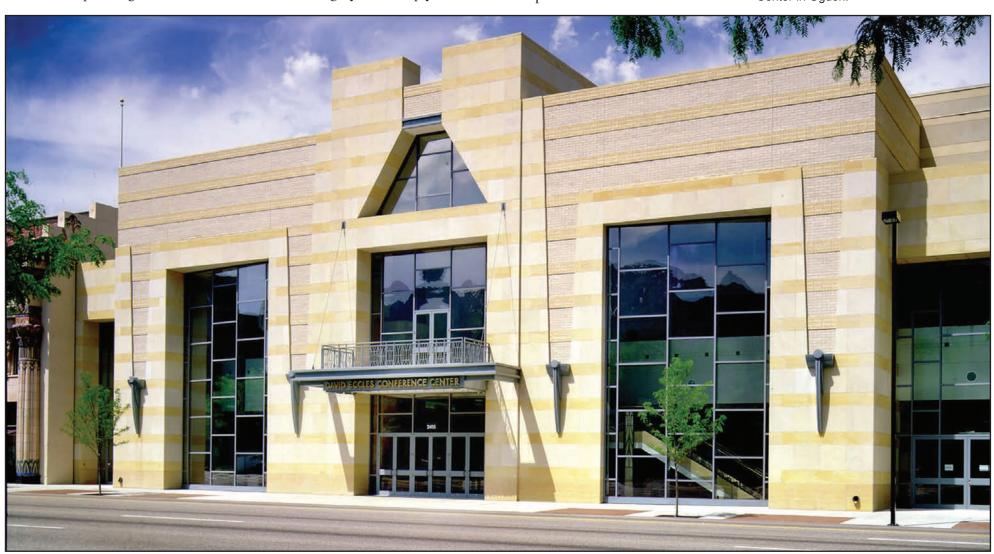
Other logistics such as transportation of the attendees and

obtaining off-site alcohol permits with the DABC are also crucial to putting on these events.

We are fortunate in Weber County that we have so much to offer for off-site venues — and all within such a short distance. We have put on rodeos at the Golden Spike Arena, '80s-themed parties at the Ogden Amphitheater — even a Steampunk-themed party at Ogden's Union Station. Along with our partnership with the team at Visit Ogden, we brainstorm to create ideas and themes that capture the client's imagination, then we all work together to make it happen.

It is all about "adapt and survive. That is the same in any industry, but in the meetings and convention industry it is even more important. By providing these additional services to our clientele, we insure our place in the industry and continue to succeed.

Ross Reeder is the director of sales and marketing for the Ogden Eccles Conference Center in Ogden.



