

## THE List

### HOSPITALITY

**Airport Hotels**  
page 11

**Catering Companies**  
page 12

**Meeting Facilities**  
page 14

**Major Hotels**  
page 16

**Fine Dining - Ogden**  
page 17

**Fine Dining - Park City**  
page 18

**Fine Dining - Provo Area**  
page 20

**Fine Dining - Salt Lake City**  
page 21

**COVID-19 News**  
page 2

**Industry Briefs**  
pages 6-7

**Business Calendar**  
page 9

## New solar company promises 3,700 jobs

**Brice Wallace**  
*The Enterprise*

A Lehi-based residential solar provider will add nearly 3,700 jobs over the next two decades as it expands its headquarters operations in Utah and moves to a broader set of home technology offerings.

Lumio Inc. made the announcement after being approved for a \$40.3 million tax credit incentive from the Governor's Office of Economic Opportunity (Go Utah) board. The company is considering locations in Lehi and Salt Lake County for the project.

Founded in December 2020, Lumio currently consists of four regional solar companies and multiple software platforms.

The \$120 million expansion project will centralize many of corporate functions, along with their operations and sales management, in Utah.

"We're increasing demand for renewables and decentralized energy production, storage and management, so it's crucial that Lumio invests heavily in the tech and the people who will meet this demand," Greg Butterfield, newly named Lumio CEO, said in a prepared statement. "We're thrilled to partner with Go Utah to ensure the state is at the forefront of sincere sustainability."

Butterfield noted that the company's leadership team has built dozens of companies across the Wasatch Front, "so we know from experience that Utah develops and attracts the best people anywhere."

The project is expected to generate 3,697 jobs paying an average of \$93,776. Total new wages from the project are expected to top \$4 billion over 20 years, and new state tax revenue is expected to be about \$161.2 million during that time.

Wendell Laidley, the company's chief

**see LUMIO page 17**

## Report: COVID doubts leading to slowdown of economic boom

August proved to be a slower month for economic growth in Utah, according to new data from the Eccles Economic and Business Surveys. The 500 households in Utah that were surveyed in August stated that they will spend around 2 percent more in the next three months versus the same period in 2019. However, that is down from the 6 percent spending increase respondents reported in June.

Meanwhile, the 1,000 businesses surveyed reported a decrease in inflation and a potential "skill gap" in the workforce.

"The slower spending growth suggests some concern and increased uncertainty about economic growth in the future," wrote report authors Mac Gaulin, Nathan Seegert and Mu-Jeung Yang of the David Eccles School of Business at the University of Utah.

The slower spending is concentrated in three areas — e-commerce, electronics and food at home — which have experienced higher-than-average expected spending over the past six months. Consumers saw higher prices for food, utilities and entertainment in August relative to June as well. Housing prices also remain high.

A large minority of respondents — 28



Workers bale hay at Utah County's Harward Farms. Partly due to the extreme drought in the western U.S., there is currently a nationwide shortage of hay, which is one of the factors causing economic hardships for farmers and ranchers. Photo courtesy Harward Farms.

## State loan program bringing aid to ag businesses hurt by drought

**Brice Wallace**  
*The Enterprise*

Utah state government is stepping up to help farmers and ranchers hurt by extreme drought.

The Utah Department of Agriculture and Food (UDAF) has established an Emergency Disaster Relief (EDR) loan program to help them with their losses. A total of \$5 million was approved by the Governor's Office of Economic Opportunity (Go Utah) board to move to the department from Go

Utah's Industrial Assistance Account.


Dan Hemmert, Go Utah's executive director, told the board that the impetus for the money move was "to get this done without a lot of bureaucracy."

"As far as our part of this is concerned, we're doing this in an effort to avoid a special legislative session called by the governor that would allow the Legislature to appropriate money directly to the UDAF,"


**see DROUGHT page 22**

**see UNCERTAINTY page 22**





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## COVID-19 AND UTAH - NEWS AFFECTING YOUR BUSINESS & YOUR EMPLOYEES

### Biden's vaccine/testing mandates to affect two-thirds of Utah's workforce

An estimated two-thirds of Utah workers — maybe even more — fall under new federal COVID-19 vaccination and testing mandates announced by Pres. Joe Biden recently. The new rules are part of Biden's stepped-up plan to combat the pandemic that has taken a dramatic turn for the worse over the summer.

Biden announced his six-point plan to boost vaccinations, improve access to testing and make coronavirus treatments more widely available. The new mandates cover about 100 million workers in the U.S. and as many as 1 million in Utah.

Under Biden's mandates, all workers at businesses with more than 100 employees must have proof of COVID-19 vaccination or provide a weekly negative test for the virus. Biden ordered the Occupational Safety and Health Administration to issue an "emergency temporary standard" implementing the new requirement, which will cover 80 million private-sector workers, according to *The Wall Street Journal*. Businesses that don't comply could face fines of up to \$14,000 per violation. Employers are also required to give workers paid leave to get vaccinated or to recover from the side effects of the shots.

Federal employees — including an estimated 35,000 in Utah, according to governing.com — also fall under the Biden mandates.

As expected, Republicans — most of whom consider

themselves pro-vaccination but anti-mandate — moved to condemn Biden's move, with a number of Republican governors threatening lawsuits to stop the administration's mandates on constitutionality grounds.

Utah Sen. Mike Lee took to Twitter to condemn the president's actions. "From ignoring property rights, to shirking his duty at the border, and now, coercing private citizens to undergo a medical procedure, Joe Biden has shown a wanton disregard for the U.S. Constitution. As a would-be autocrat, Biden endangers the very fibers of this great nation. Freedom and agency are the hallmarks of the American experiment."

Utah Attorney General Sean Reyes said his office is reviewing Biden's orders and "will fight any unconstitutional limitation of individual liberties and privacy."

"Regardless of where you stand on vaccinations overall, the federal government should not be able to mandate such a personal medical decision to employers and individuals," a statement from Reyes' office said.

### Biden's COVID plan means changes to EIDL small-business loan program

As part of stepped up measures by the Biden administration to combat the effects of the COVID-19 pandemic, the U.S. Small Business Administration has announced major enhancements to the COVID Economic Injury Disaster Loan (EIDL) program. The program was introduced during the Trump administration to support small-business

communities hurt by the economic effects of the pandemic — especially hard-hit sectors such as restaurants, gyms and hotels.

The SBA announced it is ready to receive new applications immediately from small businesses looking to take advantage of the new policy changes.

"The SBA is working hard to improve the COVID EIDL experience for our small-business owners. Changes have been implemented which have increased our daily processing of loans from 2,000 applications to more than 37,000 applications a day," said Marla Trollan, SBA Utah District director. "As the pandemic continues we know that our businesses are still in need of support. We hope that increasing the EIDL loan cap to \$2 million will help these businesses keep their operations going and their staff employed as we continue to work together to recover our economy."

Key changes to the EIDL program announced by the SBA include an increase of the EIDL loan cap from \$500,000 to \$2 million. Loan funds can be used for any normal operating expenses and working capital, including payroll, purchasing equipment and paying debt. The COVID EIDL funds will also now be eligible to prepay commercial debt and make payments on federal business debt.

Also changed is repayment deferral period for loans. Small-business owners will not have to begin COVID EIDL repayment until two years after loan origination.

Information and loan application procedures for the EIDL program are online at <https://www.sba.gov/funding-programs/loans/covid-19-relief-options/eidl>.

### FEMA keeps sending Utah COVID response money - this time \$4.1M

The U.S. Federal Emergency Management Administration has approved more than \$4.1 million in additional public assistance funding for the COVID-19 response in Utah. The assistance continues to be authorized by a major disaster declaration issued in April 2020. FEMA has provided a total of \$113 million for the Utah COVID-19 response to date.

The new \$4.1 million was received by the Utah Department of Health for contract services to reserve facilities that will be used as long-term care (LTC) facilities for COVID-19-positive LTC patients.

### UofU Health releases data on effects of long-haul COVID-19 on patients

Doctors from University of Utah Health recently gave an update on the so-called "long-haul" effects of COVID-19.

In a virtual news conference, Dr. Jeanette Brown, assistant professor of medicine and medical director of the UofU long-hauler clinic, said that, even among COVID-19 patients that have relatively mild symptoms, about 30 percent will still suffer long-term effects, including fatigue, heart conditions and an abnormal sense of taste and smell. Some of the symptoms may linger for life, Brown said.

University of Utah Health opened its long-hauler COVID-19 clinic in mid-July. Doctors there have seen about 100 patients so far, with another 300 scheduled. They receive around 10 referrals a day, both within the state and in neighboring states, said Brown.

Brown cited a recent study that shows promising data that vaccination can potentially reduce the risk of getting "long COVID," though Brown said that the app used to collect that data is cumbersome, so conclusions might not be completely inclusive. However, she said "protection from severe disease and becoming long-haulers is an important reason to get vaccinated."

Dr. Richard Orlandi, a professor of otolaryngology at University of Utah Health, addressed the loss of smell and taste. He said that while the majority of people recover their sense of smell within six months, around 5 percent to 10 percent of patients seem to have a permanent loss of their sense of smell, which impacts taste.

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# New jobs: Cytiva adding 396 and Apogee Worx bringing another 100

Nearly 500 jobs will be added in Northern Utah over the next decade as a pair of companies expand their operations.

Therapeutics developer and manufacturer Cytiva will add 396 jobs over 10 years in Logan, while Ogden-based Apogee Worx LLC will add 100 jobs over the next eight years.

The projects were announced after the companies received tax credit incentives from the Governor's Office of Economic Opportunity (Go Utah) board.

With more than 700 employees in Logan, Cytiva is part of the

Danaher family of companies, a global science and technology innovator. It offers cell culture media and single-use consumables used in the manufacture of pharmaceutical products. The Logan operations previously were known as HyClone Laboratories and later as GE Healthcare Life Sciences.

"We are looking to double capacity here in Cache Valley. This \$231 million [company capital expenditure] essentially doubles our footprint and doubles the output of the manufacturing processes," Justin Meehan, plant manager, told the Go Utah board.

"We have a history here in Cache Valley. ... Started right there in Logan, Utah, but as we face global competition and we're in a global company, we're trying to fight to continue to grow here and not have this product move elsewhere in the United States or elsewhere in the region." The incentive, he said, "goes a long way in securing that and making us more competitive than some of those other areas."

Those other areas include several locations where Cytiva and its parent company have operations, both in the U.S. and

abroad, according to Daniel Royal, Go Utah's director of corporate growth and business development.

"This expansion could happen at any of those facilities, especially any of their facilities near biopharma hubs, especially on the East Coast like Boston or Raleigh, North Carolina," Royal told the board.

The new jobs are expected to pay an average of \$42,929. Total wages are projected at \$155.3 million over 10 years, and new state tax revenue is expected to total \$19.4 million during that time. The Go Utah board approved a rural tax incentive of up to \$4.85 million over 10 years.

"Speaking for the mayor and the entire city, we're just very excited about this project," Kirk Jensen, Logan's economic development director, told the Go Utah board. "We've got a nice life science cluster up here. Cytiva is a huge part of that. With this expansion, as Justin mentioned, effectively doubling capacity, that's huge for us up here."

Cytiva, based in Massachusetts, is a \$3.3 billion global life sciences company with nearly 8,000 employees in 40 countries involved in advancing and accelerating therapeutics that enable the development, manufacture and delivery of transformative medicines to patients.

"We're excited Cytiva is growing, and we couldn't be hap-

pier that the company is expanding its Logan location," Dan Hemmert, Go Utah's executive director, said in a prepared statement. "Utah has a robust health-care industry, and it's great to see companies like Cytiva deliver life-altering technologies around the world."

"With this expansion, Cytiva continues its multi-year pattern of multi-million-dollar investment in Cache County," said Theresa A. Foxley, president and CEO of the Economic Development Corporation of Utah. "It's heartening to see Cytiva's continued confidence in HyClone's legacy — one of Utah's original BioHive companies — and in Cache County's future."

Cytiva was approved for a nearly \$1.5 million state incentive in December, linked to an \$18.7 million project designed to create

## WTC Utah to receive record STEP Grant

The U.S. Small Business Administration (SBA) has announced that World Trade Center Utah (WTC Utah) will receive a State Trade Expansion Program (STEP) Grant of \$1,050,000, a record-high amount. This grant will be administered to small Utah businesses ready to accelerate the growth of their international sales.

The SBA has increased Utah's STEP Grant from \$300,000 to \$1,050,000 over the past three years, the largest increase among any state in the country, because of Utah's nation-leading trade promotion program and the success of Utah businesses that are utilizing the STEP Grant to increase their international sales and opportunities, an SBA release said. WTC Utah administers the grant in partnership with the Governor's Office of Economic Opportunity to provide small businesses with financial support and business services to help them compete and win in global markets. Companies use these funds to travel to other countries and make necessary operational adjustments to do business abroad.

"The success and impact of the STEP grant program in Utah over the last several years has been inspirational," said Marla Trollan, SBA Utah District director. "International trade has been a high priority for me since I came to the SBA in 2017. We have collaborated with the World Trade Center on many initiatives and I am proud of what we have been able to achieve together. The substantial increase in grant funding is a direct result of these efforts."

Utah's export growth rate has been the highest in the nation for the past two years. Eighty-five percent of Utah's exporters are small businesses and international sales add \$5 billion across the state in additional revenue for these small-business exporters.

"The STEP Grant is the backbone of Utah's international trade program and plays a key

role in the business community by elevating Utah's international efforts," said Nicole Sherwood, director of grants and operations and STEP Project director at WTC Utah. "I have seen firsthand Utah small businesses increase global trade and commerce with a STEP Grant and I am excited to see what the coming year will bring in regard to international expansion through this massive increase in our STEP grant funding."

"These funds provide such an amazing opportunity for small businesses to compete and grow in a global market," Trollan said. "We are very appreciative of everything the World Trade Center does for Utah businesses and are

excited that these increased resources will allow them to extend their reach and assist many more Utah businesses."

"Utah is home to a large number of small businesses expanding and doing business globally. This grant will be a huge help to many of them," said Dan Hemmert, executive director of the Utah Governor's Office of Economic Opportunity. "Thanks to the U.S. Small Business Administration for funding the STEP grant and World Trade Center Utah for administering the funds."

World Trade Center Utah STEP Grant applications for fiscal year 2021 will open on Oct. 1. Utah businesses can apply at [wtcutah.com](http://wtcutah.com).

see INCENTIVES page 22



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## L.A. company acquires SLC's Enlinx

Whiplash, a Los Angeles-based omnichannel fulfillment center operator, has acquired Enlinx, a third-party logistics fulfillment provider located in West Valley City. Whiplash said the acquisition gives it a presence in a strategic western fulfillment locale, expanding its U.S. coverage in the face of accelerated demand for direct-to-consumer (D2C) ecommerce and omnichannel services.

"The Enlinx acquisition strengthens Whiplash's position as a partner for emerging and established retailers and brands, in line with the company's long-term plan to grow its national footprint while advancing its efficient shipping and multi-node distribution capabilities," Whiplash said in a release. "One of the fastest-growing regions in the United States, the Intermountain West region is a prime spot for expansion that enables Whiplash to better manage escalating D2C order volumes and reach more consumers faster, with frictionless cost-effective options."

"We're very pleased to have found a company whose culture and commitment to brand success matches ours so well," said Greg Morello, president and chief commercial officer at Whiplash. "In a demanding market, gaining 400,000 square feet of order fulfillment space with value-added service capabilities

enhances our ability to deliver seamless fulfillment experiences. We expect Salt Lake City to become an important part of our long-term growth strategy."

Enlinx follows a series of additions to Whiplash's national footprint in the past year, including new omnichannel distribution centers in Seattle; Savannah, Georgia; and a second facility in Columbus, Ohio.

"The biggest thing that stood out to us about Whiplash was their desire to always go the extra mile for their clients," said David

Burns, CEO of Enlinx. "It's a drive that we share here at Enlinx, which made this acquisition the clear path forward. Our customers will gain the advantage of being part of a much larger network that enables dual or multi-node fulfillment strategies, something we were unable to offer in the past, while still receiving the level of care they have come to rely on. The Whiplash technology and relationships with major parcel carriers rounds out what is sure to be a highly productive partnership."

## Turco to head Xenter division

Salt Lake City-based Xenter Inc. has named Dr. Mark Turco president of Xenter Medical Technologies, a Xenter business unit developing a platform of smart medical devices, initially focusing on vascular imaging and physiology technologies

for interventional medical procedures. Xenter Medical Technologies was formerly known as



Mark Turco

Xenter Hospital Technologies.

Turco joins Xenter from Sirtex Medical where he served as executive vice president of research and development and global chief medical officer, leading the development and delivery of interventional oncology technologies. Prior to Sirtex, he was chief innovation and corporate outreach officer for the University of Pennsylvania's Penn Center for Innovation, where he fostered multiple industry and academic partnerships across healthcare, engineering and business and established a new medical device center.

Turco began his 20-year clinical practice at Washington Adventist Hospital in Washington, D.C., where he served as the director of the Center for Cardiac and Vascular Research before joining Covidien as chief medical officer. Following Medtronic's acquisition of Covidien in 2015, Turco was appointed vice president and chief medical officer of the Aortic, Peripheral & Vascular divisions at Medtronic prior to joining Penn.

"I am very excited to join Xenter in this pivotal leadership role," said Turco. "I look forward to aiding in the development of medical technologies using Xenter's three pillars: medical devices, health data and therapeutic drugs. I am joining a globally recognized and experienced team who has been tasked with transforming the collection of procedural and patient data using a new global platform that leverages smart wireless medical technologies. My combined experiences to date have provided me with the unique skills to lead this multi-disciplinary team of technologists, scientists and engineers."

"Xenter is continuing our commitment to bringing the most experienced and visionary leaders to the world's first purpose-built medical device-data-drug company and tasking them with introducing change, developing new wireless platforms for smart medical devices, and harnessing the power of physical intelligence to improve patient care," said Richard J. Linder, founder, chairman and CEO of Xenter Inc. "Dr. Turco brings a wealth of skill and insight to Xenter and possesses the clinical knowledge and industry experience to drive the change we desire to achieve in medical devices and data."

## Deadline near for SBA Utah earthquake loans

Utah businesses that suffered economic injury due to the local earthquake and aftershocks of March 18 to April 17, 2020, have until Oct. 1 to apply for an SBA federal disaster loan, according to a release from Tanya N. Garfield of the U.S. Small Business Administration's Disaster Field Operations Center-West.

"This earthquake hit at a time when we were already scrambling from the onset of the COVID-19 pandemic and the switch to remote school and a work-from-home environment," said Marla Trollan, SBA Utah District director. "Many individuals, businesses and nonprofit organizations suffered physical and economic damage. Total estimated damages in Utah amounted to between \$70 million and \$100 million. We want to remind businesses and nonprofits impacted by the earthquake and its aftershocks that they still have time to apply for SBA assistance."

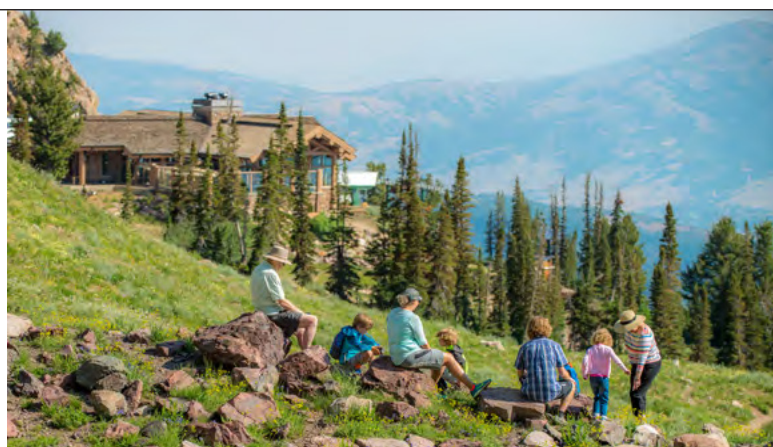
Private nonprofits that provide essential ser-

vices of a governmental nature are eligible for assistance, Trollan said.

According to Garfield, eligible private nonprofits of any size may apply for SBA Economic Injury Disaster Loans of up to \$2 million to help meet working capital needs caused by the disaster. "Economic Injury Disaster Loans may be used to pay fixed debts, payroll, accounts payable and other bills that cannot be paid because of the disaster's impact. Economic injury assistance is available regardless of whether the private nonprofit suffered any property damage," Garfield said.

Economic Injury Disaster Loans carry an interest rate of 2.75 percent with terms up to 30 years. Loan amounts and terms are set by the SBA and are based on each applicant's financial condition.

Applicants may apply online, receive additional disaster assistance information and download applications at <https://disasterloanassistance.sba.gov/>.



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## CORPORATE FINANCIAL REPORTS

The following are recent financial reports as posted by selected Utah corporations:

### Traeger

Traeger Inc., based in Salt Lake City, reported a net loss of \$4.9 million, or 5 cents per unit, for the second quarter ended June 30. That compares with net income of \$18.9 million, or 17 cents per unit, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$213 million, up from \$153.2 million in the prior-year period.

Traeger produces pellet grills. It became a public company in late July.

“We are extremely pleased and energized by the momentum in our business as we continue to disrupt the grilling industry,” Jeremy Andrus, CEO, said in announcing the results. “Our strong revenue growth as well as the ongoing expansion and engagement of our passionate and engaged Traegerhood community demonstrate the power of our brand and our business model.”

Andrus said the company saw strong performance across regions and product categories, with North America revenue increasing 36.1 percent year over year. He called growth in Canada “exceptional.” Revenues from the rest of the world grew 163 percent.

“Looking ahead, we see a sig-

nificant opportunity to drive market share gains and remain committed to investing in product innovation, brand awareness, geographic expansion and infrastructure to support long-term and sustainable growth,” he said.

### HealthEquity

HealthEquity Inc., based in Draper, reported a net loss of \$3.8 million, or 5 cents per share, for the second quarter ended July 31. That compares with a loss of \$100,000, or less than one-half of 1 cent, for the same quarter a year earlier.

Revenue in the most recent quarter totaled \$189.1 million, up from \$176 million in the year-earlier quarter.

HealthEquity is the nation’s largest health savings account (HSA) non-bank custodian.

“HealthEquity is built for growth as the team showed in the second fiscal quarter, delivering a record 180,000 new HSAs and 27 percent year-over-year HSA asset growth,” Jon Kessler, president and CEO, said in announcing the results.

“With our organic momentum and the Further and Fifth-Third HSA portfolio acquisitions planned to close later this fiscal year, ‘Team Purple’ is positioned to gain market share in FY22 and exit the year with strong momentum.”

## InMoment purchases Lexalytics

InMoment, a cloud-based customer experience data platform based in South Jordan, has acquired Lexalytics of Amherst, Massachusetts. Lexalytics is a business intelligence platform that provides data analytics solutions for sectors such as medical and legal.

“With Lexalytics, we bring together the most powerful structured and unstructured data analytics engines with our award-winning XI Platform to give companies the unique capability to mine feedback with unprecedented clarity and go beyond surveys to meet their customers and employees where they are — with a deeper understanding of their journey, emotion, intention and the effort associated with an experience,” said InMoment CEO Andrew Joiner. “We’re excited to welcome the extraordinarily talented Lexalytics team to InMoment.”

“Lexalytics is all about helping customers discover more meaningful intelligence in structured and unstructured data sources to help them drive more in-

formed business decisions,” said Lexalytics CEO Jeff Catlin. “By joining InMoment, we have the remarkable opportunity to push additional innovative solutions and transformative expertise to our customers around the globe.”

“This combination brings tremendous flexibility to organizations that require private, public or hybrid cloud text analytics infrastructures — and unlocks exciting new market opportunities with native text analytics across 24 languages and the most industry data sets of any other provider,” an InMoment press statement said.

InMoment solutions are used in a variety of industries for social media monitoring, people analytics and voice of the employee, reputation management and voice of the customer and regulatory compliance programs. Brands such as Hootsuite, Transcom Worldwide, Altair, Kaplan and Biogen use the Lexalytics programs.

Lexalytics employees, including founder Catlin, will continue in their roles and as part of InMoment.

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## ARTS/ENTERTAINMENT

• The **Governor's Office of Economic Opportunity** (Go Utah) board, at its September meeting, approved a cash rebate incentive of up to \$100,080 for **Nine Tales Inc.** for its production of "The Graduates," a feature drama. The production is expected to spend \$500,400 in Utah, including during principal photography scheduled for Oct. 6-31 in Salt Lake and Weber counties. The production is projected to employ 28 cast members, 33 crew and 400 extras. The director is Hannah Peterson. Producers are Josh Peters and Taylor Shung. "The Graduates" will tell the story of the father, the girlfriend and three people close to a school shooting victim as they try to move forward and heal for the first time.

• The **Utah Pantages Theater** has been nominated for the **National Historic Registry**. A division of the National Park Service, the National Register of Historic Places catalogs and documents America's historic treasures and encourages strong preservation and restoration through historical tax credits. The Capitol Theater and Kearns Building next door to the Pantages have been listed on the registry since 1976 and 1982, respectively. The Pantages was built in 1918. It also has applied to become a Salt Lake City Landmark.

## BANKING

• **TAB Bank**, Ogden, has provided a \$2.5 million credit facility to a mechanical maintenance company in Fort St. John, British Columbia, Canada. The new facility is extended through a multi-year agreement and will provide for the company's ongoing working capital needs. The company is a mechanical maintenance and construction contractor with a welding and fabrication division.

• **Mountain America Credit Union** has opened its 100th branch, in Henderson, Nevada. This is Mountain America's fifth branch in Nevada. The credit union has 1 million members.

• **Zions Bancorporation NA**, Salt Lake City, has announced it will host its **2022 Biennial Investor Conference** for institutional investors and analysts on March 3, 2022. It is currently anticipated to be held in Salt Lake City for those who wish to attend in person and will be broadcast for those who would prefer to attend virtually. Zions operates under

local management teams and distinct brands in 11 western states.



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## CORPORATE

• **Banner Acquisition Corp.** has closed its initial public offering of 15 million units at a price of \$10 per unit. The units are listed on the NASDAQ Capital Market and trade under the ticker symbol "BNNRU." Each unit consists of one share of the company's Class A common stock and one-half of one redeemable warrant, with each whole warrant entitling the holder thereof to purchase one share of the company's Class A common stock at a price of \$11.50 per share, subject to adjustment. Once the securities comprising the units begin separate trading, the shares of Class A common stock and public warrants will be listed on NASDAQ under the symbols "BNNR" and "BNNRW," respectively. **BofA Securities Inc.** is acting as sole book running manager and underwriter for the IPO. The company has granted the underwriter a 45-day option to purchase up to an additional 2.25 million units at the initial public offering price less the underwriting discount. Banner Acquisition Corp. intends to seek partnerships with family-owned or founder-led businesses. Banner is a "blank check" company formed for the purpose of effecting a merger, capital stock exchange, asset acquisition, stock purchase, reorganization or similar business combination with one or more businesses. It is sponsored by an affiliate of Banner Ventures and led by Christopher Christensen, who serves as chairman of the board, and Tanner Ainge, who serves as CEO and director.

## ECONOMIC INDICATORS

• Residents of **Summit County** earn the most money in Utah, on average, according to an analysis by financial technology company **SmartAsset**. It consid-

ered data from the U.S. Census Bureau's Five-Year American Community Survey to determine the counties with the highest earners. Residents of Summit County have a median income of \$102,958, with a cost of living of \$54,212. Summit County was followed, in order, by Morgan, Wasatch, Davis, Daggett, Salt Lake, Utah, Tooele, Weber and Uintah counties. Details are at <https://smartasset.com/mortgage/cost-of-living-calculator#Utah/median-income>.

• **Utah** is ranked No. 1 among states for creating wedding-themed photo books in 2021, No. 2 for travel-themed photo books and No. 4 for family photo books, according to **Mixbook**. It ranked the states based on the number of books created per 100,000 residents. Utah also was No. 4 for romance-themed photo books and other items created on the **Mixbook.com** platform.