### **Meeting Facilities**

### Ranked by Usable Square Feet

page 1

Rank	Firm Name Address	Phone Web	No. of Breakout Rooms No. of Days In Service In 2015 No. of Utah Employees	Usable Square Feet No. of Events Hosted 2015	Services Offered	Top Local Executives
1	Calvin L. Rampton Salt Palace Convention Center 100 S. West Temple SLC, UT 84101	385-468-2222 saltpalace.com	67 DND 92	675,000 154	Full-service convention center with exclusive, inhouse caterer; preferred, on-site A/V company; on-site business center; high-speed Internet; Wi-Fi; 1,000 underground parking spaces	Dan Hayes General Manager
2	South Towne Expo Center 9575 S. State St. Sandy, UT 84070	385-468-2260 southtowneexpo .com	14 327 DND	258,000 256	Space and set-up for consumer shows, meetings, conferences, events. Housekeeping, security, Internet	Dan Hayes
3	Dixie Center at St. George 1835 Convention Center Drive St. George, UT 84790	435-628-7003 dixiecenter.com	21 229 17	104,000 190	In-house decorating, in-house audio/visual event management, telecommunication, inbound/outbound freight security, food service	Jo Ann Gordon Marketing Director
4	Utah Valley Convention Center 220 W. Center St., Ste. 200 Provo, UT 84601	801-851-2200 DND	16 281 90	84,000 245	In-house Ccatering, in-house audio/visual, complimentary Wi-Fi, marketing, ticketing	Danny Wheeler General Manager
5	Ogden Eccles Conference Center 2415 Washington Blvd. Ogden, UT 84401	801-689-8600 oeccutah.com	20 365 42	80,000 184	Meetings, banquets, trade shows, state-of-the-art theater	Mike Fenton Executive Director
6	Zermatt Utah Conference Resort & Learning Center 784 W. Resort Drive Midway, UT 84049	866-ZERMATT zermattresort.com	22 365 200+	65,000 200+	Fully accredited conference center, food & beverage services located on-site, team-building activities,transportation, customized content	James Brown Director of Sales
7	Montage Deer Valley 9100 Marsac Ave. Park City, UT 84060	435-604-1300 montagehotels.com/ deervalley	5 351 DND	55,000 180	In-house AV, valet parking, group transportation, bowling alley, private dining, executive business center and event concierge	DND
8	Red Butte Garden 300 Wakara Way SLC, UT 84108	801 585-9563 redbuttegarden.org	3 365 2 full 4 seas.	50,000 175	DND	Greg Lee Executive Director
9	Utah Olympic Oval 5662 S. Cougar Lane Kearns, UT 84118	801-968-6825 utaholympiclegacy.org	3 363 150	39,000 75	Meeting and conference space, exclusive activity rental, venue rental, youth sport programs, public activities	Colin Hilton CEO
10	Sheraton Salt Lake City Hotel 150 W. 500 S. SLC, UT 84101	801-401-2000 sheratonsaltlakecity hotel.com	22 365 170	33,000 DND	Full	Jason Ford
11	Noah's Event Venue 322 W. 11000 S. South Jordan, UT 84095	844-662-4738 noahseventvenue .com	11 364 30	32,000 1,500	Noah's offers customizable, flexible, high-end event space for weddings, corporate events and special occasions of all sizes and budgets. All events at Noah's include tables, chairs, set-up, take down, audio-visual equipment, specialty linens, a catering prep space, open-vendor policy	Bil Bowser Founder/CEO  Not Disclose N/A=Not Applicable



### **Meeting Facilities**

### Ranked by Usable Square Feet

page 2

Rank	Firm Name Address	Phone Web	No. of Breakout Rooms No. of Days In Service In 2015 No. of Utah Employees	Usable Square Feet No. of Events Hosted 2015	Services Offered	Top Local Executives
12	Hilton Salt Lake City Center 255 S. West Temple SLC, UT 84101	801-328-2000 DND	20 365 250	24,000 DND	Full-service hotel offering professional meeting planners, catering, decorating and audio/visual services	DND
13	Marriott City Center 220 S. State St. SLC, UT 84111	801-961-8700 DND	14 365 200+	15,000 100+	Meeting space, food and beverage	Doug Koob
14	Solitude Mountain Resort 12000 Big Cottonwood Canyon Solitude, UT 84121	800-748-4754 skisolitude.com	10 293 550 winter 150 summer	13,000 140	Meetings, events, weddings, banquets	Kate Macconi
15	<b>Deer Valley Resort</b> 2250 Deer Valley Drive Park City, UT 84060	800-424-3337 deervalley.com	26 365 1710 winter 140 summer	10,000+ 214	Lodging, banquets, weddings, outdoor activities	Chris Carlson
16	Homestead Resort 700 N. Homestead Drive Midway, UT 84049	435-654-1102 homesteadresort.com	11 365 155	10,000 DND	Resort, lodging rooms, banquet space, two restaurants, 18-hole golf course, meeting planning, Homestead Crater etc.	DND
17	Utah Olympic Park 3419 Olympic Parkway Park City, UT 84098	435-658-4200 utaholympiclegacy.org	6 363 150w 500s	9,000 350	Meeting and conference space, exclusive activity rental, venue rental, youth sport programs, public activities	Colin Hilton CEO
18	Red Mountain Resort 275 E. Red Mountain Circle Ivins, UT 84738	877-246-4453 redmountainresort.com	6 365 250	7,000 150	Spa, restaurant, group adventures, catering, audio/visual	Tracey Welsh
19	Garboes Group Inc. Pierpont Place LLC Premier Events LLC 163 W. Pierpont Ave SLC, UT 84101	801-200-3113 pierpontplace.com	3 365 20-30	4,800 230	Event design, event coordination, event management, floral design, full bar service, wedding design/planning/coordination/management, equipment and decor rentals, site selection consultation, full-service event firm	Janice Alyson Boes CEO & Founder
20	Hotel Monaco Salt Lake City 15 W. 200 S. SLC, UT 84101	801-595-0000 monaco-saltlakecity. com	4 365 130	3,100 595	Full catering, meeting facilities  DND=Did Not Disclose N/A=Not Applicable	Jared Tomlinson Director of Sales & Marketing  s=summer w=winter