• Property-buyers in **Utah** would expect a 39-percent discount to purchase a **property that once was a meth lab**, according to a survey by **Rehabs.com**. That amount is equivalent to \$109,839, based on average property prices in Utah. One in four admit they would worry about the social stigma if they moved into a house that was once a drug den, and half of potential buyers say they'd pull out of the deal in that situation. Details are at <https://www.rehabs.com/explore/neighborhood-drug-dens/>.

## EDUCATION/TRAINING

• The College of Dental Medicine at **Roseman University of Health Sciences**, South Jordan, has received formal approval from the **Commission on Dental Accreditation (CODA)** to transition its Doctor of Dental Medicine (DMD) program from a four-year to a three-year curriculum, beginning with the 2022-23 academic year. The move makes Roseman's College of Dental Medicine one of only two colleges in the nation offering students the opportunity to earn their DMD degree faster, saving time and tuition cost. The college will not be applying a full four years' worth of tuition over three years in the new model. Instead, students will pay only three years of tuition. In addition to reducing the length of its DMD program, the college also received approval from CODA to increase its new class size from 100 admitted per academic year to 120 in 2023-24 and up to 136 admitted per academic year beginning in 2024-25. Once the program is fully transitioned to three years in 2026-27, the college will have a total program enrollment of 408 students.

## INVESTMENTS

• **Cotopaxi**, a Salt Lake City-based outdoor gear and apparel brand and benefit corporation, has secured funding led by **Bain Capital Double Impact**, the impact investing strategy of Bain Capital. The amount was not disclosed. The investment will be used to propel Cotopaxi's global growth, sustainable products strategy, and impact on addressing poverty and supporting community development. As part of the investment, Cotopaxi is adding **Cecilia Chao** of Bain Capital



Cecilia Chao

Double Impact to its board of directors. Cotopaxi was founded in 2014 with a mission to create sustainably designed outdoor products and experiences that inspire adventure while also leading people to do good by helping fund poverty relief efforts.

• **RainFocus**, a Lehi-based enterprise event marketing platform, has closed a Series C funding round, led by **KKR**, a global investment firm. Existing investor **JMI Equity**, a growth equity firm focused on software companies, also participated in the round. Financial details were not disclosed. KKR is investing in RainFocus through its Next Generation Technology Growth Fund II, a global fund dedicated to growth equity investments in the technology space. The funding is expected to enable RainFocus to enhance its event management and marketing technology platform, grow its global footprint, and accelerate its strategic go-to-market initiatives.

## LAW

• **Armstrong Teasdale** has hired **Charles D. Morris** for its office in Salt Lake City. **Morris** is an associate in the firm's litigation practice group. He has a background in research and analysis of federal, state and local stat-



Charles Morris

utes, lending to his understanding of the legal landscape across a wide range of practice areas. He is familiar with corporate and transactional law and has experience with mergers and acquisitions and taxation. Prior to joining Armstrong Teasdale, Morris was a research assistant at the University of Oregon School of Law to a professor of taxation and corporate law. His experience also includes serving as a summer associate in the office of the general counsel for a communications company in Salt Lake City. His education includes a B.A. from Brigham Young University. Armstrong Teasdale has more than 340 attorneys throughout the U.S. and U.K.

• **Kirkland & Ellis** has opened an office at 60 E. South Temple, Salt Lake City. Corporate partner **Travis Nelson** and litigation partner **Brigham Cannon** and investment funds partner **Warren Goodworth** will be relocating to launch the new office. Nelson and Cannon are alumni of



Travis Nelson



Brigham Cannon

Brigham Young University's J. Reuben Clark Law School. Nelson focuses primarily on complex business transactions, including leveraged acquisitions of private and public companies, strategic mergers, acquisitions and joint ventures, venture capital and PIPE investments, debt and equity restructurings and recapitalizations, and the formation of private equity

see BRIEFS next page



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# Industry Briefs

from previous page



Warren Goodworth

funds. Cannon represents corporate and individual clients in white-collar and regulatory defense matters. He also regularly leads internal investigations, advises companies on the effectiveness of their compliance programs, and assists companies who are facing investigations by enforcement agencies outside the United States. He joined the firm after spending more than four years as a prosecutor with the Department of Justice in the Fraud Section of the Criminal Division. Goodworth's practice focuses on the structuring, forming and advising premier private equity, growth equity, secondary, fund of funds, venture, energy and other private investment funds and their management companies. His practice also includes assisting fund sponsors in connection with secondary market sales, legal and regulatory compliance matters, as well as other complex business transactions and operational events. Kirkland & Ellis has about 2,900 attorneys, with offices in 18 cities worldwide.

## MEDIA/MARKETING

• **KUER 90.1** has appointed **Cristy Meiners** as station manager. Meiners is a former executive producer of "RadioWest" and had been serving as interim station manager since May, overseeing operations,



Cristy Meiners

programming and news for the NPR member station. Meiners will guide all national, regional and local news, arts and cultural programming airing on the station, as well as navigating new approaches for the creation of local content on KUER's multiple media platforms. Meiners began her journalism and public radio career as an intern in Washington, D.C., on NPR's Arts Desk. She produced "The Bob Edwards Show" and "Bob Edwards Weekend" for SiriusXM Satellite Radio for eight years. She returned to Salt Lake City as the arts and entertainment editor at the *Deseret News* before joining the "RadioWest" team in 2019.

## NONPROFITS

• **Sutherland Institute**, a Salt Lake City-based independent research and educational institution that is a nonpartisan, nonprofit organization, has announced that **Jon Ammons** will join its new stable of contributing scholars, with a focus on civic institutions. Ammons currently serves as the associate director of the New York Office of Public and International Affairs for The Church of Jesus Christ of Latter-day Saints, where he performs outreach at the United Nations and to the broader diplomatic and religious communities in New York. Ammons' previous work includes government, interfaith and community relations outreach at the church's global headquarters in Salt Lake City. Prior to joining the church's New York office, Ammons served as deputy chief of staff in the



Jon Ammons

Utah House of Representatives and as a senior policy and communications advisor to the speaker of the House. His education includes an undergraduate degree in humanities from Brigham Young University.

## PHILANTHROPY

• The **Utah Valley Home Builders Association** donated over \$300,000 to **Brigham Young University** after selling its 11th "Cougar House." The donation went to BYU's endowed scholarship program. Members of the UVHBA donate time, labor and supplies to build each Cougar House. The home is then sold, with the proceeds benefiting current and future student-athletes, particularly those involved in construction management majors at BYU. The project was jumpstarted with the \$160,000 lot in Saratoga Springs donated by Jeff Southard of **South Haven Homes and Development**. The South Haven team also oversaw the entire project as the general contractor. Sam Morgan of **Morgan Fine Homes** designed and donated the plans for the 3,600-plus-square-foot home.

## REAL ESTATE

• **Foursight Capital** has leased 35,000 square feet of Class A office space at **Soleil Technology Park** in Salt Lake City. The fourth floor of the park will serve as Foursight's new corporate headquarters. The lease was announced by **Colliers**. Founded in 2012, Foursight Capital is a specialty finance company that focuses exclusively on assisting finance auto customers indirectly through relationships with franchise and independent dealerships. Soleil is being developed by Wasatch Properties and includes two buildings nearing completion within a 525,000-square-foot development.

## RECOGNITIONS

• **Squire & Co. PC**, Orem, and **Tanner LLC**, Salt Lake City, have been named to **Inside Public Accounting's "Best of the Best Accounting Firms for 2021"** list. The annual recognition honors Certified Public Accounting firms across the country for their overall superior performance on more than 50 IPA criteria. More than 520 accounting firms participated in the IPA's survey and analysis of top firms in the United States.

• **Fear Factory**, 666 West and 800 South in Salt Lake City, has been named the **best haunted house in Utah** by *Parade Magazine*. The publication listed the best haunted houses in each state. Fear Factory is celebrating

10 years in business this fall. It consists of six buildings, with two underground passages.

• **CHG Healthcare**, Midvale, is ranked No. 20 on the list of **"2021 People Companies That Care,"** compiled by *People* magazine and **Great Place to Work**. The 100-company list contains companies "that have succeeded in business while also demonstrating outstanding respect, care and concern for their employees, their communities and the environment." CHG provides locum tenens services, is the parent company of five healthcare staffing companies and owns two technology companies.

• **Lodging Dynamics Hospitality Group**, a Provo-based hotel operation company, has received the **2020 Partnership Circle Award** from **Marriott International**. It is the highest honor Marriott bestows upon a third-party management company. This is the second time Lodging Dynamics has received the award.

## RETAIL

• **Backcountry**, a Park City-based specialty outdoor retailer, has appointed **Girish Satya** as chief financial officer of its global portfolio of brands, including Backcountry, Bergfreunde, Competitive Cyclist, Motosport and Steep & Cheap. Satya has more than 20 years of financial executive experience, most recently serving as a principal at TSG Consumer Products, Backcountry's financial and strategic partner. He joined TSG in 2016 to lead its portfolio operations group. Before that, he served as CFO for The Bay Club Co. He also held senior financial and operations roles at several private-equity-backed businesses. He started his career at Alvarez and Marsal. He currently serves on the board of Canyon Bicycles GmbH and is the president of the di Rosa Center for Contemporary Art.



Girish Satya

## SERVICES

• **Crestone Capital LLC**, a Colorado-based wealth management firm, has opened an office in Salt Lake City. It is the fifth location for the company, which provides services to a network of entrepreneurs, business



Rachelle Morris

owners and their families. The office will be led by **Rachelle Morris**, executive director of client advisory. She will provide wealth management and client advisory services to high-net-worth individuals and families in Utah and surrounding areas. She has significant wealth management and private banking experience, most recently serving as vice president for J.P. Morgan's Private Bank in Salt Lake City, following more than a decade as a wealth manager with Goldman Sachs & Co. in Texas. Morris earned her bachelor of science degree in information systems from Brigham Young University's Marriott School of Business.

• **AvantGuard**, an Ogden-based provider of wholesale monitoring services for alarm dealers in North America, has opened a monitoring center in Cedar City. It is the company's third monitoring center. Operators monitor and respond to alarm signals and events of all types across the security, fire, mPERS and IoT industries. The company services over 1 million subscribers from Alaska to Puerto Rico. The new monitoring center is 5,121 square feet occupying the third floor of a three-story building capable of seating 28 active monitoring specialists at any given time. **Ammon Davis** has been named the center's operations manager. Davis has been with AvantGuard since July 2013, serving in various roles, including operator, training instructor, account executive in dealer services and training, and quality manager.



Ammon Davis



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## UTAH STUDY:

### 'Wild mushrooms' rarely are

Do you seek out products that contain "wild mushrooms"? Chances are they really aren't wild at all. So says a study conducted by researchers from the University of Utah and the Natural History Museum of Utah (NHMU).

Harvesting wild mushrooms requires an expert eye to distinguish between the delicious and the inedible. Misidentification can have a range of consequences, from a disgusting taste and mild illness to organ failure and even death. Culinary wild mushrooms staples, such as truffles or porcini, require symbiotic relationships with specific plants in the ecosystem that make it impractical or impossible to produce them commercially. This means they can only be harvested from their natural habitat, which is why porcini and truffles are often so expensive. Most food producers opt for common fungi that can be cultivated easily and grown in large quantities, such as oyster, shiitake and portabella mushrooms.

According to the Utah researchers, the United States has minimal regulations around the harvest and sale of wild fungi. Food products that tout "wild mushrooms" as ingredients are often vague and non-specific, making it impossible to know if the products are truly wild or just cultivated varieties, or even if they contain poisonous mushrooms harmful to humans.

In a new UofU/NHMU study, researchers used DNA barcoding techniques to test what mushroom species made up 16 food products that listed "wild mushrooms" on their labels. The authors sourced soups, dried mushrooms, powdered mushrooms, pasta sauces and flavor enhancers from local grocery stores around Salt Lake City and a large online retailer.

They found 28 species of mushrooms across all 16 food products. Almost all products that claimed to have wild mushrooms consisted of cultivated species, including oyster, shiitake or portabella mushrooms. Only five products had contents that were accurately described on the label and some included species that likely have yet to be described in academic literature. One packet of dried wild mushrooms from the online retailer contained a species from a group of fungi that includes the "Death Cap," a notoriously poisonous mushroom known to cause renal failure in humans.

"If you looked at the reviews on this product, a surprising number of people wrote that the mushrooms 'made me violently ill,' or that they had 'never been so sick in my life,'" said Dalley Cutler, lead

author of the paper and a recent biology graduate at the UofU. "No one is checking if the mushrooms are what the labels say they are."

The authors contacted the online retailer to inform it of the potential dangers of the product. As of the paper's publication, the dried mushrooms are still for sale. The mislabeling across the wide range of products could be due of fraud, negligence or just a lack of awareness.

"There's an ignorance about mushrooms in general — in food products, museum collections, the definition for wild mushrooms are all over the place," said Alexander Bradshaw, co-author of the study and doctoral student at the UofU. "One package of dried mushrooms said it contained porcini, defined by a characteristic spongy texture underneath the cap. Just by looking at it, we knew it was untrue — the mushrooms had gills underneath their caps. It seems like if you can dry it down, you can just slap a porcini label on it."

The authors say their results are inevitable partly because policies that regulate the international food supply chain vary wildly. Some parts of Europe require a license to collect edible wild mushrooms, but the guidelines differ among countries. In the U.S., state governments are responsible for regulating commercial wild mushrooms sales, but only 31 states have any regulations at all, according to a national survey of state regulation of "Wild Mushroom Foraging for Retail Sale."

Another reason for inconsistencies is because the field of mycology is vastly understudied, the report said.

"About 95 percent of fungal species on Earth are undescribed. Fungi are so poorly documented, how do you regulate something that is virtually unknown?" said Bryn Dentinger, senior author of the paper, curator of mycology at the Natural History Museum of Utah and associate professor of biology at the UofU. "This puts human health at risk, but it also puts our ecosystems at risk. Around the world, unsustainable harvesting practices could put rare and threatened species at risk of extinction."

"I don't want people to read this and be scared to eat porcini and other wild edible mushrooms. They are delicious," said Cutler. "This study looked only at packaged products, not locally harvested wild mushrooms. I would encourage people that enjoy porcini and other wild edibles to only purchase from local sellers that are qualified in the identification of wild mushrooms."



# Calendar

Calendar listings are provided as a free service to our readers. Information about upcoming events may be sent to [brice@slenterprise.com](mailto:brice@slenterprise.com). The submission deadline is one week before publication.

## **Sept. 20, 8 a.m.-1:30 p.m.**

**The Point Challenge Golf Tournament**, a Point of the Mountain Chamber event. Check-in begins at 7 a.m., followed by 8 a.m. start. Location is TalonsCove Golf Club, Saratoga Springs. Cost is \$800 per foursome. Details are at [www.thepointchamber.com](http://www.thepointchamber.com).

## **Sept. 21, 8 a.m.**

**Seventh Annual Utah County Commercial Real Estate Symposium**, presented by Colliers International and the Utah Valley Chamber of Commerce to highlight the most pressing issues impacting commercial growth and economic development throughout Utah County. Location is Utah Valley Convention Center, 220 W. Center St., Provo. Free. Details are at <http://view.ceros.com/colliers-salt-lake-city/utahcountysymposium2021/p/1>.

## **Sept. 21, 8:30-10 a.m.**

**"Better Your Business" Employer Seminar**, presented by the Utah Department of Workforce Services' Workforce Development Division and the Employer Connection Advisory Board. Speaker Robbyn Scribner will discuss how the COVID-19 pandemic has caused severe disruption to women's careers and how understanding the unique pressures on women is critical to stabilizing their workforce participation. Event takes place online. Free. RSVPs can be completed by emailing [jljay@utah.gov](mailto:jljay@utah.gov).

## **Sept. 21, 10 a.m.**

**"FMLA/Short-Term Disability,"** part of the 2021 Employers Council and Paylocity Online Training Series. Free. Details are at <http://info.employerscouncil.org/2021-paylocity-webinar-series>.

## **Sept. 21, 11 a.m.-1 p.m.**

**Business Women's Forum 2021: "Unapologetically, Taking Up Space."** Presenter is Lais Martinez, assistant commissioner for equity, diversity and inclusion at the Utah System of Higher Education. Location is Hilton Garden Inn Salt Lake City Downtown, 250 W. 600 S., Salt Lake City. Cost is \$30 for members, \$40 for nonmembers. Details are at [slchamber.com](http://slchamber.com).

## **Sept. 21, 11:25 a.m.-1 p.m.**

**Leadership Luncheon**, a Cache Valley Chamber of

Commerce event. Location is The Riverwoods Conference Center, 615 Riverwoods Parkway, Logan. Cost is \$20 for members, \$22 for nonmembers; online cost is \$16 for members, \$17 for nonmembers. Details are at [cachechamber.com](http://cachechamber.com).

## **Sept. 21, 11:30 a.m.-1 p.m.**

**Business Alliance Luncheon.** Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. No RSVP required. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## **Sept. 21, 1-2 p.m.**

**"Talk About It Tuesday,"** a Women's Business Center of Utah event that is a weekly open discussion. Moderator is Sarah Barstow, WBCUtah southern office business advisor. Event takes place online via Zoom. Free. Details are at [wbcutah.org](http://wbcutah.org).

## **Sept. 21, 3:30-5 p.m.**

**"Benefit From Within,"** presented by P3 Utah and Impact Hub Salt Lake. Speakers are Jordan Larson, global facilities engineering, sustainability and real estate manager for Varex Imaging; and Landen Garner, director of engineering good (corporate social responsibility) for US Synthetic. They will present their roles as internal champions for sustainability and share examples of industry-leading social and environmental impact strategies. Event takes place online. Free. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## **Sept. 22-23**

**Utah Outdoor Recreation Summit**, with the theme "Outdoors Elevated." Event features five educational tracks. Keynote panelists are Utah House Speaker Brad Wilson; Brian Steed, director of the Utah Department of Natural Resources; Pitt Grewe, director of the Office of Outdoor Recreation; and moderator Vicki Varela, managing director of the Utah Office of Tourism. Location is Utah State University in Logan. Another summit takes place Oct. 27-28 in Kanab. Cost is \$175 for each summit, \$255 for both. Details are at [utahoutdoorsummit.com](http://utahoutdoorsummit.com).

## **Sept. 22, 8 a.m.-5 p.m.**

**Lean Six Sigma - Yellow Belt**, a Salt Lake Community College Employee Development Workshop focusing on understanding the cost savings and personal benefit of eliminating waste through a step-by-step process to see and address problems. Location is SLCC's Westpointe Campus, 1060 N. Flyer Way, Salt Lake City. Cost is \$350. Details

are at <http://www.slcc.edu/workforce/courses/index.aspx>.

## **Sept. 22, 8 a.m.-2:30 p.m.**

**Intermountain CFO Summit**, featuring keynote presentations and breakout sessions. Location is the Utah Cultural Celebration Center, 1355 W. 3100 S., West Valley City. Cost is \$299. Registration can be completed at <https://lp.ampleo.com/2021-intermountain-cfo-summit>.

## **Sept. 22 and 24**

**Utah Trails Forum Annual Conference** on Sept. 22, with field workshops Sept. 24. Event is a statewide gathering of trail planners, builders, advocates, users, tourism and local government leaders who want to advance the building and care of natural surface trails. Location is Utah State University, Logan. Cost for forum (without summit ticket) is \$80, \$65 if added to summit registration. Another conference takes place Oct. 29, 8:30-11:30 a.m., at the Kanab Center, Kanab, with master trail stewards field workshops set for 11:45 a.m.-4 p.m. Details are at [utahoutdoorsummit.com/utah-trails-forum/](http://utahoutdoorsummit.com/utah-trails-forum/).

## **Sept. 22, noon-1 p.m.**

**"Supply Chain and the Impact on Housing,"** a Hinckley Institute of Politics event. Speakers include Ross Ford, executive officer, Utah Home Builders Association; Jeremy Hafen, president, Clyde Companies' Greg White, Salt Lake residential territory manager, Interstate Brick; and Ginger Chinn, vice president of public policy, Salt Lake Chamber. Location is Hinckley Institute of Politics, 260 S. Central Campus Drive, Room 2018, Salt Lake City. Virtual option is available. Details are at <https://www.hinckley.utah.edu/calendar>.

## **Sept. 22, 5:30-6:30 p.m.**

**"Teamwork Trifecta: Building a Powerhouse Team,"** a Small Business Development Center (SBDC) event. Location is the Provo/Orem SBDC at Utah Valley University. Details are at <https://clients.utahsbdc.org/events.aspx>.

## **Sept. 23, 8:30-11 a.m.**

**ConnectShare B2B Networking Event** designed for business leaders and decision-makers. Location is the Miller Conference Center, 9750 S. 300 W., Sandy. Details are at [www.connectshare.com](http://www.connectshare.com) or by contacting Randy Hunt of the ConnectShare Advisory Board at [randy@clearpath-strat.com](mailto:randy@clearpath-strat.com).

## **Sept. 23, 9 a.m.-6:30 p.m.**

**Utah LGBTQ+ Economic**

**Summit**, a Utah LGBTQ+ Chamber of Commerce event with the theme "Lead OUT Loud" and featuring education, inspiration and business development opportunities. Summit is 9:30 a.m.-4:30 p.m. Networking takes place 4:30-6:30 p.m. Location is Loveland Living Planet Aquarium, 1203 Lone Peak Parkway, Draper. Cost is \$50 for members and \$60 for nonmembers; \$15 for after-hours networking only; cost for virtual attendance is \$25. Details are at <https://www.utahlgbtqchamber.org/utah-lgbtq-economic-summit/>.

## **Sept. 23, 10-11 a.m.**

**"Accessing Capital for International Growth,"** a World Trade Center Utah and Salt Lake Chamber event that takes place online. Details are at [https://us02web.zoom.us/webinar/register/WN\\_7vjD24peSoWi7Fa9gLIYzw](https://us02web.zoom.us/webinar/register/WN_7vjD24peSoWi7Fa9gLIYzw).

## **Sept. 23, noon-1 p.m.**

**Women in Business**, a Box Elder Chamber of Commerce event. Contact the chamber for location details. Cost is \$10. Details are at [boxelderchamber.com](http://boxelderchamber.com).

## **Sept. 23, 5-6 p.m.**

**Legal Clinic** (in English and Spanish), a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

## **Sept. 23, 6-7 p.m.**

**Intellectual Property Clinic**, a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

## **Sept. 24**

**Leadership Institute**, a Davis Chamber of Commerce series that continues monthly through May 2022. Locations vary. Cost is \$1,095 for the series. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

## **Sept. 24, 8 a.m.-5 p.m.**

**WeROC (Women Entrepreneurs Realizing Opportunities for Capital)**, a VentureCapital.Org event. Keynote speaker is Cydni Tetro, CEO of Brandless and founder and president of the Women Tech Council. Themes are "Understanding the Investor Mindset," "Understanding and Navigating Biases in Venture Capital" and "Hope and Opportunities Now and in the Future." Event features more than 20 speakers, including a keynote address by Pat Jones, CEO of the Women's Leadership Institute, and four startup pitch presentations from women-led startups to investors in the audience. In-person

location is Grand America, 555 S. Main St., Salt Lake City. Cost for in-person attendance is \$149, cost for virtual attendance is \$89. Registration can be completed at [Eventbrite.com](http://Eventbrite.com).

## **Sept. 27, 7:30 a.m.-3 p.m.**

**Utah Valley Chamber Classic.** Location is Riverside Country Club Golf Course, 201 N. University Ave., Provo. Details to be announced at the chamber.org.

## **Sept. 28-30**

**Money Experience Summit 2021**, presented by MX. Event focuses on helping leaders in the financial industry power modern money experiences through innovation, customer advocacy and data connectivity. Event features three tracks, five keynote presentations, more than 25 breakout sessions and networking. Location is Snowbird Mountain Resort. Online attendance also is available. Details are at <https://www.mx.com/summit/>.

## **Sept. 28**

**Inventory Management + Growth Summit**, presented by Fishbowl. Theme for the first-ever event is "Learn, Grow and Scale." Event will feature keynote presentations and panel discussions designed to help small- to medium-sized businesses and new entrepreneurs. Speakers include Daymond John, a main investor featured in ABC's show "Shark Tank" and the founder/CEO of FUBU; Intuit CRO Bobby Morrison and vice president of partnerships Gavin Orleow; Navy SEAL John Choate; and Atlanta Braves legend Dale Murphy. Event takes place online. Free. Details are at [fishbowlgrowthsummit.com](http://fishbowlgrowthsummit.com).

## **Sept. 28, 11:30 a.m.-1 p.m.**

**Women in Business**, a South Valley Chamber event. Speaker is Emma Houston, special assistant to the vice president for EDI-Engagement and Program Development at the University of Utah. Location is Ridge Café, 14886 Traverse Ridge Road, Draper. Cost is \$20 for chamber members, \$25 for nonmembers. Details to be announced.

## **Sept. 28, 8 a.m.-2 p.m.**

**18th Annual Women Empowered Conference.** Theme is "Be The Good." Location is The Monarch, 455 25th St., Ogden. Free for WIB members. Cost is \$65 for Women in Business members, \$75 for nonmembers. Details are at [ogdenweberchamber.com](http://ogdenweberchamber.com).

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## Succeeding in Your Business

### Should your LLC be managed by 'members' or 'managers'?

When setting up a limited liability company for a new business, one of the hardest jobs is figuring out how the company should be managed.

In most states, LLCs can be set up in one of two ways, managed either:

- By its owners (called "members"), similar to a general partnership; or
- By one or more managers (who may or may not also be members), similar to a corporation or limited partnership.

Like so many issues in this area, "one size" seldom fits all situations. You and your co-founders have to think long and hard about how you will be working together, who will have responsibility for what decisions, who can devote more time to the business than others and other political issues before you come up with the right solution. Generally, the "right solution" is a structure that reflects how the company founders will make decisions in real life.

Here are some common start-up scenarios and how I normally advise clients in these situations.

Scenario No. 1: The LLC is a tech company formed by three graduate students. The students all want to be "equal partners."

I have no problem setting up a member-managed LLC with equal ownership, but in this situation, I would insist on a "supermajority voting provision" in the company's operating agreement requiring the vote of 75 percent or 80 percent of the LLC members to approve any management decision. That way, the members are "joined at the hip" and have to agree on everything. Otherwise, you have an unstable "shifting two-out-of-three majority" where members A and B approve one action, members B and C approve the next, and so forth.

Scenario No. 2: The LLC is an online retailer formed by a U.S. citizen but with two minority partners based in India and China. The U.S. citizen will be the majority owner and the LLC will be set up in the U.S.

Since the LLC will operate in the U.S., the U.S. citizen should be able to make management decisions with a minimum amount of oversight from his overseas partners. I would set this up as a

manager-managed LLC. The U.S. citizen would be the sole manager with broad and expansive powers. Major decisions (as in Scenario No. 1) would require a "supermajority" vote of the members so that at least one of the foreign partners would have a veto over major decisions such as mergers, venture capital rounds and bankruptcy.



CLIFF ENNICO

Scenario No. 3: The LLC is a web-based business that wants to attract venture financing. The three founders are family members — a father and two sons. The two sons are going to run the business, but the father has all the money and wants to protect his investment in case the business fails.

I would recommend a manager-managed LLC with all three family members as managers. Yes, the two sons could outvote their father, but as a practical matter if he doesn't like being outvoted, he will hold back the money so there's an incentive for everyone to be on the same page.

I would also allow this LLC to issue "preferred equity membership interests" (similar to preferred stock in a corporation). The father would make capital contributions to the company either by purchasing preferred shares or lending money to the company via a "convertible note," which would convert into preferred shares if the company is successful (or if a later investor insists the company wipe this "founder debt" off of the books). Either way, if the company goes under, the father will be able to get his money out before anyone else does — although I wouldn't want to be invited to this family's Thanksgiving dinner afterward.