Please note that some firms chose not to respond, or failed to respond in time to our inquiries.

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WEDDINGS • CONFERENCES • TRADE SHOWS • SPECIAL EVENTS • CONCERTS • RECEPTIONS • PARTIES

### **Luxury/Upscale Hotels**

### Ranked by Star Rating

Rank	Company Name Address	Phone Web	Total No. of Rooms	Year Est.	Amenities Available	Stars	General Manager
1	The St. Regis Deer Valley 2300 Deer Valley Drive East Park City, UT 84060	435-940-5700 stregisdeervalley.com	172	2009	Ski-in/ski-out access to Deer Valley Resort, mountain views in all rooms, private ski beach, ski valet, split-level infinity pool, family activities, Remède Spa	5	Edward Shapard
2	Stein Eriksen Lodge 7700 Stein Way Park City, UT 84060	435-649-3700 steinlodge.com	180	1982	Ski-in/ski-out access to Deer Valley Resort, full-service ski locker room and ski valets, shuttle service to Park City, full-service concierge desk, valet and secure parking in heated garage, outdoor heated pool, hot tub & sauna, 24-hour front desk, room service & babysitting services, bar/lounge, beauty salon, boutique and gift shops, 24-hour business center, gym and health club, laundry service, meeting/group space and facilities, five-star restaurant	5	Berkeley Tolman
3	The Grand America Hotel 555 S. Main St. SLC, UT 84111	801-258-6000 grandamerica.com	775	2001	75,000-square-foot conference space, The Grand Spa, indoor and outdoor pools, business center, concierge and valet services, Jou Jou Toy Boutique, La Bonne Vie french patisserie, afternoon tea service, Gibson Lounge,  The Garden Café	4	Bruce Fery
4	Waldorf Astoria Park City 2100 Frostwood Blvd. Park City, UT 84098	435-647-5500 parkcitywaldorfastoria. com	173	2009	Dedicated gondola steps from our front doors with year- round access to Park City Resort, outdoor year-round pool, full-service spa, restaurant, bar, scheduled local-area shuttle, high-speed Internet access, valet parking	4	Kerry Hing
5	Hotel Monaco Salt Lake City 15 W. 200 S. SLC, UT 84101	801-595-0000 monaco-saltlakecity. com	225	2009	Yoga mat in every room, free Wi-Fi, hosted wine reception daily, evening nightcap pairings with sweet treat, complimentary morning coffee & tea service, on-site fitness center, eco-friendly services & amenities, pets stay free, overnight shoe shine, same-day laundry/dry cleaning service	4	Daryn White
6	<b>Hotel Park City</b> 2001 Park Ave. Park City, UT 84068	435-200-2000 hotelparkcity.com	100	2003	On-site golf course, two putting greens, complimentary spa & fitness center including daily yoga/Pilates fitness classes, year-round heated outdoor pool, 10,000 sq. ft. of meeting space,15,000 sq. ft. of outdoor function space, underground parking, wireless Internet access (all guest suites, function space & public areas), complimentary daily newspaper delivery, complimentary coffee & tea served in the lobby	4	Ryan Overton
7	Hyatt Centric Park City 3551 N. Escala Ct. Park City, UT 84098	435-940-1234 parkcity.centric.hyatt. com	150	2010	Pool, full-service restaurant, complimentary transportation to historic Main Street. JanMar.	4	Geoff Gray
8	Amangiri 1 Kayenta Road Canyon Point, UT 84741	435-675-3999 amangiri.com	34	2009	DND	DND	Christophe Olivro