Scenario No. 4: Two companies want to form an LLC "joint venture" to engage in a particular project. One company will provide the marketing and talent, the other the capital, with management decisions being made jointly.

This will be a manager-managed LLC, but there's no way to avoid 50/50 ownership of the LLC and a "board of managers" with an even number of members (one or

# HOSPITALITY

## AIRPORT HOTELS

Listed by Star Rating



	Company Name Address	Phone Web	Star Rating	Number of Rooms	Number of Floors	Amenities	Top Local Executive or Manager
1	<b>Residence Inn by Marriott</b> 4883 W. Douglas Corrian Way SLC, UT 84116	801-532-4101 marriott.com	4.4	104	4	Complimentary breakfast, indoor pool, fitness & health center	Kandace Cotterell Manager
1	<b>Comfort Inn &amp; Suites</b> 202 Jimmy Doolittle Road SLC, UT 84116	801-783-3165 hoicehotels.com	4.4	110	4	Pool, hot tub, family-friendly, laundry	Todd Wheeler Manager
3	<b>Homewood Suites by Hilton</b> 4923 W. Douglas Corrigan Way SLC, UT 84116	801-433-4943 hilton.com	4.3	105	4	Full kitchen in each room, guest laundry, fitness room, pool, free parking, free Wi-Fi, free breakfast	Sharon Fuller Manager
3	<b>Holiday Inn Hotel &amp; Suites</b> 5001 W. Wiley Post Way SLC, UT 84116	801-741-1800 holidayinn.com/ slc-arptwest	4.3	111	4	Indoor pool & hot tub, fitness center, on-site restaurant, complimentary Wi-Fi, business center	Alex Hamond Manager
3	<b>Hampton Inn &amp; Suites</b> 307 Admiral Byrd Road SLC, UT 84116	801-530-0088 hilton.com/en/hotels/ slchshx-hampton	4.3	100	3	Restaurant, pool, fitness center, pet-friendly rooms	Brandon Gillins Manager
6	<b>Hilton Garden Inn</b> 4975 W. Wiley Post Way SLC, UT 84116	801-519-9000 hilton.com	4.2	172	6	Complimentary Wi-Fi, 24-hour business center and fitness center, restaurant meeting rooms, pool	Anna Bonnell Manager
6	<b>Courtyard by Marriott</b> 4843 W. Douglas Corrigan Way SLC, UT 84116	801-532-4085 marriott.com/SLCAP	4.2	154	3	Complimentary parking, car rental, coffee, bistro, beauty shop, picnic area, ATM, complimentary hot breakfast, housekeeping, laundry on site	Courtney Lane General Manager
6	<b>Hyatt Place</b> 52 N. Tommy Thompson Road SLC, UT 84116	801-363-1400 hyatt.com	4.2	123	5	Free Wi-Fi, indoor pool, airport shuttle, parking, fitness center, complimentary breakfast for members, pet-friendly	Sherry Carrino Manager
6	<b>SpringHill Suites by Marriott</b> 4955 W. Wiley Post Way SLC, UT 84116	801-532-6633 marriott.com	4.2	186	5	Free Internet, free breakfast, fitness center, pool	Ebrahim Ansari Manager
10	<b>DoubleTree by Hilton Hotel</b> 5151 W. Wiley Post Way SLC, UT 84116	801-539-1515 doubletree3.hilton.com	4.1	288	3	Free signature cookie, indoor pool, airport shuttle, gym, parking, coin laundry	Bill Ripple Manager
10	<b>Sonesta Simply Suites</b> 2170 W. North Temple SLC, UT 84116	801-953-7500 sonesta.com	4.1	122	3	Suites, kitchen, fitness center	Justin Hanshew Manager
12	<b>La Quinta Inn &amp; Suites by Wyndham</b> 4905 W. Wiley Post Way SLC, UT 84116	801-366-4444 wyndhamhotels.com	3.9	114	4	Free airport shuttle, free parking, free Wi-Fi, laundry facilities, indoor pool, pet-friendly, fly & park, free continental breakfast	Angela Tulin Manager
13	<b>Radisson Hotel</b> 2177 W. North Temple SLC, UT 84116	801-364-5800 radissonhotels.com	3.5	125	3	Restaurant, fitness center, ATM, pool, elevators, garage parking, microwave, refrigerator, coffee maker, 24-hour shuttle	Jalde Soni Manager
13	<b>Microtel Inn &amp; Suites by Wyndham</b> 61 Tommy Thompson Road SLC, UT 84116	801-236-2800 wyndhamhotels.com	3.5	104	3	Free Wi-Fi, free airport shuttle, free breakfast, pet-friendly, free parking, fitness center	Kara Carlson Manager

## CATERERS

Listed by Gross Catering Sales 2020



Company Name Address	Phone Web	Gross Catering Sales 2020	No. of Utah Employees	No. Utah P/T Employees	Min/Max Event Size	Food Specialties	Year Established	Catering Manager	Executive Chef
<b>1 Culinary Crafts</b> 573 W. State Road, Ste. A Pleasant Grove, UT 84062	801-225-6575 culinarycrafts.com	\$7.5M*	50	50-100	25-10K	Any style available, focused and highlighting Utah	1984	Ryan Crafts	Hunter Ashton
<b>2 Cuisine Unlimited</b> 4641 S. Cherry St. SLC, UT 84123	801-268-2332 cuisineunlimited.com	\$6.2M	40	42	10-10K+	Corporate events, private & social events, formal galas, wedding catering & planning services, custom food stations, holiday & healthy family meal plans, full bar/beverage services, grab & go	1980	Abby Radtke	Steve Ulibarri
<b>3 Thanksgiving Point</b> 3003 N. Thanksgiving Way Lehi, UT 84043	801-768-2300 thanksgivingpoint.org	\$3M*	12	60	10-10K+	American & international favorites	1996	Molina Welcker	Jason Merryweather
<b>4 Meier's Catering</b> 4730 S. Holladay Blvd. Holladay, UT 84117	801-278-4653 meierscatering.com	\$1M	5	15	50-10K	Ribs 'n chicken, chicken Cordon Bleu, tri-tip, prime rib, pulled pork, baby back ribs, rib-eye steaks	1990	Robert K. Meier	Peay Meier
<b>4 Heirloom Group</b> 102 N. University Ave. Provo, UT 84601	801-373-8001 heirloomcatering.com	\$1M*	5	8	15-300	Local, farm to table, seasonal authentic	2012	Colton Soelberg	Adam Cold
<b>4 The Blended Table</b> 925 W. Jefferson St. SLC, UT 84101	801-328-8138 theblendedtable.com	\$1M*	10	10	50-4K	Local, seasonal, fresh, housemade	2007	Matt Yamane	Tom Grant
<b>7 Angela's Catering</b> 3804 Highland Dr., No. 2 SLC, UT 84106	801-577-9180 angelascreative catering.com	\$500K	3	varies	50-250	We offer unique, customized experience. We use fresh ingredients & hand- prepare all fare	*	Angela Hudspeth	Angela Hudspeth
<b>8 Utah Celebrations LLC</b> 455 N. University Ave., Ste. 206 Provo, UT 84601	801-836-3508 utahcelebrations.com	\$150K	6	20	50-2.5K	Upscale service and food at a reasonable price. Delicious menus include hors d'oeuvres, formal dinners, desserts, beverages & non-alcoholic specialty bars, crepe & waffle bars, sliders & fries, chocolate fountains, breakfast	2008	Zanna Luckau	Steven Swallow
<b>9 Makaya Caters</b> 1142 N. 1300 W. SLC, UT 84116	801-439-5873 makayacaters.com	\$34K	1	2	20-500	Caribbean/ Haitian cuisine	2015	Roody Salvator	Jean-Roody Salvator
<b>10 Good Day Catering</b> 380 W. 1700 S. SLC, UT 84115	801-532-7829 gooddaycatering.com	*	5	20	10-1K+	Hand-crafted custom menus	2000	Amanda Mellor	Christine Mason
<b>11 Eiffel Tower Fine Catering</b> 1753 S. 700 E. SLC, UT 84105	801-484-6888 utahcatering.net	*	1	10	10-500	Custom catering	1978	Tom Vanderbeek	Tom Vanderbeek
<b>12 Elizabeth's Custom Catering</b> 1645 W. 2200 S. SLC, UT 84119	801-359-7184 elizabethscatering.com	*	12	0	10-2K	Home-cooked cuisine	1995	Shelly Nalkogainnis	Adam Reid
<b>13 LUX Catering &amp; Events</b> 1578 S. 300 W. SLC, UT 84115	801-466-2537 luxcateringand events.com	*	13	10	25-10K	We specialize in all types of cuisine	1995	Sarah McClure	Colin Cunninham
<b>14 Savoury Kitchen</b> 50 Shadow Ridge Road Park City, UT 84070	435-608-1408 savouryparkcity.com	*	4-9	0-3	unlimited	We make custom menus for every client	2009	Megan Musgrave	Joseph Saladyga
<b>15 Utah Food Services</b> 581 W. 900 N. North Salt Lake, UT 84054	801-531-0226 utahfoodservices.com	*	0	2	10-14K	Full-service catering, bar service	1994	Diego Escobar	Ben Brawand

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Bar-B-Que Boneless

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Baked Chuckwagon Beans

Meier's Homemade Potato  
Salad

Glazed Orange Rolls

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## MEETING FACILITIES

Ranked by Usable Square Feet



	Company Name Address	Phone Web	Usable Sq. Feet	Number of Breakout Rooms	Days in Service 2020	Total Events 2020	No. Utah Employees	Services Offered	Top Local Executive
1	<b>Salt Palace Convention Center</b> 100 S. West Temple SLC, UT 84101	385-468-2222 saltpalace.com	679K	70	*	171	100	Meeting room & exhibit space, food & beverage, Internet services	Dan Hayes General Manager
2	<b>Mountain America Expo Center</b> 9575 S. State St. Sandy, UT 84070	385-468-2260 mountainamericaexpo.com	258K	9	325	48	36	Meeting & exhibit space, food & beverage functions	Dan Hayes
3	<b>The Grand America Hotel</b> 555 S. Main St. SLC, UT 84111	801-258-6000 grandamerica.com	100K	36	365	686	764	On-site meeting & event planners, catering, set-up, meeting space, A/V-state-of-the-art with many virtual and production capabilities	Bruce Fery CEO
4	<b>Dixie Center at St. George</b> 1835 Convention Center Drive St. George, UT 84790	435-628-7003 dixiecenter.com	96K	21	303	79	12	Virtual conferencing options, in-house decorating & A/V options, event mgmt., inbound/outbound freight, catering services	Janet Montgomery
5	<b>Utah Valley Convention Center</b> 220 W. Center St. Provo, UT 84601	801-851-2200 utahvalleyconventioncenter.com	84K	16	165	81	40	Food & beverage, A/V, decorating services, telecommunications	Danny Wheeler
6	<b>Ogden Eccles Conf. Center</b> 2415 Washington Blvd. Ogden, UT 84401	801-689-8600 oeccutah.com	70K	17	365	264	36	Full conference, banquet, meeting and theater services	Kassi Bybee General Manager
7	<b>Zermatt Utah Conference Resort</b> 784 W. Resort Drive Midway, UT 84049	866-ZERMATT zermattresort.com	65K	22	365	100+	200+	Fully accredited conference center, on-site food & beverage services, team-building activities, transportation, customized content	James Brown Director of Sales
8	<b>Montage Deer Valley</b> 9100 Marsac Ave. Park City, UT 84060	435-604-1300 montagehotels.com	55K	6	351	200+	163	In-house A/V, valet parking, group transport, bowling alley, private dining	Emily Goldmanis Public Relations Manager
9	<b>Deer Valley Resort</b> 2250 Deer Valley Drive South Park City, UT 84060	800-424-3337 deervalley.com	45K	31	356	537	Seasonal	Lodging, banquets, outdoor activities	Chris Carlson Manager
10	<b>Thanksgiving Point</b> 3003 N. Thanksgiving Way Lehi, UT 84043	801-768-2300 thanksgivingpoint.org	34K	18	311	1,300+	300	Unique indoor & outdoor facilities with in-house catering, floral & A/V	Molina Welcker Director of Conferences & Catering
11	<b>Sheraton Salt Lake City Hotel</b> 150 W. 500 S. SLC, UT 84101	801-401-2000 sheratonsaltlakecityhotel.com	33K	22	365	200+	163	Catering & conference services for 10-750 people	Jeff Nopper Director of Sales & Marketing
12	<b>Little America Hotel</b> 500 S. Main St. SLC, UT 84101	801-596-5700 saltlake.littleamerica.com	28.5K	23	365	780	465	On-site meeting & event planners, catering, set-up, meeting space, A/V-state-of-the-art with many virtual and production capabilities.	Bruce Fery CEO
13	<b>Provo Marriott Hotel &amp; Conference Center</b> 101 W. 100 N. Provo, UT 84601	801-377-4700 marriott.com/slcvco	28K	19	365	875+	165	Full-service banquet & catering services	John Garfield
14	<b>Salt Lake Hilton City Center</b> 255 S. West Temple SLC, UT 84101	801-328-2000 hiltonsaltlakecity.com	24K	19	365	1,500+	200	Meeting planning experts, catering, A/V & business center	Garrett Parker General Manager
15	<b>Embassy Suites by Hilton South Jordan</b> 10333 S. South Jordan Gateway South Jordan, UT 84095	801-617-4040 embassysuites3.hilton.com	16K	13	365	150	90	Only full-service hotel in the South Valley	Austin Burdette Director of Sales & Events
16	<b>Salt Lake Marriott City Center</b> 220 S. State St. SLC, UT 84111	801-961-8700 marriott.com/slccc	15K	14	365	650	180	Full hotel services, rooms, meeting space & meals, self- and valet parking, concierge room	Kate Eckhardt, Director of Sales
17	<b>Homestead Resort</b> 700 N. Homestead Drive Midway, UT 84049	435-654-1102 homesteadresort.com	12K	9	365	157	155	Resort, lodging, banquet space, 18-hole golf course, meeting planning, Homestead Crater	Wesley Biutanaseva General Manager
18	<b>Current Fish &amp; Oyster</b> 279 E. 300 S. SLC, UT 84111	801-326-3474 currentfishandoyster.com	8.5K	2	360	150	100	Daytime & evening receptions, bridal dinners, business luncheons & dinners	Joel LaSalle, Owner Alan Brines, Chef & Director of Operations
19	<b>Stanza Italian Bistro &amp; Wine Bar</b> 454 E. 300 S. SLC, UT 84111	801-746-4441 stanzaslc.com	8K	2	360	170	35	Daytime and evening receptions, bridal dinners, business luncheons & dinners	Joel LaSalle, Owner Jonathan LeBlanc, Chef
20	<b>Red Mountain Resort</b> 1275 E. Red Mountain Circle Ivins, UT 84738	435-673-4905 redmountainresort.com	7K	6	365	110	250	Spa, restaurant, group adventures, catering, A/V	Tracey Welsh
21	<b>Pierpont Place</b> 163 W. Pierpont Ave. SLC, UT 84101	801-200-3113 pierpontplace.com	4.5K	Custom	365	200	28	Full-service, design, floral, F&B, equipment rentals	Janice Alyson Boes Owner & Manager
22	<b>Red Butte Garden</b> 300 Wakara Way SLC, UT 84018	801-585-9563 redbuttegarden.com	2.9K	3	65	72	Seasonal	Corporate events, weddings, receptions, parties, celebrations of life	Derek Hanson Interim Executive Director
23	<b>AC Hotel by Marriott SLC Downtown</b> 225 W. 200 S., SLC, UT 84101	385-722-9600 marriott.com	1.3K	3	365	261	40	Catering, meeting space, audio/visual	Mark Stoddard General Manager

\*Did not disclose. Please note that some firms chose not to respond, or failed to respond in time to our inquiries.

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## HOTELS

Ranked by Number of Rooms



	Company Name Address	Phone Web	Number of Guest Rooms	Number of Floors	Amenities
1	<b>Little America Hotel</b> 500 S. Main St. SLC, UT 84101	801-596-5700 saltlake.littleamerica.com	850	17	The Coffee Shop restaurant, indoor/outdoor pool, garden pool
2	<b>The Grand America Hotel</b> 555 S. Main St. SLC, UT 84111	801-258-6000 grandamerica.com	775	24	The Grand Spa, fitness center, pools, afternoon tea, retail shops, restaurant, cocktail bar
3	<b>Salt Lake Marriott Downtown City Creek</b> 75 S. West Temple SLC, UT 84101	801-531-0800 marriott.com	510	16	Full kitchen in each room, guest laundry, fitness room, pool, free parking, free Wi-Fi, free breakfast
4	<b>Hilton Salt Lake City Center</b> 255 S. West Temple SLC, UT 84101	801-328-2000 hiltonsaltlakecity.com	499	17	Meeting rooms, business services, ATM, car rental, gift shop, fitness center, indoor pool
5	<b>Westgate Park City Resort &amp; Spa</b> 3000 Canyons Resort Drive Park City, UT 84098	435-655-2240 westgateresorts.com	488	9	Dining, spa, fitness, yoga
6	<b>Radisson Hotel</b> 215 W. South Temple SLC, UT 84101	801-531-7500 radissonhotels.com	381	15	Breakfast, express check-out, early check-in, free Wi-Fi, luggage storage, meeting facilities, on-site dining
7	<b>Sheraton Salt Lake City</b> 150 W. 500 S. SLC, UT 84101	801-401-2000 sheratonsaltlakecity.com	362	10	Restaurant, fitness center, pool, conference facilities
8	<b>Marriott Hotel Salt Lake City Center</b> 220 S. State St. SLC, UT 84111	801-961-8700 marriott.com	359	16	Complimentary standard Wi-Fi, room service, complimentary coffee, refrigerator, self- and valet parking, full bar, restaurant, health club, indoor pools and hot tub
9	<b>Grand Summit Hotel</b> 4000 Canyons Resort Drive Park City, UT 84098	435-615-8040 parkcitymountain.com	357	8	Spa, pool, massage, fitness, golf, skiing
10	<b>Zermatt Utah Resort &amp; Spa</b> 784 W. Resort Drive Midway, UT 84049	435-657-0180 zermattresort@gmail.com	300	5	Spa, pools, dining, bakery, events, wellness center, tennis, mini-golf
11	<b>Doubletree Suites by Hilton Hotel</b> 110 W. 600 S. SLC, UT 84101	801-359-7800 doubletree3.hilton.com	241	9	Spa tub, indoor pool, bar, free Wi-Fi, free parking lot, conference space, gift shop, express check-out, microwave
12	<b>Hotel Monaco by Kimpton</b> 15 W. 200 S. SLC, UT 84101	801-595-0000 monaco-saltlakecity.com	225	14	Eclectic design, meeting & banquet facilities, Bambara Restaurant
13	<b>Holiday Inn Express</b> 206 S. West Temple SLC, UT 84101	801-521-9500 hiexprss.com	212	12	Complimentary breakfast, Wi-Fi, coffee & tea, microwave, refrigerator, indoor pool, fitness center, hot tub, dry sauna
14	<b>Crystal Inn Hotel &amp; Suites</b> 230 W. 500 S. SLC, UT 84101	801-328-4466 crystalinnsaltlake.com	175	4	Indoor pool, hot tub, sauna, gym, business center
15	<b>The St. Regis Deer Valley</b> 2300 Deer Valley Drive East Park City, UT 84060	435-940-5700 stregisdeervalley.com	173	11	Dining, events, pool, spa, fitness
16	<b>AC Hotel Salt Lake City</b> 225 W. 200 S. SLC, UT 84101	385-722-9606 AHotelSLC.com	164	8	Reception, banquet, theater, lounge, exercise facility, AC Kitchen
17	<b>Salt Lake Plaza Hotel at Temple Square</b> 122 W. South Temple SLC, UT 84101	800-366-3684 plaza-hotel.com	150	10	Complimentary Wi-Fi, guest library, outdoor seasonal pool, full-service restaurant with room service, exercise room, indoor Jacuzzi, covered parking (daily fee), gift shop, guest laundry, valet laundry, complimentary airport shuttle
18	<b>Red Mountain Resort</b> 1275 E. Red Mountain Circle Ivins, UT 84738	435-673-4905 redmountainresort.com	142	2	Adventure retreats, spa, wellness center, restaurants
19	<b>Hyatt Place</b> 55 N. 400 W. SLC, UT 84101	801-456-6300 crystalinnsaltlake.com	128	6	24/7 dining, outdoor pool, fitness center, business services, free Internet access, meeting facilities, free breakfast for members, pet-friendly
20	<b>Fairfield Inn &amp; Suites by Marriott</b> 130 W. 400 S. SLC, UT 84101	801-531-6000 marriott.com	120	3	Free Wi-Fi, free buffet breakfast, indoor pool, 24/7 fitness center
21	<b>Hoodoo Moab Curio Collection by Hilton</b> 111 N. 100 W. Moab, UT 84532	435-355-0595 hoodoomoab.com	117	3	Spa, pool, restaurant, fitness center, laundry

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## FINE DINING—OGDEN

Listed in Alphabetical Order



Company Name Address	Phone Web	Average Meal Price	Type of Cuisine	Type of Restaurant	Private Dining Rooms	Corporate Lunch	Audio/Video Capability	Top Local Executive(s)
<b>Gray Cliff Lodge Restaurant</b> 508 Ogden Canyon Ogden, UT 84401	801-392-6775 graycliffodge.com	\$25	American steakhouse	Canyon cozy	Y	N	N	Steve & Jody Sniggs Owners
<b>Jeremiah's Restaurant</b> 1307 12th St. Ogden, UT 84404	801-394-3273 jeremiahsutah.com	\$20	American	Rustic fine dining	Y	Y	Y	Maurine Sletten General Manager
<b>La Ferrovia</b> 234 25th St. Ogden, UT 84401	801-394-8628 laferrovia.com	\$18	Italian	Family restaurant	N	Y	N	Barbara Bolton General Manager
<b>Prairie Schooner Steak House</b> 445 Park Blvd. Ogden, UT 84401	801-392-2712 prairieschooner restaurant.com	\$35	Steak & seafood	Steakhouse	Y	Y	Y	Julie Johnsonn Owner
<b>Rovali's Ristorante Italiano</b> 174 25th St. Ogden, UT 84401	801-394-1070 rovalis.com	\$20	Italian	Family	N	Y	Y	Kim & Alex Montanez Owners
<b>Sonora Grill</b> 2310 Kiesel Ave. Ogden, UT 84401	801-393-1999 thesonoragrill.com	\$18	Mexican	Cantina	Y	Y	Y	Steve Ballard Owner
<b>Tempanyaki Japanese Steakhouse</b> 1386 Legend Hills Drive Clearfield, UT 84015	801-775-8813 my-tempanyaki.com	\$25	Teppanyaki & sushi	Japanese sSteakhouse	Y	Y	N	Sam Sy Owner
<b>Timbermine Steakhouse</b> 1701 Park Blvd. Ogden, UT 84401	801-393-2155 timbermine.com	\$25	Steak & seafood	Steakhouse	Y	Y	Y	Family-Owned
<b>Tokyo Station</b> 2259 Washington Blvd. Ogden, UT 84401	801-627-8288 tokyostationutah.com	\$22	Teppanyaki & sushi	Japanese steakhouse & sushi sar	N	N	N	Kerry Yu Owner
<b>Tona Sushi Bar &amp; Grill</b> 210 25th St. Ogden, UT 84401	801-622-8662 tonarestaurant.com	\$20	Modern Japanese	Fine sushi & seafood	Y	Y	N	Tony Chen Chef & Owner
<b>Union Grill</b> 315 24th St. Ogden, UT 84401	801-621-2830 uniongrillogden.com	\$15	American	Family rRestaurant	Y	Y	Y	Laura D'hulst General Manager

## LUMIO

from page 1

financial officer, told the Go Utah board that Lumio's largest markets are in California, Texas and Florida, with a smaller presence in the Pacific Northwest.

"We obviously have large businesses in each of these states. They're, for the most part, very business-friendly," he said, adding that Utah's business climate "is very refreshing."

"As people have read, the political climate is very favorable to solar. Solar has found a very strong home in Utah historically. We believe that we will be the largest solar company based

in Utah very quickly," now that California-based Sunrun has acquired Vivint Solar, Laidley said. "We're excited about having a larger footprint here and having a very large employee base. ..."

The company is expected to have revenue of \$350 million this year and reach \$1 billion next year, he said. When the merger of the companies is completed, Lumio will become a top five residential solar company and expects to be in the top three in six to nine months.

But the company has plans beyond solar.

"The broader vision for Lumio is to be the dominant vendor of home services or home experience. When you think about what

a homeowner spends money on, solar is probably the single largest activity outside of a large-scale remodel. Other tangential areas of focus would be things like HVAC, roofing, insulation, pest control, alarms, artificial turf. Those are inherently fragmented industries, and we are taking a very technology-centric approach as to how we engage with customers," Laidley said.

Solar is the company's "tip of the spear or the Trojan horse, so to speak," as the company after a solar installation engages with customers about possible follow-on products, he said.

"We'll be building a software company within Lumio. We expect the number of software en-

gineering and product jobs to be north of a thousand over the course of the next 20 years, so we're excited about tapping into what is a very vibrant talent ecosystem here in Utah to fill those needs," Laidley said.

Several executives at Lumio have a strong tech background. Butterfield, a co-founder and chairman before adding the title of CEO, previously led 12 companies past the \$1 billion valuation mark and directed, invested in, and sold dozens of tech companies. He founded SageCreek Partners, an advisory and investment firm focused on early-stage technology companies, and as CEO took public Altiris and Vivint Solar. He was inducted

into the Utah Technology Hall of Fame in 2009.

"The amount of jobs Lumio will bring to the state will have a big impact on our local economy," Dan Hemmert, Go Utah's executive director, said in a prepared statement. "There is a big market for solar and home experience upgrades in Utah, and we wish Lumio success as they continue to grow and expand."

"While our involvement in this expansion project was limited, we welcome Lumio to Utah's fast-growing tech industry," said Theresa A. Foxley, president and CEO of the Economic Development Corporation of Utah. "Our state is a productive base for any innovative company like Lumio."