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### **Upscale Restaurants**

### Ranked by Average Meal Price

Rank	Name Address	Phone Web	Type of Cuisine	Average Meal Price	Private Parties	A/V Capabilities	Top Operating Officer
1	Fleming's Prime Steakhouse & Wine Bar 20 S. 400 W. SLC, UT 84101	801-355-3704 flemingssteakhouse. com	Prime Steakhouse	\$75	Y	Υ	Rick Paz Operating Partner
2	The Mariposa 7600 Royal St, Park City, UT 84060	435-645-6715 deervalley.com	Small Plates	\$70	Υ	Υ	Clint Strohl Resort Restaurant Operations Manager
3	<b>Valter's Osteria</b> 173 W. Broadway SLC, UT 84101	801-521-4563 valtersosteria.com	Italian/ Continental	\$60	Y	Υ	Arturo Reyes
4	Spencer's for Steaks and Chops 255 S. West Temple SLC, UT 841021	801-328-4748 spencersforsteaksand chops.com	American	\$55	Y	Υ	Jeremy Gow
5	New Yorker Restaurant 60 W. Market St. SLC, UT 84101	801-363-0166 DND	American	Lunch \$15 Dinner \$40	Y	Υ	Eldon Payne
6	The Roof Restaurant 15 E. South Temple, 10th Floor SLC, UT 84150	801-539-1911 roofmenu.com	New American	\$39.95	Y	Υ	Brent Shingleton
7	Ruth's Chris Steak House 275 S. West Temple SLC, UT 84101	801-363-2000 ruthschrisprime.com	Prime Steak House	\$39	Y	Υ	Mark Robbins Owner/Franchisee
8	<b>Bambara</b> 202 S. Main St. SLC, UT 84101	801-363-5454 bambara-slc.com	New American	\$35	Y	Υ	DND
9	<b>Cucina Toscana</b> 282 S. 300 W. SLC, UT 84101	801-328-3463 toscanaslc.com	Italian	\$35	Y	Y	Brian Rhay
10	Market Street Grill 48 W. Market St. SLC, UT 84101	801-322-4668 marketstreetgrill.com	Seafood	\$20-\$35	Y	N	Tom Guinney
11	Market Street Oyster Bar 60 W. Market St. SLC, UT 84101	801-531-6044 marketstreetgrill.com	Seafood	\$20-\$35	Y	N	Tom Guinney
12	<b>Tin Angel Cafe</b> 365 W. 400 S. SLC. UT 84101	801-328-4155 thetinangel.com	European Bistro	Lunch \$20 Dinner \$35	Y	N	Robin Kilpatrick
13	The Brass Tag 2900 Deer Valley Dr. East Park City, UT 84060	435-615-2410 deervalley.com	Brick Oven Cuisine	\$30	N	N	Clint Strohl Resort Restaurant Operations Manager
14	Royal Street Cafe 7600 Royal St. Park City, UT 84060	435-645-6724 deervalley.com/dining	Contemporary American	\$30	Y	N	Clint Strohl
15	<b>Finca</b> 327 W. 200 S, SLC, UT 84101	801-487-0699 fincaslc.com	Spanish Tapas	\$15-\$30	Y	Υ	Scott Evans Owner
16	<b>Faustina</b> 454 E. 300 S. SLC, UT 84111	801-746-4441 faustinaslc.com	American Bistro	Lunch \$12 Dinner \$24	Y	Υ	Ted Ripko
17	<b>Oasis Cafe</b> 151 S. 500 E. SLC, UT 84102	801-322-0404 oasiscafeslc.com	Creative Cuisine Healthy, Fresh	Lunch \$12 Dinner \$22	Y	N	LaSalle Restaurant Group
18	The Garden Restaurant 15 E. South Temple 10th Floor SLC, UT 84150	801-539-3170 gardenmenu.com	New American	\$4-\$19	N	N	Brent Shingleton  DND=Did Not Disclose N/A=Not Applicable



### There's no place like Homestead





### 9 WAYS

from page F1

scenario: It will be a refreshing break and will encourage your attendees to stay focused and engaged. Worst-case scenario: Your meeting will be shorter and more to the point because some people are itching to return to their phones or emails. It may not be a great fit for every meeting, but some meetings can really benefit from distraction-free discussions.