## FINE DINING—PARK CITY

Listed in Alphabetical Order



Company Name Address	Phone Web	Average Meal Price	Type of Cuisine	Type of Restaurant	Private Dining Rooms	Corporate Lunch	Audio/Video Capability	Top Local Executive(s)
<b>Butcher's Chop House &amp; Bar</b> 751 Lower Main St. Park City, UT 84060	435-647-0040 butcherschop houseandbar.com	\$35	Steakhouse	Family-style dining room, separate bar	Y	Y	N	Jesse Shetler
<b>Blue Boar Inn</b> 1235 Warm Springs Road Midway, UT 84049	435-654-1400 theblueboarinn.com	\$50	European fusion	Fine dining	Y	Y	N	Eric May Chef & General Manager
<b>Chimayo</b> 368 Main St. Park City, UT 84060	435-649-6222 chimayorestaurant.com	\$50	Southwestern	High-end casual	Y	Y	Y	Julie Grimley General Manager
<b>Firewood</b> 306 Main St. Park City, UT 84060	435-252-9900 firewoodonmain.com	\$40	Fire-cooked heritage	New American	*	*	*	John Murcko Chef
<b>Fletcher's</b> 562 Main St. Park City, UT 84060	435-649-1111 fletcherpc.com	\$50	American fare	Family	Y	N	N	Scott Boberek Chef & Partner Sue & Sam Demerest Partners
<b>Ghidotti's</b> 6030 Market St., Ste. 100 Park City, UT 84098	435-658-0669 ghidottis.com	\$40	Classic Italian	Fine dining	Y	Y	Y	Gudrun Thorne- Thompson, Chef Joseph Destefano, GM
<b>Grappa</b> 151 Main St. Park City, UT 84060	435-645-0636 grapparestaurant.com	\$45	Italian	Fine dining	Y	Y	N	Star Finnegan General Manager
<b>Grub Steak</b> 2093 Sidewinder Drive Park City, UT 84060	435-649-8060 grubsteakparkcity.com	\$50	Steaks, seafood, game & fowl	Rustic atmosphere	Y	Y	Y	Brian Moody Chef & GM Roger Werven Business Manager
<b>Handle</b> 136 Heber Ave. Park City, UT 84060	435-602-1155 handleparkcity.com	\$35	Eclectic	Rustic chic	*	*	*	Briar Handley Executive Chef Melissa Gray & Meagan Nash, Partners
<b>Midway Mercantile Restaurant</b> 99 E. Main St. Midway, UT 84049	435-315-4151 midwaymercantile.com	\$40	New American	Sit-down	Y	Y	Y	John Platt Executive Chef & Co-Owner
<b>Riverhorse on Main</b> 540 Main St. Park City, UT 84060	435-649-3536 riverhorseparkcity.com	\$50	Eclectic American	Fine dining	Y	Y	Y	Seth Adams Executive Chef & Co-Owner
<b>Silver Star Cafe</b> 1825 Three Kings Drive Park City, UT 84068	435-655-3456 thesilverstarcafe.com	\$55	New Age American	Small, cozy, live music on weekends	Y	N	N	Derek Gherkins Chef Jeff & Lisa Ward Owners
<b>Twisted Fern</b> 1300 Snow Creek Drive Park City, UT 84060	435-731-8238 twistedfern.com	\$40	New American	Family	N	Y	N	Adam Ross Chef & Owner

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## ENNICO

from page 10

two from each company).

In this situation, there needs to be a “deadlock” provision in the company’s operating agreement stating clearly and unequivocally what should happen when the

two companies disagree on a course of action. Arbitration is the usual solution, but I am slowly “falling out of love” with arbitration clauses, as arbitration these days can cost as much as a court case, and finding an arbitrator who knows what he or she is doing ... don’t get me started.

I would suggest a provision requiring mediation of any dispute with a third-party mediator acceptable to both parties with

a clause requiring the LLC to be dissolved and liquidated if a satisfactory resolution isn’t reached within a reasonable amount of time (say, 90 or 180 days). This is called a “time bomb” or “hand grenade” provision, and it is designed to force the parties to come up with a solution to avoid killing a goose that (hopefully) is laying golden eggs.

Whatever you do, make sure the cli-

ent doesn’t pick you as the mediator. Mediations are terrific fees, but they are very stressful and will take years off of your life expectancy.

Cliff Ennico (crennico@gmail.com) is a syndicated columnist, author and former host of the PBS television series “Money Hunt.”

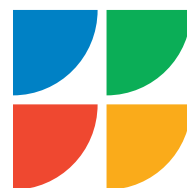
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<sup>2</sup> Based on year-to-date 2021 average network availability excluding commercial power outage and planned maintenance.

# FINE DINING—PROVO & VACINITY

Listed in Alphabetical Order



Company Name Address	Phone Web	Average Meal Price	Type of Cuisine	Type of Restautant	Private Dining Rooms	Corporate Lunch	Audio/Video Capability	Top Local Executive(s)
<b>Black Sheep Cafe</b> 19 N. University Ave. Provo, UT 84601	801-607-2485 blacksheepcafe.com	\$30	Contemporary SW, Native American	Upscale casual	N	Y	N	Tesse Santiago Manager
<b>Block Restaurant</b> 3330 N. University Ave. Provo, UT 84604	801-885-7558 blockrestaurant group.com	\$50	American	Fine dining	N	Y	Y	Erika Orndorff Owner Domiquee Roberts Head Chef
<b>Communal</b> 102 N. University Ave. Provo, UT 84601	801-373-8000 communal restaurant.com	\$38	American ingredient-driven	Farm to table, shared plates	Y	Y	Y	Colton Soelberg
<b>Foundry Grill</b> 8841 N. Alpine Loop Road Sundance, UT 84604	866-932-2295 sundanceresort.com	\$36	Upscale American fare	Fine dining	Y	N	N	Riley Jennings Manager
<b>Katsu City</b> 1700 N. State St., Ste. 23 Provo, UT 84604	801-375-0818 restaurantji.com	\$30	Korean	Casual	*	*	*	*
<b>LaJolla Groves</b> 4801 N. University Ave., Ste. 610 Provo, UT 84604	801-224-5111 lajollagroves.com	\$47	European-American fusion	Fine dining	Y	Y	Y	Joshua King General Manager Kyler Roney Owner
<b>Rodizio Grill-Riverwoods</b> 4801 N. University Ave., Ste. 710 Provo, UT 84604	801-374-0100 rodizio.com/provo	\$35	Brazilian Churrasco	Full-service	Y	Y	Y	David Knighton Owner
<b>Ruby River Steakhouse</b> 1454 S. University Ave. Provo, UT 84601	801-371-0648 rubyriver.com	\$25	American	Steakhouse	Y	Y	Y	Jason Hargett Owner
<b>Sumo Hibachi and Sushi</b> 992 S. University Ave. Provo, UT 84601	801-375-2985 sumoutah.com	\$35	Japanese	Hibachi steak show and sushi house	N	Y	N	Tammy Nguy
<b>The Tree Room</b> 8841 N. Alpine Loop Road Sundance, UT 84604	801-223-4200 sundanceresort.com	\$40	Upscale American fare	Fine dining	N	N	N	Steven Trevett Manager
<b>Umami Japanese Barbeque</b> 568 N. Mill Road, Ste. 107 Vineyard, UT 84058	385-329-0488 umamijapanese bbq.com	\$26	Japanese barbeque	Yakiniku restaurant	N	Y	N	Steven Swallow Owner

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## CALENDAR

from page 9

### Sept. 28-29, 9 a.m.-noon

**Small Business Resource Roadshow**, presented by the Small Business Administration, in partnership with the Governor's Office of Economic Opportunity, the Utah Small Business Development Center network and the Women's Business Center. Event will include more than a dozen organizations that assist businesses and bolster economic development, with a focus on

connecting the right resource partners to the business owners who need that specific type of help. Location Sept. 28 in Cedar City to be announced. Location Sept. 29 in St. George also to be announced. Other dates/locations for the roadshow are Oct. 26, Moab; Oct. 28, Price; and a virtual session, Nov. 9. Registration can be completed at <https://bit.ly/SBA-Roadshow>.

### Sept. 29, noon

**"Cache Conversations,"** a Silicon Slopes event. Jim Cantrell, co-founder of SpaceX, Phantom

Space and Vector, will discuss the commercial space industry, making a product that makes a difference, and Northern Utah's opportunity to be "Space Valley." Event takes place online. Details are at [siliconslopes.com](https://siliconslopes.com).

### Sept. 29, noon-1 p.m.

**"Solve the Business Puzzle: Business Confidence,"** a Women's Business Center of Utah event. Presenter is Kara Laws, CEO of Small Town Hub. Event takes place online via Zoom. Free. Details are at [wbcutah.org](https://wbcutah.org).

### Sept. 30, noon-1:30 p.m.

**14th Annual Women Tech Awards**, presented by the Women Tech Council. Location is Grand America Hotel, 555 S. Main St., Salt Lake City. Cost is \$135 for members, \$150 for nonmembers, \$100 for students. Details are at <https://www.womentechcouncil.com/>.

### Oct. 1, 9 a.m.-4:30 p.m.

**Utah Manufacturing Summit 2021**, a Utah Manufacturers Association (UMA) event that takes place online. Keynote speaker is Martin Frey. UMA

awards will be presented. Cost is \$50. Follow-on events are Oct. 12 tour day (costs vary by locations) and Oct. 13 by-invitation-only matchmaking. Details are at <https://umaweb.org/2021-utah-manufacturing-summit/>.

### Oct. 1, noon-1:15 p.m.

**Fireside Chat**, a Utah Women & Leadership Project event featuring Lt. Gov. Deidre Henderson. Location is USU Brigham City Campus, 989 S.

see **CALENDAR** page 23

## FINE DINING—SALT LAKE CITY

Listed in Alphabetical Order



Company Name Address	Phone Web	Average Meal Price	Type of Cuisine	Type of Restaurant	Private Dining Rooms	Corporate Lunch	Audio/Video Capability	Top Local Executive(s)
<b>Bambara</b> 202 S. Main St. SLC, UT 84111	801-363-5454 bambarasl.com	\$45	New American	Bistro	*	*	*	Nathan Powers Chef & Partner Tommy Girrbach Partner
<b>Cafe Niche</b> 779 E. 300 S. SLC, UT 84102	801-433-3380 caffeniche.com	\$25	New American	Casual dining/cafe style	N	Y	Y	Liz Lentz Interim Manager
<b>Fleming's Prime Steakhouse &amp; Wine Bar</b> 20 S. 400 W. SLC, UT 84101	801-355-3704 flemings steakhouse.com	\$80-\$100	Prime steakhouse	Fine dining	Y	Y	Y	Josh Jones Operating Partner
<b>Franck's</b> 6263 S. Holladay Blvd. SLC, UT 84121	801-274-6264 francksfood.com	\$35	American fusion	Fine dining	N	Y	N	Robert Perkins Executive Chef
<b>Log Haven</b> 6451 E. Millcreek Canyon SLC, UT 84109	801-272-8255 log-haven.com	\$45	Contemporary global	Award-winning	Y	Y	Y	Ian Campbell Dave Jones Faith Scheffler
<b>London Belle Supper Club</b> 321 Main St. SLC, UT 84111	801-363-8888 londonbelleslc.com	\$15	American bistro	Bistro/supper club	N	N	N	Matthew Anderson Executive Chef Frank Paulraj & David Tran, Partners
<b>Oasis Cafe</b> 151 S. 500 E. SLC, UT 84102	801-322-0404 oasiscafeslc.com	\$35	Creative menu-fresh vegetables, meats & seafood	Fine dining	Y	Y	Y	Will Keesen General Manager
<b>Ruby River Steakhouse</b> 435 S. 700 E. SLC, UT 84102	801-359-3355 rubyriver.com	\$25	American	Steakhouse	N	N	N	Paul Barnhardt General Manager
<b>Ruth's Chris Steak House</b> 275 W. South Temple SLC, UT 84101	801-363-2000 ruthschrisprime.com	\$75	Prime steakhouse	Upscale fine dining	Y	Y	Y	Josh Cowart General Manager
<b>Spencer's for Steaks &amp; Chops</b> 255 S. West Temple SLC, UT 84101	801-238-4748 spencersfor steaksandchops.com	\$55	American	Fine dining	Y	Y	Y	Jorge Coelho General Manager
<b>Table X Restaurant</b> 1457 E. 3350 S. SLC, UT 84106	801-958-0477 tablexrestaurant.com	\$50	New American	Upscale factory	Y	Y	Y	Nick Fahs & Mike Blocher Chefs
<b>Tiburon Fine Dining</b> 8256 S. 700 E. Sandy UT 84070	801-255-1200 tiburonfinedining.com	\$60	Contemporary American	Fine dining	Y	Y	Y	Ken Rose Chef & Owner
<b>Tuscany Restaurant</b> 2832 E. 6200 S. SLC, UT 84121	801-274-0448 tuscanyslc.com	\$35	Italian	Fine dining	Y	Y	Y	Adam Vickers Executive Chef
<b>Valter's Osteria</b> 173 Broadway SLC, UT 84101	801-521-4563 valtersosteria.com	\$60	Italian	Fine dining	Y	Y	N	Valter Nassi
<b>Veneto Ristoranti Italiano</b> 370 E. 900 S. SLC, UT 84111	801-359-0708 venetoslc.com	\$100	Italian	Fine dining	Y	Y	N	Marco & Amy Stevano Owners

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## DROUGHT

from page 1

Hemmert said.

He added that “it’s actually been kind of cool” to see different parts of the state’s executive branch “come together in a very fast and collaborative manner. In short, the Utah Department of Agriculture and Food ... needed money, and we have money,” Hemmert said.

The \$5 million will be administered by UDAF under their Agriculture Resource Development Loan (ARDL) Program. Eligible agricultural producers can apply for EDR loans of up to \$100,000 to help reimburse financial and other losses they have experienced due to the drought, such as feed costs or loss of livestock. The seven-year loans will be interest-free for the first two years and will not require collateral from the agricultural producer. To be eligible, an agricultural producer must have an adjusted gross

income of less than \$250,000.

Applications will be accepted until April 1, 2022, or until funds are depleted. Details are at [ag.utah.gov/emergency-disaster-relief-loan-program](http://ag.utah.gov/emergency-disaster-relief-loan-program).

“Utah’s current extreme and prolonged drought conditions have been devastating for our agricultural producers,” Gov. Spencer Cox said in a prepared statement. “These farmers and ranchers need real solutions and we are committed to helping in every way we can. Authorizing money from Go Utah will provide necessary aid to those who truly need it.”

“This year has hit Utah’s farmers and ranchers hard,” Craig Buttars, UDAF commissioner, said in a prepared statement. “We are hopeful that these loans will be a financial bridge that will allow producers to keep their operations going so that they will continue to benefit not only Utah’s rural economies but all Utahns who enjoy local agricultural products. I would like to thank Gov. Cox and his team for their support in making this relief possible.”

In a letter to Hemmert before the Go Utah board vote on the matter, Buttars said 99.4 percent of Utah is under extreme or exceptional drought conditions, putting the viability of Utah farmers and ranchers and their agricultural and economic productivity in jeopardy.

Crops have been damaged and severe hay shortages — production is down between 70 percent and 90 percent — and poor rangeland conditions have made necessary quantities of hay unavailable, while the hay that is available has doubled or tripled in price in the past year, Buttars said in the letter.

The hay and feed shortages are so severe, some producers have been forced to sell their herds, and some farmers and ranchers have considered ending their operations, he said.

Under terms spelled out in Buttars’ letter, the loans would be for losses occurring between May 15, 2021 — the date when Cox declared a drought disaster — and April 1, 2022.

Crop producers may seek reimbursement for crop loss if they can document 50 percent loss since May 15, compared to their average production over the prior three years. Livestock producers may seek reimbursement for death loss of breeding stock, the cost of re-

placement of breeding stock sold due to drought, and the cost of feed purchased.

Hemmert said Go Utah made the funding move “on a hope and a prayer and a promise” that the account will be replenished during the next regular legislative session.

## INCENTIVES

from page 3

160 jobs over five years. In late 2019, an incentive of \$254,554 was approved for GE Healthcare Life Sciences, tied to adding 68 jobs over five years.

Cytiva in June acquired West Jordan-based Intermountain Life Sciences to increase its global production of buffers and liquid cell culture media. It said it would hire dozens of people in the Greater Salt Lake City area to ramp up production at Intermountain’s manufacturing site.

The Apogee Worx project in Ogden will occur as the company relocates its main operations to larger facilities near Ogden-Hinckley Airport.

Currently with 24 employees, Apogee is an aerospace company that focuses on U.S. Department of Defense aircraft systems integration with multiple current contracts upgrading Ogden Air Logistics Center-supported aircraft, such as the A-10 C. Apogee Worx designs and manufactures all components necessary to install new capabilities in military aircraft and also manufactures aircraft support equipment.

“After investigating options in other states, Apogee Worx is excited to be expanding in Northern Utah near the Ogden-Hinckley Airport and Hill AFB,” Steve Pollard, the company’s co-owner and co-founder, said in a prepared statement. “Utah provides clear benefits including access to a talented workforce and a deep aerospace industrial base. We appreciate the forward-leaning incentives provided by the Governor’s Of-

fice of Economic Opportunity that make this expansion possible.”

Speaking with the Go Utah board prior to the incentive approval, Pollard said the company is “bursting at the seams” at its current location.

“And we need to move up and out, and the facilities that we’ve found will keep us very close to the Ogden airport and still provide us access to the runways we need,” he said.

“We’re excited that this wonderful company wants to continue to grow and invest in our city,” Mark Johnson, Ogden City’s chief administrative officer, told the board. “We think that the jobs that they’re bringing on and the jobs they have brought on are very beneficial to our community.”

The Go Utah board approved a tax credit incentive of up to \$812,437 for the \$6.5 million project. The project is expected to generate new wages of about \$46.6 million over eight years and new state tax revenue of about \$5.4 million during that time. The jobs will pay an average of \$84,400.

“Utah’s aerospace industry is growing rapidly, and we’re excited that Apogee Worx will be adding to that growth,” Hemmert said in a prepared statement. “This expansion will create jobs in engineering, software, manufacturing and more, benefiting residents in Northern Utah.”

“Apogee Worx is a vital and active player in Utah’s aerospace and defense supply chain,” Foxley said. “The expansion of their footprint in Northern Utah will continue to bring benefits to the region and the state.”

## UNCERTAINTY

from page 1

percent — also indicated that they are at least somewhat likely to quit their jobs in the next three months. Their top reasons included “low pay” and “better opportunities elsewhere” in terms of stability, flexibility, benefits and remote work.

Businesses in the survey report that August showed a significant slowdown compared to July, likely due to increased uncertainty around COVID and its delta variant, and the related uncertainty in consumer demand. Inflation risk decreased from July, with the exception of the construction industry, where inflation in-

creased. Most businesses still expect steady growth over the next year.

Another interesting finding is that employers are still seeking qualified candidates. The research team asked businesses about a series of basic and social skills they are looking for in employees. Businesses responded that job candidates generally have about 80 percent of the basic skills employers are seeking. This “skill gap” between employer needs and potential employees has implications for both job creation and wages. Businesses report they would be willing to hire 10 percent more employees if they found candidates with 100 percent of the skills they are looking for.



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## CALENDAR

from page 20

Main St., Brigham City. A virtual option also is available. Details are at <https://www.usu.edu/uwlp/events/upcoming-events>.

### Oct. 4-6

**2021 One Utah Summit**, presented by the Governor's Office of Economic Opportunity, the Utah Office of Energy Development and World Trade Center Utah. Event is the state's 34th annual rural summit and will provide opportunities for rural Utah's decision-makers to network and discuss the unique opportunities and challenges facing rural Utahns. Location is Southern Utah University, 351 W. University Blvd., Cedar City. Cost is \$150. Spring version of the summit takes place May 10, 2022, at the Grand America Hotel, Salt Lake City. Details are at <https://www.oneutahsummit.com/>.

### Oct. 4, 7:30 a.m.-3:30 p.m.

**Executive Summit**, a Utah Valley Chamber of Commerce forum for key influencers to address the business community of Utah Valley and beyond. Topics to be addressed include the economy, education and workforce development, natural resources, health system reform, the housing gap, transportation, the business environment, and legislative issues expected to impact Utah Valley businesses. Location is Sundance Resort, 8841 N. Alpine Loop Road, Sundance. Cost to be announced. Details are at [thechamber.org](http://thechamber.org).

### Oct. 5, 7:30-10:30 a.m.

**Southwest Salt Lake County Economic Summit**, presented by the Jordan Education Foundation. Event will include remarks from Anthony Godfrey, superintendent, Jordan School District; a state economic update panel; and a panel of mayors from Bluffdale, Herriman, Riverton, South Jordan and West Jordan. Location is Jordan Academy for Technology and Careers (JATC) South Campus, 12723 S. Park Ave. (2080 W.), Riverton. Free. Registration can be completed at [Eventbrite.com](http://Eventbrite.com)

### Oct. 5, 11:30 a.m.-1 p.m.

**Business Alliance Luncheon**. Location is Boondocks Fun Center, 525 Deseret Drive, Kaysville. No RSVP required. Details are at [davischamberofcommerce.com](http://davischamberofcommerce.com).

### Oct. 6, 8-9 a.m.

**"Coffee Chat with the CEO,"** a Park City Chamber/Bureau event. CEO Jennifer Wesselhoff will be available for friendly, informal conversation about how the chamber can most effectively serve business and the community. Location is Kimball Junction Visitor Information Center, 1794 Olympic Parkway Blvd., Park City. Free. Details are at <https://www.visitparkcity.com/members/chamber-bureau-events/rsvp/>.

### Oct. 6, 4-6 p.m.

**"Ms. Biz,"** a Women's Business Center of Utah event that continues on Oct. 13, Nov. 20 and Nov. 27. Event takes place online via Zoom. Free. Details are at [wbcutah.org](http://wbcutah.org).

### Oct. 7, 9-10 a.m.

**Morning Speaker Series**, an Ogden-Weber Chamber of Commerce event that takes place online via Zoom. Free for employees of chamber members and first-time guests. Details are at [ogdenweberchamber.com](http://ogdenweberchamber.com).

### Oct. 7, noon-2 p.m.

**Strictly Networking Luncheon**, a West Jordan Chamber of Commerce event. Location to be determined. Free (pay for menu order). Details are at [westjordan-chamber.com](http://westjordan-chamber.com).

### Oct. 7, 6-8 p.m.

**"Entrepreneur 101,"** a Small Business Development Center (SBDC) event that takes place online. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 8, 8-9 a.m.

**Women in Business Networking**, an Ogden-Weber Chamber of Commerce event. Location is The Monarch, 455 25th St., Ogden. Free for WIB members. Details are at [ogdenweberchamber.com](http://ogdenweberchamber.com).

### Oct. 8, 8:30 a.m.-1 p.m.

**2021 Business & Economic Summit and Training (BEST)**, a Davis Chamber of Commerce event. Details to be announced at [davischamberofcommerce.com](http://davischamberofcommerce.com).

### Oct. 12, 7:45-9 a.m.

**Breakfast Meeting**, an ACG (Association for Corporate Growth) Utah event. Speaker is Jeremy Andrus, CEO and co-founder at Traeger Grills. Location is Marriott City Center, 220 S. Main St., Salt Lake City. Details are at <https://www.acg.org/utah/>



# CLASSIFIED

## CAREERS

### INFORMATION SECURITY ANALYST III

**Varex Imaging Corporation** has a full time opening for an **Information Security Analyst III** in Salt Lake City, Utah. Conduct analysis, design, evaluation, modification, testing and implementation of enterprise-wide systems across functional areas. Plan and direct studies of potential electronic data processing applications. May telecommute. To apply, mail resume to 1678 South Pioneer Road, Salt Lake City, Utah 84104, ATTN: HR, job reference #: 11941.35.9

events/october-12-breakfast-meeting-jeremy-andrus.

### Oct. 12, 11:55 a.m.-12:55 p.m.

**Monthly Women in Business Luncheon**, a Cache Valley Chamber of Commerce event. Check website for location. Cost is \$14 for WIB members, \$16 for nonmembers. Details are at [cachechamber.com](http://cachechamber.com).

### Oct. 13-14

**Silicon Slopes Summit**, a Silicon Slopes event featuring keynote presentations, in-depth breakout sessions, entertainment and networking. Location is Salt Palace Convention Center, 100 S. West Temple, Salt Lake City. Cost is \$249 through Sept. 30, \$295 after Oct. 1. Details are at [slopes-summit.com](http://slopes-summit.com).

### Oct. 13, 9 a.m.-noon

**"SBDC's Cash Flow Is King: Understanding Your**

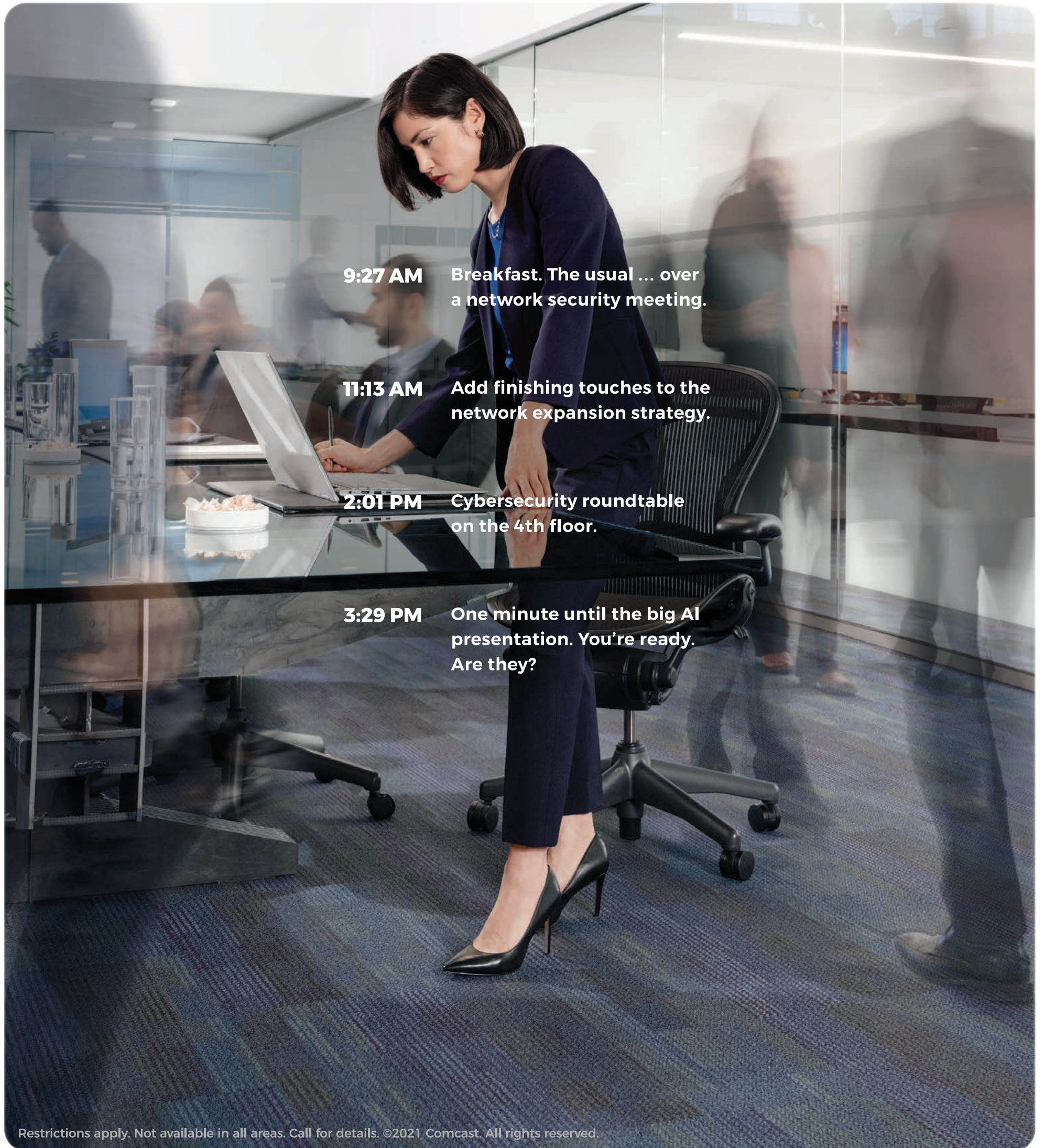
**Numbers Like a Pro,"** a Small Business Development Center (SBDC) event. Location is Salt Lake Community College, MCPC 101, Sandy. Cost is \$29. Details are at <https://clients.utahsbdc.org/events.aspx>.

### Oct. 13, 5-7 p.m.

**"Business After Hours,"** an Ogden-Weber Chamber of Commerce event. Location is Cache Valley Bank. Free for employees of chamber members and first-time guests, \$10 for nonmembers. Details to be announced.

### Oct. 13, 5-6 p.m.

**"Manage Risk, Protect Your Business,"** a Small Business Development Center (SBDC) event. Location is the Orem-Provo SBDC at Utah Valley University. Details are at <https://clients.utahsbdc.org/events.aspx>.



**9:27 AM** Breakfast. The usual ... over a network security meeting.

**11:13 AM** Add finishing touches to the network expansion strategy.

**2:01 PM** Cybersecurity roundtable on the 4th floor.

**3:29 PM** One minute until the big AI presentation. You're ready. Are they?

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