You may need to ease people into this terrifying request by having a little fun with it. Holly Curby, a meeting planner for Chick-fil-A, asks attendees to put their cell phones and devices into boxes she calls "chicken coops" that are placed in the center of each table during meetings. "If they can go the entire meeting without looking in their chicken coop, their table gets a prize," said Curby, senior marketing director for Chick-fil-A Draper and Chick-fil-A Southtown Marketplace. "It's a great way to hold each other accountable but it also makes it fun."

#### Go Offsite

Sometimes just a change of scenery to a restaurant or event venue encourages attendees to focus on the meeting at hand and results in increased productivity. "Too often things come up in the office that you feel like you need to attend to immediately," said Curby. "When

you're off site, you don't get as easily sidetracked." She also noted that relocating tends to promote creativity and free thinking, which can be extremely helpful for collaborative meetings.

#### Assign a Note-Taker

Assign one person to take simplified notes that can be shared with the attendees via email immediately following the meeting. But instead of asking them to record every detail that was discussed, task them with writing up a few key points that were discussed and listing out the action items that require follow-up. Meeting notes that recap the entire meeting end up finding their way into the garbage if they are more than a few lines long, so get in the habit of circulating a short-and-sweet synopsis that will highlight what was actually accomplished and what still needs to be done.

#### Make it Fun

If it feels right for your crowd and for your business, reserve the first few minutes of each meeting for a little fun. It will set a positive tone, reward the people who arrive on time and build camaraderie among your attendees. Jazz up your weekly department meetings by starting each meeting with a funny online video (rotate the honor of finding and sharing a video among your employees and watch them try to outdo each other). You can start with a trivia question or, for the right crowd, a

few minute-to-win-it games.

"It can loosen people up and encourage them to engage and not just sit back and watch," said Curby, who occasionally starts meetings with icebreaker questions at each table such as "What is one thing on your bucket list?" Of course, there's a time and a place for fun, and it won't be appropriate for every meeting, but sometimes spending the first five minutes loosening up and laughing is time well spent.

#### Make a Plan

The organizer needs to be able to clearly state the purpose of the meeting and what they want to accomplish. Meetings that attempt to only "further discuss XYZ project" or "touch base about upcoming changes" will often result in a lack of actual results. Share the agenda with attendees in advance and hold yourself accountable by quickly recapping what you feel was accomplished at the end of the meeting.

#### **Stay On Track**

If your meetings have a history of getting derailed by one or two people who repeatedly drive the tangent train right off the tracks, kindly but swiftly bring the focus back to the clear objectives. You can say, "That is an excellent point that we should revisit at another time, but I want to bring us back to the topic on our agenda today so we can get this wrapped up by 11 a.m."

You could even rotate the responsibility of keeping the conversation on topic by assigning a different person each meeting to speak up if conversation veers too far off topic. If you have a particularly fun (and familiar) crew, you could even bring a humorous buzzer (a la the party game Taboo) that they can sound in jest if conversation gets too far off track.

#### **Get Buy-In from Your Employees**

Everybody wants meetings to be more effective, so talk to your employees about your common goal of increasing productivity. Ask for feedback and ideas to increase productivity. This will encourage buyin from your staff and demonstrate that you respect both their time and their ideas. It will also make people less resistant if you occasionally ban technology from a meeting or shut down off-topic comments.

Get everybody on the same page and solicit feedback (via email) about ways that your meetings could be run more effectively. Just do everybody a favor and don't schedule a meeting to talk about how to run your meetings more effectively. Nobody has time for that

Kirsten Mussi is the vice president of public relations for Noah's Event Venue that hosts more than 8,000 events per year. Noah's operates 30 wedding and event venues nationwide and is headquartered in South Jordan.





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### **Hotels**

### Ranked by Total Number of Rooms

Rank		Phone	No. of Rooms	No. of Meeting Rooms	No. of Utah Employees	Amenities Available	Year Established
nalik		Web	Standard Suites	Rate Range	Distance to S.L. Int'l. Airport	Ameniues Available	General Manager
1	Hilton Salt Lake City Center 255 S. West Temple SLC, UT 84101	801-328-2000 hiltonsaltlakecity. com	499 416 19	20 \$109-\$459	250 7 miles	Full-service hotel offering valet parking, fitness center, Starbucks, bar and in-room dining, Spencer's for Steak & Chops	1984 DND
2	Westgate Park City Resort & Spa 3000 Canyons Resort Drive Park City, UT 84098	435-940-9444 wgparkcity.com	487 DND 6	7 \$99-\$3,000	DND 34 minutes	Three pools (indoor/outdoor, outdoor, indoor adult relaxation), 2 restaurants (Edge Steakhouse, Drafts Sports Bar & Grill), Serenity Spa, game room, Kid's Club (child care center), free shuttle, free valet, tennis court, basketball court, playground, ski-in/ski-out (base of Park City Mountain's Canyons Village), conference space, BBQs	2002 Brian Waltrip
3	Sheraton Salt Lake City Hotel 150 W. 500 S. SLC, UT 84101	801-401-2000 sheratonsaltlake cityhotel.com	362 290 6	22 \$120-\$309	175 7 miles	Sheraton Club, Sheraton Fitness, 5th Street Grill, Extra Innings Lounge, Starbucks, wireless Internet, airport shuttle, complimentary parking, seasonal outdoor pool	1975 Jason Ford
4	Salt Lake Marriott City Center 220 S. State St. SLC, UT 84111	801-861-8700 marriott.com/slccc	359 342 17	14 \$109-\$249	175 7 miles	Full -service property, beauty shop, nearby buffet breakfast, ATM, coffee/tea in-room, concierge, lounge hours, evening turndown service, foreign exchange, gift/newsstand, local restaurant dinner delivery, mobility access rooms, newspaper on request, toll-free phone calls, room service 6 a.m11 p.m.,safe deposit boxes, shoeshine stand, valet, dry cleaning, vending, virtual concierge available	2000 Doug Koob
5	Provo Marriott Hotel & Conference Center 101 W. 100 N. Provo, UT 84601	801-370-4700 DND	330 324 6	18 \$109-\$699	150+ 48 miles	Fitness center, indoor and outdoor pool, Jacuzzi, self-service laundry, dry cleaning, full restaurant and bar, Starbucks, concierge lounge	1983 John Garfield
6	Zermatt Utah Adventure Resort & Spa 784 W. Resort Drive Midway, UT 84049	866-ZERMATT zermattresort.com	300+ 85 230	20 \$129+	200+ 45 minutes	Microwave, mini fridge, room service, on-site restaurants, on-site bakery, miniature golf, giant chess/checkers, sand volleyball, tennis, walking path	2006 Kent King
7	DoubleTree by Hilton Salt Lake City Airport 5151 Wiley Post Way SLC, UT 84116	801-539-1515 DND	288 274 14	13 DND	115 2 miles	Lakeview Restaurant, The Club, Café Bistro, signature DoubleTree breakfast, in-room dining, 24-hour complimentary airport shuttle, Wi-Fi, 24-hour business center, fitness by Precor, same-day valet laundry, 24-hour self-service laundry, complimentary self-parking, indoor pool & hot tub	2013 James Courtney
8	The Lodges at Deer Valley 2900 Deer Valley Drive East Park City, UT 84060	435-615-2600 deervalley.com	215 85 130	80 \$139 - \$1,000	80 38 miles	Hotel rooms; 1, 2 & 3 bedroom condos; The Brass Tag; complimentary hot breakfast (ski season); on-site Deer Valley ski rental shop; lift ticket desk; on-site fitness facility; concierge services; general store and coffee bar; outdoor heated pool and hot tub; meeting and convention facilities; catering services; common-area hot tubs; outdoor BBQ; Internet; on-site bell staff; complimentary in-town transportation; full kitchen condos; bike storage; washer and dryer in condos; children's activity programs; skier shuttle; on-site conference services manager	1998 Anthony Bartholomew
9	Courtyard by Marriott Downtown 345 W. 100 S. SLC, UT 84115	385-290-6500 marriott.com/slccd	175 161 14	6 \$189-\$379	DND 6.1 miles	Exercise room 24/7, pool and whirlpool, bistro breakfast and dinner only	2015 Matt Seamons



### **Hotels**

### Ranked by Total Number of Rooms

Page 2

Rank	Hotel Name Address	Phone Web	No. of Rooms Standard Suites	No. of Meeting Rooms Rate Range	No. of Utah Employees Distance to S.L. Int'l. Airport	Amenities Available	Year Established General Manager
10	Hyatt House Downtown Salt Lake City 140 S. 300 W. SLC, UT 84101	801-359-4020 saltlakecitydowntown. house.hyatt.com	159 52 107	2 DND	DND 6 miles	Fitness center, free breakfast and Wi-Fi, fire pits, BBQ grill, pool table, restaurant/bar, year-round outdoor pool, pets allowed, full kitchens	2015 Meghan James
11	Fairfield Inn and Suites by Marriott Downtown 130 W. 400 S. SLC, UT 84101	801-531-6000 www.marriott.com/ slcfd	120 101 19	1 \$149-\$289	DND 6.1 miles	Complimentary breakfast MonFri. 6:30 a.m. to 9 a.m.; SatSun. 7-10. a.m.	1994 Spencer Empey
12	Red Mountain Resort 1275 E. Red Mountain Circle Ivins, UT 84738	877-246-HIKE redmountainresort.	130 82 48	DND \$170-\$440	250 20 miles	Spa, outdoor activities, restaurant, retail, indoor/ outdoor pools, whirlpools, Wi-Fi	1998 Tracey Welsh
13	<b>Stag Lodge</b> 8200 Royal St. East Park City, UT 84060	435-649-7444 DND	50 DND DND	0 \$440- \$5,150	15-20 39.2 miles	Private restaurant only open to guests, outdoor heated pool and hot tub, full gym ski-in/ski-out property	1985 Brent Glissmeyer
14	<b>Trail's End Lodge</b> 2100 Deer Valley Drive South Park City, UT 84068	435-776-3300 DND	45 0 45	1 \$199- \$3,850	13-40 35 miles	Complimentary wireless Internet, fitness center, full hot breakfast, daily turndown service, massage rooms, shipping/receiving services, common area coffee maker, complimentary heated parking garage, on-site concierge services, on-site ski storage, outdoor heated pool, ski-in/ski-out, on-site ski valet service, steam room, complimentary intown transportation, fire pit, après-ski	1993 Mark Murphy
15	<b>Deer Valley Club</b> 7720 Royal Street East Park City, UT 84060	800-664-2582 thedeervalleyclub. com	30 DND 30	1 \$1,000 - \$3,000	50 45 minutes	Airport transportation, concierge, front desk, ski hospitality suite, ski valet, local transportation, wine storage and full bar	1992 Jeff Bennett
16	Arrowleaf Lodge 8880 & 8886 Empire Club Drive Park City, UT 84060	435-615-2347 DND	14 2-3 room condo 0	0 \$955-\$2,215	15 35 minutes	Pool table, three common area outdoor hot tubs	2005 Sarah M. Kutschkau
17	Shooting Star Lodge 7715 Village Way Park City, UT 84060	435-615-2341 DND	10 2-3 room condo 0	0 \$850- \$2,055.	15 35 miles	Ski locker room, two common area outdoor hot tubs	2002 Sarah M. Kutschkau
18	The Signature Collection Deer Valley Resort 1375 Deer Valley Drive Park City UT, 84060	435-615-2300 www.deervalley.com	DND DND 108	1 \$100-\$5500	80 38.3 miles	DND	2009 Scott Sandlin



DND=Did Not Disclose N/A=Not Applicable
Please note that some firms chose not to respond, or failed to respond in time to our inquiries.

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